

## William L. Michels, CPSM, C.P.M., MCIPS



**Bill Michels helps companies transform business strategies into maximum profits. He is dedicated to maintaining a reputation built on increasing shareholder value, quality, customer service and uncompromising ethics.**

He is a leading expert in Purchasing and Supply Chain Management.

In consulting, Bill has worked with some of the world's greatest companies across a wide spectrum of industries and countries transforming Procurement and the Supply Chain. While supply chain management, risk, global sourcing, strategic planning, cost, and change management are his major focus, he has also developed many innovative methodologies theories, practices and tools for the transformation of procurement and the supply chain. In some cases these programs have resulted in breakthrough changes impacting entire industries, providing competitive advantage to clients. He is also considered an expert in developing solutions when working with volatile commodities.

Bill is currently the CEO and founder of Aripart Consulting after more than 23 years at ADR North America. Under his leadership, ADR North America became a leading niche specialty consulting firm and has won several recognitions and awards. At the end of 2011, ADR NA was acquired by The Institute for Supply Management.

Well known in the purchasing and operations management community and food and pharmaceutical industries, Bill is a sought-after speaker and writer with many publications, including co-authorship of the book "Transform Your Supply Chain". He is now working on a new book focused in the area of Supplier Relationship Management and published numerous articles.

Bill has a B.S. in Business Administration from Rochester Institute of Technology and an MBA from Baldwin Wallace University. He has CPSM, C.P.M. and MCIPS certifications. He is on the Board of Directors of the Joe Niekro Foundation.