

DOMONIQUE BERTOLUCCI

## The Coach Approach.

### HOW TO BE AN INSPIRING LEADER

Leaders are always being asked to coach their teams, but very few know what it really means to be a coach and how to make sure they are doing it well. Throw in the challenges of hybrid working and distributed teams and there has never been a more important time to harness the power of coaching to get the best out of your people.

While a good leader might know they need to direct, engage, motivate and inspire their team, a great leader knows exactly how to do it.

Domonique draws on over twenty years of experience and explains not only why every leader needs to be a coach, but what it means to be a truly intentional one, so that you can give your people the support they need to give you their best.

COACHING SKILLS  
LEADERSHIP SKILLS  
COMMUNICATION SKILLS

#### YOU WILL DISCOVER:

- The most common mistake people make when coaching and what you need to do instead,
- The four essential coaching skills everyone needs and how and when to use them,
- The three fundamental truths every good coach believes and why they matter to you and your team,
- How to coach someone out of circular thinking and into problem solving, and
- The four-step formula for high quality coaching conversions regardless of the circumstances.

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