North Carolina State Pricing

Hart InterCivic is offering a State Discount only for North Carolina Counties.

New systems purchased and shipped by 12/31/19 will receive 30% off of retail price.

All new system purchases after 12/31/19 will receive 20% off of retail price.

*Minimum purchase for discount eligibility is $50,000. Discount does not apply to annual License and Support fees.
## Voting Devices

### Precinct Tabulator

**Verity Scan**
- Collapsible Ballot Box
- Ballot Box Transport Bag
- Privacy Screens

**$6,100** per unit
Before Discount

### Accessible Ballot Marking Device

**Verity Touch Writer**
- Accessible Booth
- Booth Bag
- Privacy Screens
- Oki Printer and Stand

**$5,300** per unit
Before Discount

### Precinct Ballot Printer

**Verity Print**
- Oki Printer

**$5,875** per unit
Before Discount

## Core Accessories

- **Battery Charger**
  - **$540**
  - Before Discount

- **Memory Device**
  - **$66**
  - Before Discount

- **Security Key**
  - **$109**
  - Before Discount
## Software and Services

### Software

<table>
<thead>
<tr>
<th>Service</th>
<th>&lt; 10 K RV</th>
<th>&lt; 50 K RV</th>
<th>&lt; 250 K RV</th>
<th>250 K+ RV</th>
</tr>
</thead>
<tbody>
<tr>
<td>Build: Election Definition &amp; Ballot Layout</td>
<td>$15,000</td>
<td>$30,000</td>
<td>$40,000</td>
<td>$50,000</td>
</tr>
<tr>
<td>Count: Tabulation &amp; Reporting</td>
<td>$6,000</td>
<td>$12,000</td>
<td>$13,500</td>
<td>$15,000</td>
</tr>
<tr>
<td>Central: Central Scanning Server</td>
<td>$17,500</td>
<td>$35,000</td>
<td>$50,000</td>
<td>$60,000</td>
</tr>
<tr>
<td>Central: Central Scanning Client</td>
<td>$4,375</td>
<td>$8,750</td>
<td>$12,500</td>
<td>$15,000</td>
</tr>
</tbody>
</table>

### Services

- **Implementation Support**
  - Project Management
  - Election Staff Training
  - Election Day Support (1st Election)

### Ballot Production Services

<table>
<thead>
<tr>
<th># of Races</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>1-10</td>
<td>$2,800</td>
</tr>
<tr>
<td>11-20</td>
<td>$3,900</td>
</tr>
<tr>
<td>21-40</td>
<td>$4,800</td>
</tr>
<tr>
<td>41-75</td>
<td>$5,900</td>
</tr>
<tr>
<td>76-100</td>
<td>$6,900</td>
</tr>
<tr>
<td>100+</td>
<td>$25 per contest over 100</td>
</tr>
</tbody>
</table>

Includes:
- Ballot Layout
- Audio
- Proofs
- Programming
- Up to 1,000 Printed Ballots

*Annual License and Support fees are determined according to voting device and software configuration*
## Sample Quote with State 30% Discount

<table>
<thead>
<tr>
<th>Item</th>
<th>Description</th>
<th>Unit Price</th>
<th>Quantity</th>
<th>Total Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Verity Scan</td>
<td>Digital ballot scanner</td>
<td>$6,100.00</td>
<td>60</td>
<td>$366,000.00</td>
</tr>
<tr>
<td>Verity Ballot Box</td>
<td>Ballot box w/ transport bag and privacy screens included with Verity Scan</td>
<td>$5,300.00</td>
<td>60</td>
<td>$321,000.00</td>
</tr>
<tr>
<td>Verity Touch Writer w/ Access</td>
<td>Ballot marking device with accessibility</td>
<td>$5,300.00</td>
<td>57</td>
<td>$302,100.00</td>
</tr>
<tr>
<td>Verity Accessible Booth</td>
<td>Wheelchair-accessible voting booth w/ transport bag and privacy screens included with Verity Touch Writer w/ Access</td>
<td>$5,300.00</td>
<td>57</td>
<td>$302,100.00</td>
</tr>
<tr>
<td>Okidata B430 Series Printer</td>
<td>Laser printer w/ starter cartridge included with Verity Touch Writer for ballot printing</td>
<td>$5,900.00</td>
<td>57</td>
<td>$340,350.00</td>
</tr>
<tr>
<td>Printer Stand</td>
<td>Small table for printer included with Verity Touch Writer</td>
<td>$5,875.00</td>
<td>57</td>
<td>$340,350.00</td>
</tr>
<tr>
<td>Verity Print</td>
<td>Paper ballot printing unit</td>
<td>$5,875.00</td>
<td>8</td>
<td>$47,000.00</td>
</tr>
<tr>
<td>Okidata B430 Series Printer</td>
<td>Laser printer w/ starter cartridge included with Verity Print for ballot printing</td>
<td>$5,900.00</td>
<td>57</td>
<td>$340,350.00</td>
</tr>
<tr>
<td>Verity Count</td>
<td>Verity Count software</td>
<td>$13,500.00</td>
<td>1</td>
<td>$13,500.00</td>
</tr>
<tr>
<td>Verity Workstation</td>
<td>Workstation for Verity software w/ 5-year warranty</td>
<td>$5,900.00</td>
<td>1</td>
<td>$5,900.00</td>
</tr>
<tr>
<td>23” Flat Panel Monitor</td>
<td>Monitor for use with Verity Workstation</td>
<td>$109.00</td>
<td>1</td>
<td>$109.00</td>
</tr>
<tr>
<td>Okidata B430 Series Printer</td>
<td>Laser printer w/ starter cartridge for report printing</td>
<td>$380.00</td>
<td>1</td>
<td>$380.00</td>
</tr>
<tr>
<td>vDrive</td>
<td>Flash memory card/audio card for use with Verity devices</td>
<td>$66.00</td>
<td>257</td>
<td>$16,962.00</td>
</tr>
<tr>
<td>Verity Key</td>
<td>Electronic security token</td>
<td>$109.00</td>
<td>8</td>
<td>$872.00</td>
</tr>
<tr>
<td>Battery Charger, 6 Bay</td>
<td>6-bay charger for Verity voting device battery</td>
<td>$540.00</td>
<td>2</td>
<td>$1,080.00</td>
</tr>
<tr>
<td>New Implementation Services</td>
<td>Includes training, acceptance testing, project management, and on-site support for the first election on the Verity voting system. Additional services, if required, must be purchased separately.</td>
<td>$30,000.00</td>
<td>1</td>
<td>$30,000.00</td>
</tr>
<tr>
<td>License and Support</td>
<td>Annual license and support fee</td>
<td>$22,723.00</td>
<td>1</td>
<td>$22,723.00</td>
</tr>
</tbody>
</table>

Subtotal: $806,517.00
Shipping and Handling (Estimated): $4,125.00
Solution Price: $810,642.00
Special Discount: ($236,375.70)
Grand Total: $574,266.30

Contact Bob Heisner
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