

Your Sound Byte Answer to "What Do You Do?"

When someone asks, "What do you do," instead of saying:
I am a (i.e. nutrition coach, holistic health coach, health coach, chiropractor, acupuncturist, naturopath, holistic MD, holistic nurse, etc.)
Say:
I help (<u>target audience</u>) who are struggling with (<u>top challenge</u>) to (<u>result they desire most</u>) so they can (<u>what they most want to achieve, but can't because of their challenge</u>).
Try it! Write yours below. Hint: It doesn't have to be perfect and you can change your mind at any time. For now, just go for it.

Action: Make a commitment to say this to at least 2 people a day.

Practice this over and over until it just flows off your tongue.