



## Family Offices

Identity protection and data security for investments

Since 2015, Dispel has been contracted by a collection of family offices to provide identity protection and data security for (1) investment transactions - from initial research through deal flow and investment, and (2) portfolio companies post investment.

These family offices perform research on 2-4 investments per quarter, and undertake an average of 3-6 investments per year, with a focus in IP driven new entrants. Dispel provides a Deal Center for each investment, which lives only for the duration of that specific transaction.

Of particular interest to the family offices from an investor perspective is the capability to securely communicate with investment c-suites without ever inadvertently collocating investment proprietary data. Therefore, a breach at one investment/portfolio company cannot laterally spread to another, significantly derisking their deal-flow process.

For portfolio companies, Dispel provides secure internal collaboration resources, which scale throughout the company life-cycle. These on-demand Enclaves remove the need for costly network implementations, as well as ensure international encrypted access free from Nation State-level interference or espionage.

Additionally, portfolio companies encounter special situations, which require enhanced security measures. In the past, these situations have included clinical trial analytics and readouts, as well as the international transfer of intellectual property out of the Ukraine during the Russian invasion.

### Anatomy of a Deal Center

#### Access Layer

- Dispel Enclave (End-to-End Encryption)

#### Protected Internal Resources

- Data Room (File Transfer)
- Team Messaging (Direct/Group)
- Conference Calling (Transaction-specific numbers)
- Video Conferencing (Unlimited Rooms)