

# AVISH PARASHAR

Motivational Improviser  
Keynote Speaker

“An excellent blend of fun and content that was the perfect way to complete and tie together our three-day event.”

**BASF Corporation**

Ann Scalfi, vice-President Controlling North America

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**Develop the Flexible Mindset that Lets You and Your Team  
Improvise, Adapt, and Innovate in an Ever-Changing World**

**AVISH PARASHAR** is the world's only "Motivational Improviser." He works with groups that want their people to be more flexible and with organizations who want to increase innovation.

Avish uses his 20+ years of experience performing, teaching, and studying improv comedy to show organizations and individuals how to improvise, adapt, and innovate in an ever-changing world. He specializes in helping professionals access and develop their creativity and apply those skills to think quickly and deal with change.

His audiences walk away energized, motivated, excited, and armed with tools to tackle change and unleash innovation. If you want to keep your group engaged and entertained from start to finish, AND to leave them with a new understanding of creativity, change, and their own potential, Avish is the speaker for you!

# TESTIMONIALS

"My group, the Tampa Bay Association for Financial Professionals, booked Avish to deliver a luncheon keynote at our annual conference, and it was spectacular! The feedback has been overwhelmingly positive, and more than one person said it was the highlight of the event!"

– **MELISSA HANSEN, Tampa Bay Association for Financial Professionals**

"Your session was fun, interactive, motivational, and hilarious. That being said, you did a great job tying the entertainment into content that was extremely relevant to everyone in the room.

I also appreciated how you tied your message into helping people get the most out of the conference. When people walked out of your opening session – on a Monday morning no less – laughing, excited, and energized, I already knew the conference was a success. You received a 4.9 out of 5 on the evaluations and I did not receive a single bit of negative feedback!"

- **CHERYL CEPELAK, International Public Management**

**Book AVISH for your next keynote**

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Relevant content  
your audience can apply  
right away, wrapped in a  
hilarious and  
interactive package:



**AVISH  
PARASHAR**  
at a glance

KEYNOTE EXPERIENCE

**Ding Happens!**

This hilarious and energetic program will show your people how to stop fearing and hating change and how to use the power of improv comedy to improvise, adapt, and innovate – no matter what happens!

KEYNOTE EXPERIENCE

**Ding Happens!**

In this high-energy, hilarious, and interactive keynote, Avish shows you how to tap into your creativity and use it to unleash innovation to be a “game changer” in your organization and industry.

KEYNOTE EXPERIENCE

**Say, “Yes And!”**

Though the idea sounds simple, tremendous change, progress, and success can come when you and your team leave behind “yes, but” and start thinking and speaking in terms of “yes, and.”

**Book Avish:** 484-366-1793

**Email:** [avish@avishparashar.com](mailto:avish@avishparashar.com)

**Web:** [www.DingHappens.com](http://www.DingHappens.com)

**Watch Avish:** [www.DingHappens.com/Video](http://www.DingHappens.com/Video)

**Just a Few of the Places Avish Has Presented:**

**Corporate:**

- US Bank
- Lincoln Financial
- Lockheed Martin
- M&T Bank
- The Federal Reserve
- BASF
- ParenteBeard

**Association:**

- Association for Financial Professionals
- Society for Human Resources Management
- Financial Professionals Association
- American Society of Association Executives
- National Association for Catering and Events
- Association of Legal Administrators
- National Association for Court Management

**Read Avish:**

- Say Yes And  
([www.SayYesAnd.com](http://www.SayYesAnd.com))
- Improvise to Success  
([www.ImproviseToSuccess.com](http://www.ImproviseToSuccess.com))

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# DING HAPPENS!

**How to Improvise, Adapt, and Innovate – in an Ever-Changing World!**

## **Business today should be more like improv than standup.**

This hilarious and energetic program will show your people how to stop fearing and hating change and how to use the power of improv comedy to improvise, adapt, and innovate – no matter what happens!

They will discover simple but effective tools they can use to automatically make smarter choices that let them not only react to the unexpected, but to find opportunities within the setbacks. They will even learn how to create their own unexpected moments so they can lead change instead of being a victim of it.

Within the first three minutes of the keynote your people will be rolling in the aisles watching Avish play Ding! – an improv comedy game where he makes up a hilarious story on the spot and switches it up every time a volunteer “Dings” a bell. The game not only introduces them to improv comedy, but also makes the main point of the presentation: no matter how well you plan, the universe will throw you a curveball and force you to improvise.

Throughout the program, your group will laugh their heads off watching Avish play a variety of challenging and highly-entertaining improv comedy games – sometimes with volunteer help! Each game not only gets your audience laughing, but also teaches them critical lessons and skills about how to improvise with the unexpected:

- The critical mentalities that great improvisers use to flow with the unexpected.
- The approaches great improvisers take to finding opportunities in setbacks.
- The techniques great improvisers use to create new opportunities that let them jump ahead into territory.

Your audience will be captivated as Avish seamlessly combines humorous stories, improvisation, and solid business advice to achieve one goal: show your people how they can improvise, adapt, and innovate in an ever-changing world.

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# IMPROVISED INNOVATION!

## Unleash Creativity and Leap Ahead of the Competition

**In a world that is getting smaller and smaller and changing faster and faster, innovation and creativity become keys to staying competitive.**



Organizations and individuals who apply innovation move ahead. Those who don't, struggle and fall behind.

In this high-energy, hilarious, and interactive keynote, Avish uses ideas and exercises from improv comedy to show you how to tap into your creativity and use it to unleash innovation to be a “game changer” in your organization and industry.

Avish weaves together improv games, audience interaction, humorous stories, and relevant business examples to create a unique and relevant experience for every group. By the end of the program, attendees will learn:

- How to access and develop their creativity to be more innovative and better problem solvers.
- Specific tactics they can use to lead themselves and their teams through an “innovation process” so they can immediately be more innovative at work.
- How to “innovate within a framework” and apply their creativity within the boundaries of laws, regulations, company policies, and resource limitations.

Your people will be engaged, laughing, and even interacting from start to finish as they learn skills they can use immediately to access their creativity and turn it into meaningful innovation!

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# SAY “YES, AND!”

## Two Little Words That Will Transform Your Career, Organization, and Life

**This hilarious interactive program will show your people how making the simple switch from saying, “yes, but” to saying, “Yes, And!” can have an immediate and tremendous impact on service, leadership, and sales.**



They will discover simple but effective tools they can use to automatically make smarter choices that lead to less stress, happier customers, and greater success.

Each game not only gets your audience involved, interacting, and laughing, but also teaches them critical lessons and skills about how and why saying “Yes, And!” is so powerful.

This keynote will dig deeper into the idea of saying, “yes, and” instead of “yes, but.” The presentation is funny, interactive, and motivational, and will show attendees how to:

- Embrace and initiate change
- Raise the bar on themselves, their team, and their organization
- Accept and use constraints and limitations to their advantage
- How to add their own input and “blend” disparate ideas.
- And more!

Your people will be captivated as Avish seamlessly blends stand-up comedy, funny stories, improvisation, and solid business advice to achieve one goal: show your people how they can dramatically improve their results by saying, thinking, and acting with a “Yes, And!” mindset.

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# WHY AVISH?

**Here's a list of reasons why Avish is the perfect speaker for a conference, meeting, or event for meetings and special events industry professionals (especially yours)!**

**HUMOR** – Avish has studied, taught, and performed improv comedy for 20 years. He's also performed stand-up comedy, sketch comedy, and he teaches a variety of speakers and performers how they can be funny too.

**EXPERIENCE** – Avish has been speaking to groups on applying improv comedy ideas to business and life for over twelve years. In that time, he's spoken to groups as small as 3 people and as large as 700.

**AUTHORITY** – Not only does Avish speak about applying improv comedy ideas to business and life, but he's written two books on the subject: *Improvise to Success!* and *Say "Yes, And!"*

**EVENT AND ASSOCIATION EXPERIENCE** – In his leadership roles for multiple associations, Avish has put on many events including fundraising galas, charity auctions, all-day seminars, and planning retreats. He learned many lessons through those experiences.

**BUSINESS EXPERIENCE** – As the owner, artistic director, and business manager of Polywumpus Improv Comedy, Avish got hands on experience managing people, marketing events, selling, and administration.

**CORPORATE EXPERIENCE** – Over the years, Avish has also worked in companies big and small, including a Fortune 100 company, a four-person start up, a large hospital, and a thirty-person family owned company.

**SMART** – Avish graduated with a Bachelors of Science and Engineering from the University of Pennsylvania. Not that that means much (There are some dumb Ivy League grads out there) but his parents would be upset if he didn't let you know.

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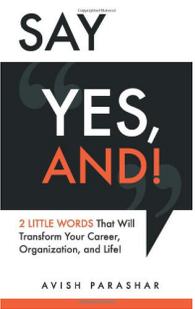
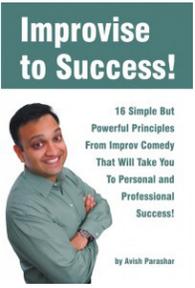
# AVISH'S BIO

**Avish grew up in Poughkeepsie, NY, and now makes his home in Philadelphia, PA. Though he performed all through high-school, he decided to stop performing when he went to college to “focus on his studies.”**

That resolve lasted only a few months, as the first time he saw an improv comedy show he fell in love. One week later he auditioned for the campus improv group, got in, and the rest is history.

After graduating, he started Polywumpus Improv Comedy, which did regular performances in and around Philadelphia for 7 years. Avish closed up Polywumpus to focus on the speaking and training side of the business – using improv comedy as a tool to teach valuable business skills such as creativity, innovation, and adaptability.

Avish is the author of “Improvise to Success!” and the Amazon best-selling, “Say 'Yes, And!'”:

Say “Yes, And!”	Improvise to Success!
 <p>Can saying two little words really make a big difference in your life? Absolutely, if those two words are, “Yes, And.”</p> <p>Too often, people talk themselves out of taking advantage of those opportunities by saying, “yes, but” to themselves, to their co-workers, and to themselves.</p> <p>Saying, “yes, but,” is a sure way to stay stuck exactly where you are. What sets rock stars apart from those who struggle and give up is that the rock stars understand the immense power of saying, “Yes, And.”</p> <p>This book doesn't claim to know it all. But it will show you how to find the answers you need by saying two simple words: “Yes, And!”</p>	 <p>The world is amazingly unpredictable. No matter how prepared you are, or how well you plan, things will go wrong, surprises will happen, and people will do unexpected things. The key to achieving success while maintaining your sanity is to learn how to improvise and flow with whatever life sends your way!</p> <p>Everyone, including you, is improvising every second of every day. Life is not scripted. No matter how much you want things to turn out exactly as planned, life usually has other plans. Life, after all, is the ultimate improvisation.</p>

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# RAVES

**Avish has delighted audiences from a variety of industries and organizations. Regardless of the industry, size, location, or style of event, the end result of his program is always the same: smiles, laughs, and a new way of looking at life and business.**

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"You set a great tone and energy level for the next 2 days of technical training and meetings. During those next 2 days many people were using the terms and concepts you presented to us about how change and how you choose to responds to it as well as the importance of having fun while you work. **You gave us all a new, fun language with which to communicate and we had fun using it!** one participant wrote on their evaluation, 'normally motivational types bore me to tears. Avish was far from boring and really drove home his points in a fun way that I will be sure to remember. Throughout the seminar we were all quoting his speech' Your presentation reinforced the most important aspect of change, which is how you choose to respond to it."

**-Sharon Denzler, All Risks Limited**

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"I connected with the client today. She said you were "amazing." She said all of the verbal feedback she got during the conference was very positive and she has gotten emails since the conference specifically talking about your presentation. She thought you were a "**perfect mix of funny delivery with appropriate message,** kept everyone engaged the entire time and great way to start the conference."

**-Ashley Andrus, Zoe Training (Booking Agent)**

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"You were the **best keynote speaker I've ever heard** in all my years in HR!"

**-Dawn Dixon, HR Generalist, Upper Chesapeake Health**

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"I really enjoyed your presentation! **A perfect way to end the conference!** It was very interesting and of course very funny! We all need to laugh a little more! As a matter of fact, I was walking around this morning, saying, 'Ding Happens,' because it was, but I am better for it today, thanks to you!"

**-Andrea A. Alesi, PHR, HR & Payroll Specialist**

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# AVISH CAN HELP YOU BY:

## Speaking at Your Annual Meetings

Presenting these ideas to a large group of people in a short period of time (45-90 minutes). Avish's presentations are fun, engaging, interactive, motivational, and designed to open-minds and get people started down the path of adaptability and innovation.

## Training at your Workplace

Working hands-on with a smaller group of people for a longer time where the focus is on skills-transfer. Giving your team the skills and practice to implement these ideas in the real world.

## Consulting with Your Leaders

Working with your leadership or executive team to analyze and advise on how to create a more agile culture and organization.

## Facilitating Your Next Leadership Retreat

Taking your leadership team through a process that helps them create a plan of their own to increase creativity and innovation throughout the entire organization.

## Contact Us Now

To get started creating a more creative, agile, and innovative organization, give us a call (484-366-1793) or send an email to [avish@avishparashar.com](mailto:avish@avishparashar.com).

**Check out [www.DingHappens.com](http://www.DingHappens.com) to see results other clients have enjoyed.**

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