

## DANTE MUSIC &/or IV DANTE

### DIRECT LICENSING GUIDELINES (PUBLIC PERFORMANCE AND TRANSMISSION RIGHTS)

#### 1. Direct licensing guidelines

1.1. These are the direct licensing guidelines of DANTE MUSIC &/or IV DANTE. This document contains information about licensing DANTE MUSIC & IV DANTE sound recordings and music videos. It sets out the procedure to be followed when you are making an enquiry about direct licensing for public performance or transmission.

1.2. An alternative to licensing the sound recording or music video directly from DANTE MUSIC &/or IV DANTE is to obtain a blanket licence from the Phonographic Performance Company of Australia (PPCA). If you obtain the PPCA blanket licence then you will not require a licence from DANTE MUSIC &/or IV DANTE because the blanket licence gives you permission, within the terms of the licence, to play any recording from the PPCA catalogue which covers over 7,000 recording labels including DANTE MUSIC &/or IV DANTE sound recordings and music videos. Go to [www.pcca.com.au](http://www.pcca.com.au) or call PPCA on (02) 8569 1111 to find out more.

#### 2. Types of licences offered for sound recordings and music videos

2.1. DANTE MUSIC &/or IV DANTE only provides non-exclusive licences. This means DANTE MUSIC &/or IV DANTE can offer the same licences to other people. For example, if DANTE MUSIC &/or IV DANTE licence your restaurant to play DANTE MUSIC &/or IV DANTE sound recordings and/or music videos, DANTE MUSIC &/or IV DANTE can also licence any other businesses (including other restaurants) that wish to play DANTE MUSIC &/or IV DANTE sound recordings and/or music videos.

2.2. DANTE MUSIC &/or IV DANTE offer licences for the following purposes: a public performance licences for DANTE MUSIC &/or IV DANTE sound recordings and music videos. You will need a public performance licence if you intend to play the sound recording or music video in public, for example by playing a CD/RADIO/DIGITAL PLAYER at your business premises;

2.3. These licences are separate from any licence required in respect of the underlying copyright in the music and lyrics on the sound recording or music video. Unless the underlying musical works are no longer protected by copyright, you will also need to obtain permission to use the underlying musical works (including any lyrics). Permission to use musical works can be sought from the Australasian Performing Rights Association (APRA) and the Australasian Mechanical Copyright Owners Society (AMCOS). These two organisations operate from the same office and have responsibility for different types of licensing. See [www.apra.com.au](http://www.apra.com.au) or call 1300 852 388.

#### 3. What is the process for direct licensing?

3.1. To enquire about directly licensing any of DANTE MUSIC &/or IV DANTE sound recordings or music videos, please contact DANTE MUSIC &/or IV DANTE on 0418336366 and/or [danteofficialband@gmail.com](mailto:danteofficialband@gmail.com)

3.2. The following information is required:

- a. your business name;
- b. your ABN;
- c. your contact details;
- d. a brief description of your business (eg café, gym, radio station, film festival);
- e. an accurate estimation, to the best of your ability and in good faith, of the number of customers per month attending your business (for radio and television stations, we require an estimate of your audience numbers. For one-off events please estimate the number of people you anticipate will attend);
- f. the title of each sound recording and/or music video you wish to use (if you wish to use the entire album/ep please indicate this);
- g. a brief description of how you will be using the sound recording and/or music video;
- h. how long you require the licence (for example, is it for a one-off event or do you require it for a longer period?);

3.3. Once you have provided us with this information we will get in touch with you to discuss whether a direct licence is likely to be appropriate in the circumstances.

3.4. DANTE MUSIC &/or IV DANTE may request additional information. Once you have provided us with any additional information we will provide you with a quote for the license fee. Our license fee includes the cost of preparing the license agreement. License fees vary depending on the type of use you are making of the sound recording or music video.

3.5. DANTE MUSIC &/or IV DANTE grant licences for the following periods:

- a. one-off events;
- b. 6 months;
- c. 12 months;
- d. Any longer periods;

3.6. DANTE MUSIC &/or IV DANTE grant licences to the following types of businesses and for the following purposes. If your business type or purpose is not listed you may fit into our 'other' category:

- a. childcare centres;
- b. community halls;
- c. concert venues;
- d. festivals;
- e. gymnasiums and fitness centres;
- f. music on hold;
- g. nightclubs;
- h. restaurants and cafes;
- i. schools and universities;
- j. theatres;
- k other.

3.7. Once you have paid and signed the licence agreement you are able to use the sound recording and/or music video in accordance with the terms and conditions of the licence. Don't forget to contact APRA and AMCOS to see if you also require a licence from them for the use of the musical works and lyrics. See [www.apra.com.au](http://www.apra.com.au) or call APRA and AMCOS on 1300 852 388 to find out more.