

Discover What is Missing

Now that you have a clear picture of your business, gather your calendar, funnel and branding worksheets. Use them to fill in the funnel below. Get a clear picture on what your powerful sales funnel looks like.

The funnel is divided into five horizontal sections, each representing a different price point. From top to bottom, the price ranges are: Free, \$17 to \$37, \$67 to \$297, \$497 to \$897, and \$1000. To the right of each section is a list of five horizontal lines, each preceded by a small black dot, intended for users to write notes or details for that price level.

Price Range	Notes
Free	<ul style="list-style-type: none">• _____• _____• _____• _____• _____
\$17 to \$37	<ul style="list-style-type: none">• _____• _____• _____• _____• _____
\$67 to \$297	<ul style="list-style-type: none">• _____• _____• _____• _____• _____
\$497 to \$897	<ul style="list-style-type: none">• _____• _____• _____• _____• _____
\$1000	<ul style="list-style-type: none">• _____• _____• _____• _____• _____

Tip!
Plan how you're going to connect all levels of your funnel to the "VIP" section of your funnel.

Guide your customers, so they'll know where you want them to go next.

Are there any missing pieces in your funnel? Write them below.

Are there any weak spots in your funnel? Write them below.

What would you like to add to your funnel in the future to make it more powerful?

Now that you know what your rockstar business needs, lets think about your Intuitive Sales Funnel.

What does this look like?

Here are some key Questions.

1. Are you better online or offline as a coach?
2. Where do you see yourself?
3. How do you want to coach your clients?
4. Do you enjoy challenges? Giveaways? Webinars?
5. Do you enjoy free events offline?

Think about this before you come to the webinar.

I am here for you success.

Xoxoxox

Rach