Commissioning Through Influence
(it’s a relationship business)

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Key Issues and Learning:

- It's all about relationships
- It’s time to find new friends and partners
- Partnering with citizens and communities – Not just organisations
Breaking Out of the Commissioning Cycle
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<th>Domain</th>
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| Person-centred and outcome focused                       | This domain covers the quality of experience of people who use social care services, their families and carers and local communities. It considers the outcomes of social care at both an individual and population level. | 1. Person-centred and focused on outcomes  
2. Co-produced with service users, their carers and the wider local community |
| Well led                                                  | This domain covers how well led commissioning is by the local authority, including how commissioning of social care is supported by both the wider council and partner organisations                                  | 3. Well led  
4. A whole system approach  
5. Uses evidence about what works |
| Promotes a sustainable and diverse market                | This domain covers the promotion of a vibrant, diverse and sustainable market, where improving quality and safety is integral to commissioning decisions.                                                      | 6. A diverse and sustainable market  
7. Provides value for money  
8. Develops the workforce  
9. Promotes positive engagement with providers |
New Friends and Partners

‘One hand washes the other’

- Age Friendly Leeds
- Leeds Academic Health Partnership
- Digital Partnerships (from Samsung to Ay-Up)
- Leeds Dementia Cultural Partnership
Partnering with Citizens and Communities

“No society has the money to buy, at market prices, what it takes to raise children, make a neighbourhood safe, care for the elderly, make democracy work or address systemic injustices…..

The only way the world is going to address social problems is by enlisting the very people who are now classified as ‘clients’ and ‘consumers’ and converting them into co-workers, partners and rebuilders of the core economy”

Professor Edgar Cahn, US-based civil rights lawyer and inventor of Timebanks