

TruHealth Questionnaire & Close

Name: _____

Ph: _____

Age: _____ Height: _____

Email: _____

What did you like the most about the video I sent you about our product?

How much weight do you want to lose? _____

What clothes size are you now? _____

What would you like to be? _____

How long has it been since you were that size? _____

Do you have any health issues? Y/N if so what? _____

Do you suffer from any of these:

- Mood swings?
- Emotional?
- Headaches?
- Low energy and tired?
- Indigestion, Heartburn or reflux?
- Bloating?

We have a product called PLUS that helps balance your hormones which aids in regulating your metabolism, sleep, thyroid, all the things which assist in weight loss. Would you like to know about this product as well? Y/N

Did you know that hormones play a major role in your body releasing fat, fat metabolism, how hungry/satisfied we feel? Y/N

What type of diets have you tried in the past? _____

How do you feel these worked for you? _____

Have you heard of the "Rebound Phenomena?" Y/N

What is the Rebound Phenomena?

The phenomena of putting the weight back on that you have lost due to a lack of micronutrients. Micronutrients come from your fresh fruit and vegetables. 50 yrs ago we had far more nutrients in our fresh fruit and vegetables than what we do today. The World Health Organisation recommends everybody to take some form of supplement even if you eat Organic Food. You may also find 15 – 20 minutes after a big meal you are still feel hungry, this is your body saying:

"HEY I have not received all of the nutrients that I need."

When we are losing fat, toxins are being released into our bodies. Our body already has to process toxins from what we eat, drink and breathe, so when we are losing the fat its actually putting more toxins out that are going into your liver so that its more that your liver has to try and process. What can happen is that your liver can start to become sluggish, and not able to flush all the toxins from the body. So we recommend having a really good antioxidant.

This will help your liver to flush all of the fatty toxins out and for your liver to function as best as it can. We recommend that all of our clients think past the short term goal of losing weight, and think long term about maintaining health and getting the right supplements into our bodies to help lose the fat and keep it off.

Does this make sense? Y/N

What is the main reason you have for wanting to lose the fat?

Why are you serious about this now? _____

What would you like us to do to help you remember that reason?

We normally speak to our clients every week to take their measurements, work through issues and give support. It is a free service. Would you like us to give you this type of support, if so, what is the best day for you and time? Y/N

Day: M | T | W | T | F | S | S Time: _____

Realistically, how long are you prepared to stay committed to reaching the size ___ in clothes because we only deal with serious people and it won't happen over night?

Disclaimer (MUST READ):

Our programs are working so well, we only deal with people who are absolutely serious about losing weight and staying well, we need to know how serious you are. This is the reason why I have asked you these questions, to figure out who is really serious about losing fat, because there is a lot of work on our part to help you lose the fat you want to lose.

It is not just you going on another Fad Diet. This is 100% guaranteed to work for you. So we need clients that are 100% serious about losing weight and even MORE serious about their health. So on a scale of 1 - 10 how serious are you about losing fat and your health?

1-2-3-4-5-6-7-8-9-10

That's great that you are so serious about changing your life to a healthier one.

Send photo of packs:

I have sent you a photo of our packs with the prices. This is our price per month, as all our packs come out in monthly supply.

Close:

What did you like about what you just saw?

On a scale of 1 - 10. 1 being you are not interested and 10 being you are ready to get started losing the fat and starting to feel better (say extra things they told you they want like more energy, love shopping, be an inspiration) Where do you see yourself?

You told me before you want to be a size Realistically and doing this serious with me as your coach (you could say and doing this with me), how long would you be prepared to give yourself to lose (how many sizes) and be a size (say the size they want to be)

Tell me out of all the reasons you gave me before about wanting to lose the fat, what would be your number 1 reason? (Repeat back to them their reasons)
Why is that a non negotiable for you right now?

If I could help you lose sizes, get to the size you want to be and help you do that, would you be ready to get started so that you could have more energy, look better & feel better?

They say "yes"

Great so out of those 4 options, which option best suits you? I would highly recommend the Gold or Platinum option if you want to do things fast and then you can choose if you want to stay on that next month or move to a different option.

Great, it's FREE to get started with us, we will waive the registration fee all you have to do is choose which option best suits you.

We have 4 Fatloss options that you can choose from. You will receive these each month, and because of that, a child will be nourished and you will have a 10% credit added to your account:

Of our 4 options, we highly recommend Gold & Platinum for those who want to lose fat fast and want to get it over and done with.

Bronze: 2x Truplenish \$138 + \$10.45 postage (Less than \$5.18 per meal)

Silver: 2x Truplenish, 1 x TruPure & 1 x TruShape \$210 (SAVE \$54.70 over buying separately) + \$10.45 postage

Gold: 4 x Truplenish, 1 x TruPure & 1 x TruShape \$320 (SAVE \$99.20 over buying separately) + \$10.45 postage

Platinum: 4 x Truplenish, 1 x TruPure & 1 x TruShape & 2 x Osolean \$452 (SAVE \$99.20 over buying separately) + \$10.45 postage

Again I highly recommend the Gold or Silver option as the one that gets results fast for our clients. So which option best suits you? (If they are not sure about join, then send them the video presentation and make a time to call them back.

Australia: <http://thenewyou90.com>

Their Details

Name: _____ Delivery Address: _____

Date of birth: ___/___/___ Mobile: _____

Phone: _____ Email: _____

American Express Master Card/Debit Visa/ Credit Card Details: _____

Expiry date: __/__ CVV (3 digit number on the back of credit card): _____

Name as on Credit Card: _____

Is it ok for your products to be left at your door or would you prefer to sign for them? If you are not home they will go to the post office for you to pick up.

I am also obliged to show you how you can get your product for free, would that be ok?
(if they say yes)

Take their details for the order first then show the business presentation and add to business groups.

That's great, getting your products for free is a pretty nice feeling. Let me show you how. (then show them the business plan, maybe show just up to Regional Director and then determine whether to go any further by asking them, "Would you like to know how to make more?

(If they say no) No worries, I will get your account all established. You will receive an email with your account number and full access to your orders etc. Every month you will receive up to 20% credit placed onto your account, so on your 4th order, you will have enough credits to receive free products, this is Mannatechs way of saying thank you for helping them nourish children and also helping you get to your goals faster.

Would you like to know how to increase your chance of success by over 300%?

If they say yes: After helping thousands of people, we have found 2 things will increase your likelihood of achieving your weight loss goals by 300%. 1. Set a weekly goal and be accountable to your consultant. 2. Do this journey with friends. 3 - 4 close friends on the same journey will help encourage you and give you better results.

We are obviously going to be talking each week to support you, which friends do you have that have been saying they would like to lose some weight as well, that may want to come on this journey with you?

I would like to say thank you for helping nourish the malnutrition children of the world. Our company has a vision to impact the global epidemic of childhood malnutrition and by buying this product every month you are not only getting yourself healthy you are also nourishing a child every month.