

DANIEL C. FEHDER

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ACADEMIC APPOINTMENTS

University of Southern California Assistant Professor of Strategy	June 2017 - Present
Post-Doctoral Researcher, Rice University	July 2016 - June 2017
Massachusetts Institute of Technology Research Affiliate, Innovation Initiative	September 2016 - present

OTHER APPOINTMENTS

Seed Accelerator Ranking Project Chief Technical Officer	Spring 2013 - present
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EDUCATION

Massachusetts Institute of Technology
Ph.D. in Technological Innovation, Entrepreneurship, and Strategic Management, 2016

University of Pennsylvania
M.A. History and Sociology of Science, 2004

Harvard University
A.B. Magna cum Laude in History and Science, 2003

PUBLICATIONS

- [1] Fehder, D, *Coming from a Good Pond: The Organizational Consequences of a New Venture's Founding Ecosystem* (Forthcoming at *Administrative Science Quarterly*)
- [2] Raffiee, J, Teodoridis, F, Fehder, D, 2023, "Partisan Patent Examiners? Exploring the Link Between the Political Ideology of Patent Examiners and Patent Office Outcomes", *Research Policy*, 52(9) 104853
- [3] Miric, Milan, Yin, PL, Fehder, D, 2023, "Population-Level Evidence of The Gender Gap in Technology Entrepreneurship" *Strategy Science*, 8(1), 62-84
- [4] Fehder, D, Raffiee, J, Teodoridis, F, 2022, "Revealing the Revealed Preferences of Public Firm Top Executives: New Data from Credit Card Spending and an Application to Firm Innovation", *Strategic Management Journal*, 43(10), 2042-2065
- [5] Fehder, D, and Hochberg, Y, 2021, "Using Accelerators to Build Regional Ecosystems: The Role of Accelerator Sponsors", Forthcoming in E. Moretti (Eds.) *Job Creation Strategy in the Knowledge Economy*. KDI-EEWC Series on Economic Policy.

- [6] Monteleone, P, Banerjee, S, Kothpalli, P, Stern, A, Fehder, D, Ginor, R, Vollmar, D, Fry, E, Pirwitz, M, 2020, "The Market Reacts Quickly: Changes in Paclitaxel Vascular Device Purchasing Within the Ascension Healthcare System" *Journal of Invasive Cardiology*, 32(1) 18-24
- [7] Cohen, S, Fehder, D, Hochberg, Y, and Murray, F, 2019, "*The Design of Startup Accelerators*", *Research Policy*, 48, 1781-1797
- [8] Fehder, D, Porter, M and Stern, S, 2019, "*Economic Institutions and Social Progress*", *AEA Papers and Proceedings*, 109, 350-356
- [9] Lederman, O, Fehder, D, Morales, A, Murray, F, Pentland, A, 2019, "Communication Patterns and Performance in Early Startups" *International Conference on Social Computing, Behavioral-Cultural Modeling, Prediction and Behavior Representation in Modeling and Simulation*
- [10] Fehder, D, Porter, M and Stern, S, 2018, "*The Empirics of Social Progress: The Interplay between Subjective Well-Being and Societal Performance*", *AEA Papers and Proceedings* 108, 477-482
- [11] Lederman, O Calacci, N, Fehder, D, Murray, F, and Pentland, A, 2016, "*Open Badges: A Low-Cost Toolkit for Measuring Team Communication and Dynamics*", *International Conference on Social Computing, Behavioral-Cultural Modeling, Prediction and Behavior Representation in Modeling and Simulation*
- [12] Fehder, D and Hochberg, Y, 2015, "*Accelerators and Ecosystems*", *Science*, Vol. 348 No. 6240. Solicited
- [13] Fehder, D, Murray, F, and Stern, S, 2014, "*Intellectual Property Rights and the Evolution of Scientific Journals as Knowledge Platforms*", *International Journal of Industrial Organization*, Vol. 36, 83-94
- [14] Fehder, D, Nelling, E, and Trester, J, 2009, "*Innovation and Price: The Case of Digital Cameras*", *Applied Economics*, Vol. 41 No. 17

WORKING PAPERS

- [15] Fehder, D and Hochberg, Y, *Spillover Effects of Startup Accelerator Programs: Evidence from Venture-Backed Startup Activity* (R&R at *Strategic Management Journal*)
- [16] Botelho, T, and Fehder, D, Hochberg, Y, *Innovation-Driven Entrepreneurship*. (R&R at JEL after peer review of proposal, Under Second Round of Review)
- [17] Botelho, T, Fehder, D, Miric, M, *Moving Forward or Falling Back: Gender Differences in Career Advancement for Former Entrepreneurs Re-Entering the Workforce* (Under Review at *Management Science*)
- [18] Hausman, N, Fehder, D, Hochberg, Y, *The Virtuous Cycle of Innovation and Capital*.
- [19] Fehder, D, Hochberg, Y, Lee, D, *What Resources Garner Managerial Attention in Startups? Evidence from a Randomized Controlled Trial*
- [20] Fehder, D, Raffiee, J., Teodoridis, F. *The Partisanship of American Inventors*.
- [21] Fehder, D, Wakslak, C., Yildan, Y., *Seeing both the forest and the trees: The role of linguistic abstraction in accelerators' evaluations of ventures*
- [22] Fehder, D and Murray, F, *Selection of Early-Stage Venture: Social Influence and its Impact on Committee Performance*
- [23] Fehder, D, Hochberg, Y, Bailey, E., Floyd, R, Lee, D. *Assessing the Effectiveness of Entrepreneurship Education: A Randomized Control Trial*

- [24] Fehder, D, Bailey, E, Floyd, E, Hochberg, Y, Lee, D, *The Impact of Crisis on the Risk Tolerance of Innovation-Driven Entrepreneurs*
- [25] Fehder, D, Fuentes, Y, and Murray, F, *The Impact of Role Models on Nascent Entrepreneurs: Evidence from a Randomized Controlled Trial*.
- [26] Fehder, D, Prasad, S, Wakslak, C, *Angel Investor Personality and Judgement Under Uncertainty*

WORK IN PROGRESS

- [27] Fehder, D, Hochberg, Y, Floyd, E, *Peer Effects and Entrepreneurial Entry in Disadvantaged Populations: Evidence from a Randomized Control Trial* (with Yael Hochberg and Eric Floyd) (Waiting to reboot study after COVID)
- [28] *Entrepreneurs in Society: The Social Impacts of an Entrepreneurship Intervention in Palestine* (with Yael Hochberg, Dan Lee, Eric Floyd, Rebecca Dizon-Ross, and Josh Krieger) (Experimental intervention completed)

REPORTS AND NON-REFEREED PUBLICATIONS

- [29] SARP 2015 Accelerator Rankings Report, 2016 (with Susan Cohen and Yael Hochberg)
- [30] These are the Top 20 U.S. Accelerators, 2015 (with Susan Cohen and Yael Hochberg), TechCrunch, March 17, 2015. <https://techcrunch.com/2015/03/17/these-are-the-top-20-us-accelerators/>
- [31] The Top 20 Accelerators in the U.S., 2015 (with Susan Cohen and Yael Hochberg), Harvard Business Review, March 31, 2015. <https://hbr.org/2015/03/the-top-20-start-up-accelerators-in-the-u-s>
- [32] SARP 2014 Accelerator Rankings Report, 2015 (with Susan Cohen and Yael Hochberg)
- [33] The Social Progress Index Methodology, 2013 (with Scott Stern)

GRANTS AND FELLOWSHIPS

- JPAL Grant for Social Impacts of Entrepreneurship Training in Palestine (with RebeccaDizon-Ross and Yael Hochberg) (\$79,460)
- HBS Internal Grant for Social Impacts of Entrepreneurship Training (with Josh Krieger and Yael Hochberg) (\$300,000)
- Kauffman Foundation Grant for Encouraging Entrepreneurship, 2017 (\$125,000)
- US-Israel Binational Science Foundation Grant for Encouraging Entrepreneurship and Local Economic Growth, 2016 (\$120,000)
- Kauffman Foundation Grant for A Field Experiment in Entrepreneurial Education, 2015-2020 (~\$1.53 million)
- NSF Science of Science & Innovation Policy 1462008, 2015-2017 (~\$450,000)
- Kauffman Foundation Grant for Measuring Innovation-Driven Ecosystems, 2015
- Ewing Marion Kauffman Dissertation Fellowship, 2014
- MIT-Skoltech Initiative Research Grant, 2013

INVITED AND CONFERENCE PRESENTATIONS

2023: SIE Workshop, Academy of Management, Strategic Management Society

2021: UNC Conference of Ecosystem Emergence

2020: Duke Workshop on Field Experiments, University of California San Diego, NBER Entrepreneurship Winter Conference

2019: American Economic Association, HEC Paris Conference on Entrepreneurship and Economic Development, Munich Summer Institute, NBER Entrepreneurship Winter Conference

2018: American Economic Association, Duke University Strategy Conference, University of Maryland Entrepreneurship Conference, Kauffmann Mayor's Conference, Academy of Management

2017: MIT REAP Forum, IGL Winter Conference

2016: McGill University, Tulane, HBS Entrepreneurship Group, Wharton School, 50th Anniversary of MIT Entrepreneurship (Panelist)

2015: HBS Strategy Group, INSEAD, University of Southern California, Workshop on Experimental Economics and Entrepreneurship, TIM Doctoral Consortium, Emory Entrepreneurship Research Colloquium, Caltech/USC Finance Workshop, CCC Conference, MIT Economic Sociology Working Group

2014: MIT Organizational Economics Lunch, MIT Economic Sociology Working Group

TEACHING

University of Southern California

BUAD 497 Competitive Strategy (Undergraduate Core), Fall 2017, Fall 2018, Spring 2020, Spring 2021

- Mini-cases developed for undergraduate strategy instruction: Memphis Meats (with Joe Raffiee), Can H&M Find a New Groove (with Joe Raffiee), Birkin Bags and Hermes' Value Chain, Nobbits: A New Kind of Shoelace (with Joe Raffiee)

GSBA 552: Problem Solving and Decision Making (MBA Core), Spring 2021

CASE STUDIES

Pillpack (with Scott Stern), Masschallenge (with Fiona Murray)

PROFESSIONAL SERVICE

Ad-hoc reviewer: Management Science, Organization Science, Strategic Management Journal, Administrative Science Quarterly, Research Policy, Strategic Entrepreneurship Journal, Journal of Business Venturing, The Economic Journal, Journal of Economic Behavior and Organization, Industry and Innovation, Economic Letters, Journal of Economics and Management Strategy, Small Business Economics, PLOS One