

William D. Agee, Jr.

C.P.M., A.P.P., CEM, CMN, CPP, CPE, CPCM, CPIM, CVS, PMP, CPSM, SSBB

William Agee has been in purchasing for nearly 35 years spanning a very broad and diverse career.



Initially, Bill began purchasing in the retail operations, wholesale/distribution field, moved over to a regulated purchasing environment with a branch of the federal government and into a heavy service field. His major areas of expertise are negotiations, construction management, warehouse, distribution, cost and price analysis, contract management, government audits and global business development. He currently has 12 national and/or international certifications.

Bill works with procurement and supply chain professionals both in the United States and abroad, delivering both purchasing education and consultation to facilitate the value-driven goals of strategic focus toward the professional. He has written or presents over 210 educational programs in the field of purchasing, negotiations, supply management and other aligned fields for use by the profession.

His sessions have been presented around the country and internationally to businesses, governmental agencies, and supply management associations.

At the request of the State of Texas, Bill developed the new educational and training program leading to enhanced savings through public procurement. In addition, he wrote the State of Texas certification training passed by the state legislature for buyer proficiency. The state's approval makes it mandatory that a buyer must be certified to issue a purchasing contract employing a state budget warrant for acquisitions. In addition, he has developed certification and certificate programs for over seven other major corporations and two global trade associations.

In addition, Bill won the coveted Howard W. Cosgrove Award for Outstanding Contribution to the Purchasing Professional from the Institute for Supply Chain Management. His organization has achieved national and international recognition for educational services focused on purchasing, negotiations and supply chain management.

All sessions provided are qualified for CPSM continuing education credit from the Institute of Supply Management.