

REAL ESTATE WITH JESS NEWSLETTER



OCT. 22, 2023

FOR RESULTS THAT WILL MOVE YOU!!!

NOT SO SCARY HOME FOR SALE !!!



\$ 449,000



MAKE AN OFFER TODAY!

287 RAIN BERRY, RUSKIN, FL 33570

This 3078 sq ft 4 bd/2.5ba/3 cg home (with additional den and loft) is a **STEAL OF A DEAL** at **\$449,000** and is now listed at \$145 sq/ft! The recent FHA appraisal indicates the appraised value is \$460,000. Don't wait, come tour it TODAY!

Built Oct 2021, this home has an enormous backyard, no CDD, and low HOA! Due to military transfer, this home is ready for you to move in TODAY!! Ask about a VA Assumable Mortgage!



CLICK HERE TO TOUR HOME

EASY HAPPY HALLOWEEN TREATS!

MATERIALS:

Toilet Paper Tube
Double-sided tape
White crepe paper streamer
Googly eyes, tag



DIRECTIONS:

1. Apply a strip of double-sided tape to the edge of the toilet paper tube, and secure a piece of the streamer in place to cover one of the open sides.
2. Gather goodies to fit in the mini pinata., but don't pack it too tightly or the prizes/candy won't fall out easily. Cover the open end of the tube with more crepe paper, leaving a small tag to pull to release the paper.
3. Wrap the entire tube with paper, securing with the double-sided tape. Leave a small section open for the googly eyes. Pull the tag and watch the excitement!!!



HOUSING MARKET UPDATE

ECONOMIC FORECAST

Sept 2023 and Q4

Check out this re-post from Greater Tampa Realtors Association! Mortgage rates have risen, and the U.S. economy and incomes grow at a steady pace! The housing market has its own challenges and affordability issues. Watch Dr. Eisenberg give an economic forecast [here](#).

**HOUSING MARKET
UPDATE**

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EXIT ELITE REALTY

JESSICA SOCCI-SEIFERT, REALTOR





CAN I REALLY SELL MY HOME ... IN 2023 QUARTER 4?

YES! ABSOLUTELY!!! For my friends who love statistics, the official tally is that 40% of any year's home sales will occur in May, June, July, and August, according to research from the National Association of Realtors (NAR).

These same numbers tell us however, that homes put up for sale in the winter actually sell one week faster, bring in more money, and there is a 9% better chance that the home will sell than at any other time of the year.

According to the NAR, Fall is the second best home-selling season, and for good reason:

- the weather is still conducive for house hunting
- those wanting to buy a home are thinking of tax break incentives to move end of year
- many want to be in their new home before the winter holidays

If you think you may be putting your home on the market this winter, get some exterior photos of it now, while everything is still green and the sun is shining. Think how much your listing will stand out in the MLS compared to those with dormant lawns and shrubs.

MESSAGE FROM JESS

Looking for the perfect home can be a bit spooky in this market, but don't be scared... I'm here to help make the search for your next home a "real treat". No haunted house hunting - just friendly and expert guidance to find a home that feels like a dream, not a nightmare!

Don't be haunted by indecision! Let's conjure up the best options that fit your budget and taste. Call today and we will find a home that is so good... *it's almost scary!*

~ Jessica Seifert, Realtor



HOCUS POCUS: ICKY CLEANING TIPS



Dirty Shower Head?

Add baking soda & white vinegar to a plastic bag. Secure it around your shower head with a rubber band. Turn on hot water to fill the bag, Soak over night.

Dryer Sheets are more than just for laundry!

These work like magic to clean chrome faucets to remove water stains and grime buildup. They are also fantastic at removing dust and cleaning baseboards!!!

COBWEBS in your home this Halloween?

Lint rollers work wonders for removing dirt and cobwebs from your screen doors and window screens.



LAUGHER IS THE BEST MEDICINE

Why can't skeletons play church music?
~ *Because they have no organs!*

What happened to the witch who flew her broom while angry? ~ *She flew off the handle!*

Why did the ghost go into the bar?
~ *For the boo's!*

