

HOW TO GET YOUR HOUSE READY

FOR SALE



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JaneyBishop.com

1 DECLUTTER

More important than ANYTHING else you can do – Inside and Outside





Closets

Donate or dispose of what you don't need anymore. Closets should be no more than 2/3 full.



Surfaces

Clear off your kitchen counters, night stands, coffee tables, all flat surfaces, etc. Think minimalism.



Storage

Consider renting a storage unit if you plan to move things with you but don't need them now.

De-Personalize





Walls

A few family photos are fine but crayon drawings and trinkets can be packed.



Bath Items

Put your essentials in an accessible box but pack everything else. Storage spaces less than 2/3 full.



Favorites

Remove or replace built-in items that you want to take (light fixtures, framed mirrors, window-coverings or the rods).

Organize





Picture Perfect

Align items in your kitchen and bathroom cabinets as if the photographer is on the way.



Ultra-Organized

Organize collections of DVDs, music, spices, etc by shape or size.



Coat & Linen Closets

Organize your closet and belongings in consistent alignment. Goal is less than 2/3 full.

4 Repair



Fresh Colors

Paint loud rooms in the house a neutral color. If any accessories are too bold replace with more neutral items.



No Drips

Fix any leaky faucets.



Open Sesame!

Address doors or gates that creak or drawers that jam.

5
Clean





Flooring

Clean wooden and tile floors and steam carpets. Clean and vacuum regularly before showings.



Dust

Start with a professional deep cleaning. Then dust furniture, fixtures, and those hard-to-reach spaces regularly.



Bathrooms

In the bathroom, re-caulk around tub and sink. Polish all metal fixtures or replace if needed.

Spruce Outside





216

House Number

Make it easily visible
and attractive.



The Grass

Mow and maintain
your lawn.



Outside

Clean your windows and pressure wash the exterior, especially walkways.



Plants

Trim shrubbery around the house. Do not have it touching house or roof.



Side Yards

Remove everything that isn't permanent or used regularly.



Call Me Before you Start

I am happy to give an in-person evaluation of where to start for the best end result. I am an admitted packrat so I offer help not criticism.

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**I hope you enjoyed this free
Seller's Guide!**

For more Real Estate info:

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