



About Solutions

We understand that choosing an ERP system that is right for your business is hard, and one size does not fit all.

To help you find the best ERP for your business, our solutions data sheets provide examples of common VersAccounts Cloud ERP configurations with cost. It is our hope that the majority of our customers will identify one of these configurations as being close to the one they need, thus simplifying the buying process.

Fine Linen Manufacturing and Sales

Prior System: xTuple

Owner: Suzanna

Suzanna is passionate about high-quality bedding, and started manufacturing and selling fine linen from a retail location in NY. Originally, she sold to wholesalers, but over time she set up retail stores in several states in the US. Eventually, she discovered the power of the internet as a way to reach a global customer base and set up an e-commerce shopping cart.

For business systems, she had deployed Xtuple (Open Source ERP system) for accounting at her headquarters, which they ran on local servers. Retail stores deployed Imonggo POS to take and process order and manage inventory at the store. For the e-commerce store they used Shopify. Besides store inventory that is managed by the Imonggo system, inventory was also stored at the headquarters and with



a 3PL. This inventory was managed within the xTuple system.

This system has served them well over the years. However, with each passing year the system becomes more and more expensive to maintain. Open source ERP consultants are in high demand, so having someone come in and fix a problem and/or upgrade the software is expensive. In addition, since the system has been customized over the years, it becomes harder and harder to migrate to something else if it is required. And more expensive. On top of that, nothing is integrated. All data has to be re-keyed to transfer it from one system to another.

Other than that, access to information was not real-time. Data had to be manually collected from each location once a week, then consolidated in spreadsheets, before one can get a good overview of the business. One of the consequences was that an e-commerce order may remain unfulfilled (or worse get cancelled) because headquarters does not know that a store in another state had inventory.

This situation was remedied by a VersAccounts Small Business Cloud ERP system. Shopify e-commerce, Imonggo POS, the 3PL, credit card gateways and banks were integrated into a single system. This allows Suzanna's company to hold inventory in as many locations as she chooses so that she can fulfill

orders from the most convenient location possible. This gave her capabilities that many larger companies don't have. In addition, manual data transfers were no longer needed, saving money and time, and eliminating errors including sometimes extremely high costs associated with mistakes.

For Suzanna, the Power Edition of the VersAccounts Small Business Cloud ERP system with Shopify and



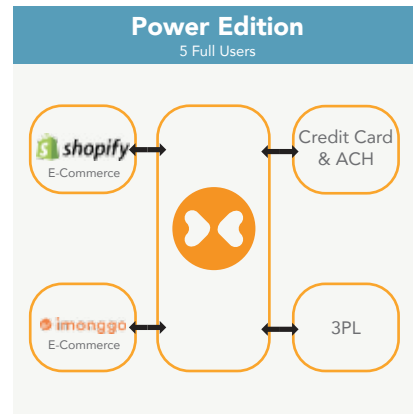
Imonggo, email, credit card gateway and bank integration provides a platform upon which she can take the next step in the company's journey. This includes the management of multiple e-commerce shopping carts from VersAccounts, as well as the Dealer Portal and associated catalog, to enable self-service among her wholesale customer.

Summary Of Requirements

- Multiple E-Commerce Stores
- Multiple Retail Locations
- Imonggo POS
 - Inventory Transfers
- Landed Cost
 - Distribution Across Receipts
- 3PL Workflow - In / Outbound
- Dimensions

VersAccounts Solution

- Power Edition
 - Implementation
 - 5 Full Users
 - 1 Business Entity
- ✦ Shopify e-Commerce/Shopping Cart Integration with Master Data Management
- ✦ Magento e-Commerce/Shopping Cart Integration with Master Data Management
- ✦ Imonggo POS Integration with Inventory Transfer and Master Data Management
- ✦ Email Integration
- ✦ 3PL Integration – 2 Way
- ✦ Credit Card Gateway Integration
- ✦ Bank Integration ACH



USD \$2,199/Month*

* Prices subject to change. For current pricing, please contact the VersAccounts sales team at sales@versaccounts.com