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Deceuninck North America Notches Strong Growth in 2017, Sets Sights on 2018

North America sales increased by 11 percent in 2017 on strong business development

Deceuninck North America's sales notched double-digit growth of 11 percent in 2017 to almost \$150 million spurred by strong business development, operational investments and the roll out of innovative products. A significant contributor to that was a 17 percent growth rate in window and door system sales.

To accommodate its growth, Deceuninck is continuing to invest in capital and equipment improvements as well as building its workforce. At its Monroe, Ohio facility Deceuninck upgraded multiple extrusion lines, increased extrusion capacity and added 250,000 square feet of warehouse space. The company's Fernley, Nevada facility is now operating on a 24/7 schedule after adding several West Coast customers.

"Deceuninck North America achieved its growth objectives in 2017 and continues to focus on expanding its business," said Filip Geeraert, president and CEO, Deceuninck North America. "We experienced growth from existing customers in the remodeling, new construction and commercial areas as well as new customer growth."

Deceuninck North America's new product offerings also demonstrated its commitment to innovation, design and sustainability.

- The company launched the Revolution XL™ Tilt & Turn window and door system. The system achieves the best of both worlds: a European-style product designed for high-performance U.S. applications. Revolution XL delivers a full suite of products – windows, a tilt/slide door and a terrace door – suitable for the remodeling, replacement and new construction markets. With flexible design and a range of colors and finishes available, it is possible to achieve a similar appearance as aluminum with superior thermal performance.
- Deceuninck North America expanded its use of Rovex® Xtreme Fiberglass (XF), an advanced material technology that sets a new standard for extreme performance applications, to create next-generation commercial pressure plate applications. Rovex XF has a metal-like stiffness and strength, is highly resistant to fatigue failure and has extremely low thermal conductivity. Custom designs are available to meet the needs of unique curtain wall systems.
- The same technology that made Innergy® reinforcements successful is now available for window mullions. Designed to fit a range of standard Deceuninck

window systems, the mullions can be used in multiple configurations, including twins and transoms. The technology also provides increased condensation resistance due to the thermal performance of Rovex.

“Even as we are energized by a successful 2017, we have our sights set on continued enhancements in 2018,” Geeraert said.

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About Deceuninck North America

Deceuninck North America, LLC is a fully integrated design, compounding, tooling, lamination and PVC extrusion company that produces energy efficient PVC window and door systems. The company is committed to developing high-performance products that are currently in more than 6 million U.S. homes. Its headquarters are in Monroe, Ohio, with a facility in Fernley, Nevada. Deceuninck North America is part of the Deceuninck Group, an integrated global organization that is active in 91 countries, has 25 subsidiaries and is supported by 3,600 personnel worldwide. For more information, please visit www.DeceuninckNA.com.
