

Rootnet integration with 3CX to automate sales calls

Increase the agility of your business with innovative processes.

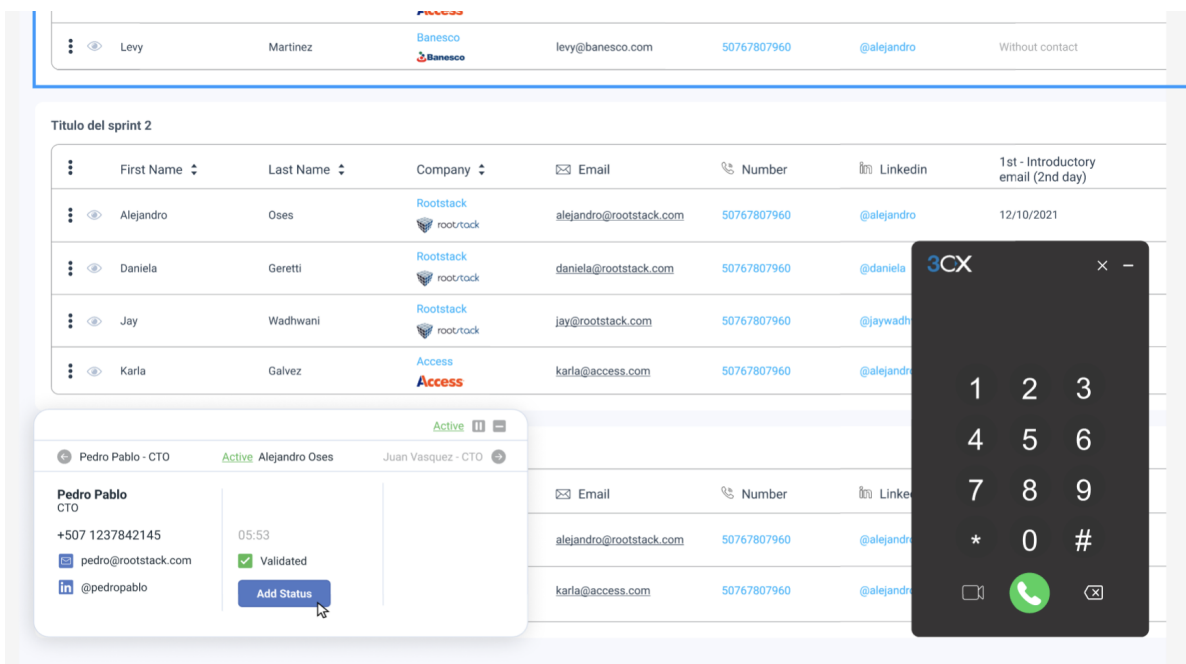
We developed the integration between the Rootnet Sales Force module with 3CX to streamline calls to customers and increase the productivity of your sales team.

Streamline your sales team with the Rootnet and 3CX module



With the integration between the Rootnet Sales Force module and 3CX, your sales team can automate the process of making calls to potential customers. This saves time and effort, allowing reps to focus on more strategic sales activities.

The integration allows contacts to be accessed directly from the Rootnet platform, facilitating centralized management of customer and prospect information.



The screenshot displays the Rootnet platform interface. At the top, there's a header with user information: Levy Martinez, Banesco logo, levy@banesco.com, 50767807960, @alejandro, and Without contact. Below this is a table titled "Titulo del sprint 2" with columns: First Name, Last Name, Company, Email, Number, LinkedIn, and 1st - Introductory email (2nd day). The table lists five contacts: Alejandro Oses (Rootstack), Daniela Geretti (Rootstack), Jay Wadhvani (Rootstack), and Karla Galvez (Access). A 3CX dialer overlay is visible on the right side of the table, showing a numeric keypad and a green call button. In the bottom left, there's a sidebar with a contact card for Pedro Pablo CTO, showing his phone number (+507 1237842145), email (pedro@rootstack.com), and LinkedIn (@pedropablo). The card also shows a status of "Active" and a "Validated" checkmark, with an "Add Status" button.

First Name	Last Name	Company	Email	Number	LinkedIn	1st - Introductory email (2nd day)
Alejandro	Oses	Rootstack	alejandro@rootstack.com	50767807960	@alejandro	12/10/2021
Daniela	Geretti	Rootstack	daniela@rootstack.com	50767807960	@daniela	
Jay	Wadhvani	Rootstack	jay@rootstack.com	50767807960	@jaywadh	
Karla	Galvez	Access	karla@access.com	50767807960	@alejandro	

Benefits of Rootnet Sales Force Integration with 3CX

- Eliminate manual calls.
- Greater productivity of the sales team.
- You will be connected to Rootnet, having all the client information at hand.

What does your business get from Rootnet and 3CX integration?

01	Automation	Automate calls to customers, saving time and effort of the sales team.
02	Follow-up	Analyze the status of calls in real time and evaluate the effectiveness of each one.
03	Productivity	Increases the productivity of the sales team, being able to make more calls in less time.
04	Quality	Improves the quality of interactions with customers since the agent has all the information at hand.

By eliminating manual tasks and simplifying the number dialing process, the **Rootnet and 3CX** module improves sales team productivity, allowing them to make more calls in less time.

Rootstack's Solutions



Our team is characterized by having **highly qualified professionals** with extensive technical experience in various areas of software development.



The team adopts agile methodologies to ensure effective communication, iterative delivery of solutions and rapid adaptation to changes in project requirements.



We are constantly looking for innovative ways to improve and optimize software, adopting the latest technologies and industry best practices to deliver cutting-edge solutions to your customers.



Solutions

Some of our solutions

At Rootstack we work with several solutions with multiple benefits for business projects, including: CRM, ERP, Websites, Chatbots, Digital Signatures, Online Banking and more.



Services

Our services

IT staff augmentation, Team Management and Software Development are our main services.

Contact one of our advisors so you can learn about everything we have to offer and take your company on the path to success!