

# Real Estate: *By the Numbers*

2025

## Real Estate Financing

**360+**

FINANCINGS COMPLETED

**\$3B+**

APPROXIMATE TOTAL DEAL VALUE

## Leasing

**160+**

EXECUTED LEASES

**3M+**

TOTAL SQUARE FEET

## Acquisition & Disposition

**110+**

DEALS CLOSED

**\$5B+**

APPROXIMATE TOTAL DEAL VALUE

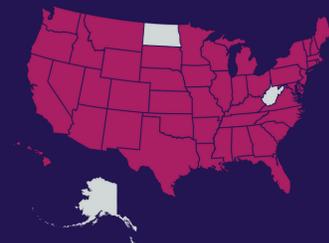
## Development

**10M**

TOTAL SQUARE FEET  
OF APPROVED PROJECTS

## Wide Reaching Coverage

We have assisted clients across **47** states in the last five years.



# Commercial and Retail Development

- Assisting a commercial developer with a significant development in New Hampshire to revitalize a **historic casino and beachfront district**. The development will include a 52,000 sf charitable gaming casino, a music and entertainment venue with a 3,500-person capacity, a 208-room hotel, 99 luxury condominiums, a parking garage with 732 spaces, and 38,500 sf of retail and restaurant space.
- Served as development counsel for **Tuscan Village**, a 4.2 million-square-foot mixed-use redevelopment into a premier “live, work, stay, play” destination. This year, our involvement in the 170-acre project included creating a 72-unit commercial and residential condominium with a hotel and parking garage, as well as leasing, including a medical facility and office building.
- Instrumental in developing the **Rock Row Medical Campus**, guiding its legal and financial framework through acquisition, financing, construction, leasing, and public infrastructure development. Hinckley Allen handled all tenant leasing documentation and provided legal guidance with respect to structuring the multi-phased project.

# Leasing

- Serving as leasing counsel for multiple premier retail and lifestyle center owners and developers in the Northeast, leading to major national credit tenants such as **Whole Foods, Chase Bank, L.L. Bean, Chick-fil-a, Santander, Stop & Shop, Planet Fitness**, and many others.
- Representing **portfolios of properties**, managing leasing for labs and office spaces as well as industrial distribution centers.
- Represented the sale of over 12 parcels of land to **Amazon** for the development of a large high bay distribution facility located near the New York Turnpike.



# Zoning and Land Use

- Obtained approvals for **more than 700 residential units in nine developments** across Connecticut, including a litigation win of statewide importance, the approval of a 102-unit apartment building with a 30 percent affordable unit component in New Canaan, CT, and 142 apartments in two affordable housing developments in Fairfield, CT.
- Represented a **property owner** whose land was rezoned by a municipality for the purpose of lowering its value before the local government tried to purchase the parcel for reuse as a public school; we filed an inverse condemnation case that resulted in a settlement of 3.5 times what the property owner had paid for the land four years earlier.
- Secured an *ex parte* temporary injunction for our client, **a property owner/developer**, halting the demolition of the client's historic and environmentally-contaminated buildings, and brokered a deal with the city to ensure the development could proceed as initially approved.



# Financing

- Closed a Borrower side loan of **\$30M** for the new construction of a **multi-building apartment complex** in Connecticut, which is now under construction. The closing included a subordinate \$4.5M low-interest loan from the Connecticut Housing Finance Authority, intended to support the development of mid-income workforce housing in CT.
- Assisted our lender client, **Walker & Dunlop, LLC**, in connection with the refinancing of debt totaling in excess of \$1B, secured by Class A multifamily and mixed-use properties, and the subsequent sale of the loans to Fannie Mae. The properties, located in California and Hawaii, included over 3,000 multifamily units, as well as various retail tenants, and were indirectly owned by a publicly traded REIT.
- Instrumental in developing the **Rock Row Medical Campus**, guiding its legal and financial framework through acquisition, financing, construction, leasing, and public infrastructure development. Our work involved multiple financings for different phases and uses.



# Experience That Makes *The Difference*

Hinckley Allen is a full-service business law firm dedicated to delivering exceptional results for its clients. With more than 170 attorneys across offices in Connecticut, Florida, Illinois, Massachusetts, New Hampshire, New York, and Rhode Island, the firm represents leading regional, national, and global businesses in their most critical legal and business matters. Since 1906, Hinckley Allen has played a vital role in shaping the landscape of law, business, government, and community engagement.

