Lancashire and Cumbria Innovation Alliance

Testbed Programme Partnerships

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The Lancashire and Cumbria Innovation Alliance (LCIA)

Formed in April 2015 out of members of Lancaster University’s Health Hub

LCIA applied to NHS England in 2015 to set up one of the Health and Care Testbeds

introducing telehealth solutions into clinical settings.
The Testbed has been hosted by Lancashire Care NHS Foundation Trust

As part of the selection process

NHSE matched health sector applicants with industry innovators in telehealth solutions; the innovators were led and represented by Philips
Size, range and number of organisations collaborating

**Innovators:**
- Philips
- Speakset
- Cambridge Cognition
- uMotif
- Intelesant
- Simple Telehealth
- House of Memories
- Good Things Foundation

**Clinical Delivery:**
- Fylde Coast Vanguard
- Better Care Together Vanguard

**Evaluation:**
- Lancaster University’s Centre for Aging Research (C4AR)

**Governance:**
- Lancashire Care NHS Foundation Trust
- Lancaster Health Hub
- The Innovation Agency
Our partnership model

Supported by

- Robust Collaboration Agreement and Information Governance arrangements

Testbed Board reflects the unique Partnerships
- Board members meet monthly via Skype and face to face quarterly

Clinical Operational Groups (COGs)
- Fortnightly in each Vanguard area to track recruitment, problem solve and action plan

Action Learning Sets
- Organised by Lancaster University attended by clinicians and innovators informing a lessons learned report
Significant experience of collaborating across sectors

Systems and practices for planning, monitoring and delivering a complex project have been developed

Robust, regular governance meetings with partner representation have enabled decisions to be made swiftly and flexibly

An understanding of “real world” practice, enabling “real time” learning of lessons, and supporting an action learning approach with practitioners and tech providers

Understanding industry products and landscapes to inform commissioning decisions and shared opportunities for service and product improvement
Successful Partnership Working

Values

Building trust through open, honest conversations

Demonstrating respect for different sector viewpoints and cultures

Sharing accountability for decisions and actions

Keeping a patient centred approach listening and taking action to change when needed

Bringing professional experience and integrity to jointly solve issues

Effective Teamworking sharing skills, cross organisational peer support
Opportunities

• Blending expertise and knowledge
  • to co-create innovative solutions

• Industry having access to
  • ‘real’ patients and
  • clinical users of their products
Most organisations start by focusing on the highest-risk patients
  • Account for up to 80 percent of costs
  • An important first step

Need to address those at risk for developing chronic conditions

Three key steps to value-based care partnership success:
Three steps to value-based care partnership

**Activate patients**
Activate your patients to better health
Maintaining and improving health - digital tools.

**Navigate care for patients**
Help patients navigate to appropriate care (care coordination)
Outreach campaign management – guidance about next best health interaction

**Understand your population**
Deeply understand and stratify patients by risk
Value based care platform – find opportunities for intervention
Population Health Management Capability

[Diagram showing different components and processes related to population health management, including analytics, care management, outcome measurement, patient engagement, and preventive care.]
The Pathway to a High Performing Organisation

- **Aggregation & Measurement**
  - Affiliated
  - Engaged
  - Connection & Organization:
    - Enable episodic care
    - Develop support services
    - Manage payer contracting
  - Coordination & Analysis:
    - Aggregate & normalize
    - Analyze data & report outcomes
    - Identify opportunities
    - Engage providers

- **Performance & Improvement**
  - Coordinated
  - High-performing
  - Collaboration & Improvement:
    - Engage patients
    - Close care gaps
    - Identify high-risk patients
    - Implement care management programs
  - Consolidation & Optimization:
    - Utilize predictive modeling
    - Assess organization’s risk
    - Manage utilization
    - Optimize efficiency & costs
    - Improve patient experience
    - Market organization

- **Risk**
  - Fee-for-Service
  - Pay-for-Performance
  - Shared Savings & Bundled Payments
  - Shared Risk & Capitation
The capability to prove the value back to the purchaser
The capability to prove the value back to the purchaser

High Performing Embedded Partnership
Thank You

For more information about the LCIA Test Bed Programme, please contact us on:

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