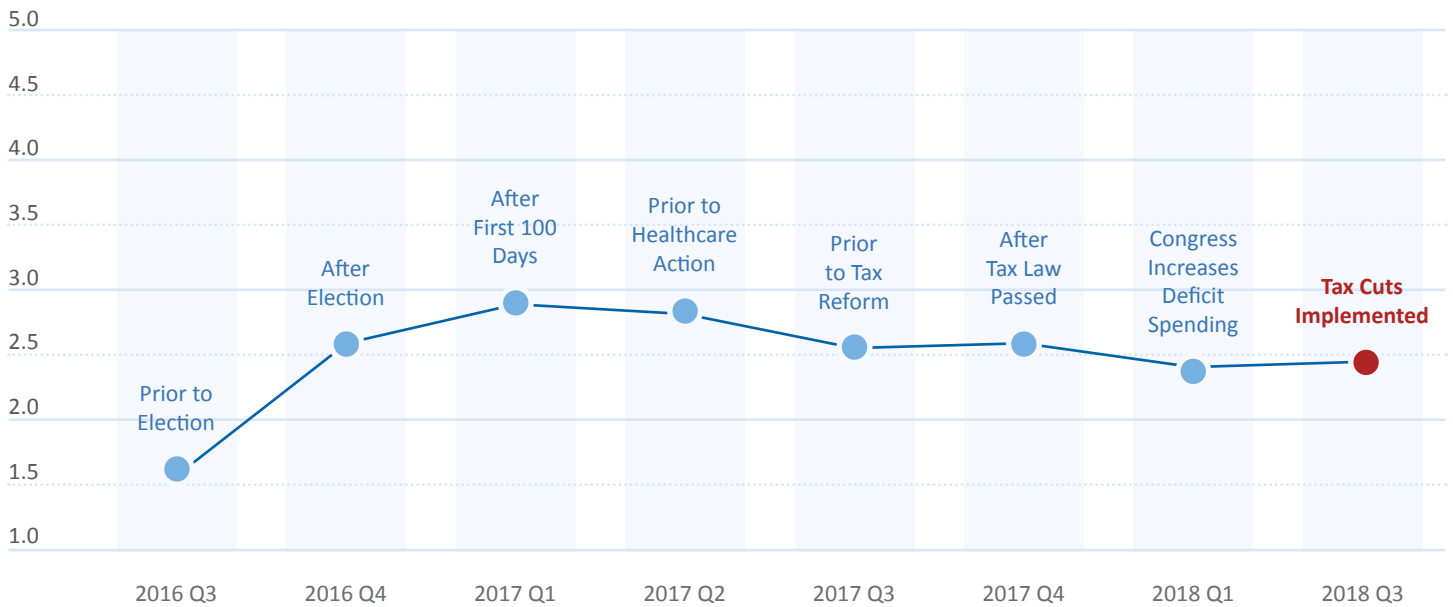




Q3 2018 NWYC Quarterly Index Small Business Sentiment Towards Congress

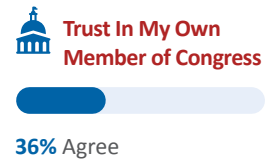
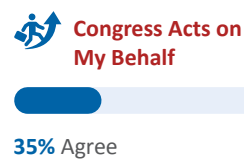
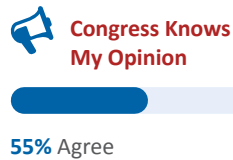
Combined Index of Small Business Sentiment Towards Congress

Q3 2018 Index Score: **2.49**



Trust in Congress Up

More than half of small business owners agree their own elected members of Congress know their opinions on Congress. Satisfaction and trust in their own member of Congress is up from last quarter.



Key Business Concerns for Q3 2018

When asked what business owners' biggest concern was for the third quarter, **top responses** included:



01 Health insurance expenses



02 Taxes



03 Hiring qualified workers



04 Regulations

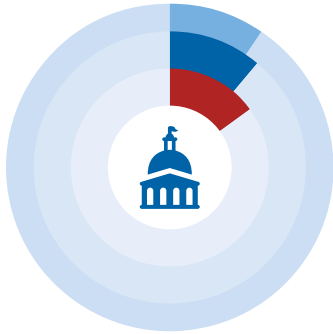


05 Paying down debt

Small Business Owner Satisfaction Scales Back

Satisfaction with Congressional action decreased over the last two quarters.

● 10% in Q3 2018 ● 11% in Q1 2018 ● 15% in Q4 2017



Trust in Government

Small business owners trust the President the most (78%) followed by local government (40%) and state government (30%). Trust in national government agencies ranks lowest at 10%. Trust overall was up from Q2 2018.

Trust in the President



Trust in Local Government



Trust in State Government



Trust in National Government



Hope in Congress

86% of small business owners remain hopeful in the President and 35% remain hopeful in Congress.

Level of Hope in Presidency



Level of Hope in Congress



Demographics:

- Survey active **June 21- 27**
- 888** total survey respondents
- Respondents from **45 states**



19%
Construction



19%
Agriculture



14%
Services



13%
Manufacturing



9%
Retail Trade

About National Write Your Congressman



National Write Your Congressman (NWYC) is an organization that gives small businesses a voice in American government. As the nation's largest, privately held, nonpartisan membership organization made up of small businesses, NWYC is dedicated to the delivery of constituent opinions to representatives in Washington. For 60 years, NWYC has provided small business owners and operators the tools necessary to connect with members of Congress and a platform to let their collective voice be heard. NWYC's team of experts provides unbiased, nonpartisan information and research on top issues and pending legislation relevant to small business owners today. NWYC presents both sides of the issue so that members can form an educated opinion and let their opinions be heard. For more information, visit: www.nwyc.com.