Unlocking the potential of each learner: Improving outcomes and delivering ed tech at scale across K-12 and higher education

Our best-in-class content
Partnering with world-class authors and experts

- **14,000** Authors and educators in various fields of study
- **50+** Nobel laureates
- **100+** Countries where our content is distributed

Our leading educational technology
- An open learning environment applicable to all subjects, used by students and instructors in higher education
- **4.2 million** Paid activations in 2019
- **+8%** Increase year over year

Our focus on affordability and outcomes
Lowering costs and increasing student success

- **$120 million** Amount saved by college students in 2019
- **1,000+** Inclusive Access institutional partnerships in 2019
- **53%** Growth in Inclusive Access sales in 2019

Our digital transition continued in 2019
Transforming how we do business

- **$868 million** Total digital billings
- **52%** Portion of company billings from digital products

Because learning changes everything.