

An aerial view of a city skyline, featuring the Empire State Building prominently in the center. The image is overlaid with large, semi-transparent geometric shapes: a large blue triangle on the left, a dark grey triangle pointing right in the center, and a light blue triangle on the right. A thin horizontal line is at the bottom.

**AI-enabled  
Contracting**



# AI CLM Software Deck

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## Who are we?

- We are a legal tech company helping businesses streamline their contract management process.
- Since 2016, we have been a pioneer in Contract Lifecycle Management (CLM) software.
- Our user-friendly tool simplifies end-to-end contract management to accelerate contracting cycles & reduce manual work.

**200+**

Total No. of  
Customers Served

**1B+**

Total Value of  
Contracts Managed

**250%**

Return on  
Investment

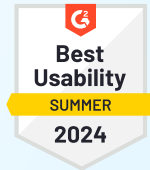
**99%**

Retention &  
Adoption rate

# Recognized By



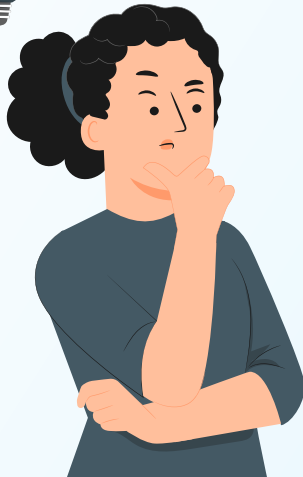
# Awards Won



# Our Clients



# What **Problem** do we solve?



## **Lack of Central Contract Database**

90% organizations face challenges trying to locate contracts.  
-EY Law Survey



## **Clause level analysis from standard terms**

Lack of standardization leads to increased operational cost & longer contracting cycles. -Deloitte & WCC Report



## **Risk Management & Contract Analysis**

Contracting cycles are prolonged due to manual contract review and lack of AI assistance



## **Contract Status & Renewal Tracking**

More than 78% organizations do not track contractual obligations.  
-Harvard Law School Survey

# What are the **benefits** of using **Volody CLM**?

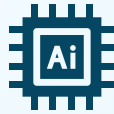
A **smart contract management** platform having functionality like:



**Centralized  
Repository**



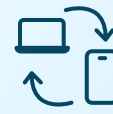
**Collaborative  
Drafting**



**AI for contract  
review**



**No-Code  
Workflows**



**Mobile  
Responsiveness**



**AI-powered Clause  
Suggestions**



**Contract  
Tracking**



**Inbuilt  
Chatbot**



**Complete  
Digital Execution**



**ERP/CRM/P2P  
Integration**



**Reduce TAT with  
workflows & alerts**



**AI-based clause  
& content search**

# How does our advanced AI work?



## Clause Suggestion

Save time and effort with automated clause suggestions in line with to your established terms.



## Obligation Management

AI engine seamlessly scans your contracts, extracts obligations and auto-assigns them to the relevant stakeholder.



## Risk Analysis

Configure our AI engine to get intelligent risky clause alerts. Mitigate contract risk and ensure complete compliance.



## Clause Comparison

Identify discrepancies between proposed and existing clauses with our smart analysis engine.



## User Friendly Chatbot

AI-enhanced chatbot designed to ease contract management, ensuring a hassle-free experience.



## Metadata & Clause Extraction

Bulk upload legacy contracts & our AI extracts all key details & clauses establishing a comprehensive clause library for accurate clause suggestions.



## Clause Summary

Receive instant summaries that encapsulate the essence of your contract, allowing you to grasp critical details.



## Contract Guideline

Leverage AI to alert users of guideline breaches and suggests necessary modifications for adherence.

# Additional Services Offered

## Managed Services/ Advisory



### L1/ L2 support for users like:

- Handholding and training
- Troubleshooting and ensuring there is no business disruption

### L3 support for instant resolution



### Contract setup support services

- Building templates, changes to contracts building and managing the clause library
- Contract playbook and standard positions
- Contract drafting services



### Support services for legal team:

- Contract renewal & addendums support
- Overall contract stability & management
- Obligations mapping and management
- Dashboard reporting and reports management

## Project Management

**Dedicated BA for implementation**

**Overall workstream coordination** with legal teams and periodic tracking and reporting of project tasks and outcomes

**Escalation of issues/ challenges** for resolution and updates on project plan along with timelines

**Weekly review** to discuss the progress of the project

Assist in **defining project tasks, timelines and accountabilities** within the teams pertaining to coordinating and gathering information from all stakeholders of the client

# Why are we the **Best** at it?



## Best in Class **Security**

**AI Model:** The AI model does not use your data to train the model.

**Data Ownership:** You own the inputs you provide, and you own any output you rightfully receive.


**Data Security:** All data is AES-256 and TLS 1.2+ encrypted.



*"Volody has streamlined our contract processes, reducing turnaround time and boosting efficiency, with excellent customer support throughout. Volody has developed a good understanding of our process & found a way to successfully automate our requirements. We are satisfied & happy with Volody."*

*- **Head Legal** at PPG Asian Paints*

# CONTACT US

 +91 8080-809-301

 [www.volody.com](http://www.volody.com)

 India | US | Canada | UK

 [connect@volody.com](mailto:connect@volody.com)

