

Home Sellers' Checklist

*Before you list, you must prepare.
Follow this guide to get your
home into top shape for a sale.*

EXTERIOR PAINT

Repainting the whole exterior might be impractical, but always touch up the trim and any peeling spots.

UPDATE EXTERIOR FIXTURES

This is a fairly inexpensive update, giving the impression that your home has been updated recently and casts brighter light for evening browsing.

CLOSETS

Remove half of the contents, and color sort what remains for instant organization.

BEDROOMS

Remove excess furniture and decor that looks heavy, quirky, or never fit quite right.

KITCHEN

Put away small appliances (even if they are used daily). Counters should be 95% cleared.

GARAGE

Make sure it's cleaned out to display its intended purpose: parking cars.

LANDSCAPING

Mow the lawn, trim hedges, and plant annual flowers to brighten things up. Off-season? Sweep dry leaves, and add color with any in-season nature.

ATTIC AND STORAGE AREAS

Toss items you don't plan on moving, and pack items you won't need. Dress these areas to impress, showing visibly effective storage or unique dual-purpose spaces.

AWKWARD NOOKS

Whether it's the space under the stairs or a tiny closet that sits empty, make it a goal to give all awkward nooks a purpose (or fake one just for the showing phase).

INTERIOR WALLS

Remove scuffs on walls using Mr. Clean Magic Erasers for a quick turnaround polishing.

HOME OFFICE

Hide messy cords, and make sure paperwork is organized or removed.

BATHROOMS

Create a spa-like atmosphere by rolling your nicest towels into baskets, deep cleaning every corner, and adding candles and lavender.

WINDOWS/TRIM

Consider hiring professional cleaners or power washing to make sure they shine.

ENTRYWAY

Make it functional with ample storage. Add a shoe tray and umbrella rack to show that you care for your home by keeping dirt contained.


FRONT DOOR


Having a front door that is in working order is essential. Make sure to fix all squeaks and rattles. Add new knobs and a fresh coat of paint to really make it pop.


ENTERTAINMENT AREAS


Remove excess furniture to create more visual space, and then organize the best pieces into arrangements that showcase the livability of the space.


EVERYWHERE ESSENTIALS A home sellers must-do list for every room in their home.


 **FIX "HIDDEN" REPAIRS.** Outdated or faulty systems, leaking roofs, and termites will all show up eventually. As a general rule, recognize and fix problems before buyers notice them.

 **TOUCH UP PAINT.** While it can't hide major issues, it can instantly brighten a room and is one of the most cost-effective improvements.

 **NEUTRALIZE AND DECLUTTER.** Personal collectibles, unique decor, and signs of kids and pets need to be minimal or nonexistent. Have a third-party help you cut clutter in half.

 **PREPACK:** Not only will it make your move easier, it creates more visual space for buyers to imagine your home as their own.

 **DEEP CLEAN, AND KEEP IT CLEAN.** Every corner, nook, and crevice should be scrubbed, and even places behind closed doors should shine.

 **LIGHT EVERY ROOM.** Natural light is best. Use LED or warm, nonfluorescent bulbs to fill wherever needed. Opt for bulbs that emit yellow-toned and red-toned hues.