

# RAVINIA ANNUAL REPORT 2017







## RAVINIA MISSION STATEMENT

Ravinia is an internationally renowned, not-for-profit music festival that presents outstanding performances by the world's greatest artists. Ravinia's principal objectives are:

- to present performances of a full range of classical music in its open-air Pavilion and enclosed recital halls by the world's greatest composers and musicians, along with a variety of other kinds of light classical, jazz and popular music;
  - to maintain a beautiful park that is welcoming to all and attractive to families in which the music experience is enhanced by a beautiful environment and excellent dining opportunities;
  - to enable gifted young performers to study under great teachers and perform in concert settings; and
  - to develop broader and more diverse audiences for classical music through education and outreach programs and by maintaining affordable ticket prices.
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# A MESSAGE FROM CHAIRMAN **JENNIFER W. STEANS**

## AND PRESIDENT AND CEO **WELZ KAUFFMAN**



After thrilling, surprising, and reminiscing with over half a million guests at more than 140 separate events this summer, we are proud to report that Ravinia is fiscally healthy and dedicated to staying fresh for generations to come.

As we write this, we can see the construction site where we have begun major renovations to our dining pavilion, so “fresh” is the word of the day. Over the past decade, Ravinia has invested more than \$30 million in our infrastructure to meet the expectations of new guests while improving the overall experience for our loyal friends. The freshening of our dining pavilion is the next big step, and it will be followed by a new building in 2019, a music experience center.

The word “fresh” extends to our three stages as well, with more than 80 artist debuts, including many wonderful entertainers that in the past might not have been associated with Ravinia: Chicago’s own Oscar-winning hip-hop legend Common; the “gentleman of salsa” Gilberto Santa Rosa; the Tony-winning *Hamilton* sensation Leslie Odom Jr.; the loud and proud comedian and jazz stylist (and television star) Lea DeLaria, whose musical wit is as sharp as her barbs and observations; YouTube phenomenon Pentatonix, one of the fastest sell-outs of the year; the august Lucerne Symphony Orchestra, visiting us all the way from the home of Rachmaninoff; bass-baritone Ryan Speedo Green, whose story of turning his life around from juvenile delinquent to singing at the Metropolitan Opera hit the *New York Times* bestseller list; and a “white witch” fulfilling a Ravinia wish, superstar Stevie Nicks in back-to-back concerts.

Of course, this type of variety keeps our audiences fresh, too, as fans flock to see the favorites we’ve never had before. And even regular visitors come with fresh expectations because Ravinia offers such a variety of experiences. On any given night, about half the patrons in the park could be first-timers drawn by a particular artist. Our hope is they while they’re here they’ll discover a beautiful, easy-to-use, and reputable venue worthy of a return visit—maybe even to try something outside of their comfort zones. Our hope is that they’ll try something classical. Will everyone who attends a concert by Los Tigres del Norte return for a concert by the Chicago Symphony Orchestra? It’s unlikely, but if just five percent of them do, that would be a game-changer in our mission to connect classical music with new listeners.

As it was, in 2017 Ravinia attracted nearly 140,000 guests to classical concerts, approaching the total attendance that many orchestras achieve over their eight-month subscription series. Classical programming made up well over half the season—including the summer residency of the incomparable Chicago Symphony Orchestra, which Ravinia has proudly hosted since 1936. This year we signed an unprecedented agreement with the orchestra that will extend our coveted relationship to 2026. CSO highlights this summer included the last-minute teaming of conductor James Conlon and violinist Itzhak Perlman for a gala fundraiser that grossed over a million dollars.

Ravinia also helps keep the music industry fresh by contributing to the careers of exciting new artists. As RSMI approaches its 30th anniversary in 2018, Ravinia welcomed back 19 alumni from its three training programs in concerts throughout the season, including the worldwide sensation and classical pianist Yuja Wang making her Ravinia debut, bassist Linda May Han Oh sharing the stage with the great Pat Metheny, and soprano Nadine Sierra in Haydn’s *Creation*.

With an eye toward the exciting innovations that our 2019 experience center will bring, this summer we hosted the Virtual Orchestra for two weeks, giving guests an entirely new way to spend their pre-concert time in the park. Through the magic of virtual reality goggles, guests got to experience what it’s like to sit onstage with London’s Philharmonia Orchestra with Esa-Pekka Salonen conducting. It was an unreal sensation that provided a point of view so few music lovers could otherwise experience.

Of course, none of this could have happened without the generous support of Ravinia’s nearly 7,000 donors, volunteer board members, and corporate sponsors. Because Ravinia is perceived as a healthy, star-studded, and adventurous venue that can quickly adapt to change, many people do not realize that it is a not-for-profit, governed by three all-volunteer boards. The Ravinia Board of Trustees is peopled with exciting personalities with a wide variety of demographic backgrounds, cultural connections, and corporate experience. The Women’s Board is not just at the social heart of the festival, but an actively engaged partner that runs the gift shop and chair rental business and hosts the annual gala benefit, making them Ravinia’s single largest funding force. The Associates Board brings together the brightest young professionals from Chicagoland to help ensure Ravinia’s







viability for the future. This group is successfully hosting audience-development events that are exposing new ears to classical music through such themed nights as “Beer, Brats & Beethoven.”

We must thank Allstate, lead sponsor of our Reach\*Teach\*Play education programs that now serve 85,000 people each year throughout Cook and Lake Counties. A major plank in Ravinia’s mission, these education programs include the Sistema Ravinia student orchestras for schools that don’t have music programs of their own, as well as the Jazz Mentors and Scholars program, which creates a viable ensemble (so good they perform at Ravinia!) of the best high-school musicians, teaming them with the best jazz professionals in the city. Ravinia also thanks the Polk Bros. Foundation, which was honored at this year’s Music Matters fundraiser, for its dedication to these programs.

Of course, the biggest thanks must go to those half-million concertgoers. We keep the experience, onstage and off, fresh for you because you demand nothing less. It is our pleasure that you spend your coveted summer nights with us. See you next year.

**Jennifer W. Steans**  
Chairman, Board of Trustees

**Welz Kauffman**  
President and CEO



# REACH TEACH PLAY

**RAVINIA'S EDUCATION  
PROGRAMS NOW SERVES  
85,000 PEOPLE EACH YEAR**

Ravinia's Reach\*Teach\*Play education programs provide over 85,000 people with equitable access to music each year. In 2017, thousands of RTP students and families came to Ravinia during the summer concert season for several performances. One of the highlights of the summer was the two-day residency of conductor Lina Gonzalez-Granados who worked with the Sistema Ravinia orchestra students. The students and Lina immediately bonded and they rose to the challenge of being directed by such an accomplished conductor. Our Sistema Ravinia program expanded this fall and is now serving four middle schools in Waukegan along with Circle Rock, Cove School and three Waukegan elementary schools. The Music Discovery Program for kindergarten through 3rd grade classrooms increased again to 200 classrooms in 34 Chicago Public Schools.







# \$25 \$10 FREE

Ravinia's popular pricing returned in 2017, with most Pavilion seats for all CSO concerts selling for just \$25 apiece. Most lawn tickets were priced at \$10 each, and lawn admission for all classical concerts—CSO, special events, recitals, and chamber music—is free for children and students through college. A 10-punch lawn pass was also sold, granting lawn admission for as little as \$7 per concert. On film nights, the \$25 price for a reserved seat in the Pavilion was the same for a lawn ticket, so patrons could choose the experience they prefer—a seat under the roof with a view of the orchestra or a picnic on the lawn before the giant movie screen—without cost being an issue. The \$10 BGH Classics series offered upclose-and-personal musical experiences in Ravinia's most intimate concert space, the 450-seat Bennett Gordon Hall, for only \$10 for a reserved seat, less than the cost of a movie ticket.

“We simply don’t want cost to be the decision-making factor that prevents people from enjoying live classical music,” Ravinia President and CEO Welz Kauffman said. “I’m gladdened by seeing familiar faces at these concerts, confirming that audiences would prefer to have several musical experiences here for the price of one elsewhere.”





# BGH



Ravinia's BGH Classics series presents concerts all year long in our most intimate theater, Bennett Gordon Hall.



Ravinia's chamber and recital series is among the world's most extensive



# MARTIN THEATRE



# CSO

The 2017 summer residency of the Chicago Symphony Orchestra featured such CSO soloists as Itzhak Perlman, headlining the gala fundraiser; Joshua Bell; Sir James Galway; Pinchas Zukerman; Ray Chen; Garrick Ohlsson; and pianist Yuja Wang, the RSMI alumna who has become an international sensation.

Ravinia has hosted the CSO in its summer residency since 1936, and the two institutions recently agreed to an eight-year extension of their current contract—which would have expired in 2018—extending the unique relationship through 2026.

“I’m so proud that one of my first opportunities in becoming chairman of the Ravinia Festival Association was to work with my predecessor John Anderson and Welz Kauffman in negotiating this unprecedented agreement with our CSO counterparts, Helen Zell and Jeff Alexander,” said Jennifer Steans. “I literally grew up attending CSO concerts at Ravinia and find particular satisfaction in seeing today’s youngsters discovering the ensemble that stands as one of Chicago’s eternal assets.”





# GALA 2017



Ravinia congratulates its Women's Board on a successful gala benefit, held Saturday, July 29, 2017. More than 700 guests attended the formal black-tie event, grossing over \$1 million for the not-for-profit Ravinia and its REACH\*TEACH\*PLAY education programs that reach 85,000 people each year. These programs include starting and maintaining elementary school orchestras in budget-strapped Chicago Public Schools and Lake County schools with Ravinia supplying teachers, instruments and all other needs.

The evening featured the homecoming of former Ravinia music director James Conlon. Maestro Conlon led the Chicago Symphony Orchestra with one of the classical world's most sought-after artists, legendary violinist Itzhak Perlman. The program featured Perlman performing his "Cinema Serenade," a collection of film score compositions and arrangements by John Williams—including the theme from *Schindler's List*, which Perlman played on the original film soundtrack—along with Dvořák's *Carnival Overture* and *Symphony No. 8*. Following the concert, guests enjoyed cocktails and dined to the sounds of alumni of Ravinia's Jazz Scholars program.

The 2017 Gala Benefit Evening was overseen by a Women's Board committee headed by gala co-chairmen Marilyn Vender and Gloria Reisner, as well as Women's Board chairman Judy Castellini. The cocktail reception sponsor was BMO Harris Bank, and the dinner sponsor was Allstate Insurance Company. The concert was performed in memory of Ravinia Life Trustee Howard A. Stotler and in memory of Keene H. Addington II.

The décor for the evening was designed by Event Creative, and the dinner was catered by Limelight.





# MUSIC MATTERS 2017

In 2017 the Ravinia Associates Board honored the Polk Bros. Foundation for their extraordinary support of Ravinia and its education programs over the last two decades, and for their steadfast commitment to reducing the impact of poverty by supporting programs that provide Chicago area residents with quality education, preventative medicine, and basic human services. The event welcomed over 650 guests and grossed over \$600,000 dollars for Ravinia and its Reach\*Teach\*Play education programs.





# FIESTA RAVINIA



The world's most celebrated Norteño band, Los Tigres del Norte, and Spanish singer and Telemundo star Natalia Jiménez headlined Ravinia's second annual celebration of Mexican independence in a daylong festival on September 17 that included Latin cuisine throughout the park, Mariachi bands, children's performances, family activities, dance lessons, and a Mexican-American art show. Mexican American stand-up comedian Patti Vasquez, one of Showtime's Latin Divas of Comedy, was also part of the festivities. Earlier in the summer, Latin artists Lila Downs and Gilberto Santa Rosa made successful Ravinia debuts. And Santana was Santana for back-to-back concerts!





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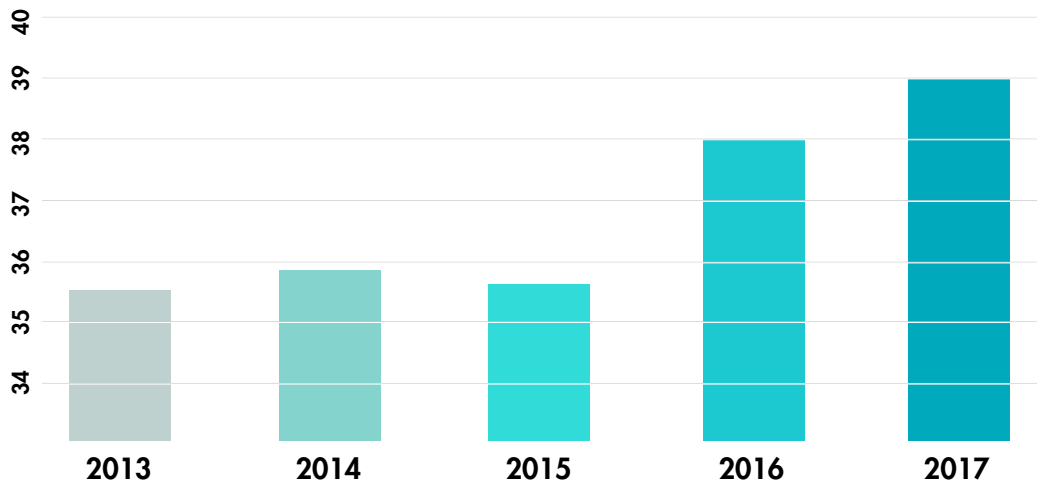
# FISCAL 2017 FINANCIAL HIGHLIGHTS

The Ravinia Festival ended fiscal 2017 with record ticket and related revenues of \$24.8 million, ahead of 2016 by \$1.28 million. The handling fee increase from \$7 to \$12 resulted in \$380,000 more in revenue, and the \$5 increase in parking fees resulted in \$200,000 more in revenue for 2017. Net Revenue Generating Shows (NRGS) were 33 of the 114 shows in 2017, generating approximately \$4.8 million in profit, or \$147,000 per show. In 2016, NRGS earned a profit of \$4.8 million, or \$149,000 per show, from 32 shows. There were 8 New World/Jazz shows in 2017, focused on audience inclusion, that produced a profit of \$83,000. The Chicago Symphony Orchestra (CSO) produced a deficit of \$3.5 million with 18 shows in 2017 vs. a deficit of \$3.36 million with 17 shows in 2016. This exceeds the Guardrail, which is the Fund to Assure Ravinia's Future (FARF) endowment draw of \$3.096 million. The CSO deficit is meant to live within our Board-approved CSO Guardrail. The Guardrail was established by the Finance and Executive Committees as the FARF draw because FARF was initially built on the CSO residency at Ravinia and because it shows the CSO management and musicians that we are using our endowment to cover the losses on the CSO, the crown jewel of our classical programming. In addition, it underscores our not-for-profit status by clearly stating the CSO investment/loss. In addition, Ravinia's contribution of 5% of gross ticket revenues to the City of Highland Park increased by over \$20,000 from 2016 to \$1.096 million. This is part of the 10-year agreement with the City that will end in 2019.

Contributed income increased to over \$14.1 million vs. \$14 million in 2016. Included in this, the Women's Board contributed \$860,000 to the festival, including \$635,000 to current festival operations, \$225,000 to Reach\*Teach\*Play (RTP) programs, \$150,000 to celebrate Ravinia Steans Music Institute (RSMI)'s 30th anniversary, and \$25,000 to RSMI operations. The Associates Board contributed \$410,000 to RTP and \$20,000 to RSMI. Other departmental operating expenses were down against 2016 by \$217,000 due to lower costs in administration from one time benefit payment in 2016. This resulted in expenses totaling \$13.5 million in 2017, compared to \$13.7 million the previous year.

Ravinia ended the year with an operating surplus of \$1.7 million, before the endowment draw and depreciation expenses, reflecting an increase of over \$1 million against 2016. Ravinia's endowment fund draw, which is 4.5% of the three-year rolling average, was \$3.096 million. This transfer, coupled with the \$2.4 million of funded depreciation expense, will bring the Fixed Asset Fund balance to approximately \$28 million.

Kelly Grier  
Treasurer  
Chairman, Finance Committee



## FIVE YEAR SUMMARY OF KEY FINANCIAL DATA

Operating Results (Amounts in Thousands of Dollars)



### REVENUES

|                                            | 2013          | 2014          | 2015          | 2016          | 2017          |
|--------------------------------------------|---------------|---------------|---------------|---------------|---------------|
| Earned Income                              | 23,312        | 23,204        | 22,616        | 23,603        | 24,888        |
| Contributed Income                         | 11,821        | 12,653        | 13,184        | 14,089        | 14,132        |
| Special Project/Artistic Initiatives Funds | 560           | -             | -             | 315           | 0             |
| <b>Total Revenues</b>                      | <b>35,693</b> | <b>35,857</b> | <b>35,800</b> | <b>38,007</b> | <b>39,020</b> |



### EXPENSES

|                          | 2013          | 2014          | 2015          | 2016          | 2017          |
|--------------------------|---------------|---------------|---------------|---------------|---------------|
| Variable Costs           | 21,288        | 21,838        | 20,418        | 23,146        | 23,686        |
| Other Operating Expenses | 11,705        | 11,871        | 12,426        | 13,783        | 13,566        |
| Depreciation             | 2,055         | 2,218         | 1,912         | 2,422         | 2,458         |
| <b>Total Expenses</b>    | <b>35,048</b> | <b>35,927</b> | <b>34,756</b> | <b>39,351</b> | <b>39,710</b> |

### Surplus/(Deficit) Before Endowment Transfer Covered by Earnings Transfer

|                                             | 2013       | 2014     | 2015         | 2016     | 2017     |
|---------------------------------------------|------------|----------|--------------|----------|----------|
| Surplus/(Deficit) Before Endowment Transfer | 645        | (70)     | 1,044        | (1,344)  | (690)    |
| Covered by Earnings Transfer                | 645        | 70       | 1,044        | 1,344    | 690      |
| <b>Total</b>                                | <b>645</b> | <b>-</b> | <b>1,044</b> | <b>-</b> | <b>-</b> |

### Attendance Summary

|                     | 2013    | 2014    | 2015    | 2016    | 2017    |
|---------------------|---------|---------|---------|---------|---------|
| Total Attendance    | 563,025 | 521,895 | 563,604 | 580,192 | 535,757 |
| No. of Performances | 119     | 123     | 110     | 136     | 114     |



# RAVINIA LEADERSHIP

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Hon. Nancy Rotering, *Mayor of Highland Park*

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The Medical Program for Performing Artists of the Shirley Ryan AbilityLab \*

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\* Pro Bono



# RAVINIA WOMEN'S BOARD

The Ravinia Women's Board, founded in 1962, has raised more than \$30 million for Ravinia over the past 55 years. Major fundraisers include the annual summer Gala, the Ravinia Gift Shop and Wintrust Chair Rental, the Tribute Fund, and the Ravinia Cruise. Proceeds from these fundraising efforts help support Ravinia and its Reach\*Teach\*Play music education programs, which serve 85,000 people throughout the Chicago area. The board is especially proud of the creation of the Sistema Ravinia student orchestra program, based on Venezuela's acclaimed El Sistema model, which fosters positive social development through exceptional music training.

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Betsey Madden, *Member-at-large*  
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 Richard and Ilene Tucker  
 Virginia and Frederick G. Uhlmann °  
 Virginia C. Vale  
 Ms. Brenda Warkow +  
 Gwenyth B. Warton  
 Mr. Louis Weber and Mrs. Linda Weber +  
 Mr. and Mrs. Joseph M. Weil °  
 Lisa and David Weinberg  
 Mr. David Weiner  
 Mr. and Mrs. Roger Weston  
 Dee Dee Whipple +  
 Robert and Erin Wilson  
 Lynn and Leo Wiznitzer +  
 Jane Woldenberg °  
 Mr. and Mrs. Larry J. Wolfe  
 Mr. Daniel Yost

### Opus

\$4,000 – \$6,999

Anonymous (25)  
 Ms. Sally Aaron  
 Mr. and Mrs. Jack A. Ablin +  
 Mrs. Arthur M. Adler Jr. °  
 Mr. and Mrs. Brad Akason  
 Mona and Andy Albert °  
 Kevin and Celeste Alcock  
 Ms. Maria Alfini  
 Carnot and Luceile Allen Foundation  
 The Allyn Foundation °  
 Charles and Sharon Angell  
 AVR Systems, Inc.  
 James R. & Lesley B. Anixter Family  
 Foundation  
 Jonathan Appelbaum  
 Judith L. and Robert D. Appelbaum °  
 Mr. Guy Arvia  
 Ms. Elizabeth Asbjornson  
 Ms. Cheryl Axley  
 Mrs. Juliette F. Bacon °  
 Ms. Joy L. Bailey  
 Mr. James Baird and Ms. Dianne Stone

Mr. and Mrs. Stephen M. Bartram  
 Howard and Donna Bass  
 Christina and Scott Bates  
 Mr. and Mrs. Robert J. Bates Jr.  
 Mr. Robert Batey and Ms. Chris Weiler  
 Mr. and Mrs. Gary Bazelon  
 Mr. and Mrs. Steve A. Beitler  
 Bruce and Judy Bendoff °  
 C. Bendy °  
 Arlene and Marshall Bennett °  
 Jean and John Berghoff °  
 Janet and David Bergman  
 Mr. and Mrs. Matthew F. Bergmann  
 Mr. and Mrs. H. Bruce Bernstein °  
 Joel and Carole Bernstein  
 Mr. and Mrs. Richard Biller +  
 Richard and Genie Bindler  
 Mr. Ted Birren and Mr. Dan Hopper  
 Mr. Jeffrey Blackburn  
 Arleen and Robert S. Blatt  
 Mr. Steve Blonder  
 Kemery Bloom  
 Mr. and Mrs. Jeff Blumberg  
 Mrs. George H. Bodeen °  
 Mr. Craig Bondy +  
 Mrs. Dolores Borowitz +  
 Elaine T. Bovaird +  
 Mr. and Mrs. Darryl Bradford  
 Joseph and Beverly Braun  
 Elizabeth and Charles Brock +  
 Mr. Alan Bromberg +  
 Larry and Ann Brown  
 Audrey C. Rubinstein Buntman  
 Robert and Lynn Burt °  
 Mr. and Mrs. Rhett W. Butler °  
 Mrs. Edryce H. Cadden °  
 Meg and Tim Callahan  
 Sandra and Dennis Calvanese +  
 Judith and James Canel °  
 Scott and Lynda Canel  
 Mr. and Mrs. Michael S. Canmann  
 Court and Kirsten Carruthers  
 Ms. Wendy Alders Cartland  
 Mr. and Mrs. Gregory C. Case  
 John and Maura Cawley  
 Ceres Foundation  
 Lisa and Jim Challenger  
 Ms. Karen Chapin +  
 Ms. Kathryn Chapman +  
 Mr. and Mrs. Donald Chudacoff °  
 Mr. Tony Circolone  
 Dr. and Mrs. Jonathon Citow  
 Mr. and Mrs. Thomas Clancy  
 Mr. James Clark +  
 Mr. and Mrs. Mark D. Coe +  
 Deborah and Michael Cogan +  
 Jules and Leslie Cogan  
 Mr. and Mrs. Frederick Coggin  
 Melanie and Arthur Cohen °  
 Mrs. Carol J. Cohen  
 Susan Cohn and Jonathan Klein  
 Tom and Connie Cole  
 Mr. and Mrs. Thomas (Tim) D. Coleman Jr. °  
 Ms. Mary Collins White  
 John C. and Jane B. Colman °  
 Jeffrey and Teri Kaye Conklin  
 Mr. Carey Cooper and  
 Dr. Cheryl Kraff Cooper  
 Mr. and Mrs. Phillip J. Cooper

Ms. Jennifer Cordova +  
 Ms. Melissa Corley  
 Jim and Vicky Costakis  
 Judy and Bill Cottle  
 Mr. Paul Cox  
 Chandra and Kyle Cramer  
 Mr. and Mrs. Dewey B. Crawford °  
 CSR Trust  
 Dr. Bruce Culleton and Dr. Katherine Gooch  
 Jacqueline and Donnie Dann  
 Mr. and Mrs. Paul J. Darling II +  
 Mr. Barnabus Davis °  
 Merri and Steve Davis °  
 Ms. Laurie Dearlove +  
 Ms. Jil Deheeger +  
 Nancy Dehmlow  
 Mr. Andrew Delman +  
 Laura Delman Family °  
 Mr. and Mrs. K. Deppert  
 Julie Deutsch  
 Kittie and Bill Devers °  
 Mr. and Mrs. James W. DeYoung °  
 Mr. David Dickens +  
 Lyn Dickey °  
 Mr. and Mrs. James F. Dietz  
 Mr. and Mrs. William Dietz Jr. +  
 Margaret Dixon  
 Matt and Lolly Dominski  
 Domont Family Foundation  
 Mr. and Mrs. James Doppke  
 Ms. Victoria Dorgan +  
 Perfect Smile Dental Spa – Dr. and Mrs.  
 Timothy Dotson  
 Bill and Robin Downe  
 Kathy and Bill Doyle +  
 Dr. and Mrs. Jeffrey S. Dreebin  
 Linda and Chuck Dresner +  
 The Howard and Ursula Dubin Foundation  
 Sharon and Larry Dubin °  
 Mr. and Mrs. Bruce Duncan  
 Mr. Gary R. Edidin  
 Gail Ehrlich and Harvey Adelstein  
 The Ehrlichman Family Foundation / Mr.  
 and Mrs. Stephen Ehrlichman  
 Mr. and Mrs. Gerald H. Elbin  
 Deane Ellis °  
 Mr. and Mrs. Andrew Ellwein  
 Mr. and Mrs. Ronald D. Emanuel  
 Jane and Jim Esser  
 Mr. and Mrs. William S. Ettelson  
 Shawn Fagan  
 Mrs. Sharon Farmer  
 Mr. Jordan Feiger +  
 Ms. Sharon Feigon and Mr. Steven Bialer  
 Clif and Judy Fenton  
 Nadine Ferguson °  
 Maury and Nancy Fertig  
 Dr. and Mrs. Richard Fessler +  
 Donna and Marty Field  
 Ms. Barbara Finder  
 Belle and Donald Finfer +  
 Mr. Ed Fiorentino and Mrs. Mimi Fiorentino  
 Lisa M. and Brad Fisher +  
 Dr. Ronna S. Fisher  
 Carol and Richard Fleisher °  
 FM DJ GATE  
 Erin and Justin Foley  
 M.J. Foreman-Daitch  
 and Katie Foreman-Cohen

Jack and Terry Forsythe  
 Christy and Craig Fowler  
 Jeffrey Fox +  
 Mr. Paul T. Fox  
 Mr. and Mrs. Charles E. Frank  
 Mr. and Mrs. Ronald Frankel +  
 Mrs. John Friedlich °  
 Mr. and Mrs. Andrew Friedman  
 Marilyn and Marvin Friman  
 Mr. and Mrs. John Fromstein  
 Mr. and Mrs. Mark A. Fuller III  
 Ms. Laura Gabel +  
 Ms. Lisa Galvan  
 Mr. and Mrs. James L. Garard III  
 Mr. and Mrs. Charles and Barbara Gately  
 Mr. and Mrs. John E. Gepson  
 Gerald Norton Foundation °  
 Ms. Jennifer Gersten  
 Mr. and Mrs. Michael Gervasio +  
 Mr. and Bert Getz Jr.  
 Nancy Gibson Group  
 Mr. and Mrs. Larry Gilbert  
 Darlene and Lawrence Gilford °  
 Ms. Andrea Glass +  
 Mr. and Mrs. James J. Glasser °  
 Adrienne Glazov °  
 Laura and Jason Glick  
 Sherrie and Craig Glicker +  
 Mr. and Mrs. Stephen L. Golan  
 Mr. and Mrs. Michael A. Gold  
 David and Ellen Goldberg +  
 Mr. and Mrs. Larry Goldberg  
 Beverly and Lee Goldberg Foundation °  
 Mr. and Mrs. Jerry Golden +  
 Joan J. Golder °  
 Michelle and Steve Goldish  
 Mr. and Mrs. Peter D. Goldman +  
 Marsha and Michael Goldstein  
 Gillian and Ellis Goodman Foundation  
 Mr. Scott Goodman +  
 Mr. Jason Gordon  
 Mr. Andrew Gottschalk  
 Mr. and Mrs. Jeffrey E. Grahm  
 Mark A. Green  
 Bob and Amy Greenebaum  
 Mrs. Helen D. Greenebaum °  
 Mrs. Nancy Greenebaum °  
 Reba and Dave Gribben  
 Mr. Michael W. Grivas  
 Joseph and Sheila Gutman Family  
 Mrs. Richard H. Gutstadt °  
 Ms. Therese Haines +  
 Mr. and Mrs. Tim Halfmann  
 Michele and Bronson Hall  
 Drs. Lucy and K.W. Hammerberg  
 Mr. and Mrs. Harold Handelsman  
 Barbara and Jim Hanig  
 Edward and Kara Haravon  
 John and Gwen Harris  
 Mr. and Mrs. Mark A. Harris  
 Mrs. Henry G. Hart °+  
 Mrs. Augustin S. Hart Jr. °  
 Gregg and Susan Hartemayer  
 Mrs. John M. Hartigan  
 Ms. Kathleen Harwood +  
 Everett and Jane Hauck  
 Wm. P. Hauworth II °  
 Holly Hayes and Carl W. Stern  
 Mrs. Thomas D. Heath °

Judy and Mel Hecktman °  
 Victoria Heinze +  
 Mr. and Mrs. David Heller +  
 Mr. and Mrs. Robert N. Hermes  
 Ms. Kimberlee Herold +  
 Marjorie Friedman Heyman  
 and Glenn R. Heyman  
 Steven and Michelle Hirsch  
 The Hirschfields  
 Mari Schoen Hirsh and James M. Schreiber  
 Robert and Norma Hoaglund  
 Sue and Larry Hochberg °  
 Mr. and Mrs. Burton Hoffman  
 Ms. Sue Horgan  
 The Horner Family Foundation  
 Vicki and Thomas Horwich °  
 Philip and Leslie Houk  
 Ms. Monique Howard +  
 Mr. J. Thomas Hurvis  
 Dr. and Mrs. David Ingall °  
 Steven and Susan Insoft  
 Ann Israel  
 Mr. Hector Izaguirre  
 Ms. Lauren Izaks +  
 Jeri and Norman Jacobs  
 Milton and Gail Jacobson °  
 Mr. and Mrs. Stephen Jacobson  
 Mr. and Mrs. Edward R. James °  
 Ms. Cynthia Jamison  
 Lois and Richard Janger °  
 Mr. Mark Jason  
 Jastromb Family Philanthropic Fund  
 Mr. James Jensen  
 Mr. M.J. Jiaras  
 The RA & SJ Jones Foundation  
 Dick Johnson °  
 Lois and Sid Kahn  
 Mrs. Susan F. Kahn °  
 Mr. and Mrs. Hershel Kamen  
 Dr. and Mrs. David Kanarek  
 Rita Kanne, in loving memory of  
 Jeffrey Kanne  
 Sumeet Kanwar +  
 A. & E. Kaplan Foundation  
 Ron and Julie Kaplan  
 Stephen A. Kaplan +  
 Ms. Rose Kapoun °  
 Mr. and Mrs. R.F. Karger  
 Mr. and Mrs. Jim Kargman  
 Harriet and Ernest Karmin °  
 Mr. and Mrs. Byron C. Karzas °  
 Mr. and Mrs. Geoffrey Kass +  
 Alvin and Elizabeth Katz  
 Mr. and Mrs. Stephen F. Katz +  
 Mr. John Kaufman  
 Mark and Beth Kaufmann +  
 Debra Kay +  
 Sheila W. Keeshin  
 Mr. Mark Kendall  
 Dennis and Barbara Kessler  
 Mr. and Mrs. Norman K. Kidder  
 Heidi Kiesler  
 Mr. Mitchell Kiesler  
 Robert and Margaret W. Kimble °  
 Helen H. Kimura Charitable Trust  
 Mr. Ty King  
 Mrs. Velma M. Kinney  
 Shelley and Charles M. Kiven Family  
 Esther G. Klatz °



Mr. and Mrs. James Klein  
 Annette R. Kleinman +  
 James and Carol Klenk °  
 Knapp Family Foundation  
 Mrs. Arthur R. Kneibler  
 Dan Koenitz  
 David L. Korman  
 Mr. and Mrs. Frederick H. Kortlander +  
 Jim and Debbie Koziarz  
 Dr. and Mrs. Colman Kraff  
 The Krasnow Family °  
 Susan Kreisman +  
 Nancy and Rick Kreiter  
 Cecelia D. Kriser °  
 Judith K. Kubert  
 Mr. Eric Kuby +  
 Dr. and Mrs. Howard D. Kurland °  
 Mr. and Mrs. Ivan Kushen / The Albert  
 Goodstein Family Foundation  
 Caryl L. Kushner °  
 Rich and Jane Lafnitzegger  
 In memory of Harry Lake  
 Charles and Katie Lane  
 Eli Lane Family °  
 Mr. and Mrs. Desmond R. LaPlace  
 Caryl and Burt Lasko °  
 Mr. and Mrs. James F. Leahy Jr. +  
 Mr. and Mrs. David LeClerc  
 Lefkovitz Foundation °  
 Jim Leider °  
 Carol and Lionel Lenz  
 Mina Leon and Thomas Gleason  
 Lesnik Family Foundation  
 Ms. Frances Leverentz  
 Mrs. Nancy R. Levi °  
 Fay and Daniel Levin  
 Gary and Liz Levin  
 Mr. and Mrs. Gerald Levin +  
 Michael D. Levin and Carol A. McErlean °  
 Robert and Karen Levin  
 Mrs. Rhoda Levine  
 Mr. and Mrs. Alan Levinson  
 Barbara Levoff  
 Carole and Joseph Levy  
 Mr. Rick Levy  
 Charles Ashby Lewis  
 and Penny Bender Sebring °  
 Mr. Ed Lhee +  
 Ms. Carolyn Lickerman  
 Barbara Lieber  
 Mrs. Paul D. Lieberman  
 Eleanor and Myron Lieberman °  
 Mr. Michael Lippitz and  
 Mrs. Susan Wagner +  
 Jane and Richard Lipton  
 Dr. and Mrs. Henry Loeb °  
 Elaine Loewenstein °  
 Elaine Gray Loseff °  
 Mrs. Maynard Louis °  
 Ms. Laura Luce +  
 Robert and Sandra Lund  
 Mr. and Mrs. Todd M. Lustbader  
 Jim and Kay Mabie  
 Dr. Laurence A. Mack Memorial Fund  
 D.G. and Kim Macpherson  
 Margaret Madden and Richard Phillips  
 Mr. Rick Mancuso  
 Mr. and Mrs. Frank Mariani  
 Ms. Adele Martel

Peggy and David Mason °  
 Morton and Karen May °  
 Sally L. Maybrook °  
 Beatrice Cummings Mayer °  
 Mr. and Mrs. John W. McCarter Jr.  
 Mr. and Mrs. James A. McClung  
 Mike and Rona McGreevy +  
 George and Alice McKann °  
 Betty and Will McLean +  
 Mindy Meade and Greg DeStefano  
 Mr. and Mrs. Eric Meadow +  
 Joann and Milt Meigs  
 Dr. and Mrs. Jack L. Melamed °  
 Mr. and Mrs. Michael Mergener  
 Mesirow Family Charitable Foundation °  
 Mr. and Mrs. Steve Miller +  
 Marnie M. Miller and Joesph Noren °  
 Lois and Jon Mills  
 Randi and Russel Miron +  
 Mrs. Carol Mitchel °  
 Mr. James Monhart +  
 Dr. Toni-Marie Montgomery  
 Mr. and Mrs. John R. (Ron) Moore  
 Mrs. Arthur H. Morrison °  
 Mr. and Mrs. Peter Morse  
 Jim Moss  
 Leslie and Art Muir  
 Richard James Murphy °  
 Ms. Barbara Murray +  
 Mrs. Joseph E. Nathan  
 Myrna and Herbert Natkin  
 Jossy and Ken Nebenzahl °  
 Mr. and Mrs. Bob Neiman +  
 Davida and Rick Nelson °  
 Jon and Kathy Newcomb  
 Eric and Jenny Newman  
 Ms. Geraldine Newmark  
 Gregg and Jodi Newmark  
 Mr. Jay Newmark  
 Mr. and Mrs. Ray E. Newton Jr. °  
 Mr. Harold Nidetz and Ms. JoAnn Klak  
 Mr. and Mrs. Robert C. Nommensen +  
 Mr. and Mrs. Richard S. Nopar °  
 Ms. Martha C. Nussbaum  
 Lee and Sharon Oberlander +  
 Kristie Ochampaugh +  
 Mrs. Yasuko Okigawa;  
 Mr. and Mrs. Colin Hara  
 Eli and Hella Okman  
 Ms. Daniela A. O'Leary-Gill +  
 Roberta Olshansky  
 Mrs. Harold M. Olshansky  
 Mr. Steve Pace  
 Mrs. Evelyn E. Padorr °  
 Mr. and Mrs. Michael Paleczny +  
 Ms. Barbara Palmer  
 Louis and Ali Paster  
 Mr. and Mrs. Andrew Pasternak +  
 Pattis Family Foundation °  
 Kenneth and Susan Pearl  
 Ms. Lisa Pecka  
 Mr. Karl Pedersen  
 Mr. and Mrs. Kenneth Pell  
 The Perlman  
 Mr. and Mrs. Richard Perna  
 Mr. Troy R. Peters +  
 Mr. Mark Petersen +  
 Ron and Loretta Peterson °  
 Lorna and Ellard Pfaelzer Jr. °

Meline Pickus °  
 Dan and Rhoda Pierce °  
 Mr. and Mrs. Lawrence Platt  
 Madeleine P. and Harvey R. Plonsker °  
 Robin and Jonathan Plotkin +  
 Ms. Marlene C. Pochis °  
 The Podolsky Family Foundation °  
 Jean and Gerald Pollack  
 Carol G. Pollock  
 Mr. and Mrs. J. Kevin Poorman  
 Catherine and Gregory Popp  
 Pritzker Pucker Family Foundation  
 Mr. and Mrs. Frank S. Ptak  
 In memory of Donald J. Putlak  
 Julie and Keith Radner  
 Ms. Lisa Radomski  
 Mrs. Robert F. Rainer  
 Mr. John R. Raitt  
 Stephen and Susan Rappin  
 Phillip and Jeanne Ravid  
 Mr. and Mrs. Charles Reeder  
 Andrea and Thomas Rein  
 Mr. Max Reiswerg +  
 Merle Reskin  
 Mr. and Mrs. Michael P. Rhoades  
 Mr. Michael Richman +  
 Mr. Glenn Riese and Ms. Gretchen  
 Horlacher-Riese °  
 Paul and Carol Rigby  
 Ms. Dawn Ritacca +  
 Ms. Christine Robb  
 and Dr. William J. Robb III  
 Mr. and Mrs. Ned S. Robertson +  
 Nancy Robinson  
 Mr. Randy Rochman  
 Dr. and Mrs. Richard S. Rock  
 Alan Rosenberg and Barbara Perlmutter  
 Chas and Renee Rosenberg +  
 Daniel and Lindy Rosenberg  
 James L. Rosenberg  
 Ann and Michael Rosenblum °  
 Mr. and Mrs. John H. Rosenheim °  
 Lisa and Jeff Rosenkranz  
 Judy and Warner Rosenthal °  
 Linda and David Ross  
 Ms. Christine Roth  
 John Rothschild and Jodi Sheffield  
 Ms. Holly Rothschild +  
 Joyce and Al Rothschild  
 Judith and Robert Rothschild °  
 Janet and Philip Rotner  
 Ms. Jill Rowe +  
 Mrs. Helen R. Rubens °  
 Mrs. Susan B. Rubnitz °  
 Mr. Daniel Rudd +  
 Mr. and Mrs. Edward Ruff  
 Howard and Raina Ruskin  
 Family Foundation °  
 T.E. (Tim) Russell  
 Tom and Bonnie Ryszka  
 Julie and Kenneth Sacks  
 Susan and Marc Sacks and Family  
 The Sanborn Family Foundation +  
 Ms. Ada A. Sanders  
 and Dr. William M. Griffin  
 Ms. Joanne Sarasin +  
 Bob and Janice Scarpelli +  
 Don Schaumberger °

Steve, Ruth, Spencer, and Andrew  
Schaumberger  
Mr. Robert Schelhas  
Onnie and Steven Scheyer  
Philip J. and Suzanne Schiller °  
Mr. and Mrs. John I. Schlossman °  
Mr. Donald Schmidt +  
Mr. and Mrs. F. Eugene Schmitt  
Susan and Roger Schmitt +  
Mr. Jeffrey Schrimmer +  
Mrs. Carol W. Schroeder  
Mark Schulte and Mary Holcomb +  
Laura Schumacher  
Mr. Jonathon Schuster  
Susan and Donald Schwartz °  
Horace J. Schwartz and Sandra Harris °  
Phyllis Schwartz  
Diane and Bud Schwarzbach  
Mr. and Mrs. John A. Schweig +  
Scott Schweinfurth and Margie English +  
Seagears Family Foundation  
Mr. Sear  
Richard Seidel  
Mr. and Mrs. Steve Serck  
Ms. Meenal Sethna +  
Mr. Gerard Shannon  
Jane L. and John S. Shapira °  
Valerie and Lee Shapiro  
Drs. Alan and Susan Shapiro  
Randy and Nate Shapiro °  
Ilene & Michael Shaw Charitable Trust °  
Mr. and Mrs. Roger A. Shiffman  
Mrs. Barbara F. Sideman  
Mr. Martin Silber +  
Mr. Robert Silver +  
Suzanne T. Smart °  
Pat and Clarke Smith  
Rick and Julie Smith  
Marney and Bill Solomon °  
Mr. Ronald Sonenthal  
and Dr. Kathy Sonenthal  
Sonnenschein °  
Mr. and Mrs. P.D. Spears  
Dorothy J. Speidel °  
Mr. and Mrs. David A. Stafman +  
St. Margaret's College & Schools Foundation  
from Mr. Tadashi Enami  
Charles J. Starcevic  
Ms. Sue Stark  
Heather Steans and Leo Smith  
Mr. and Mrs. John A. Stepan  
Mr. and Mrs. Gary C. Stephens  
Dorie Sternberg °  
Mrs. Margaret Stewart  
Barbara and Joel Stone  
Mr. James H. Stone °  
Joan and Alan Stone  
Richard and Judi Stone °  
Kelly and Deborah Stonebraker  
Mr. Jay Strauss  
Mr. and Mrs. Rick Strusiner  
Robin and Sandy Stuart  
Merle and Jim Styer °  
Mr. Lawrence Sullivan +  
Mr. and Mrs. Tom Surdyk +  
Timothy E. Sweeney  
Mr. and Mrs. Alan Swimmer  
Dr. and Mrs. Richard S. Swoiskin  
Emanuel Tabachnik and Debra H. Levis +

Mr. and Mrs. William A. Tallent +  
Mr. and Mrs. Bradley Tank  
Greg and Anne Taubeneck  
Mrs. John Reid Taylor °  
Ms. Susan Temple  
Frank ten Brink and Jeannine Cleary  
Mr. and Mrs. Ronald Tesarik  
Ms. Claire Thom  
Mr. and Mrs. Frederick B. Thomas  
Mrs. Nancy J. Thorner °  
Toft Family Fund  
Mr. and Mrs. Richard P. Toft  
Bernadette and Tom Tramm  
Transworld Trade Shows  
Mr. Howard J. Trienens °  
Mrs. Robert C. Trotter °  
Lisa and Jeff Trotter +  
Mr. and Mrs. Scott W. Turner +  
Mr. and Mrs. Charles Turoff +  
Mr. and Mrs. Hiroshi Uchida  
Mr. and Mrs. Craig Vallorano  
Ms. Dana B. Vas Nunes  
Michael and Marilyn Vender  
Steven and Stephanie Victor  
Mr. and Mrs. Vincent E. Villinski °  
Mrs. Sally H. Volkert  
Mr. Scott Wald  
Mr. and Ms. Gregg Walla  
The Ware-Robbins Memorial Fund °  
Mr. and Mrs. Douglas Warshauer  
Jim and Sally Wascher  
David Wasserman, in memory of Abby S.  
Magdovitz-Wasserman  
Sally and John Weber  
Marilee and Richard Wehman °  
Dia S. and Edward S. Weil Jr. °  
Mr. Chester Weiler +  
Frieda and Judd Weinberg °  
Mr. Richard Weinberg  
Ann and Leonard Weiskirch °  
Albert and Sherrie Weiss  
Ms. Paula Weissman +  
Mr. and Mrs. Jeff Wellek  
Susan and Richard Wellek +  
Mrs. Florence F. Wheeler  
Mr. and Mrs. Henry P. Wheeler +  
Mr. and Mrs. Robert F. White Jr. °  
Susan J. White  
Mr. William J. White °+  
Mr. and Mrs. Marc R. Wilkow  
Sallyan Windt °  
Mr. and Mrs. John S. Wineman Jr. °  
The Winick Family  
Charles and Stacy Winternitz  
Mr. and Mrs. Jeffrey B. Winton °  
Kenneth and Jodi Wittenberg +  
Jan and Jerry Wolf, in memory of Allan  
Harris and in honor of Beaty Harris  
Stephen and Cynthia Wolpert  
Kathleen and Tom Wright  
Keith and Wendy Yamada  
Estate of Harry Zemel +  
Gary and Jeannine Zipfel  
Mr. and Mrs. Jon Zirin  
Marilyn Zirn  
Lili Ann and Richard Zisook +  
Mr. Ted Zook  
Sheri and Sherwin Zuckerman

## Marquee

\$2,000 – \$3,999

Anonymous (5)  
Mr. Scott A. Abramson  
Mrs. Mary Abroe  
Marcy and Billy Abt  
Mr. Anthony Achilles  
Mr. and Mrs. Steven K. Baer  
Gregory and Audrey Bartnicki +  
Mr. and Mrs. Donald A. Belgrad °  
Mr. and Mrs. Andrew K. Block  
Mr. Kevin B. Boyd +  
Steven and Phyllis Brody  
Mr. and Ms. Claude Brown +  
Carol Brusslan °+  
Mrs. Laurence A. Carton °  
Karen Chapin  
Janet and Skip Cohen  
Lorrie and Jeffrey Daube  
Tom and Mary Jane Dee  
Dr. and Mrs. Jeffrey Draluck  
Joan Dubin +  
Mr. Brian Duff  
Anita M. Sarafa and John PC Duncan  
Ms. Judy Edison +  
Roy and Marta Evans  
Mr. Michael Farrell +  
Ms. Erin Fauber  
Mr. and Mrs. Howard L. Felix  
Mr. and Mrs. Brian Feltzin  
Mr. Daniel Finkel  
Michael Flagg & Greg Eaton  
The Footprints Foundation  
Ms. Joyce Gallas  
Mr. and Mrs. Dale J. Garber °  
Mr. and Mrs. Franklin Gelber  
Ms. Alison Glendon  
Ms. Laura Goldman +  
Cynthia and Norm Goldring °+  
Mr. Mark Goode +  
Drs. Richard and Margaret Gore  
Mr. and Mrs. James F. Halloran  
Mr. Brian Hart and Ms. Lora-Lee Hall  
Ms. Janel Huston  
Mr. Darryl Jacobs +  
The Loraine Kaufman Foundation (Lori and  
Steve Kaufman)  
Dell Kennedy and Scott Feder +  
Mr. Steve Koulogeorge +  
Susan and Martin Kozak  
Frank and Barbara La Fasto +  
Betsy and Scott Lassar  
Lew and Laurie Leibowitz +  
Edward and Mindy Leshin +  
Ms. Molly G. Levitt  
Ms. Miriam Lipsky  
Mr. Howard Lipton  
Ken Litchfield  
Mr. and Mrs. Richard Lynch  
Mr. Douglas S. Mac Kenzie +  
Mr. and Mrs. Stephen L. Madden  
Mr. and Mrs. Thomas A. Mann  
Mr. and Mrs. Hugh Mazza +  
Mr. Thomas McNulty  
Steven and Sheree Medwed  
Penny and Ira Meyers  
Mr. and Mrs. Stephen W. Micatka  
Mr. and Mrs. Marvin A. Miller  
Karen M. Millner



Kathleen and Bill Moeller  
 Dr. Bud and Joan Mopper  
 Greg Moyer  
 Carole and Kenneth Ortiz  
 David and Barbara Pinzur  
 Mr. and Mrs. Edward Polen  
 Reynolds Family Foundation  
 Mr. and Mrs. Martin Robinson  
 Mr. Scott Rooth +  
 Edgar Rose and Inge Rothschild °  
 Doris D. Roskin +  
 Mr. Al Roth +  
 Ms. Jill Rowe  
 Ed and Diana Ruthman  
 Mr. and Mrs. Ronald A. Sackheim °  
 Mr. Joseph Salvatore and Ms. Lynn Morrissey +  
 Dr. and Mrs. David Sarne +  
 Tom and Judy Schnecke  
 Ms. Stacey Schneider  
 Mr. and Mrs. Frank B. Schnierow  
 Joseph Schwartz  
 Gail and Steve Seidman  
 Jerry and Naomi Senser  
 Mr. and Mrs. Gerald Shapiro  
 Mr. Seth Sharrin  
 Ms. Mary Beth Shea +  
 David and Susan Sherman +  
 Mr. and Mrs. Hal Sider  
 Margaret and Alan Silberman °  
 Ms. Lisa Silverman +  
 Ms. Carol Skarlat +  
 Amy and Andrew Small +  
 Mr. Robert Socol and Mrs. Lynn Miller-Socol  
 Mr. and Mrs. Matthew Spagat +  
 Linda and Stewart Spies  
 Ingrid and William Stafford  
 Beth and Jim Stephens  
 Mr. and Mrs. Clayton A. Struve  
 The Wagner Foundation  
 Ms. Carla M. Thorpe  
 Sue E. Wallace +  
 Mr. and Mrs. Andy J. Warzecha Sr.  
 Mr. and Mrs. Robert C. Weiss  
 Ray and Michele Whittington  
 Mr. Eric Yablonka  
 Mr. and Ms. Paul Yasger  
 Nat Zivin °

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**\$1,000 – \$1,999**

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 Mr. Charles Andersen +  
 Mr. Dennis J. Anest and Ms. Susan E. Nies +  
 Mr. and Mrs. Scott J. Bakal  
 Mr. Thomas Baran  
 Mr. and Mrs. David Barrios  
 Brent Bauer, Mary La Loggia, and Allied Air Conditioning and Heating +  
 Ms. Elaine Baumann  
 Ms. Bija Bennett  
 Frank and Prue Beidler  
 Sue and Chuck Bergen  
 Joan and David Bergman +  
 Mr. Christopher Boehm  
 Lori Kite and Andrew Boemi  
 Emily and Jim Borovsky  
 Stephen S. Bowen +

Mr. and Mrs. Nick J. Brown  
 The Buchanan Family +  
 Timothy Burroughs and Barbara Smith  
 Mr. Jim Butler +  
 Mr. and Mrs. Robert G. Byron  
 Mr. Michael Campbell +  
 Mr. and Mrs. Charles Cannon  
 Pat and Sandy Cantor  
 Ann and Richard Carr °  
 Randy Casey  
 Linda and David Center +  
 Mr. and Mrs. Robert A. Center  
 Mr. Andrew Chiero +  
 Mr. Kevin Clifton +  
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Reach\*Teach\*Play would not be possible without the foresight of the Ravinia Women's Board and the funders who have joined it in supporting these programs that actively engage 85,000 children and adults each year throughout Chicago and Lake County. Ravinia wishes to thank the Women's Board for its contributions toward Reach\*Teach\*Play, Allstate Insurance Company for its Lead Sponsorship of the 2017 Reach\*Teach\*Play programs, and the Robert R. McCormick Foundation for its outstanding support of Ravinia's newest initiative, the Sistema Ravinia Harza Nucleo.

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The Tribute Fund, founded by Ravinia Women's Board, enables people to celebrate the passages of life in a unique and meaningful way. Donations may be made in any amount. When you make a Tribute gift, an attractive, personalized card is sent in your name to the honoree or family apprising them of your tribute. A letter will also be sent to you as a record of your tax-deductible gift. For more information or to receive a Tribute Fund brochure with remittance envelope, please call 847-266-5045.

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# RAVINIA'S STEANS MUSIC INSTITUTE

The invaluable instruction and performance opportunities provided by Ravinia's Steans Music Institute are only possible because of generous donors. Relying directly on contributions from these dedicated supporters to fund these vital programs, RSMI provides its participants with everything they need—from practical housing and meals to priceless lessons with the world's greatest musicians— so that they can focus fully on their craft. By removing financial considerations, Ravinia affords RSMI participants an opportunity to learn from the world's best pedagogues at a critical time in their career development. In addition to annual support, RSMI relies heavily on its endowment to make these important programs possible. To solidify and strengthen RSMI's bright future, Ravinia launched a campaign to bolster the RSMI endowment in order to assure that these programs will be available free of charge to gifted musicians for many years to come. We thank our donors who have helped provide for the future of RSMI with a gift of \$300 or more to the Everything for the Artist 25th Anniversary endowment campaign. We also greatly appreciate the donors below who have given a gift of \$300 or more to RSMI's annual operating fund between October 1, 2015, and September 30, 2017, to help bring these programs to life this summer.

## EVERYTHING FOR THE ARTIST 25TH ANNIVERSARY ENDOWMENT CAMPAIGN

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## RAVINIA EVENT SPONSORS

Prior to the summer season, Ravinia hosts two major events that raise funds for the festival's Reach\*Teach\*Play education programs: the Music Matters benefit, a project of the Ravinia Associates Board, and the Reach for the Stars Golf Outing, a project of the Ravinia Board of Trustees. Held at the Radisson Blu Aqua Hotel on May 13, 2017, the 25th annual Music Matters benefit grossed over \$600,000. The evening included cocktails, live music, dinner, an auction, and a special tribute to the Polk Bros. Foundation in honor of its lifelong dedication to music education. The 18th annual Reach for the Stars Golf Outing was held on May 22, 2017, at Glen View Club and raised over \$245,000. Ravinia would like to thank the following sponsors for supporting these events.

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### *In memoriam*

Steve Sehler, Ravinia Trustee and Golf  
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# RSMI COMPOSITION COMPETITION

In celebration of 30th anniversary of the summer conservatory Ravinia's Steans Music Institute (RSMI), where the best young professional musicians from around the world enjoy training with the great teachers and artists of the festival, Ravinia is pleased to announce Bridges: An International Jazz and Classical Fusion Composition Competition. Bridges is an exciting venture into the fusion of jazz and classical music and will exhibit works for string quartet and jazz trio written by young artists, awarding winners the David Baker Prize. The competition and its top prize were devised by the directors of RSMI's Program for Jazz in honor of the late jazz great who had served as the director of the program since its creation.

In the past, such composers as Ned Rorem, Ramsey Lewis, Aaron Jay Kernis, Jake Heggie, Stephen Paulus and Augusta Read Thomas have been commissioned to write world-premiere pieces for RSMI. Bridges also continues a genre-blending tradition of the past century, from the music of George Gershwin, Kurt Weill, and Darius Milhaud to new pieces Seiji Ozawa brought to Ravinia in the 1960s and, especially, the work of Leonard Bernstein, whose centennial Ravinia will celebrate over the next two seasons.

"For decades, Ravinia's impressive impresario Edward Gordon dreamed of having a college-level conservatory right here at Ravinia, and made it happen in 1988. We're here today to launch the 30th anniversary of Ravinia's Steans Music Institute with this important opportunity for composers," said Ravinia President and CEO Welz Kauffman. "This competition doesn't just commemorate an important anniversary, it helps give young professionals a place on the map—if not the world stage—which is precisely what RSMI has been granting singers and instrumentalists for the past three decades."

Submissions will be judged by the directors of RSMI's Program for Jazz: Grammy award-winning pianist Billy Childs, saxophonist Nathan Davis, and bassist Rufus Reid. Bridges winners will have their compositions performed in Ravinia's prestigious Martin Theatre during a concert on Saturday, June 9, at 8:30 p.m.

Up to three competition winners will be selected, and each will be awarded a prize of \$2,500. Entrants must be between ages 18 and 30—the same range as participants in the Program for Jazz—and must submit a new piece written for string quartet and jazz rhythm section at a length of 10 minutes. Submissions must include the full score and all instrument parts and will be accepted between Nov. 1, 2017, and Feb. 1, 2018. Audio and/or video recordings may be included.

Complete instructions can be found at [www.ravinia.org/page/steans](http://www.ravinia.org/page/steans). If there are no submissions that meet the application or judges' requirements, there will be no winners.





# THE VIRTUAL ORCHESTRA

London's Philharmonia Orchestra visited Ravinia in 2017—at least “virtually.” Ravinia ticketholders were invited to virtually take a seat within the orchestra, playing the thrilling climax of Sibelius's Fifth Symphony under the baton of Esa-Pekka Salonen, for a once-in-a-lifetime vantage point through this unique virtual reality experience from July 11 through 23 at the Ravinia Tent on the North Lawn. Hundreds of guests participated in the admission-free precursor to the type of preconcert activities the 2019 Experience Center might bring. “The Philharmonia's digital projects have taken place all over the world and I am delighted that we are now bringing our latest virtual reality experience, The Virtual Orchestra, to Ravinia,” said Salonen. “The incredible power of virtual reality is that it is disappointing to leave it, to come back to reality. There is no doubt that for classical music, virtual reality will be a very powerful, useful medium, and I am very excited to be taking part in this project.”





# A LOOK AHEAD TO OUR NEW DINING PAVILION



With all construction work being completed between consecutive seasons, the renovated dining pavilion will open with the 2018 concert season, and the experience center will open with the 2019 season, helping to commemorate the 150th anniversary of the founding of Ravinia's hometown, Highland Park. Neither project will increase audience capacity or eat into salable lawn space at the not-for-profit music festival. The privately raised funding is in place for both projects. Ravinia secured city approval this summer.

Ravinia has turned to three longtime trusted partners for the two projects: architect Michael Barnes of Wight and Company, who designed the 2007 building with architect Dirk Lohan; Northbrook-based contractors W.B. Olson Inc.; and Levy Restaurants, which has just signed a long-term food-service agreement with the festival, which included a \$3 million contribution to the rebuilding and rebranding of the restaurants.

The goal of the dining pavilion renovation is to make it more inviting to all audiences by opening up a seamless flow to the lawn and offering an environment better suited to changing dining trends, including a new Lawn Bar, a meeting place with quick eats and drinks. The current "chef's table" buffet experience will be reimaged as the Tree Top restaurant and will be moved to the second floor in the underused banquet space, freeing up the ground floor for an expanded grab-and-go Ravinia Market, while doubling the size of the gift shop, which is run by the Ravinia Women's Board in support of the not-for-profit festival and its Reach\*Teach\*Play education programs. One of the most anticipated assets of Tree Top will be its covered Porch, offering more alfresco dining opportunities.

More than 400 people in the Ravinia Family—including members of the Ravinia Board of Trustees, Life Trustees, Women's Board, Associates Board, and staff—have participated in charrettes and brainstorming sessions with BRC for the past 10 years to discuss how best to expose new listeners to classical music. Ravinia also worked closely with global management consultants McKinsey & Company and Chicago-based Rabin Research on demographic analysis of existing and potential audiences, how they like to spend their time in the park, and ideas for revitalizing interest in classical music, which makes up more than 60 percent of the festival's programming. The experience center is the culmination of that work.

During Kauffman's 17-year tenure, Ravinia has invested more than \$30 million in improving infrastructure and making audience-pleasing updates that include the 2007 dining pavilion, video screens flanking the Pavilion stage, the grand entrance and pedestrian underpass, mobility cart service on classical concert nights, the paving of parking lots, and the acquisition of major artworks, including the new aquatic sculpture *Chorus*, installed last summer.



# 2017 POSTER WINNER

The Ravinia Women's Board congratulates the winner of its 2017 Ravinia season poster competition. The winning design came from Evan Clark from Lansing, MI. He won a \$1,000 cash prize and his design was featured in the promotion of the 2017 Ravinia season and displayed in hundreds of Chicagoland stores and public spaces, and was on sale exclusively at the Ravinia Gift Shop.

After winning an honorable mention for his design in 2013, Clark continued to enter the annual contest until ultimately prevailing as the winning artist in 2017.

Second place went to Cheryl Beverly of Deerfield, IL, third place to Jamari Wilson of Calumet City, and honorable mentions to Ryan Widmer of Barlett, MI, and Lila Roblin of Schaumburg, IL.





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