

INNOVATION CENTRIC GROUP

# ICG Team

ICG Solutions:

# ALTO EXCHANGE

Seamless connection between suppliers and producers.

REVIEWS

Alto Exchange



REVIEWS

How was it developed?  
What benefits does it deliver?

REVIEWS

Is it easily adaptable to other O&G producers?



# Alto Exchange™

NEW ARRIVALS

Alto Exchange™

BY ICG TEAM

Seamless connection between suppliers and producers.

With Alto Exchange, what used to take hours to do, now takes only minutes eliminating errors and re-work.

### What is it?

Industry standard business-to-business (B2B) portal that facilitates better communication and integration of Alto AP™ with supplier billing systems, further improving the overall payment process. Vendors are able to easily submit accurate invoices and track progress of the producer approval and payment process; speeding up the process and eliminating errors.

It automates and integrates the supplier invoicing process with the producer payment process. *It is, however, much more than that.*

### Alto Exchange™:

- Enables vendors to provide and maintain an integrated online product/service catalogue, automating product coding and eliminating errors.

For more info visit [www.icgteam.com](http://www.icgteam.com)

It's a win-win for producers and their vendors.

### What does it do?

- Makes the customer invoice payment process transparent to vendors.
- Enables vendors to enter and submit invoices online, ensuring correct coding.
- Allows use of templates (including Excel) and import/export of data for repeatable processes

### How was it developed?

Alto Exchange™ was developed to address a real need, and created from within a mid-size O&G producer, here in western Canada.

ICG and the producer had implemented Alto Accounts Payable™. With the benefits gained from the producer using Alto AP, ICG identified the opportunity to extend the automation and transparency of the AP work process, out to the interface between vendors and producers.

ICG worked with the producer and suppliers, captured their concerns and developed a ground breaking B2B portal that

creates a seamless connection between vendors and producers improving the quality, accuracy and speed of information flow. The result is Alto Exchange™.

### What benefits does it deliver?

The O&G producer and vendors are all thrilled with the results! They report:

- Coding and pricing errors are eliminated through use of the Alto Exchange integrated online product and service catalogues.
- Vendors are being paid to terms and the producer is now taking advantage of early pay discounts.
- Suppliers are able to track their portfolio of receivables, on demand.
- Significant amount of time freed-up from tracking the process and correcting information within both the vendor and producer organizations.



**Alto Exchange™ saves producers and suppliers time:**



It ensures that information (cost centre, pricing, etc.) is entered correctly the first time, then streamlines and tracks the process for invoicing, approval and payment...



Introducing ICG's  
Alto™ Suite of  
Technology  
Solutions, raising  
the bar and  
delivering value  
to mid-size  
producers



**CONTACT US**

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