Downtown Vitals Report Downtown Development Authority



Produced for the month of December 2023

Summary of Downtown Vital Signs

Vitals Collected: **December 2023**

NEW BUSINESSES

STOREFRONT VACANCY RATES

OFFICE SPACE VACANCY RATES

in December

year-to-date

+15 +.01% -1%

vs. Nov

vs. 2-vr ava.

8.3%

in Q4 vs. 9.5% in Q3

OFFICE SPACE RENTAL RATES

\$22.28

per square foot in Q4 vs. \$22.12 in Q3

HOUSING OCCUPANCY

-.2%

vs. Q3

+1%

+1%

vs. 15-yr avg. vs. 5-yr avg.

(NOV) HOTEL OCCUPANCY

-20%

-6%

+1%

vs. Oct

vs. Nov 2022

vs. 5-yr avg.

VISITOR ACTIVITY COUNTS

-4%

vs. Nov

+8%

vs. Dec 2022

EMPLOYEE ACTIVITY COUNTS

-4%

vs. Nov

+1%

vs. Dec 2022

RESIDENT ACTIVITY COUNTS

-14%

+36%

vs. Nov

vs. Dec 2022

(NOV) CONSUMER SPENDING

-9%

vs. Oct

+2%

vs. Nov 2022

(NOV) DASH CIRCULATOR RIDES

+8%

vs. Oct

(OCT) CITY EMPLOYMENT

+2%

+6%

+6%

vs. Sep

vs. Oct 2022

vs. 5-yr avg.



Storefront Business Openings | Updated December 2023

Retail

Pochi's Sweet Designs*
Open Door Bakery
Celebri-T Floral & Design
One of a Kind Vintage
The August Connection

Additionally:

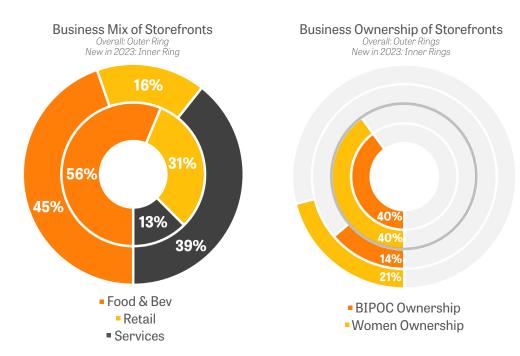
Zabház Expansion Second Vibess Expansion

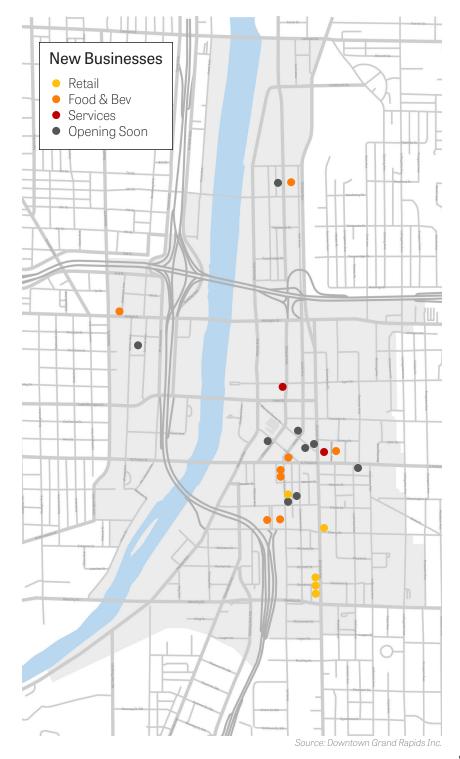
Food & Beverage

Elsa's
Chicago Beef Joint
The General Wood Shop
Daisies Place
Caribbean Bite
Scholar
[HAS HEART] Coffee Shop
The Foolery

Services

City Nail Bar Key Bank







Storefront Vacancies & Recent Closures

Updated Dec 2023

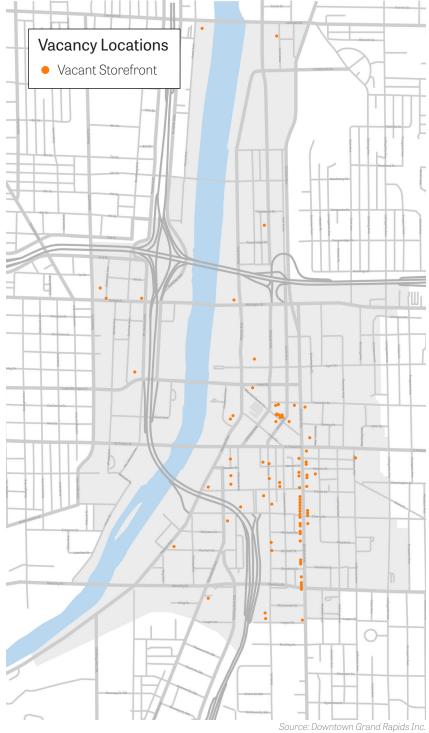
18 storefront businesses have closed in 2023

2023 Closures: 50% Food & Bev 28% Retail 22% Services

20% vacancy rate

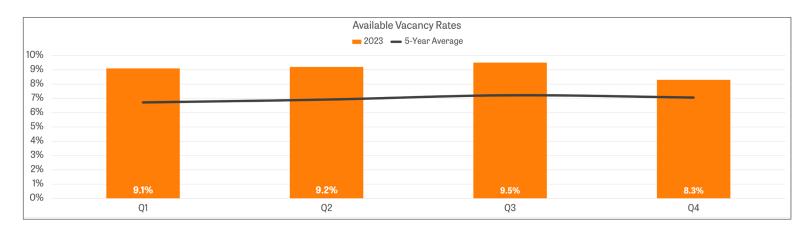


	Storefronts	Vacancies	Vacancy %	Sq Ft Available
Bridge Street	22	3	14%	6,475 sq ft
Center City	118	21	18%	103,725 sq ft
Monroe Center*	52*	8*	15%*	55,388 sq ft*
Fulton & Jefferson	21	0	0%	0 sq ft
Heartside: Division	99	34	34%	~92,597 sq ft
Heartside: Ionia	70	10	14%	43,722 sq ft
Heartside: C. Chavez	14	4	29%	21,087 sq ft
Monroe North	28	1	4%	0 sq ft
Other	5	2	40%	4,460 sq ft
DISTRICT TOTALS:	377	75	20%	~273,650 sq ft

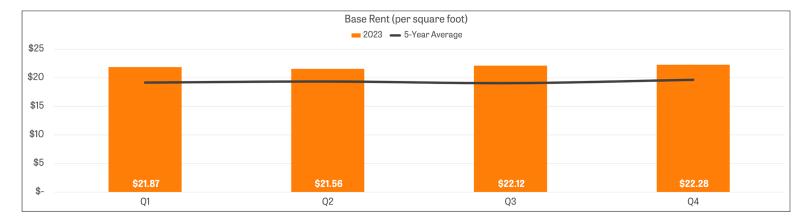




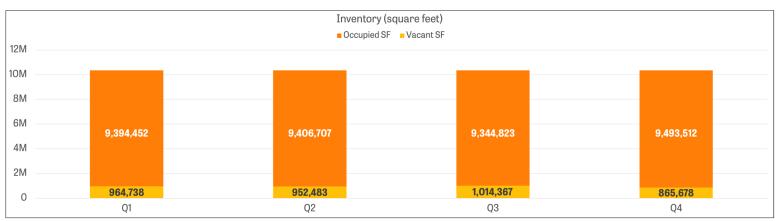
8.3% vacancy in Q4 2023 vs. 9.5% in Q3 2023



\$22.28 per sq ft in Q4 2023 vs. \$22.12 in Q3 2023



10.4 M square feet of office space inventory

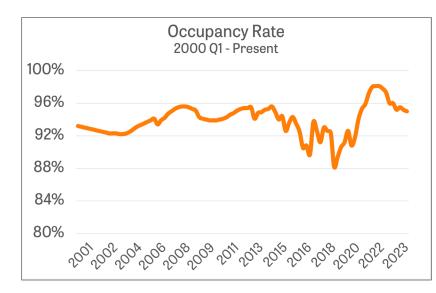


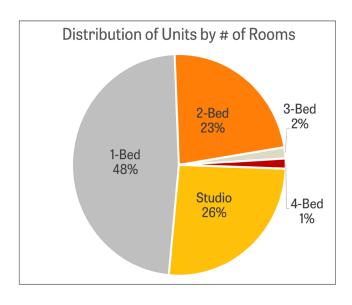


Source: CoStar

95% occupancy in 04 2023

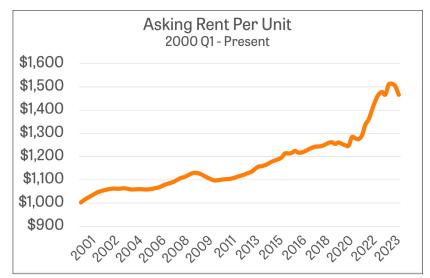
\$1,466 asking rent rate in Q4 2023



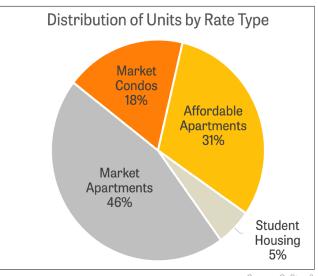


248
units under
construction

1,033 units in planning



*truncated y-axis to highlight changes



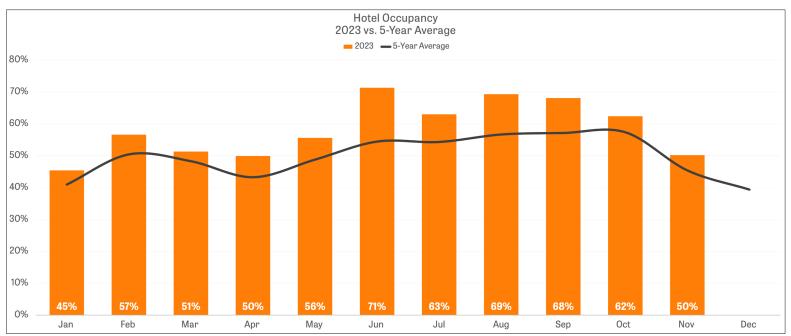
Source: CoStar & Downtown Grand Rapids Inc.

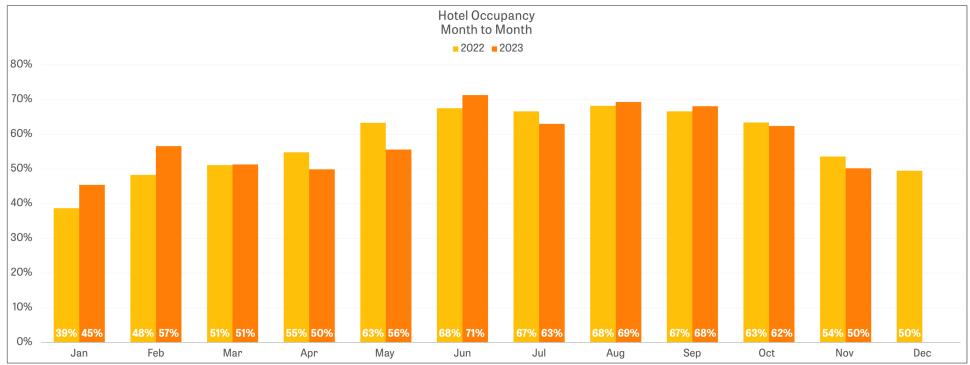


Hotel Occupancy | Updated November 2023

50% hotel occupancy in November 2023

> 58% average hotel occupancy in 2023 so far







Source: Smith Travel Research via CoStar

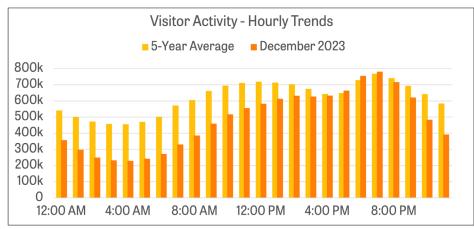
Downtown Visitor Activity Tracking | Updated December 2023



decrease in Dec 2023 vs. Nov 2023

decrease in Dec 2023 vs. 2023 average so far 18% increase in Dec 2023 vs. Dec 5-year average

increase in Dec 2023 vs. Dec 2022



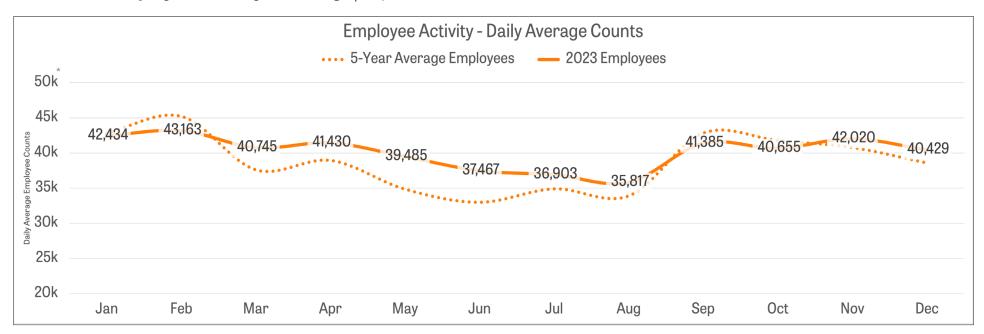




*truncated y-axis to highlight changes

Source: Placerai

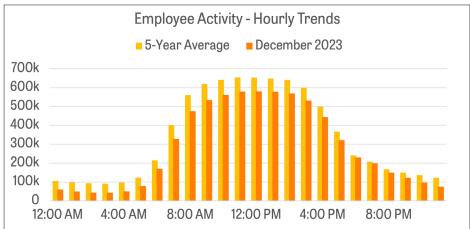
Downtown Employee Activity Tracking | Updated December 2023

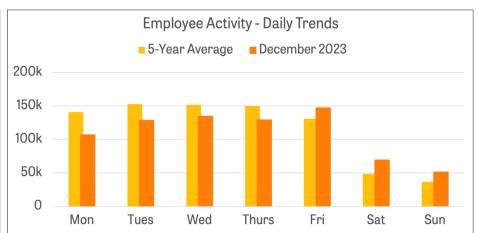


decrease in Dec 2023 vs. Nov 2023

increase in Dec 2023 vs. 2023 average so far increase in Dec 2023 vs. Dec 5-year average

increase in Dec 2023 vs. Dec 2022



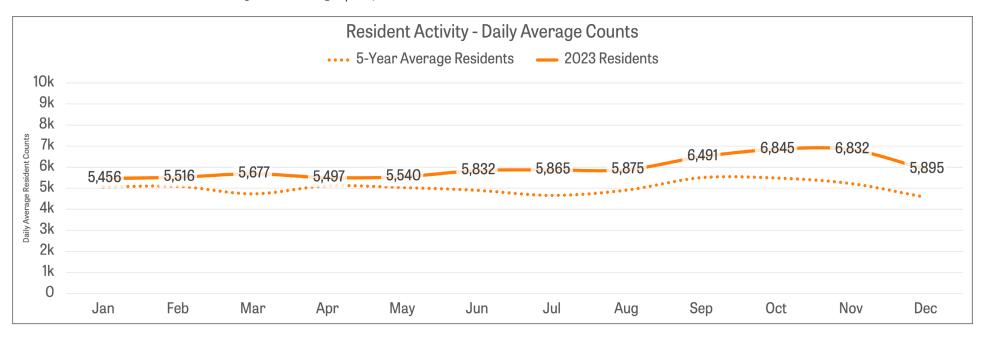




*truncated y-axis to highlight changes

Source: Placer.ai

Downtown Resident Activity Tracking | Updated December 2023

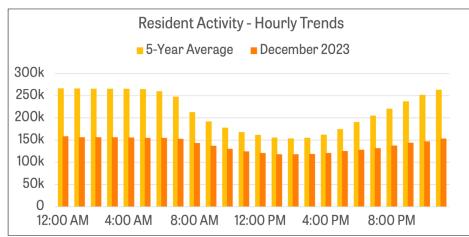


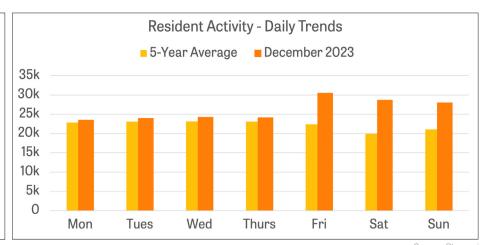
decrease in Dec 2023 vs. Nov 2023

decrease in Dec 2023 vs. 2023 average so far

29% increase in Dec 2023 vs. Dec 5-year average

36% increase in Dec 2023 vs. Dec 2022







*truncated y-axis to highlight changes

Source: Placer.ai

Current Construction & Development | Updated Dec 2023

1 Corewell Health Ambulatory Building anticipated completion: Spring 2024

+240,000 square feet of office space \$20,000,000 investment

2 Center for Transformation & Innovation anticipated completion: Summer 2024

- +303,000 square feet of office space
- +1,200 jobs
- +1,090 parking spaces \$110,000,000 investment

3 Studio Park Residential Tower anticipated completion: End 2024

+190 housing units \$52,000,000 investment

4 Wealthy & Sheldon Lofts

anticipated completion: End 2024

- +58 housing units
- +2,400 square feet of commercial space
- +30 parking spaces \$17,500,000 investment
- **5** Corewell Health Parking Structure

6 Lyon Square Reconstruction anticipated completion: Fall 2024 \$12,000,000 investment

7 GRPM River's Edge Work anticipated completion: 2025 \$12,000,000 investment

square feet of office space

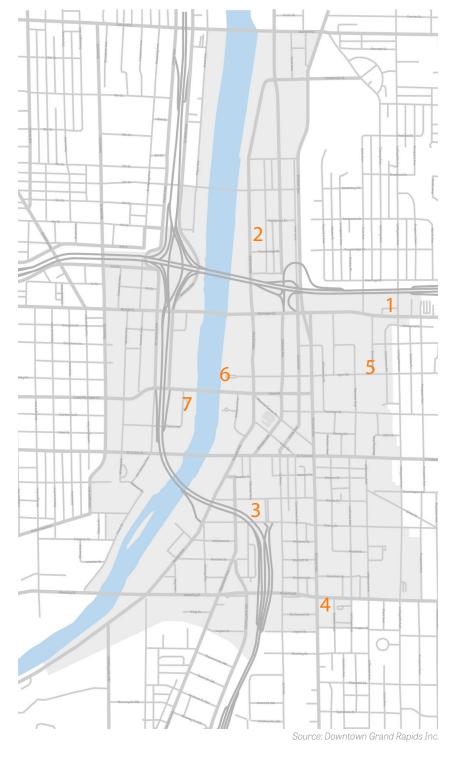
square feet of commercial space

housing units

new jobs

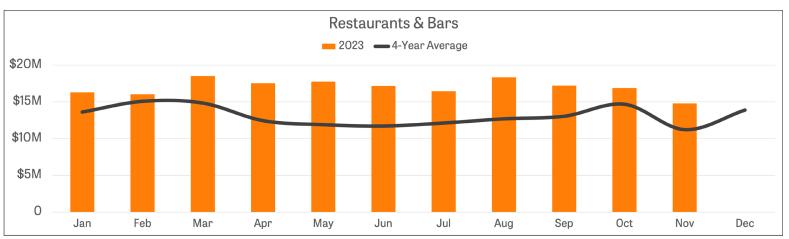
parking spaces

B224M in investment

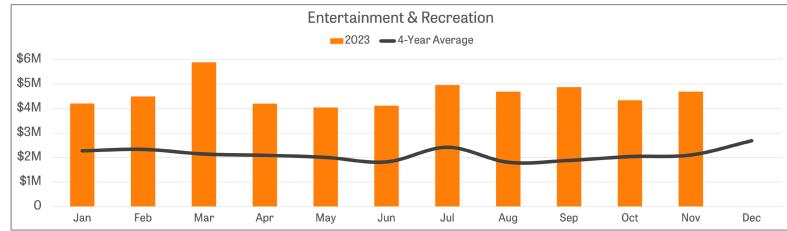




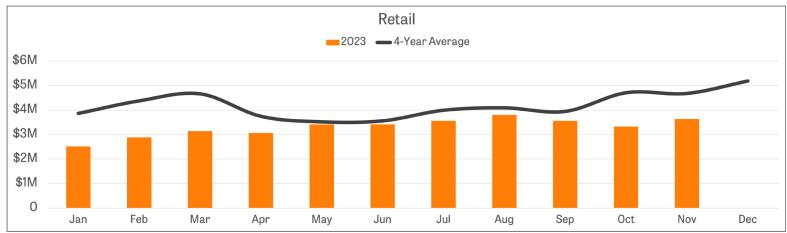
\$14.8 V in restaurant & bar consumer spending in Nov 2023



\$4.7M in entertainment & recreation consumer spending in Nov 2023



\$3.6M in retail consumer spending in Nov 2023



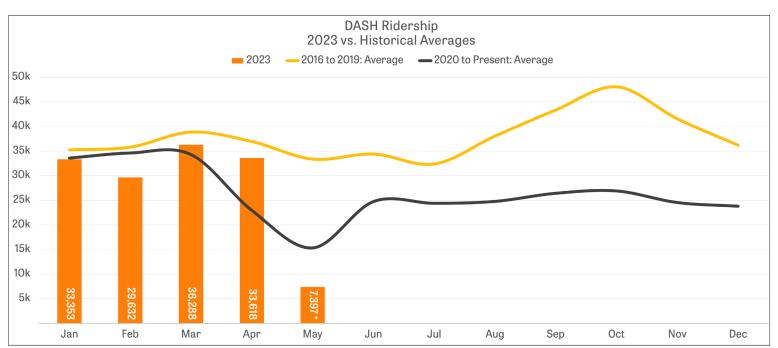


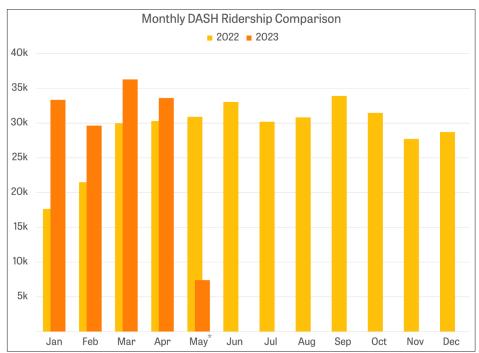
Source: Replica

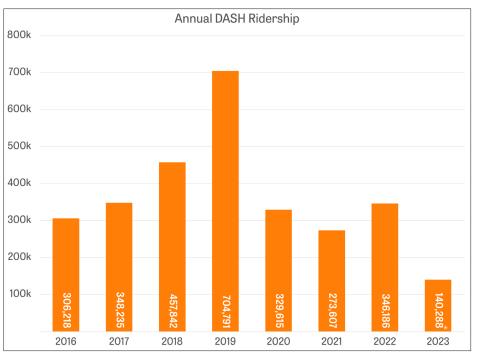
DASH 2.0 Ridership | Retired May 2023

decrease in average ridership Jan - Apr 2023 vs. 7-year average

34%
increase in ridership
in Jan - Apr 2023 vs.
Jan - Apr 2022







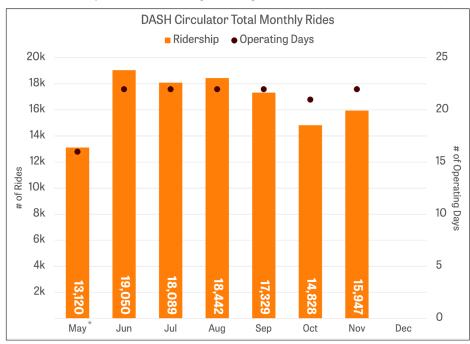


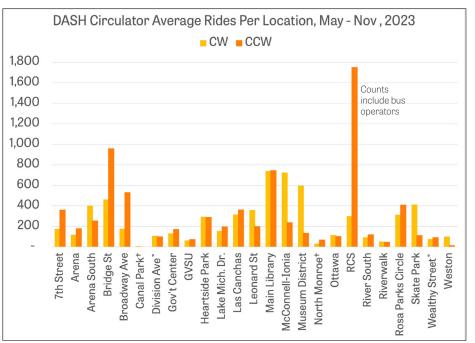
*incomplete year & month

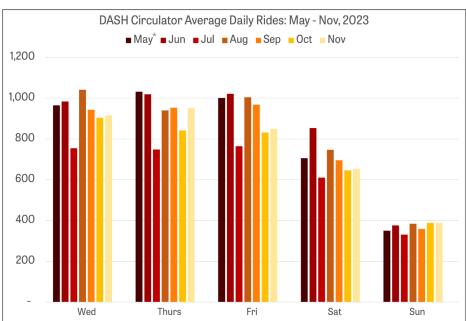
Source: The Rapid

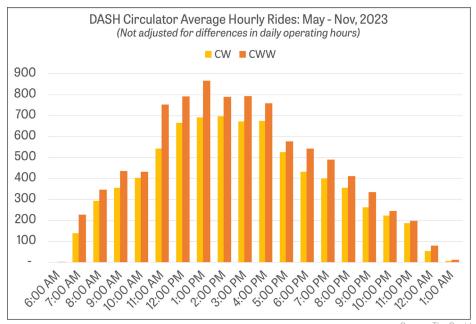
DASH 3.0: Circulator Ridership | Updated November 2023

DASH Circulator operates Wednesday - Sunday on one route with two directions (Clockwise and Counterclockwise).









N.B.: No service on Thanksgiving Day (11/23/23)



^{*} May service started on 5/10/23

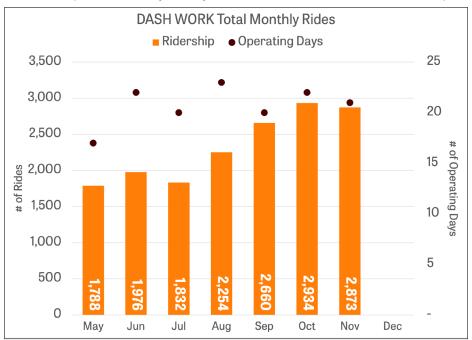
[†]Service to Canal Park & North Monroe stops was disrupted due to Ottawa & Coldbrook construction

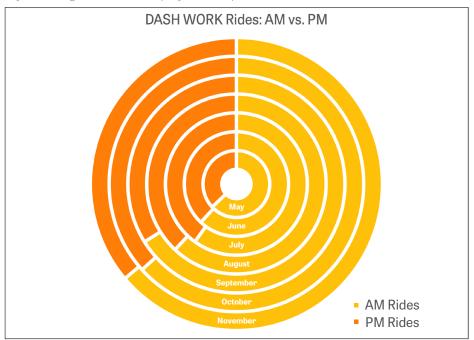
Division Avenue & Wealthy Street stops were added (8/30/23)

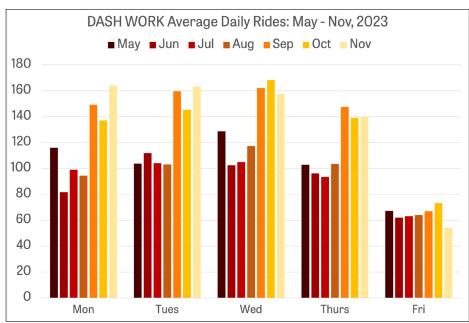
Number of operating days: May: 16; Jun: 22; Jul: 22; Aug: 22; Sep: 22; Oct 21; Nov: 21

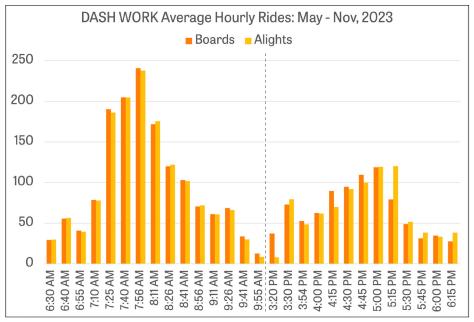
DASH 3.0: WORK Ridership | Updated November 2023

DASH WORK operates Monday - Friday, 6:30 AM - 9:30 AM & 3:30 PM - 6:30 PM, primarily servicing Downtown employees that park in Area 7 & 9.





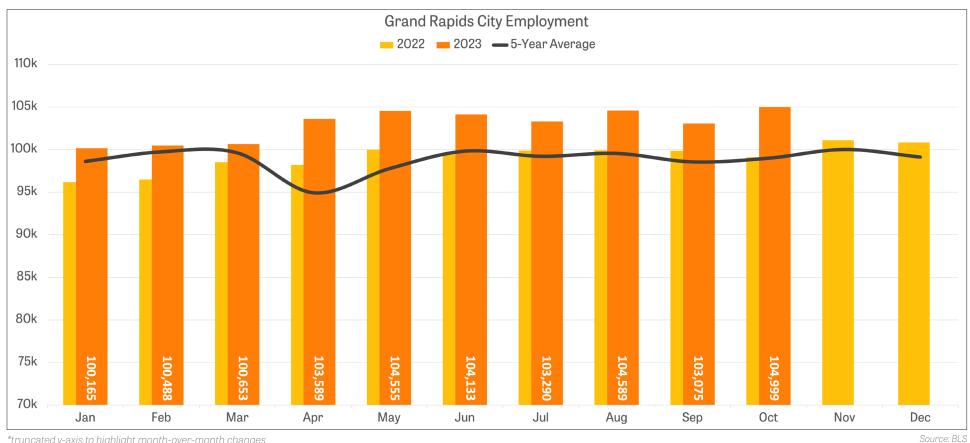








Grand Rapids City Employment | Updated October 2023



*truncated y-axis to highlight month-over-month changes

in Oct 2023 vs. Sep 2023

increase in Oct 2023 vs. 2023 average so far

in Oct 2023 vs. 5-year average

in Oct 2023 vs. Oct 2022

