

# The Leading Contract Management Platform in the Cloud

## EASY | INTELLIGENT | ENTERPRISE-WIDE

Icertis Contract Management (ICM) is an innovative, easy-to-use platform that is highly configurable and continually adapts to your complex business needs. With its intelligent workflow and built-in analytics, ICM provides on-going contractual insights and best-of-breed contract management. ICM enables customers to increase compliance, improve governance, mitigate risk, and enhance user productivity, thereby maximizing ROI and accelerating time to value across the global enterprise.

### Speed to Market

- Quick, 90-day deployment
- Easy-to-use, intuitive interface helps in quick adoption
- Instantly manage organizational rules changes

### Cost of Operations

- Cloud-based deployment, pay-per-use model
- Scale as you grow
- Little or no IT involvement required

### Governance & Risk

- Control-center monitoring of all clauses and terms
  - Track deviations and auto route for review
  - Assess risks and determine business impact
- Speed to Market

### Contract Compliance

- Cross-enterprise contract integration
- Enforce terms, manage relationships
- Internal and external feeds to assess risks and potential noncompliance

### Contract Earned Value

- Cloud-based deployment, pay-per-use model
- Scale as you grow
- Little or no IT involvement required

### Reporting & Analytics

- Executive summary portal
- Cross-system reporting and analytics
- Personalized, role-based dashboards and insights

ICERTIS CUSTOMERS INCLUDE

# Icertis Contract Management Platform Features

## Compliance & Risk Management

- Comprehensive risk profiling
- Commitment Management
- Deviation analysis

## Unique, Easy-to-Use UI

- Word and Excel integration for contract authoring tasks
- Easy, step-by-step agreement creation
- Unique and simple interface for easy adoption

## Advanced Features

- Contract performance management
- Manage complex pricing structures
- Out of box integration with eSignature, Salesforce and Dynamics CRM

## Dashboard & Visibility

- Alerts and notifications
- Keyword and full-text search
- KPIs and reports
- Tasks list

## Contract Negotiation

- Auto compare any two contract versions
- Compare edited clauses with standard clause library
- Leverage contract history report, associated documents

## Contract Operations

- Template and 3rd party paper
- Version management and history
- Native Microsoft Word and Excel integration

## Contract Setup

- All contract types, global structure
- Agreement relationships
- Configurable metadata

## Centralized Storage / Document Management

- Upload all documentation on contracts and corresponding transactions
- Archival and disposal rules
- Document management

## Supplier Collaboration

- Supplier on-boarding
- Request management
- Tight integration with Contract Management

## Icertis Overview

- Industry and analyst acknowledged leader
- Global Fortune 500 customers
- 2,500,000+ contracts managed
- 40+ languages in 93 countries
- 750,000+ satisfied users

## Customer Success Stories



### CHEMONICS

ICM helps Chemonics, an international development company, revitalize their contracting process. With operations spread across 35 countries, Chemonics improved contract governance and visibility while reducing turnaround time by 50%.

### GENPACT

With over 2000 users spread across various departments, Genpact, a global IT services company uses ICM to manage all customer contracts, including MSAs, SOWs, and NDAs. ICM enables better visibility into contract terms for all business functions.



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