# 2020 EDITORIAL CALENDAR

For ad sizes & specifications, visit our media kit at OEMOffHighwayMediaKit.com.

**BONUS EUROPEAN DISTRIBUTION IN** JAN/FEB AND SEPTEMBER ISSUES

	JANUARY/ FEBRUARY	MARCH	APRIL/MAY	JUNE/JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER/ DECEMBER	YEAR IN REVIEW *DIGITAL ONLY*
AD CLOSE	12/26/19	1/27/20	3/30/20	6/1/20	6/26/20	8/3/20	8/28/20	10/26/20	12/12/20
MATERIALS Due	1/3/20	1/31/20	4/3/20	6/5/20	7/3/20	8/7/20	9/3/20	10/30/20	12/18/20
EDITORIAL PLAN  SPECIAL MARKETING OPPORTUNITY	ON-HIGHWAY TRUCK & BUS Electronics Drivetrain System CONEXPO & IFPE Preview  BONUS EUROPEAN DISTRIBUTION OEM GUIDE TO CONEXPO & IFPE	CONSTRUCTION Powertrain Operator Cab Hydraulics CONEXPO & IFPE Show Issue  CONEXPO & IFPE PACKAGES	CONSTRUCTION & MINING Fluid Power Telematics CONEXPO & IFPE Post-Show Coverage  PUMP & MOTOR SPEC GUIDE  *NEW* THE POWERBOOK	PRODUCT SHOWCASE  Engines  Drivetrains Fluid Power  Electrical & Electronics  Operator Environment  Engineering & Manufacturing  SECTION SPONSORSHIPS & DOUBLE UPS	HYBRID & ELECTRIC VEHICLES Engines Electrification Emissions Electronics MINEXPO Preview  ENGINE SPEC GUIDE  MINEXPO PACKAGES	AGRICULTURE, LAWN & LANDSCAPE GPS & Automation Tracks & Tires Operator Interface MINEXPO Show Issue  BONUS EUROPEAN CIRCULATION OEM GUIDE TO MINEXPO	STATE OF THE INDUSTRY  Equipment Market Forecasts  Global Economic Outlook  Technology Trends  ADVERTORIAL PROGRAMS	MILITARY & CONSTRUCTION  Fluid Power  Powertrain  Operator Environment  Data, IoT & Connectivity  TOP NEW PRODUCTS	Top products of the year  The year's hottest news  Our most popular articles of 2020  EXCLUSIVE DIGITAL ISSUE SPONSORSHIP INTERACTIVE ADS
IN EVERY ISSUE	Equipment Market Outlook - Print & Digital sponsorships available - (data provided by ITR Economics)								
SHOW DISTRIBUTION	Work Truck Show & Green Truck Summit CONEXPO/IFPE	CONEXPO/IFPE Fluid Power Technology Conference		All shows OEM Off-Highway exhibits at for the next year	The Battery Show  Electric & Hybrid  Vehicle Technology Expo  SAE COMVEC  MINEXPO	GIE + EXPO MINExpo		World of Concrete	

## **DISPLAY AD RATES**

Ad Size	1X	4X	8X
FULL PAGE SPREAD	\$12,985	\$12,245	\$10,895
ONE-HALF PAGE SPREAD	\$9,375	\$8,720	\$8,095
FULL PAGE	\$7,340	\$6,940	\$6,160
2/3 PAGE	\$6,380	\$6,160	\$5,620
1/2 PAGE	\$5,300	\$4,870	\$4,220
1/3 PAGE	\$3,685	\$3,355	\$3,145
1/4 PAGE	\$2,930	\$2,820	\$2,605

#### Additional Marketing Opportunities in 2020

Breaking News e-newsletter sponsorship

Technology News Tracker video series sponsorship

Equipment Market Outlook sponsorship packages

Targeted digital advertising

Content or Whitepaper promotional programs

Custom content production and promotion (eblasts, newsletters, and more)

See our online Media Kit or ask your sales representative for more information on these Marketing Opportunities and additional Custom Packages to suit your unique advertising needs!

# Dates and topics are subject to change.

### Sean Dunphy, Group Publisher

sdunphy@ACBusinessMedia.com 800.538.5544 ext. 1252

**OEMOffHighway.com** / 800.538.5544















