



ANNUAL **REPORT** 2016



RAVINIA MISSION STATEMENT

Ravinia is an internationally renowned, not-for-profit music festival that presents outstanding performances by the world's greatest artists. Ravinia's principal objectives are:

- to present performances of a full range of classical music in its open-air Pavilion and enclosed recital halls by the world's greatest composers and musicians, along with a variety of other kinds of light classical, jazz and popular music;
- to maintain a beautiful park that is welcoming to all and attractive to families in which the music experience is enhanced by a beautiful environment and excellent dining opportunities;
- to enable gifted young performers to study under great teachers and perform in concert settings; and
- to develop broader and more diverse audiences for classical music through education and outreach programs and by maintaining affordable ticket prices.

REACH*TEACH*PLAY

Through Ravinia's REACH*TEACH*PLAY education programs, more than 75,000 underserved residents of Cook and Lake Counties have access to great musical experiences each year.



PICTURED: 200 STUDENTS FROM LAKE COUNTY FORM A NEW ORCHESTRA IN BENNETT GORDON HALL

WALLET-SIZED FLASH CARDS ARE AVAILABLE TO RAVINIA FAMILY HELP SPREAD THE WORD



REACH*TEACH*PLAY offers varied music education programs serving 18,000 students in over 80 public schools, providing:

- Free instruments and ongoing instruction for Sistema Ravinia youth orchestras in Cook and Lake Counties
- A tuition-free Ravinia Family Music School in Chicago's Lawndale neighborhood
- K-3 Music Discovery education residencies in Chicago Public Schools
- Student performances at Ravinia, Cinco De Mayo, Jazz, and other festivals
- Guest Artists in the Classroom who introduce young children to classical music
- Coaching by Ravinia's Jazz Mentors for talented high-school students
- *One Score, One Chicago*, an annual classical music celebration centered around one masterwork
- The Opportunity Lawn Pass Program, which gives access to concerts through partnerships with social service agencies

RAVINIA.ORG/PAGE/REACHTEACHPLAY

SISTEMA RAVINIA

The newest REACH*TEACH*PLAY program is the Sistema Ravinia student orchestra based at the Harza Building on the Ravinia campus. More than 150 students from underserved schools in Highland Park, Highwood, Waukegan and neighboring communities have just completed their first year of playing together as an ensemble, performing in Bennett Gordon Hall along with students from Ravinia's Circle Rockets for friends and family. This summer, the Sistema Ravinia Orchestra performed on the main stage of Telemundo's massive Cinco de Mayo festival. Ravinia has provided the instruments and instructors to these students who meet for rehearsals in their schools as well as at Ravinia.



A MESSAGE FROM CHAIRMAN JOHN L. ANDERSON

AND PRESIDENT AND CEO WELZ KAUFFMAN



If nothing else happened at Ravinia in 2016, the long-awaited return of James Levine was momentous enough to make this a historic year. One of the world's most important musicians took to the Pavilion podium for the first time in more than two decades to conduct the Chicago Symphony Orchestra and Chorus in Mahler's "Resurrection" Symphony to thunderous applause from the gala audience and from the wet heavens above. It was all so perfect that Levine has already agreed to return in 2017 to conduct Haydn's *Creation*. (The full 2017 CSO residency can be viewed at Ravinia.org).

Of course, much has changed since Levine's last visit here 23 years ago. In fact, just over the past decade, Ravinia has reinvested more than \$30 million dollars to make the venue fresh and viable in the fierce battle for audience money and time: video screens flanking the Pavilion stage, a grand entrance with a railroad underpass, a new dining pavilion, a state-of-the-art lawn speaker system, paved parking lots, an efficient shuttle bus turnaround, and renovations to the Harza Building and Bennett Gordon Hall. This summer the beautiful, new aquatic sculpture *Chorus*, made possible by Life Trustee Dolores Kohl Kaplan, welcomed 600,000 guests to the park for more than 140 events, including a water-themed series.

And the work continues. In its mission to develop broader and more diverse audiences for classical music through education and outreach programs and by maintaining affordable ticket prices, Ravinia will open a renovated dining pavilion in 2018 with fresh menu concepts, more second-floor covered dining options, and an inviting indoor/outdoor flow. The following year, the festival will open the Ravinia Music Box Experience Center, an engaging on-campus pendant to its Reach*Teach*Play education programs.

What hasn't changed so much is the mix of music. From its earliest days, Ravinia has maintained a balance of classical and non-classical concerts (the first piece ever performed at Ravinia was "Bill Bailey, Won't You Please Come Home?" on a steam calliope, no less). Classical tipped the scales at nearly 70 percent this season, attracting more than 150,000 guests. At the center of it all was the 80th anniversary summer residency of the Chicago Symphony Orchestra, which Ravinia has hosted since 1936. We're very proud to report that attendance at CSO concerts averaged more than 6,000 for a wide variety of repertoire, from the all-time warhorses like Beethoven's Fifth Symphony (which attracted more than 1,000 walk-ups on concert night) to the Chicago premieres of *Titanic Live*, the Oscar-champion film with its score performed by the orchestra; the first violin concerto from jazz legend Wynton Marsalis; a puppet-theater reimagination of Stravinsky's *Firebird*; and Holst's *Planets* accompanied by jaw-dropping film from NASA's most recent missions. Audiences thrilled to a variety of conductors, including eight Ravinia debuts—with Kirill Karabits, Gustavo Gimeno, George Hanson, and Ben Gernon also making their concurrent CSO debuts. We celebrated the centennial of "America's dean of choral" music, Robert Shaw, with programs—ranging from Rachmaninoff's "Vespers" to Chanticleer shining on about the moon—in each of our venues.

To make sure that one of the world's finest ensembles and the music it plays is accessible to everyone, Ravinia maintained its \$25/\$10/free pricing. Most Pavilion seats to every CSO performance cost \$25, while lawn tickets to all classical concerts are \$10 each or free to children and students through college.

Ten dollars also purchased a reserved seat to the ever-popular \$10 BGH Classics series, which this summer included accordionist Ksenija Sidorova infusing a bright and wild gypsy spirit into her take on Bizet's *Carmen*, pianist Lucas Debargue proving he's a major talent as both a jazz and classical pianist over two concerts, the Chiara String Quartet performing Bartók's complete string quartets "by heart," and Beethoven expert Jonathan Biss launching a three-year cycle of the complete piano concertos, as well as concerts by participants in the jazz, piano and strings, and vocal programs of our own summer conservatory, Ravinia's Steans Music Institute (RSMI). Such performances in the 450-seat Bennett Gordon Hall, combined with the programs in the 850-seat Martin Theatre—including such artists as Matthias Goerne, Danielle de Niese, and the Zukerman Trio—make Ravinia's chamber series one of the most extensive in the world.

The non-classical lineup included the long-awaited debuts of such music legends as Paul Simon, Frankie Valli, and Diana Ross, plus the first appearance of 2016 Nobel Prize winner Bob Dylan since he played here in 1964 billed as “Robert Dylan.” Divas dominated the season with concerts by Dolly Parton, Mavis Staples, Bonnie Raitt, Patti LaBelle, and Emmylou Harris, as well as a game-changing Ravinia debut by Ms. Lauryn Hill. Tony Bennett celebrated his 90th birthday and Buddy Guy his 80th at Ravinia! And we aired the final live broadcast from Ravinia of Garrison Keillor’s *A Prairie Home Companion*.

We ended the season on a daylong celebration of Mexican independence headlined by Los Tigres del Norte and Mariachi Flor de Toloache. The day featured authentic cuisine, a Mexican-American art fair, folkloric dancing, and children performing mariachi music, and it helped launch an important new relationship with Telemundo.

In turn, Telemundo welcomed the children of our newest Reach*Teach*Play project, the Sistema Ravinia orchestra based in our Harza Building, to perform classical music at its massive Cinco de Mayo Festival. The orchestra is just embarking on its second year with more than 150 students from five Lake County schools including Highland Park, Highwood, and Waukegan. Our education programs serve 75,000 people annually throughout Cook and Lake Counties, putting music back into some of Chicago’s most underserved schools.

This is all a long way of saying that Ravinia had a very good year. We broke our attendance and ticket-sales goals. We also exceeded our 2016 fundraising goals. As a not-for-profit, Ravinia earns about 60 percent of its annual revenue from ticket sales. The rest comes from individual and corporate donors. For that we need to thank the generous members of the Ravinia Board of Trustees, Life Trustees, Women’s Board, and Associates Board, as well as the many corporations and everyday people who keep Ravinia’s house in such good shape. A special shout-out goes to second-generation trustee Jennifer Steans, the incoming chairman of the Ravinia Festival Association.

We can’t wait to do it all again.



John L. Anderson
Chairman, Board of Trustees

Welz Kauffman
President and CEO

ONE LAST THOUGHT

I’ve developed my career in the arts at several not-for-profits, but I’ve never experienced anything like the volunteers that make up Ravinia’s Board of Trustees, Women’s Board, and Associates Board. We’ve recently been recording an oral history from Life Trustee Stanley Freehling, who installed the first professional staff at Ravinia during his tenure as chairman. Prior to that, the festival was completely run by these volunteers, and that may be why they continue to work so hard and with fierce dedication. This work turns into lifelong friendships that give real meaning to the phrase “Ravinia Family” in describing these volunteers, who continue to be the heart of the not-for-profit festival. Ravinia would be nothing without them. That’s why I wanted to make this separate note of appreciation to this outstanding group, with special thanks going to John Anderson, who is completing his three-year term as chairman of Ravinia. The staff agrees with me that John has been an insightful leader and true compatriot. We know he found his role fulfilling, and we hope that he enjoyed working with us even half as much as we enjoyed working with him.

Thanks for everything, John.



AQUATIC SCULPTURE

To christen Ravinia's brand-new aquatic sculpture, *Chorus*, Ravinia showered the season with several musical works in which H₂O is elemental. Highland Park Mayor Nancy Rotering called the sculpture an important piece of public art for the city at the grand unveiling. Located at the Grand Entrance, the programmable fountain can be choreographed to music for a water and light show. Ravinia thanks Life Trustee Dolores Kohl Kaplan for supporting the creation of the Morris and Dolores Kohl Kaplan Fountain.



CSO

80 YEARS OF THE

CHICAGO SYMPHONY ORCHESTRA RESIDENCY

In 1936 Ravinia and the Chicago Symphony Orchestra began an enthusiastic partnership in presenting history's greatest music in a uniquely lush and comfortable setting, and 80 years later that dedication is as strong as ever, forming the cornerstone of the festival's classical mission, which also encompasses chamber music, recitals, kids concerts, Reach*Teach*Play, and Ravinia's Stean's Music Institute. Even before the relationship became official the CSO was a regular guest, dating back to 1905 as the Theodore Thomas Orchestra. Over the 17 concerts that composed its residency at Ravinia this summer, the CSO played works that are just as powerful today as they were during that first season—from Beethoven's Seventh, Brahms's Second and Fourth, and Dvořák's "New World" Symphonies to such orchestral delights as Respighi's *Pines of Rome* and Strauss's *Don Juan* to the playful swirl of Gershwin's *Rhapsody in Blue*. But the ensemble was also instrumental in the presentation of several never-before-seen/heard works, including the American premiere of a violin concerto co-commissioned by Ravinia from Wynton Marsalis, the modern-day master of genre-bending classical music like Gershwin before him. These special features also included the first showing in the Midwest of James Cameron's cinematic masterpiece *Titanic* with the worldwide bestselling score by James Horner performed live with the complete movie, as well as a new film showcasing the grandeur of our solar system as seen through NASA's lenses set to Holst's celestial suite, and the Chicago premiere of an innovative, new staging of Stravinsky's breakthrough first ballet, *The Firebird*, co-commissioned by Ravinia from Janni Younge of the Handspring Puppet Company, the visual mavericks behind the international stage hit *War Horse*.

As ever, all season long the CSO was joined by a remarkable, rotating host of supporting artists as storied and varied as the history of the orchestra's residency, and featuring both longtime favorites and young stars destined to be heard again and again over the coming years. In addition to the long-awaited return of James Levine, who musically helmed Ravinia for over two decades, for the 50th annual gala concert and the 45th anniversary of his debut with the CSO at the festival, beloved baton-wielders David Zinman and Sir Andrew Davis brought to the podium this summer the phenomenal musicianship that has long made each a venerated name the world around, and six conductors made their first impressions upon Ravinia audiences, from downtown veterans Vasily Petrenko and Cristian Măcelaru to CSO newcomers such as Kirill Karabits and Gustavo Gimeno. Alongside these figures were such celebrated soloists as Itzhak Perlman and Lynn Harrell, both of whom marked the 50th anniversaries of their Ravinia and CSO debuts, as well as next-generation counterparts Nicola Benedetti and Alisa Weilerstein. Superstars Joshua Bell and Chris Botti joined forces for an evening of showpieces, while Gil Shaham and Paul Lewis similarly joined the CSO onstage for selections from their respective specialties. Longtime Ravinia favorite Misha Dichter returned to the Pavilion stage for the first time in nearly a decade, and Garrick Ohlsson performed brilliantly as an 11th-hour substitute for an ailing Daniil Trifonov, plus pianist and conductor Jeffrey Kahane combined those talents for a signature performance of Gershwin's original *Rhapsody in Blue*.





NICOLA
BENEDETTI



ITZHAK
PERLMAN



WYNTON
MARSALIS



GUSTAVO
GIMENO



SIR
ANDREW
DAVIS



STRAVINSKY'S
FIREBIRD



JAMES
LEVINE
RETURNS

50th Gala
Benefit Evening

Supporting
REACH*TEACH*PLAY
education programs



JOSHUA
BELL
&
CHRIS
BOTTI



VASILY
PETRENKO

NON
CLASSICAL
HIGHLIGHTS

BOB
DYLAN



MS.
LAURYN
HILL



DON
HENLEY



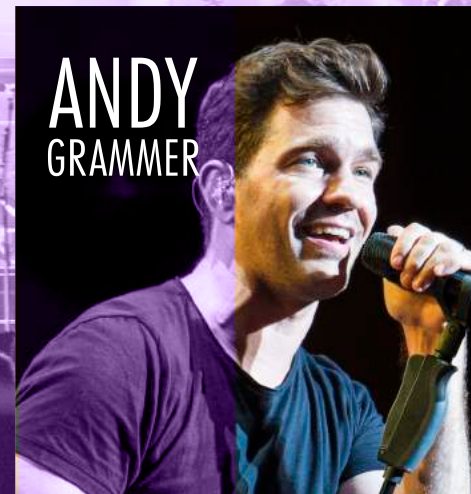
TRAIN



CHRIS
CORNELL



ANDY
GRAMMER



PAUL
SIMON



BONNIE
RAITT



TONY
BENNETT



DURAN
DURAN



LADYSMITH
BLACK
MAMBAZO



BUDDY
GUY
&
JEFF
BECK



DOLLY
PARTON



SEAL



DIANA
ROSS



INDIGO
GIRLS



RAVINIA WOMEN'S BOARD

50TH GALA EVENING

Ravinia congratulates its Women's Board on a successful gala benefit, held Saturday, July 23, 2016. Nearly 700 guests attended the formal black-tie event, grossing over \$1 million for the not-for-profit Ravinia and its Reach*Teach*Play education programs that reach 75,000 people each year. These programs include starting and maintaining elementary school orchestras in budget-strapped Chicago Public Schools and Lake County schools with Ravinia supplying teachers, instruments and all other needs.

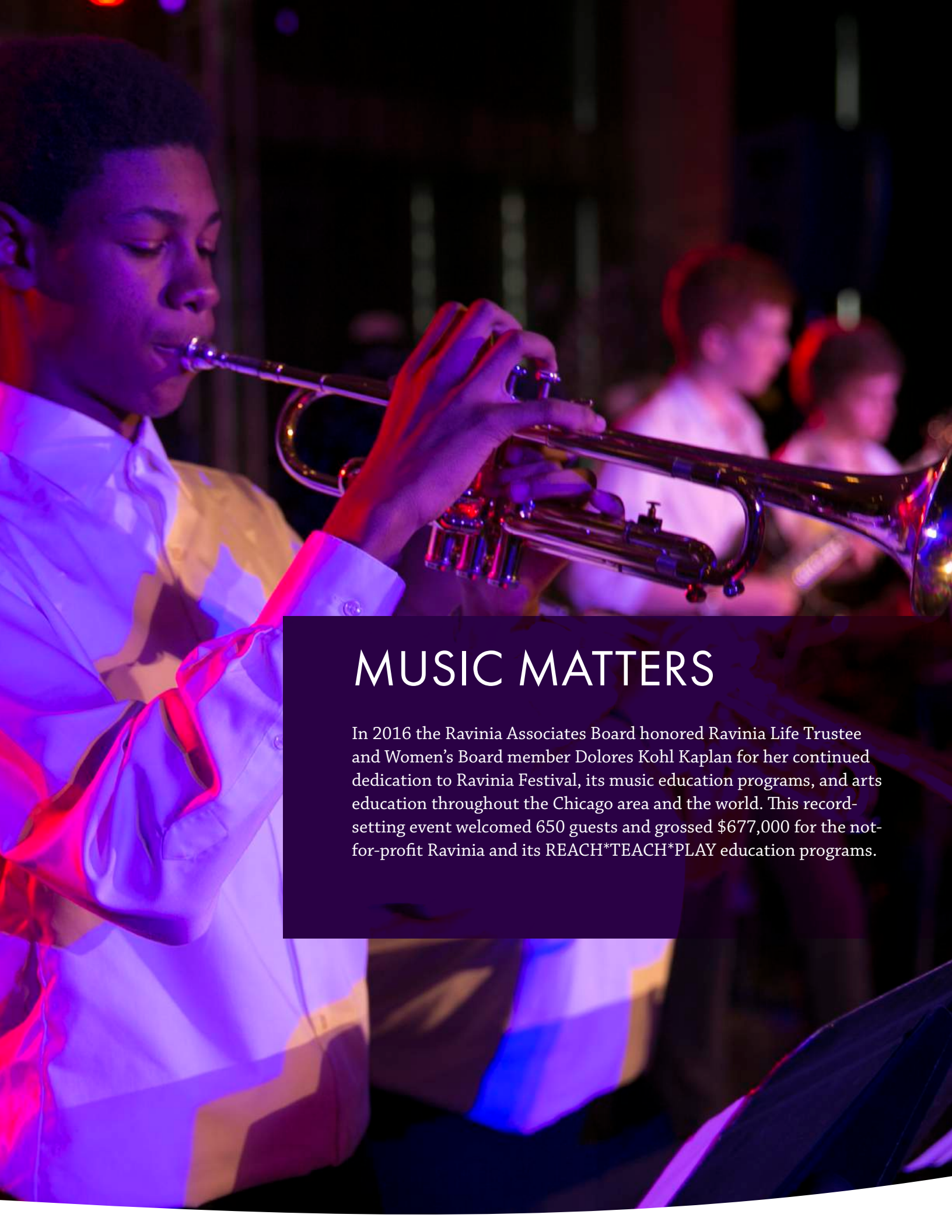
The evening featured the awaited homecoming of former Ravinia music director and legendary American conductor James Levine after nearly two decades away from the festival. Maestro Levine led the Chicago Symphony Orchestra and Chorus in Mahler's "Resurrection" Symphony, featuring soprano Ying Fang and mezzo-soprano Karen Cargill. Following the concert, guests enjoyed cocktails and dined to the sounds of alumni of Ravinia's Jazz Scholars program.

Following a toast to Maestro Levine by Ravinia President and CEO Welz Kauffman, gala co-chairmen Karen Ettelson and Evey Schweig presented Maestro Levine with a hand-crafted conductor's baton made from wood from an ash tree grown on the Ravinia grounds in a multilayered box made from woods from around the world. An engraving on the box read, "May the music of the spheres forever waft through the trees and greens of the park you created by the wave of your magic baton." Additionally, Illinois governor Bruce Rauner issued a proclamation declaring July 23 "A Day of Celebration" for Maestro Levine, the Chicago Symphony Orchestra and the Ravinia Women's Board.

Hosted by the Ravinia Women's Board, the annual gala is the only performance fundraiser benefiting the not-for-profit festival and its mission, especially its efforts to bring music back into schools through its Reach*Teach*Play education programs. Reach*Teach*Play serves about 75,000 people throughout Chicagoland each year, bringing music to underserved schools and communities.

The 2016 Gala Benefit Evening was overseen by a Women's Board committee headed by gala co-chairmen Karen Ettelson and Evey Schweig, as well as Women's Board chairman Judy Castellini. The cocktail reception sponsor was BMO Harris Bank, and the dinner sponsor was Allstate Insurance Company. The concert was performed in memory of Ravinia Life Trustee Howard A. Stotler and in memory of Keene H. Addington II. The décor for the evening was designed by Event Creative, and the dinner was catered by Limelight.





MUSIC MATTERS

In 2016 the Ravinia Associates Board honored Ravinia Life Trustee and Women's Board member Dolores Kohl Kaplan for her continued dedication to Ravinia Festival, its music education programs, and arts education throughout the Chicago area and the world. This record-setting event welcomed 650 guests and grossed \$677,000 for the not-for-profit Ravinia and its REACH*TEACH*PLAY education programs.

FIESTA RAVINIA



Ravinia transformed its season-closing concert by Los Tigres del Norte and Mariachi Flor de Toloache into a daylong celebration of Mexican Independence. Audiences arrived early to experience performances by Latino Arts Mariachi Juvenil, and Chicago Mariachi Project, and the Mexican Folkloric Dance Company of Chicago. Guests were welcome to sit in on a rehearsal session with the Harza-based Sistema Ravinia student orchestra. Amdur Productions curated a fine and practical arts fair concentrating on Latino themes and Mexican-American artists. Authentic cuisine was served throughout the park, and Ravinia Executive Chef Ali Saboor provided interactive instruction to children on building their own Mexican pizzas. Local charities were on hand for pet adoptions and to repurpose bicycles.





SOCIAL MEDIA

Facebook remains our strongest social platform, showing 21% growth this year to **100,918 likes**, followed by Twitter with 11.3% growth to 17,256 followers.

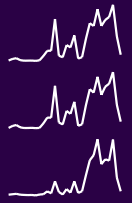
Ravinia's Instagram added another 4,300 followers (after adding over 3,000 in 2015), reaching 9,184 users.

Ravinia's Facebook and Twitter content combine for an estimated 80.6-million-user reach worldwide, a 33.7% increase over 2015. Ravinia again hosted a Twitter wall on nights when we offered a lawn screen for live messaging and contests.

355,108 INTERACTIONS

BY 291,554 UNIQUE USERS

80,606,182 POTENTIAL REACH



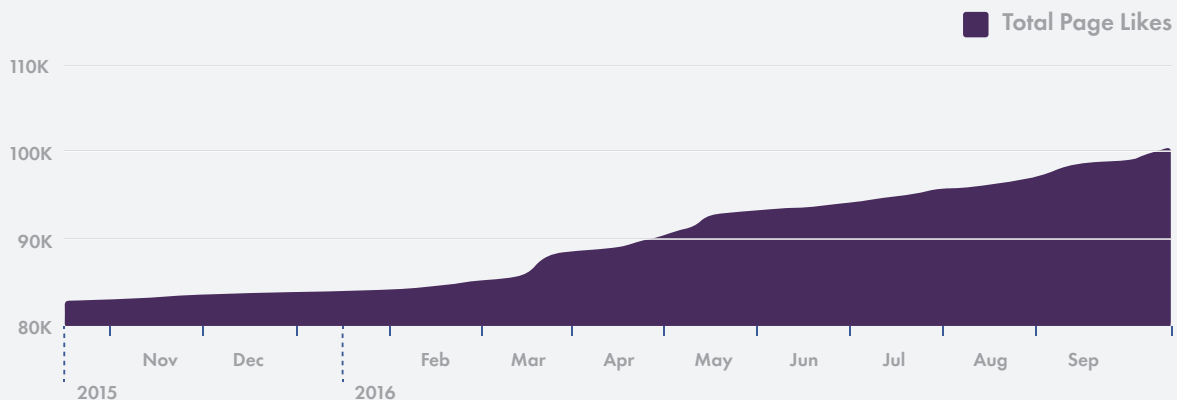
GROUP STATS across all Twitter and Facebook accounts

Incoming Messages	352,438	
Sent Messages	2,295	
New Twitter Followers	2,660	
New Facebook Fans	21,268	

facebook

Who follows Ravinia Festival on Facebook?

Total Page Likes as of Today: 100,918



IMPRESSION DEMOGRAPHICS Here's a quick breakdown of people engaging with Ravinia's Facebook Page

AGE & GENDER

13-17	40.0k / 80.1k
18-24	645.5k / 1.1m
25-34	2.1m / 3.9m
35-44	2.1m / 4.2m
45-54	1.6m / 3.1m
55+	1.2m / 2.5m



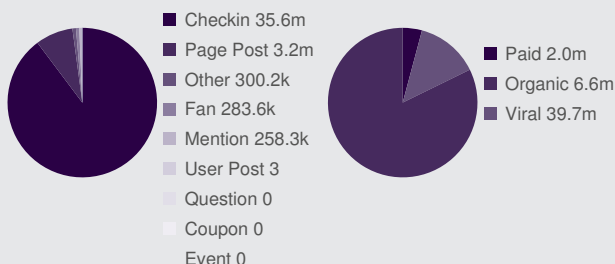
TOP COUNTRIES

United States	21.1m
United Kingdom	180.5k
Mexico	164.7k
Canada	134.1k
Australia	79.3k

TOP CITIES

Chicago, IL	4.2m
New York, NY	241.8k
Highland Park, IL	210.1k
Arlington Heights, IL	208.2k
Naperville, IL	200.7k

IMPRESSIONS



BY DAY OF WEEK

	BY DAY OF WEEK	AVG	TOTAL
Sun		217.2k	11.3m
Mon		113.8k	5.9m
Tue		57.5k	3.0m
Wed		88.8k	4.6m
Thu		110.9k	5.9m
Fri		137.1k	7.3m
Sat		199.2k	10.4m



TWITTER STATS across all Twitter accounts

FOLLOWER DEMOGRAPHICS



TWITTER STATS

+2,660 New Twitter Followers in this time period

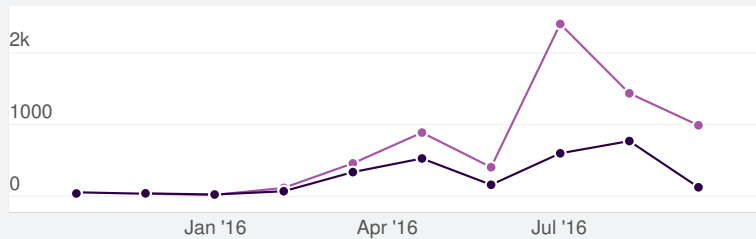
6,656 Link Clicks

@ 6,808 Mentions

2,691 Retweets

DAILY INTERACTIONS

@MENTIONS 6,808 RETWEETS 2,691



OUTBOUND TWEET CONTENT

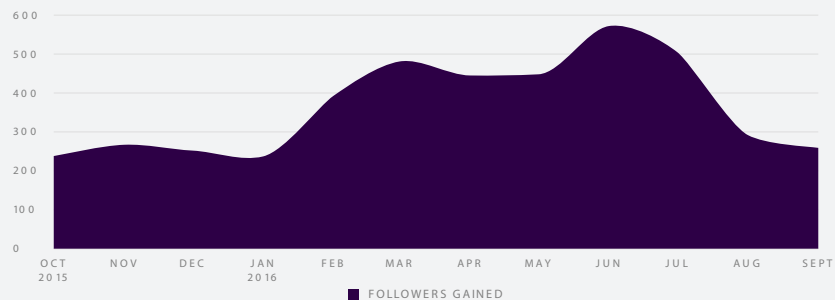
T 581 Plain Text

395 Links to Pages

583 Photo Links

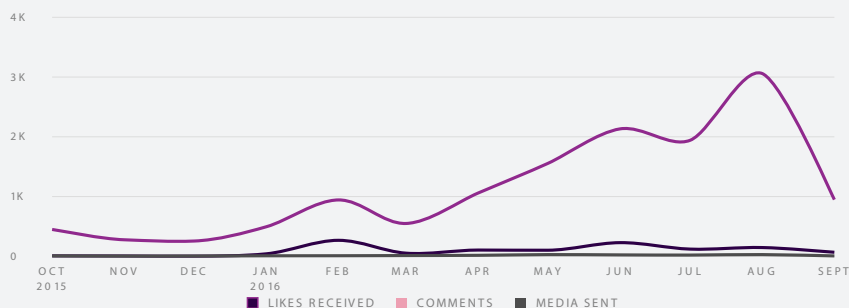


AUDIENCE GROWTH, BY MONTH



FOLLOWER METRICS	TOTALS
Total Followers	9,172
Followers Gained	4,388

AUDIENCE ENGAGEMENT, BY MONTH

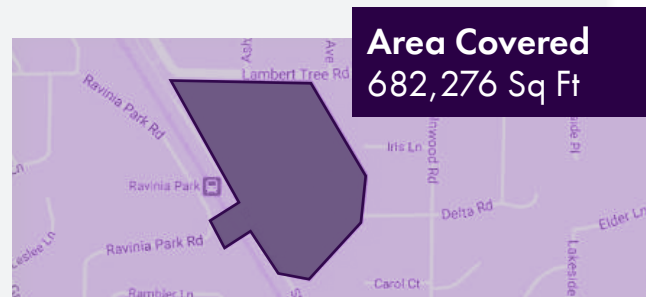


ENGAGEMENT METRICS	TOTALS
Likes Received	13,662
Comments Received	1,140
Total Engagements	14,802

Snapchat

1,600,000 
PEOPLE REACHED

In 2016, Ravinia introduced **a new social network** to our growing repertoire: **Snapchat**.



Snapchat is a multimedia messaging application known for its short-lived and self-deleting messages. Snapchat currently boasts over 150 million daily users.

Ravinia's social media team recorded each concert event in 10-second increments, including video of the lawn, merchandise, media support, and featured artists, then posted to Ravinia's own Snapchat account. More than 600 users subscribed to watch Ravinia's summer coverage.

Snapchat rolled out the ability for users to create their own filters (image overlays), target a geolocation (GPS-defined area), and pay to have these "geofilters" available to all users in the area for as little as a few hours or up to 30 days.

Halfway through the 2016 season, Ravinia began designing and purchasing these geofilters for Pavilion concerts. Boasting an impressive usage by audiences on our grounds, the culmination of Ravinia's geofilter efforts resulted in over 1.6 million views by Snapchat users.

SNAPCHAT VIEWS PER SHOW





RAVINIA MAGAZINE ADVERTISERS

ABL Group

AMLI Residential – Deerfield

ARK Chicago Family Services

Banner Plumbing Supply

Beermann, Pritikin, Mirabelli, Swerdlove

Belgravia Group

Berger Schatz

Bright Horizons

Chiaravalle Montessori School

Chicago Architecture Foundation

Chicago Shakespeare Theater

Chicago Symphony Orchestra

Coldwell Banker

College Nannies and Tutors

College of Lake County

Colliers International

Comcast

Conlon/Christie's Intl. Real Estate

DiPescara Restaurant

Dream Maker Bath & Kitchen

Entertainment Cruise Productions

Florentine Opera Company

Freedom Home Care

Glamour Girlz Central

Goodman Theatre

Gregory Auto Group

Hefter, Leshem, Margolis

Indiana University Jacobs School of Music

ItalCultura NFP

Jewish United Fund – PJ Library

La Casa De Isaac

Lake Forest Country Day School

Lake Forest Hearing Professionals

Lake Forest Theatre

Lake Shore Recycling

Leading Lawyers Network and Law Bulletin
Interactive

Luther Village

Main Street Libertyville

New Balance North Shore

North Shore Aesthetics

North Shore Montessori Schools

Northbrook Inn

Northwestern Mutual

Our Lady of Perpetual Help School

P.F. Chang's

Pascal pour Elle

Peninsula Music Festival

The Performers School

Piero's Pizza

Pinstripes

Private Bank & Trust Company

Sarasota County Arts Council

Savant Capital Management

Schiller, DuCanto and Fleck

The Steam Whisperer

Stir Crazy

Studio 41

Subaru of America, Inc.

Sullivan's/Del Frisco Restaurant Group

Sunrise Tree Care

The Sybaris

USA Vein Clinics

Village of Lake Bluff

Visit McHenry County

Vista Towers

Whitehall of Deerfield Healthcare Center

Williams Ski & Patio

Wilmette Jewelers

Writers Theatre

Zimmerman Wealth Mgmt. LLC



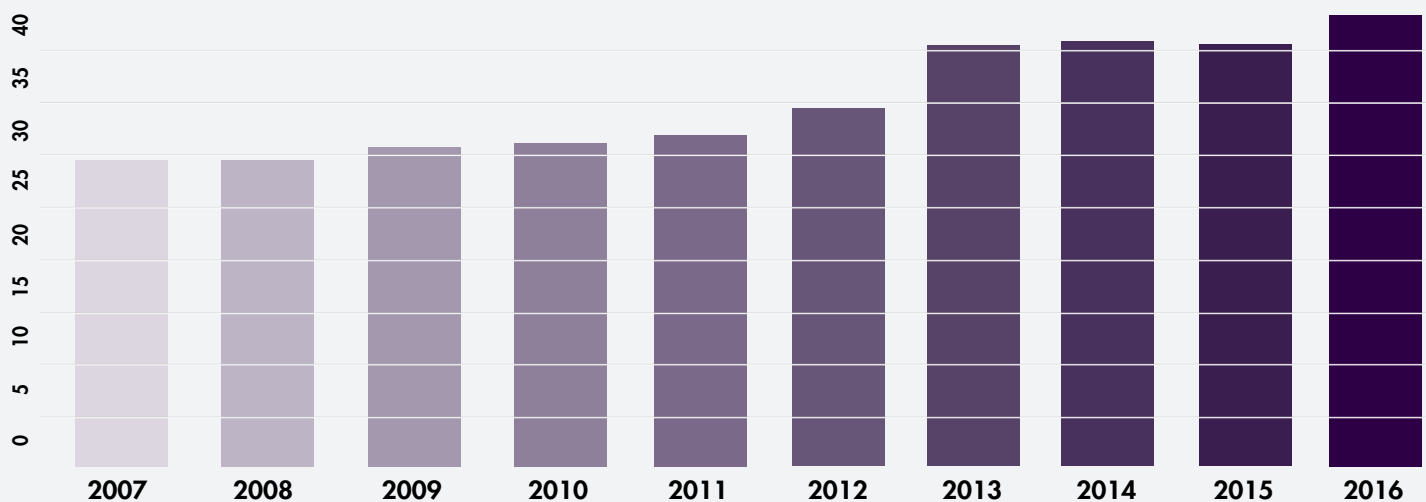
FISCAL 2016 FINANCIAL HIGHLIGHTS

The Ravinia Festival ended fiscal 2016 with ticket and related revenues of \$23.6 million, ahead of 2015 by \$987 thousand. With more overall shows than in 2015, 136 vs. 110 respectively, production expenses increased by \$2.7 million over 2015, resulting in a profit of \$457 thousand from shows. Net Revenue Generating Shows (NRGS) were 32 of the 136 shows in 2016, generating approximately \$5 million in profit, or \$156 thousand per show. In 2015 NRGS earned a profit of \$5.6 million, or \$147 thousand per show, from 38 shows. This reflects the strategy to focus on fewer, high quality NRG shows. The Chicago Symphony Orchestra performances, produced a deficit with 17 shows of \$3.36 million in 2016, vs. a deficit of \$3.6 million with 16 shows in 2015. In addition, Ravinia contributed 5% of gross ticket revenues, or over \$1.07 million, to the City of Highland Park, part of the ten-year agreement with the City.

Contributed income grew by over 7% or \$700 thousand in 2016 to over \$14 million versus \$13.2 million in 2015. Included in this, the Women's Board contributed \$925 thousand to the Festival, including \$635 thousand to current Festival operations, \$175 thousand to Reach*Teach*Play (RTP) programs, \$90 thousand to the Music Box refresher fund, and \$25 thousand to Ravinia Steans Music Institute (RSMI). The Associates contributed \$400 thousand to RTP, and \$25 thousand to RSMI. Other operating expenses, including expanded RTP programming such as the new sistema orchestra for Waukegan schools, as well as audience inclusion marketing, were up by \$1.36 million, totaling \$13.8 million in 2016, compared to \$12.4 million the previous year.

Ravinia ended the year with an operating surplus of \$1.078 million, before the endowment draw and depreciation expenses, reflecting a decrease of \$1.9 million against 2015. Ravinia's endowment fund draw, which is 4.5% of the three year rolling average, was \$3.138 million. This transfer, coupled with the \$2.4 million of funded depreciation expense, will bring the fixed asset fund balance to approximately \$25.5 million. Approximately \$21.5 million of this fund is invested with the endowments and per their investment objectives and policy in order to increase returns.

Jennifer Steans
Treasurer
Chairman of the Finance Committee



Five Year Summary of Key Financial Data
Operating Results (Amounts in Thousands of Dollars)



Revenues

Earned Income
Contributed Income
Special Project/Artistic Initiatives Funds
Total Revenues

	2012	2013	2014	2015	2016
Earned Income	17,908	23,312	23,204	22,616	23,603
Contributed Income	11,286	11,821	12,653	13,184	14,089
Special Project/Artistic Initiatives Funds	265	560	-	-	315
Total Revenues	29,459	35,693	35,857	35,800	38,007



Expenses

Variable Costs
Other Operating Expenses
Depreciation
Total Expenses

	2012	2013	2014	2015	2016
Variable Costs	16,362	21,288	21,838	20,418	23,146
Other Operating Expenses	10,332	11,705	11,871	12,426	13,783
Depreciation	1,919	2,055	2,218	1,912	2,422
Total Expenses	28,613	35,048	35,927	34,756	39,351

Surplus/(Deficit) Before Endowment Transfer Covered by Earnings Transfer

	2012	2013	2014	2015	2016
Surplus/(Deficit) Before Endowment Transfer	846	645	(70)	1,044	(1,344)
Covered by Earnings Transfer	846	645	70	1,044	1,344
Total	846	645	-	1,044	-

Attendance Summary

	2012	2013	2014	2015	2016
Total Attendance	569,000	563,025	521,895	563,604	580,192
No. of Performances	113	119	123	110	136

RAVINIA WOMEN’S BOARD

Executive Committee

Judy Castellini,
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Mr. and Mrs. Craig A. Miller
 Jack and Goldie Wolfe Miller
 Andy and Nancy Mills +
 J. Clifford Moos + °
 Daniel Jenks and Mary Moreland +
 Allan and Elaine Muchin + °
 Mrs. Joseph E. Nathan
 Gordon and Toby Newman +
 Mr. and Mrs. Gerald Niedert +
 Stacy and Scott Overby +
 Mr. and Mrs. L. Robert Pasquesi +
 Henry Pope Foundation
 Ms. Susan Raab +
 Mrs. John S. Reed °
 Merle Reskin °
 Steve and Mimi Ritchie +
 Roberts Family Foundation + °
 Mr. Peter C. Roberts and Mrs. Robin Roberts
 Mr. Scott Roberts
 Cheryl and Steven Rosen + °
 Mr. and Mrs. Richard L. Rosenberg
 Linda and Harold Rosenson + °
 Mr. and Mrs. Myron Rosenthal °
 Patti and Eugene Ross + °
 Mrs. Donald I. Roth + °
 Judith and Robert Rothschild + °
 Mr. and Mrs. Steven R. Safran
 In memory of Florence and Ben Sager + °
 Drs. David and Karen Sager, Ellen Nathan,
 and Dr. Rachel Rubin
 Mr. and Mrs. David Salsburg +
 Ron and Ellen Saslow
 Ed and Mary Schreck
 Carol and David Schulman + °
 Mr. and Mrs. Peter Schwab
 Mr. and Mrs. John Sciarappa
 Mr. and Mrs. Alan M. Sebulsky
 Karen and Chris Segal +
 Gordon and Carole Segal
 Mr. Arthur W. Segil + °
 Denise M. Seminetta +
 Richard and Leslie Sevcik
 Michael and Susan Sharkey +
 Arch W. Shaw Foundation + °
 Mr. and Mrs. David A. Shine +
 Mr. and Mrs. Alejandro Silva
 Mr. Michael Silver +
 Mr. and Mrs. Jeffrey Silverman
 Mr. and Mrs. John D. Simms / Simms
 Family Foundation +
 Mitchell and Valerie Slotnick +
 Erika Radunz and Scott Slussar
 David and Robin Small +
 John Snyder and Mignon Dupepe
 Mr. and Mrs. Michael B. Solow +
 Lois and Harrison Steans °
 Avy and Marcie Stein +
 Steven and Susan Steinmeyer +
 Holly Hayes and Carl W. Stern +
 Mrs. Charles M. Stern °
 Marlene and Sheldon Stillman Foundation + °
 Mr. and Mrs. Sherwin J. Stone
 Stone Capital Group, Inc,

Donna & Tom Stone + °
 Kelly and Deborah Stonebraker +
 Jane and Michael Strauss +
 Mr. and Mrs. James H. Swartchild Jr.
 Mr. and Mrs. Andres T. Tapia
 The Taylor and Robinson Families +
 John and Kim Taylor
 Mr. and Mrs. Eduardo Tobon
 Toft Family Fund / Mr. and Mrs. Richard P.
 Toft
 Richard and Ilene Tucker +
 Virginia and Frederick G. Uhlmann + °
 Virginia C. Vale °
 Mr. and Mrs. Bob Vasa
 Gwenyth B. Warton +
 Mr. Louis Weber and Mrs. Linda Weber +
 Mr. and Mrs. Joseph M. Weil °
 Lisa and David Weinberg +
 Mr. David Weiner +
 Mr. and Mrs. Roger Weston +
 Dee Dee Whipple +
 Robert and Erin Wilson +
 Sallyan Windt °
 Lynn and Leo Wiznitzer
 Jane Woldenberg + °
 Mr. and Mrs. Larry J. Wolfe +
 Mr. Daniel Yost +
 Mr. and Ms. James J. Zenni Jr.
 David and Tracy Zirin

OPUS—\$4,000 – \$6,999

Anonymous (24)
 Ms. Sally Aaron
 Mr. and Mrs. Jack A. Ablin
 Marcy and Billy Abt
 Mrs. Arthur M. Adler Jr. °
 Mr. and Mrs. Brad Akason
 Mona and Andy Albert °
 Kevin and Celeste Alcock
 Ms. Mary Alfini +
 The Allyn Foundation °
 Mrs. Evelyn Alter °
 AVR Systems, Inc.
 James R. & Lesley B. Anixter
 Family Foundation
 William and Nancy Anixter
 Jonathan Appelbaum
 Judith L. and Robert D. Appelbaum °
 Jeffrey and Lisa Aronin
 Mr. and Mrs. Daniel Aronson
 Mr. Guy Arvia +
 Ms. Elizabeth Asbjornson
 Ms. Cheryl Axley +
 Mrs. Juliette F. Bacon + °
 Ms. Joy L. Bailey
 Mr. James Baird and Ms. Dianne Stone
 Mr. and Mrs. Stephen M. Bartram
 Howard and Donna Bass
 Mr. and Mrs. Robert J. Bates Jr.
 Christina and Scott Bates
 Mr. and Mrs. Gary Bazelon +
 Mr. and Mrs. Steve A. Beitler
 The Benach Foundation

Bruce and Judy Bendoff °
 C. Bendy °
 Arlene and Marshall Bennett °
 Janet and David Bergman
 Mr. and Mrs. Matthew F. Bergmann
 Mr. and Mrs. Hank Bernbaum
 Mr. and Mrs. Brad Bernstein
 Mr. and Mrs. H. Bruce Bernstein °
 Joel and Carole Bernstein
 Richard and Genie Bindler
 Mr. Ted Birren
 Mr. Jeffrey Blackburn
 Ms. Elizabeth Blanchard
 Arleen and Robert S. Blatt
 Sonia Bloch °
 Mr. and Mrs. Andrew K. Block +
 Mr. Steve Blonder +
 Kemery Bloom
 Mr. and Mrs. Jeff Blumberg
 Mrs. George H. Bodeen °
 Ms. Christina Bolt and Mr. Robert Bolt
 Elaine T. Bovaird
 Mary and Carl Boyer °
 Mr. and Mrs. Darryl Bradford
 Joseph and Beverly Braun
 Transworld Trade Shows
 Elizabeth and Charles Brock
 Larry and Ann Brown
 Louis and Julie Bucksbaum
 Mr. and Mrs. Richard H. Burman
 Robert and Lynn Burt °
 Mrs. Edryce H. Cadden °
 Drs. Neil and Janyce Cagan Agruss
 Meg and Tim Callahan
 Sandra and Dennis Calvanese
 Judith and James Canel
 Scott and Lynda Canel
 Ms. Ann Carey +
 Ms. Pamela G. Carey +
 Carnot and Luceile Allen Foundation
 Court and Kristin Carruthers +
 Ms. Wendy Alders Cartland
 Mr. and Mrs. Gregory C. Case
 John and Maura Cawley +
 Ceres Foundation
 Mrs. Warren M. Choos °
 Mr. and Mrs. Donald Chudacoff °
 Mr. and Mrs. Gregg Chudacoff
 Mr. Tony Circolone +
 Dr. and Mrs. Jonathon Citow
 Mr. and Mrs. Thomas Clancy
 Mr. and Mrs. Frederick Coggin +
 Jules and Leslie Cogan
 Melanie and Arthur Cohen
 Saul and Carol Cohen °
 Susan Cohn and Jonathan Klein
 Tom and Connie Cole
 Cole-Crone Family Foundation °
 Mr. and Mrs. Thomas (Tim) D. Coleman Jr. °
 Ms. Mary Collins White
 John C. and Jane B. Colman °
 Jeffrey and Teri Kaye Conklin
 Mr. Carey Cooper and

Dr. Cheryl Kraff Cooper
 Catherine Cooper and Marshall Greenwald
 Mr. and Mrs. Phillip J. Cooper
 Ms. Melissa Corley +
 Jim and Vicky Costakis
 Patricia Cox
 Mr. Paul Cox +
 Mr. William Coyne
 CSR Trust
 Ms. Laurie Dearlove +
 Mr. and Mrs. Dewey B. Crawford °
 Dr. Bruce Culleton and
 Dr. Katherine Gooch +
 Jacqueline and Donnie Dann
 Mr. Barnabus Davis °
 Merri and Steve Davis °
 Nancy Dehmlow
 Mr. and Mrs. John E. Deimel °
 Mr. and Mrs. K. Deppert
 Mindy Meade and Greg DeStefano +
 Julie Deutsch
 Mr. and Mrs. William J. Devers
 Mr. and Mrs. James W. DeYoung °
 Lyn Dickey °
 Mr. and Mrs. James F. Dietz +
 Margaret Dixon +
 Matt and Lolly Dominski
 Domont Family Foundation
 Perfect Smile Dental Spa, Dr. and
 Mrs. Timothy Dotson
 Bill and Robin Downe
 Dr. and Mrs. Jeffrey S. Dreebin
 Linda and Chuck Dresner
 The Howard and Ursula Dubin Foundation
 Sharon and Larry Dubin °
 Mr. James Duca and Mrs. Christine Duca
 Mr. and Mrs. Bruce Duncan +
 Mr. Gary R. Edidin +
 Gail Ehrlich and Harvey Adelstein
 The Ehrlichman Family Foundation / Mr. and
 Mrs. Stephen Ehrlichman
 Mr. and Mrs. Gerald H. Elbin +
 Deane Ellis °
 Mr. and Mrs. Andrew Ellwein
 Mr. and Mrs. Ronald D. Emanuel
 Mr. George Engeln
 Jane and Jim Esser
 Mr. and Mrs. William S. Ettelson
 Shawn Fagan +
 Mrs. Sharon Farmer
 Clif and Judy Fenton
 Nadine Ferguson °
 Mr. Maury Fertig +
 Donna and Marty Field +
 Ms. Barbara Finder
 Mr. and Mrs. Mark S. Finder
 Mr. Ed Fiorentino and Mrs. Mimi Fiorentino
 Brad and Lisa Fisher
 Dr. Ronna S. Fisher
 Carol and Richard Fleisher °
 Erin and Justin Foley
 M.J. Foreman-Daitch and
 Katie Foreman-Cohen

Christy and Craig Fowler
 Mr. Paul T. Fox
 Helen H. Kimura Charitable Trust
 Mr. and Mrs. Charles E. Frank +
 Matt and Katie Frekko
 Mrs. John Friedlich °
 Mr. and Mrs. Andrew Friedman
 Marilyn and Marvin Friman
 Mr. and Mrs. John Fromstein
 Mr. and Mrs. Mark A. Fuller III
 Muriel Fulton °
 Ms. Lisa Galvan +
 Mr. and Mrs. James L. Garard Jr.
 Mr. and Mrs. James L. Garard III +
 Mr. and Mrs. Charles and Barbara Gately
 Generations Fund °
 Mr. Tasker Generes
 Mr. and Mrs. John E. Gepson
 Gerald Norton Foundation °
 Ms. Jennifer Gersten
 Mr. and Mrs. Michael Gervasio
 Mr. and Bert Getz Jr.
 Nancy Gibson Group +
 Mr. and Mrs. Larry Gilbert +
 Darlene and Lawrence Gilford °
 Anita and Richard Gilford °
 Mr. and Mrs. James J. Glasser °
 Adrienne Glazov °
 Mina Leon and Thomas Gleason
 Laura and Jason Glick +
 Mr. and Mrs. Stephen L. Golan +
 Mr. and Mrs. Michael A. Gold
 Mr. and Mrs. Larry Goldberg
 Beverly and Lee Goldberg Foundation °
 Mr. and Mrs. Jerry Golden +
 Mr. Neal Golden
 Michelle and Steve Goldish +
 Louis and Barbara Goldman
 Marsha and Michael Goldstein
 Gillian and Ellis Goodman Foundation
 Mr. Scott Goodman +
 Mr. Jason Gordon
 Mr. Andrew Gottschalk
 Mr. and Mrs. Jeffrey E. Grahm
 Mr. Mark Green +
 Mrs. Irving M. Greenberg °
 Mrs. Helen D. Greenebaum °
 Mrs. Nancy Greenebaum °
 Bob and Amy Greenebaum
 Reba and Dave Gribben
 Mr. Michael W. Grivas
 Mr. Laurence I. Guthmann
 Joseph and Sheila Gutman Family
 Mrs. Richard H. Gutstadt °
 Kaye and Howard Haas °
 Mr. and Mrs. Tim Halfmann +
 Michele and Bronson Hall
 Drs. Lucy and K.W. Hammerberg
 Mr. and Mrs. Harold Handelsman
 Barbara and Jim Hanig
 Edward and Kara Haravon
 John and Gwen Harris
 Tom Harris °

Mrs. Henry G. Hart °
 Mrs. Augustin S. Hart Jr. °
 Gregg and Susan Hartemayer
 Mrs. John M. Hartigan
 Everett and Jane Hauck
 Wm. P. Hauworth II °
 Mrs. Thomas D. Heath °
 Judy and Mel Hecktman °
 Mr. and Mrs. Robert N. Hermes
 Ms. Kimberlee Herold +
 Marjorie Friedman Heyman and Glenn R. Heyman
 Steven and Michelle Hirsch
 The Hirschfields
 Mari Schoen Hirsh and James M. Schreiber
 Robert and Norma Hoaglund
 Sue and Larry Hochberg °
 Mr. and Mrs. Walter F. Hoepfner III
 Mr. and Mrs. Burton Hoffman +
 Dr. and Mrs. Walter S. Hofman °
 FM DJ GATE +
 Carol and Joel Honigberg °
 Ms. Sue Horgan
 The Horner Family Foundation
 Vicki and Thomas Horwich °
 Philip and Leslie Houk
 Caroline and Charlie Huebner
 Hunter Family Foundation °
 Mr. J. Thomas Hurvis
 Steven and Susan Insoft
 Ann Israel
 Mr. Hector Izaguirre
 Jeri and Norman Jacobs
 Mr. and Mrs. Stephen Jacobson
 Milton and Gail Jacobson °
 Mr. and Mrs. Edward R. James °
 Ms. Cynthia Jamison +
 Lois and Richard Janger °
 Mr. Mark Jason
 Jastromb Family Philanthropic Fund
 Mr. James Jensen +
 Mr. M.J. Jiaras +
 Dick Johnson Family °
 Mrs. Susan F. Kahn °
 Mr. and Mrs. Gabriel T. Kain
 Mr. and Mrs. Hershel Kamen
 Dr. and Mrs. David Kanarek
 A. & E. Kaplan Foundation
 The Mayer & Morris Kaplan Family Foundation +
 Ms. Rose Kapoun °
 Mr. and Mrs. R.F. Karger
 Mr. and Mrs. Jim Kargman
 Harriet and Ernest Karmin °
 Mr. and Mrs. Byron C. Karzas °
 Alvin and Elizabeth Katz
 Sheila W. Keeshin
 Will K. Kellogg III
 Mr. Mark Kendall +
 Dennis and Barbara Kessler
 Mr. Brad Keywell
 Mr. and Mrs. Norman K. Kidder
 Heidi Kiesler

Mr. Mitchell Kiesler +
 Robert and Margaret W. Kimble + °
 Mr. Ty King +
 Shelley and Charles M. Kiven Family
 Mr. and Mrs. James Klein
 Annette R. Kleinman
 James and Carol Klenk °
 Knapp Family Foundation
 Mrs. Arthur R. Kneibler
 Dan Koenitz
 Mr. and Mrs. Joseph A. Konen
 Mr. David Korman +
 Rick and Pamela Korte
 Jim and Debbie Koziarz
 Dr. and Mrs. Colman Kraff
 The Krasnow Family °
 Nancy and Rick Kreiter
 Cecelia D. Kriser °
 Dana Krueger
 Judith K. Kubert
 Dr. and Mrs. Howard D. Kurland + °
 Dr. and Mrs. Ivan Kushen / The Albert Goodstein Family Foundation
 Caryl L. Kushner °
 Ericka and Ron Labeledz +
 Rich and Jane Lafnitzegger +
 Charles and Katie Lane
 Mrs. Robert G. Lane
 Eli Lane Family °
 Mr. and Mrs. Desmond R. LaPlace
 Caryl and Burt Lasko °
 Mr. and Mrs. David LeClercq
 Mr. Adam Lefebvre and Jessica Lefebvre
 Lefkowitz Foundation °
 Mr. M.J. Leider °
 Carol and Lionel Lenz
 Lesnik Family Foundation
 Ms. Frances Leverentz
 Fay and Daniel Levin
 Gary and Liz Levin
 Michael D. Levin and Carol A. McErlean °
 Robert and Karen Levin
 Mrs. Rhoda Levine + °
 Mr. and Mrs. Alan Levinson
 Barbara Levoff +
 Carole and Joseph Levy
 Mr. Rick Levy
 Charles Ashby Lewis and Penny Bender Sebring
 Mr. and Mrs. Stephen E. Lewis
 Ms. Carolyn Lickerman
 Barbara Lieber
 Mrs. Paul D. Lieberman
 Eleanor and Myron Lieberman °
 Jane and Richard Lipton
 Robert and Anna Livingston
 Mr. John Lloyd
 Dr. and Mrs. Henry Loeb °
 Elaine Loewenstein °
 Elaine Gray Loseff °
 Mrs. Maynard Louis °
 Robert and Sandra Lund
 Mr. and Mrs. Todd M. Lustbader

Jim and Kay Mabie
 Dr. Laurence A. Mack Memorial Fund
 D.G. and Kim Macpherson +
 Margaret Madden and Richard Phillips
 Ms. Anne Malueg
 Mr. Rick Mancuso +
 Mr. and Mrs. Frank Mariani
 Ms. Adele Martel
 Peggy and David Mason °
 Morton and Karen May °
 Sally L. Maybrook °
 Beatrice Cummings Mayer + °
 Mr. and Mrs. John W. McCarter Jr. + °
 Ms. Cathy McCarthy
 Mr. and Mrs. James A. McClung
 Judy and Scott McCue °
 Mr. Charles McElhenie
 Mr. and Mrs. David McGranahan
 George and Alice McKann °
 Betty and Will McLean
 Joann and Milt Meigs
 Dr. and Mrs. Jack L. Melamed
 Mr. and Mrs. Michael Mergener +
 Mesirow Family Charitable Foundation °
 Marnie M. Miller and Joesph Noren + °
 Lois and Jon Mills
 Mrs. Carol Mitchel °
 Gerald and Liora Mizel
 Mrs. Selma Mizel °
 Dr. Toni-Marie Montgomery +
 Mr. and Mrs. John R. Moore
 Mrs. Arthur H. Morrison °
 Mr. and Mrs. Peter Morse
 Jim Moss
 Leslie and Art Muir
 Ms. Ellen Multack and Family
 Mr. Christopher Murphy
 Richard James Murphy °
 Myrna and Herbert Natkin
 Jossy and Ken Nebenzahl °
 Davida and Rick Nelson °
 Jon and Kathy Newcomb
 Eric and Jenny Newman
 Gregg and Jodi Newmark
 Mr. and Mrs. Jay Newmark
 Mr. and Mrs. Ray E. Newton Jr.
 Mr. Harold Nidetz and Ms. JoAnn Klak
 Mr. and Mrs. Richard S. Nopar °
 Ms. Martha C. Nussbaum
 Mr. Frank Oddo +
 Mrs. Yasuko Okigawa; Mr. and Mrs. Colin Hara
 Eli and Hella Okman
 Ms. Daniela A. O'Leary-Gill
 James and Margo Oliff +
 Roberta Olshansky
 Mrs. Harold M. Olshansky +
 Dudley and Ann Onderdonk +
 Mr. Steve Pace +
 Mrs. Evelyn E. Padorr °
 Ms. Barbara Palmer +
 Louis and Ali Paster
 Pattis Family Foundation °
 Kenneth and Susan Pearl

Ms. Lisa Pecka +
 Mr. Karl Pedersen +
 Mr. and Mrs. Kenneth Pell
 Mrs. Donald S. Perkins °
 Mr. Daniel Perlman
 The Perlmans +
 Alan Rosenberg and Barbara Perlmutter
 Mr. and Mrs. Richard Perna
 Ron and Loretta Peterson °
 Lorna and Ellard Pfaelzer Jr. °
 Meline Pickus °
 Dan and Rhoda Pierce °
 Mr. and Mrs. Lawrence Platt
 Madeleine P. and Harvey R. Plonsker °
 Ms. Marlene C. Pochis °
 The Podolsky Family Foundation °
 Jean and Gerald Pollack
 Carol G. Pollock
 Mr. and Mrs. J. Kevin Poorman
 Catherine and Gregory Popp
 Mr. Mark L. Prager
 Pritzker Pucker Family Foundation
 Mr. and Mrs. Frank S. Ptak
 In memory of Donald J. Putlak
 Mr. and Mrs. Neil K. Quinn °
 Julie and Keith Radner
 Ms. Lisa Radomski +
 Mrs. Robert F. Rainer
 Mr. John R. Raitt
 Phillip and Jeanne Ravid
 Mr. and Mrs. Charles Reeder +
 Andrea and Thomas Rein +
 Mr. Bob Reynolds
 Mr. and Mrs. Michael P. Rhoades
 Mr. Glenn Riese and
 Ms. Gretchen Horlacher-Riese
 Paul and Carol Rigby
 Ms. Christine Robb
 Nancy Robinson
 Mr. Randy Rochman
 Dr. and Mrs. Richard S. Rock
 Chas and Renee Rosenberg
 Daniel and Lindy Rosenberg
 James L. Rosenberg
 Ann and Michael Rosenblum
 Mr. and Mrs. John H. Rosenheim °
 Lisa and Jeff Rosenkranz
 Judy and Warner Rosenthal °
 Linda and David Ross
 Mr. and Mrs. Steve Rosskam
 Howard and Bev Rossman
 Ms. Christine Roth
 Joyce and Al Rothschild +
 John Rothschild and Jodi Sheffield
 Janet and Philip Rotner
 Mrs. Helen R. Rubens
 Audrey C. Rubinstein
 Mrs. Susan B. Rubnitz °
 Mr. and Mrs. Edward Ruff
 Howard and Raina Ruskin
 Family Foundation °
 T.E. (Tim) Russell
 Tom and Bonnie Ryszka

Mr. Mitchell Sabshon
 Julie and Kenneth Sacks
 Susan and Marc Sacks and Family
 Ms. Roberta Scarbeck
 Bob and Janice Scarpelli
 Don Schaumberger °
 Steve, Ruth, Spencer, and
 Andrew Schaumberger
 Mr. Robert Schelhas
 Onnie and Steven Scheyer
 Philip J. and Suzanne Schiller °
 Mr. and Mrs. John I. Schlossman
 Mr. and Mrs. F. Eugene Schmitt
 Mrs. Carol W. Schroeder
 Florence B. Schubert, in memory of
 Bernard C. Schubert and Ralph M. Bressler
 Mark Schulte and Mary Holcomb
 Laura Schumacher
 Mr. Jonathan Schuster +
 Susan and Donald Schwartz °
 Horace J. Schwartz and Sandra Harris °
 Phyllis Schwartz +
 Diane and Bud Schwarzbach
 Scott Schweinfurth and Margie English
 Mr. Jack Sear
 Richard Seidel
 Mr. and Mrs. Steve Serck
 Eleanor and Milton Shadur °
 Mr. Gerard Shannon
 Jane L. and John S. Shapira °
 Drs. Alan and Susan Shapiro
 Valerie and Lee Shapiro
 Randy and Nate Shapiro °
 Ilene & Michael Shaw Charitable Trust °
 Mr. and Mrs. Roger A. Shiffman
 Bernice Sickle
 Mrs. Barbara F. Sideman +
 Suzanne T. Smart °
 Pat and Clarke Smith
 Rick and Julie Smith
 Marney and Bill Solomon °
 Mr. Ronald Sonenthal and
 Dr. Kathy Sonenthal
 Mrs. Sonnenschein °
 Mr. and Mrs. David Spears
 Dorothy J. Speidel °
 Mr. and Mrs. Gerald A. Spore °
 Charles J. Starceвич
 Heather Steans and Leo Smith +
 Mr. and Mrs. Gary C. Stephens
 Dorie Sternberg °
 Mrs. Margaret Stewart +
 Joan and Alan Stone +
 Mr. James H. Stone °
 Barbara and Joel Stone
 Richard and Judi Stone °
 Mr. Jay Strauss +
 Mr. and Mrs. Rick Strusiner
 Mr. Clayton A. Struve and
 Mrs. Donna Struve +
 Robin and Sandy Stuart
 Merle and Jim Styer °
 Mr. and Mrs. Tim Sullivan

Mr. Travis Sullivan +
 Timothy E. Sweeney +
 Mr. and Mrs. Alan Swimmer
 Dr. and Mrs. Richard S. Swoiskin
 Mr. and Mrs. Bradley Tank
 Greg and Anne Taubeneck
 Mrs. John Reid Taylor °
 Ms. Susan Temple
 Frank ten Brink and Jeannine Cleary
 Mr. and Mrs. Ronald Tesarik
 Ms. Claire Thom +
 Mr. and Mrs. Frederick B. Thomas
 Ms. Andrea Thome
 Mrs. Nancy J. Thorner °
 Bernadette and Tom Tramm
 Mr. Howard J. Trienens °
 Mrs. Robert C. Trotter
 Mr. and Mrs. Hiroshi Uchida
 Mr. and Mrs. Craig Vallorano +
 Ms. Dana B. Vas Nunes
 Michael and Marilyn Vender
 Steven and Stephanie Victor +
 Mr. and Mrs. Vincent E. Villinski °
 Mr. Scott Wald
 Mr. and Mrs. Gregg Walla
 The Ware-Robbins Memorial Fund °
 Ms. Brenda Warkow
 Mr. and Mrs. Douglas Warshauer
 Jim and Sally Wascher
 David Wasserman, in memory of
 Abby S. Magdovitz-Wasserman
 Sally and John Weber
 Marilee and Richard Wehman °
 Dia S. and Edward S. Weil Jr. °
 Mr. Chester Weiler +
 Frieda and Judd Weinberg °
 Mr. Richard Weinberg
 Ann and Leonard Weiskirch °
 Albert and Sherrie Weiss +
 Mr. and Mrs. Jeff Wellek
 Susan and Richard Wellek
 Mrs. Florence F. Wheeler +
 Mr. and Mrs. Robert F. White Jr. °
 Susan J. White
 Mr. William J. White °
 Ray and Michele Whittington +
 Mr. and Mrs. Marc R. Wilkow
 Mr. and Mrs. John S. Wineman Jr. °
 The Winick Family
 Charles and Stacy Winternitz
 Mr. and Mrs. Jeffrey B. Winton °
 Kenneth and Jodi Wittenberg
 In memory of Allan Harris and in honor of
 Beaty Harris
 Stephen and Cynthia Wolpert
 Kathleen and Tom Wright
 Keith and Wendy Yamada
 Gary and Jeannine Zipfel
 Mr. and Mrs. Jon Zirin
 Marilyn Zirn
 Mr. Ted Zook
 Sheri and Sherwin Zuckerman

MARQUEE—\$2,000 – \$3,999

Anonymous (6)
 Bernadette C. Abdow
 Mrs. Mary Abroe +
 Mr. Anthony Achilles +
 Mr. and Mrs. Steven K. Baer +
 Ms. Juliet Bartell
 Tony Brooks and Molly Baskin
 Mr. and Mrs. Donald A. Belgrad °
 Joan and David Bergman +
 Mr. and Mrs. David C. Beringer +
 Ms. Cynthia Berryman
 Mr. and Mrs. Chuck Boehrer
 Mr. and Mrs. Thomas Borders
 Steven and Phyllis Brody
 Carol Brusslan +°
 Mark and Barbara Cabin +
 Mr. and Mrs. Charles Cannon
 Gerald F. Carter
 Mrs. Laurence A. Carton °
 Ms. Karen Chapin +
 Janet and Skip Cohen +
 Chandra and Kyle Cramer
 Ms. Jenipher E. Dalton
 Lorrie and Jeffrey Daube +
 Tom and Mary Jane Dee +
 Mr. David Dickens +
 Ms. Jodi Dohr
 Dr. and Mrs. Jeffrey Draluck +
 Mr. Thomas G. Dubin
 Mr. Brian Duff
 Anita M. Sarafa and John PC Duncan +
 Roy and Marta Evans
 Mr. Tom Evett
 Ms. Erin Fauber +
 Mr. and Mrs. Howard L. Felix +
 Mr. and Mrs. Brian Feltzin +
 Mr. Daniel Finkel
 Michael Flagg & Greg Eaton +
 The Footprints Foundation +
 Jeffrey Fox +
 Mr. Ernest Freudman
 Mr. Matthew Frigo
 Ms. Joyce Gallas +
 Mr. and Mrs. Dale J. Garber +°
 Mr. Robert Gauch
 Mr. and Mrs. Franklin Gelber +
 Dr. and Mrs. Mark Gerber
 Sherrie and Craig Glickin +
 Jill Glickstein and Andrea Heiman
 Mr. and Mrs. Peter D. Goldman +
 Cynthia and Norm Goldring +°
 Drs. Richard and Margaret Gore +
 Mr. and Mrs. Stanton Hadley °
 Mr. and Mrs. James F. Halloran +
 Mr. and Mrs. David Harris
 Mr. and Mrs. Michael Harris
 Mr. Brian Hart and Ms. Lora-Lee Hall +
 Mr. Ron Haselhorst
 Diane and David B. Heller
 Charitable Foundation
 Mr. James Hill
 Ms. Janel Huston

The Loraine Kaufman Foundation
 (Lori and Steve Kaufman) +
 Mark and Beth Kaufmann
 Dell Kennedy +
 Robert and Gladyce Kett
 Mr. and Mrs. Howard Klieger
 Susan and Martin Kozak
 Susan Kreisman +
 Mr. and Mrs. Kenneth Kring
 Ms. Rita Lashmet
 Betsy and Scott Lassar
 Ms. Andrea Lavelle
 Lew and Laurie Leibowitz
 Mr. and Mrs. Karl G. Leinberger +
 Ron and Julianne Lentz
 Ms. Molly G. Levitt +
 Mr. Michael Lippitz +
 Ms. Miriam Lipsky +
 Mr. Howard Lipton +
 Ken Litchfield +
 Mr. and Mrs. Russ Lockridge
 Mr. Douglas S. Mac Kenzie
 Mr. and Mrs. Stephen L. Madden
 Mr. and Mrs. Thomas A. Mann +
 Mr. Nathaniel Marrs
 Mr. and Mrs. Frank D. Mayer Jr. °
 Mr. and Mrs. Hugh Mazza +
 Mr. Thomas McNulty +
 Mr. Thomas P. McNulty
 Steven and Sheree Medwed +
 Penny and Ira Meyers +
 Mr. and Mrs. Stephen W. Micatka
 Mr. and Mrs. Marvin A. Miller
 Karen M. Millner +
 Dr. Bud and Joan Mopper +
 Mr. Gary Morrison
 Mr. Jim Moster
 Greg Moyer +
 Mr. Daniel Murphy +
 Franklin Nitikman and Adrienne Drell +°
 Kathleen and Nixon +
 Lee and Sharon Oberlander +
 Carole and Kenneth Ortiz +
 Mr. Daniel O'Shaughnessy
 Mr. and Mrs. Michael Paleczny
 Mr. and Mrs. Andrew Pasternak +
 David and Barbara Pinzur
 Robin and Jonathan Plotkin +
 Mr. and Mrs. Edward Polen +
 Dr. Constantine L. Politis
 Mr. Jeffrey Quicksilver +
 Mr. Joseph M. Rafson and Ms. Cynthia R
 Plouche +
 Reynolds Family Foundation
 Mr. and Mrs. Richard Lynch
 Mr. George Rieber
 Edgar Rose and Inge Rothschild +°
 Mr. Al Roth +
 Ms. Jill Rowe +
 Ed and Diana Ruthman
 Ms. Nancy Ryan
 Mr. and Mrs. Ronald A. Sackheim °
 Tom and Judy Schneck +

Dr. Earl Schneider
 Ms. Stacey Schneider
 Mr. and Mrs. Frank B. Schnierow +
 Mr. Charles Schoof
 Mr. and Mrs. Charles Schrank +
 Barbara M. Schrayner
 Mr. and Mrs. Ira J. Schulman +
 Joseph Schwartz +
 Mr. and Mrs. John A. Schweig
 Gail and Steve Seidman +
 Jerry and Naomi Senser +
 Mr. Barry Shaeffer
 Mr. and Mrs. Gerald Shapiro +
 Kate Shapiro °
 Mr. Seth Sharrin
 Mr. and Mrs. James Sheridan
 David and Susan Sherman +
 Mr. and Mrs. William W. Shropshire Jr.
 Mr. and Mrs. Hal Sider +
 Margaret and Alan Silberman +°
 Mr. Richard Sklare
 Amy and Andrew Small
 Mr. Robert Socol and Mrs. Lynn Miller-Socol
 Mr. Barry Solomon
 Linda and Stewart Spies +
 J.J. Peppers
 Ms. Mary St. Ville
 Ms. Sue Stark
 Beth and Jim Stephens +
 Mr. and Mrs. Tom Surdyk +
 Mrs. Sally V. Sylvan
 Mr. and Mrs. William A. Tallent
 Elizabeth and Brian Tenner +
 The Wagner Foundation +
 Ms. Carla M. Thorpe +
 Mr. Michael Tiritilli
 Lisa and Jeff Trotter +
 Mr. David Vondra
 Mr. and Mrs. Bill Wangerin +
 Mr. and Mrs. Andy J. Warzecha Sr. +
 Mr. and Mrs. Robert C. Weiss
 Mr. Michael Wurster +
 Mr. Eric Yablonka +
 Mr. and Ms. Paul Yasger +
 Lili Ann and Richard Zisook +
 Nat Zivin °

PATRON—\$1,000 – \$1,999

Anonymous (5)
 Mr. Scott A. Abramson
 Ms. Charlene Alderete and
 Mr. Michael Rubino +
 Mr. and Mrs. Scott J. Bakal
 Mr. and Mrs. David Barrios
 Gregory and Audrey Bartnicki +
 Ms. Elaine Baumann +
 Frank and Prue Beidler
 Ms. Gwendolyn J. Bennett
 Dr. and Mrs. Mark D. Blitstein
 Amy and Chris Boehm
 Mr. Christopher Boehm +
 Lori Kite and Andrew Boemi +
 Willard and Helen Boris +

Emily and Jim Borovsky
Stephen S. Bowen +
Mr. Kevin B. Boyd +
Nina and Lee Brottman
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