Getting the Most Out of Your Versiv Investment



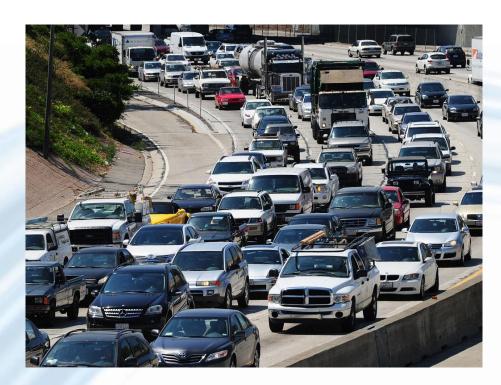


Factory, Circa 1910





How Do You Get Results Back to the Office?





What's That Costing You?



Trips Per Year: 100

Miles per trip: 30

Cost per mile: \$0.57

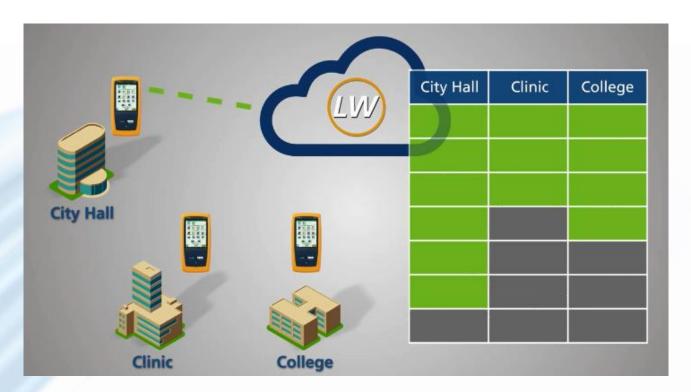
Hours per trip: 1.0

Hourly wage rate: \$27.00

Annual Cost: \$4,410



Stop Hauling Testers - LinkWare Live





What functionality does LinkWare Live provide?

Technician can download test setups and cable ids on the tester in the field



Project Manager can track job progress anytime

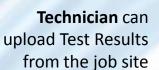


Project Manager

can setup the tester remotely in LinkWare Live













Reports Administrator

can download test results from LinkWare Live to LinkWare PC



Keep Your Testers Up-To-Date

- Software and Standards Change Multiple Times per Year
- Risk of Rejection by Customer or Manufacturer
- >75% of Testers Aren't Up-To-Date*



 LinkWare Live Automatically Updates Versiv Models with the Latest Software and Limits



LinkWare Live Monthly Time Savings

	Hours Wasted per Month
Tester Transport	8.0
Copper cables are tested with wrong limits and have to be retested.	4.1
Cable ID's in the reports don't match the specs and need to be manually edited.	2.9
Test results are stored in multiple testers which have to be hunted down and the results consolidated.	3.1
Teams have to wait for one of your lead techs to set up the tester for copper.	3.3
Fiber cables are tested with wrong limits and have to be retested.	3.2
Combining multiple test result types (copper, fiber tier 1, fiber tier 2, loss, OTDR) into a single report.	2.6
You're generating a report and you discover not all the links were tested, and a crew has to return to the site to finish the job.	2.6
Reports have to be reworked because they are incomplete.	7 8
Tests from another job get into the report by mistake and have to be removed.	2.0



Ready to Get Started?





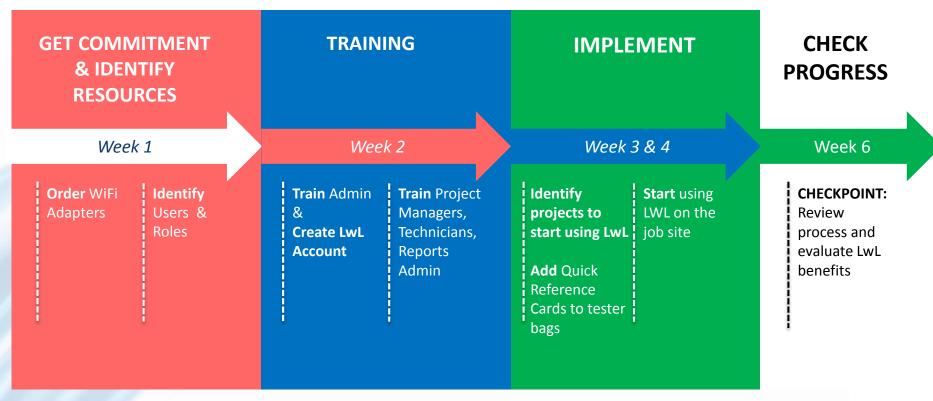
What do you need to start using LinkWare Live?

Commitment from the team to use LinkWare Live!

Using LinkWare live requires some *change* so commitment is essential.



LinkWare Live (LwL) – Adoption Timeline





Step 1: Order USB WiFi Adapters

1 Adapter Per Tester

TP-LINK TL-WN725N

NETGEAR WNA1000M



OR



Buy Now





Step 2: Choose a LwL Admin for your company

What does a LwL Admin do?

- Setup your company's LinkWare Live Account
- Invite LinkWare Live users to join the account
- Assign LWL Pro Licenses



Step 3: Identify Roles and Responsibilities

Owner

- Get commitment from the team to use LinkWare Live
- Provide team with equipment needed (WiFi Adapters, hot-spots for data access on job site)

LinkWare Live Administrator

- Create and maintaining the LinkWare Live account
- Adding/Removing users and managing permissions to the account

Project Manager/ Operations Manager

- Create test setups and cable ids as per spec
- Track certification job progress

Technician

- Download test setups to the tester
- Upload test results from the tester

Reports Administrator

• Download test results from LinkWare Live to create test reports



Step 4: Schedule Training

		LwL Account Setup	Create Projects in LwL	Upload Test Results and Dow <u>nload</u> Projects	Download Test Results to LinkWare PC		
	Time	30 mins	30 mins	30 mins	15 mins		
	Staff	LwL Admin	Project Manager	Technician	Reports Admin		

<u>www.linkwarelive.com</u> - Support <u>www.flukenetworks.com/linkwarelive</u> - Resources



LinkWare Live Adoption Checklist

1. Order USB WiFi Adapter

2. Choose a LwL Admin

3. Identify LwL Roles and Users

4. Set a Training Date

NOTE: Please complete these tasks before training begins



For More Information

www.flukenetworks.com/linkwarelive



FLUKE networks.