



### SAFE HARBOR



This presentation may contain "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Such statements include, but are not limited to, any statements relating to our growth strategy, product development and potential success, as well as technological and/or other factors and any other statements that are not historical facts. Forward-looking statements are based on management's current expectations and are subject to risks and uncertainties that could negatively affect our business, operating results, and financial.

Factors that could cause actual results to differ materially from those currently anticipated are risks related to our growth strategy; risks relating to the results of research and development activities; our ability to obtain, perform under and maintain financing and strategic agreements and relationships; our dependence on third-party suppliers and partners; our ability to attract, integrate, and retain key personnel; the early stage of products under development; our need for substantial additional funds; government regulation; patent and intellectual property matters; competition; as well as other risks.

Important factors that may cause the actual results to differ from those expressed within may include but are not limited to the success or failure of SGTM's efforts to successfully market its services and products; SGTM's ability to attract and retain quality employees; the effect of changing economic conditions and increased competition; and the ability of SGTM to obtain adequate equity financing. We expressly disclaim any obligation or undertaking to release publicly any updates or revisions to any forward-looking statements contained herein to reflect any change in our expectations or any changes in events, conditions or circumstances on which any such statement is based, except as required by law.



# **OUR FUTURE IS ESSENTIAL.**

Sustainable Green Team is a leading provider of environmentally conscious solutions in the arbor care, disposal and recycling industry. The Company is a wholesale manufacturer and supplier of wood-based mulch, soil, and lumber products, operating nationwide. The Company also provides arbor care, storm recovery services, and environmentally conscious green waste solutions to municipalities, corporations, and consumers, in the United States and abroad.

SGTM recently partnered with Australia-based VRM Biologik Group, to manufacture VRM's world-leading soil moisture technology, HumiSoil® and XLR8 Bio®, in the United States. VRM's patented process reduces gas emissions and the need for fertilizers and chemicals while enriching depleted soil.





## **KEY MESSAGES**

- Innovative, vertically integrated green manufacturer of mulch and unique soil products focused on cutting edge sustainable environmental services, products, and solutions
- Recent partnership with VRM Biologik includes manufacturing and distribution rights for world-leading soil moisture technology, HumiSoil® and XLR8 Bio®
- Rapidly expanding markets and increasing demand
- Business model with multiple revenue streams
- Committed and passionate management team

### **OUR TEAM** = COMBINED EXPERIENCE OF OVER 550 YEARS



TONY RAYNOR, CEO

Over 25 years experience in tree & mulch industry.



**BRIAN MEIER, COO** 

Over 30 years experience in mulch and lumber industry.



MICHAEL METE, CFO

CPA with over 30 years of financial experience



**JOSH GANGANNA, DOO** 

Over 30 years of experience in financial, safety, HR, sales & operations



Brad Baker SGTM Board



Amb., Ned Siegel SGTM Board



Colleen McAleer SGTM Board



Vince Caruso
CEO of FMW Media



Scott Elberg
Head of Global Media



Ken Bellamy
President of VRM



Kellie Walters CEO of VRM

**OVER 250 EMPLOYEES** 



# **OUR MISSION**

Throughout modern history, the harvest, treatment, and processing of wood has resulted in massive amounts of timber waste which largely includes debris being sent to landfills and disposal sites.

Sustainable Green Team's mission is to <u>reduce the massive</u> <u>environmental burden</u> on such sites via <u>cutting edge and sustainable environmental services, products, and solutions</u> that convert waste biomass into marketable environmentally conscious products.

# **COMMITTED TO CONSERVATION**



#### **ECONOMIZE WATER**

 SGTM's novel technology & process improves pigment flexibility and reduces water usage.

#### **WASTE REDUCTION**

• 100% of the tree is recycled

#### IMPLEMENTATION OF ELECTRIC VS. DIESEL

- Cheetah coloring machine
- Fleet of Electric Trucks ordered
- Production facilities mainly use electric equipment

#### **ORGANIC CARBON ACCUMULATION**

 Organic mulch changes the nutrient cycle and energy flow between the soil and plants by altering SOC (Soil Organic Carbon) dynamics.

# SOLUTIONS

# SGTM's solutions are **GROUNDED IN SUSTAINABILITY**.

- The Company's vertically integrated model begins with the collection of tree debris through its arbor services division and collection sites.
- Timber biomass is then moved through the Company's processing division for recycling and manufacturing of various lumber and organic products.
- Products are packaged and prepared onsite then distributed to retailers, wholesalers, landscapers, and garden centers.



#### **PREVIOUS**





PROCESSED PRODUCTS



# SUSTAINABLE CIRCULAR BIO-ECONOMY



NOW





INTEGRATED BUSINESS MODEL FROM TREE WASTE TO VALUE ADDED PRODUCTS

### **BLUE CHIP PARTNERS AND CUSTOMERS**































# SUSTAINABILITY

Sustainability is about acting in a way that ensures future generations have the natural resources available to live an equal, if not better, way of life as current generations.

## **TIMELINE OF GROWTH**

THE SUSTAINABLE GREEN TEAM, LTD

2017 2019 2020 2022 2022 2021 2018 **NATIONAL STORM** Sawmill RECOVERY, LLC **CENTRAL FLORIDA** Acquisitions SGTM FIBER **ARBORCARE** Jasper, FL & Beaver, WA INTERNATIONAL, **PARTNERSHIP** MULCH INC. WITH VRM MANUFACTURING, **BIOLOGIK** INC.

400+

Government service contracts and customer accounts.

20+

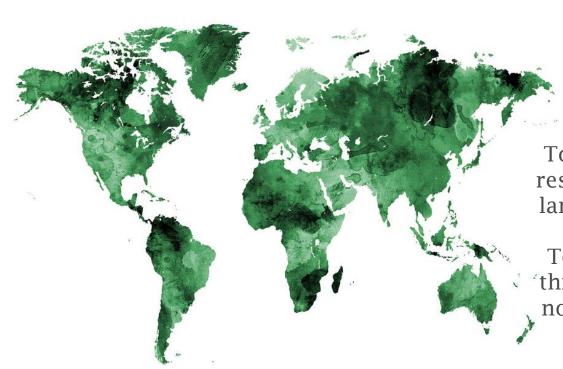
Protected registered colorant trademarks and patents.

44+

Production, co-packing and operating locations nationwide.

8

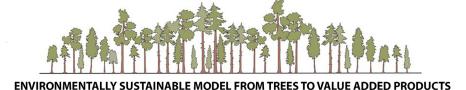
Wholly owned strategic production facilities between Florida & Georgia



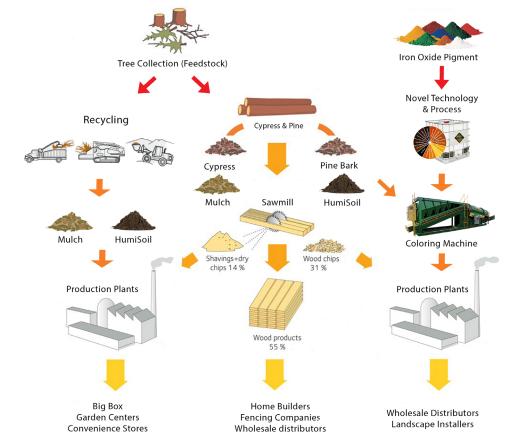
# SGTM'S GLOBAL EXPANSION GOALS

To restore the topsoil and water resources on 25% of global arable lands and improve farmers lives.

To transform global agriculture through VRM's proven, patented, non-chemical, non-toxic farming methods.













## **ORGANIC MULCH PRODUCTS**



**ALL BARK CYPRESS ROYAL** 

The extravagant product of the mulch industry. It's made from the bark only of the Cypress log



#### **CYPRESS ROSE**

Our flagship product and is the most popular mulch sold. It's a premium grade 100% cypress mulch



#### **ALL BARK CEDAR**

Super Grade "A" mulch made from 100% cedar trees. Carefully shredded to a very soft texture.



#### PATH 'N PLAY CHIPS

Made of 100% Virgin Forest products. No foreign materials or chemicals.







#### **COLOR ENHANCED HARDWOOD**

Color enhanced mulch is made from wood fiber products. We use our own Nature's Reflections colorant giving the mulch a vibrant color.





#### **NATURAL PINE STRAW**

Southern pine straw (needles) has been a staple southern mulch used for years by homeowners and landscapers



#### **CYPRESS FARGO**

Made from 100% cypress. This product is carefully debarked from red pond cypress logs.

### PATENTED MACHINES AND COLORANT





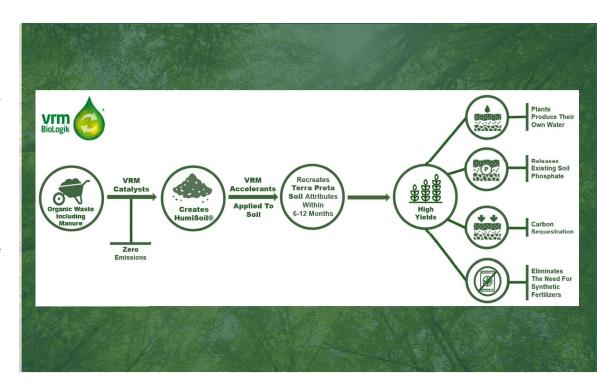
# RAIL STRENGTH

Direct contracts with both CSX & Norfolk Southern railroads Conveniently located next to MMI Jacksonville, FL facility

# PARTNERSHIP WITH VRM BIOLOGIK

VRM Biologik's technology uses any vegetative green waste or compostable material, including wood material such as sawdust or chips or grindings from wood material, and applies a catalyst to stimulate natural reactions that manufactures and stores soil moisture.

The 100-percent organic material is converted into HumiSoil®, a valuable soil amendment, that reduces the need for fertilizers and chemicals while increasing production of agricultural products, including livestock grazing on pastureland.



# ELEGANT SOLUTION TO CARBON SEQUESTRATION

We have a solution to carbon sequestration, which is to simply revitalize tired, over used soil over the decades with proper microbe nutrition.

Where have all the microbes gone in today's farmland?

It's become a microbial desert under our feet from intense chemical applications. We are producing preindustrial agriculture topsoil to restart soil health and have discovered and demonstrated that in so doing, the plants themselves are stronger and able to ward off unwanted pests. **Feed the microbes, feed the world. HumiSoil**®.



# HUMISOIL & XLR8 BIO

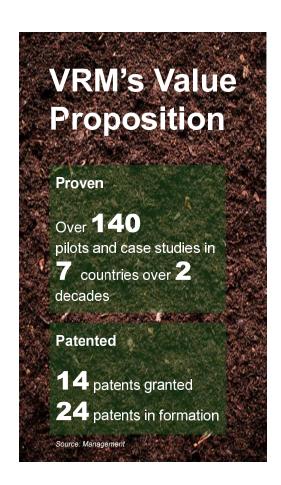
### **HUMISOIL®**

- 2 GAL Bucket with XLR8®(8oz)
- 1 CUy Super Sac
- CUy Bulk

### XIr8®Bio

- 1 GAL
- 5 GAL
- 264 GAL Tote





#### REDUCES WATER USAGE

Boosts humus formation and boosting soil moisture independent of rainfall reduces water usage by 50%.

#### COST EFFECTIVE

VRM's equivalent input cost is approximately 54% lower than traditional fertilizer

### NOVEL & DISRUPTIVE

Chemical Fertilizers are replaced

#### MODERN DAY TERRA FORMING TECHNOLOGY FOR FARM LAND

Crop and livestock yields and farmland value increases significantly

#### MORE EFFECTIVE THAN TRADITIONAL FERTILIZER

vrm

**BioLogik** 

Soil quality significantly improves as soil nutrients greatly increase. VRM is able to reactivate existing phosphorus in the soil

#### FOCUS ON SUSTAINABILITY

Converts waste into usable material and achieves recycling agriculture goal of "reduction, reuse, and recycling"

### PARTNERSHIP BENEFITS

- Recently signed partnership agreement with Australia-based VRM Biologik Group, that will bring VRM's world-leading soil moisture technology, HumiSoil® and XLR8 Bio®, to the United States
- Under terms of the agreement, SGTM:
  - Acquired 10% of VRM's US subsidiary, VRM Biologik Inc., in exchange for 6 million shares of SGTM common stock
  - Granted licenses to use VRM Biologik technologies for 10 years, with an option to renew for an additional five years
  - Granted rights to distribute HumiSoil® and XLR8 Bio® worldwide and the right to manufacture the VRM Biologik Inc. catalyst in Florida, Washington State and the Caribbean
  - Purchased an inventory of VRM's catalyst ingredients with a value of \$80 million, equating to capacity
    to manufacture four million yards of Humisoil® and its companion products, valued at approximately \$1
    billion at retail.
- SGTM will also be utilizing VRM BioLogik's Groundswell Continuous Fermentation process to produce soil treatment products that rebuild soil hydration on a cellular level from collected vegetative and wood waste.

### **VRM BIOLOGIK TEAM**





#### **Ken Bellamy**

Founder & President

A defining element of Ken's work to date is the development and deployment of mechanisms that stimulate at scale natural biological water manufacture (hydrosynthesis) in dry soil.

Ken's ultimate objective is to provide a mechanism by which farmers and our soil are truly embraced as central elements in human survival.



#### **Kellie Walters**

CFO

With 22 years as an executive in Government and Commercial roles and a lifelong passion for holistic ecological management, Kellie is uniquely positioned to deliver sustainability as a core operational premise and is universally respected for doing so.

Currently, Kellie drives the implementation and expansion of business programs for the VRM BioLogik® Group that deliver ecological, social and financial benefit to farmers and regulators on five continents.



#### Gil Napper

COO

Since 2017, Gil has coordinated operations, manufacturing and logistics for the VRM BioLogik® Group.

Traversing the Group's facilities in the United States, Australia and China, his attention to detail ensures that quality management approaches are consistently applied.

## VRM'S VISION

To restore the topsoil and water resources on 25% of global arable lands and improve farmers lives.

# VRM'S PURPOSE

To transform global agriculture through VRM's proven, patented, non-chemical, non-toxic farming methods.

## RAPIDLY EXPANDING MARKETS



#### TREE TRIMMING SERVICES

U.S. Market - \$29 Billion in 2022 Annualized Market Growth 2017-2022 = 9.1%



#### **MULCH & SOIL TREATMENT**

Global Mulch Market - \$4 Billion in 2021 Projected to reach \$6 Billion in 2028

Soil Treatment Market -\$38 Billion in 2021 Projected to reach \$55 Billion in 2027



#### COLORANT

\$63 Billion in 2021

Projected to reach \$91 Billion by 2030

## **COMPETITIVE DIFFERENTIATORS**

- Business platform grounded in superior, sustainable, and profitable growth
- Sustainable circular revenue model enables maximum efficiency and reduced waste
- Largest producer of high-quality cypress mulch
- Exclusive VRM Biologik distribution contract for HumiSoil and XLR8 products
- Partnership with ACCEL Media provides access to multiple media outlets

# UNIQUE MEDIA PARTNERSHIP WITH ACCEL MEDIA INTERNATIONAL LLC

- **NEWSMAX**: 100 Million Households, weekly
- FOX BUSINESS NETWORK: #1 business network surpassing CNBC, over 4.5 Million households
- **BLOOMBERG**: 124 Million Households, weekly
- NASDAQ ICONIC BILLBOARD & MIDTOWN MOSAIC: 9 panel digital billboards in NY Time Square, 13 Million digital impressions monthly
- NTTS AUDIO NETWORK: 2,000 Radio Stations
- <u>NEW TO THE STREET</u>: Jane Kings host of Live from NASDAQ, daily over 50 networks (CBS, NBC, & ABC affiliated TV stations)

(CNN, CNBC, ESPN, BLOOMBERG, FOX BUSINESS, HGTV, THE WEATHER CHANNEL, & MORE...)



AMI will provide SGTM a bundle of media services valued over \$30.7 million over the next 5 years.

"This will be a partnership unlike anything AMI has ever done before."

- Vince Caruso CEO of AMI













### **KEY TAKEAWAYS**

- Innovative, vertically integrated green manufacturer of mulch, lumber, and unique soil products focused on cutting edge and sustainable environmental services, products, and solutions
- Recent partnership with VRM Biologik includes manufacturing and distribution rights for world-leading soil moisture technology, HumiSoil® and XLR8 Bio®
- Rapidly expanding markets and increasing demand
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### **COMPANY SUBSIDIARIES**

- National Storm Recovery, LLC., a provider of arbor care, tree trimming, and storm debris clean-up and disposal services throughout the southeastern United States.
- Mulch Manufacturing, Inc., a large and well-established manufacturer of mulch and soil. Mulch Manufacturing's R&D facility creates proprietary mulch dyes and colorants and houses the Company's patented mulch processing equipment.
- SGTM Fiber International, LLC,, is a combination of multiple sawmills in different parts of the nation. SGTM Fiber International distributes lumber of multiple kinds and sizes.
- Vertically integrated mulch feedstock supply chain allows SGTM to control the process from harvest to wholesale of mulch and other timber-based products.
- The Company's development and distribution of proprietary dyes, colorants and manufacturing equipment, in combination with a unique ability to source alternate raw materials, positions Sustainable Green Team among leaders in its industry.

### **SERVICES & LOCATIONS**





#### **CENTRAL FLORIDA ARBORCARE**

Tree trimming and removal
Crane & grapple services
Commercial Property Maintenance
Certified arborist
Over 40 yrs. experience
Orange County contract
Maintain over 250 county buildings





# CALLAHAN, FL PLANT

Established in 1989
100 Acres of storage
Cypress, Hardwood, Pine, A-Grade,
Softscape, Colored Mulch
6 bagging lines
Future HumiSoil Production



# HOMERVILLE, GA SAWMILL

50 Acres
Cypress sawmill & Mulch products, All
Bark Mulch, B-Grade Mulch,
Playground Chips
Multiple bagging lines
Future HumiSoil Production



# JACKSONVILLE, FL PLANT

Three miles from the CSX rail ramp
Bagging line
Manufacturing of Cheetah coloring machine
Grapple services & wood recycling collection site
100,000 sq. ft.

Headquarters of VRM USA and HumiSoil Future production facility for VRM catalyst



# JACKSONVILLE R&D FACILITY & COLORANT PLANT

Nature's Reflections colorant production
Custom order color creation
Catalyze special colors for softscape mulch
Continually improving products and
processes



# APOPKA, FL FACILITY

Grapple service
Wood recycling site
Dual line bagger
Coloring machine
Future HumiSoil production



# ASTATULA, FL FACILITY

5,000 sq. ft. building
Retail facility selling over 20 different
types of mulch products
Grapple service & wood recycling site
Central Florida Arborcare headquarters
Future HumiSoil production



# JASPER, FL FACILITY

Pine Sawmill
Produce thousands of loads of bark mulch
Future HumiSoil production
25 million board feet of lumber per year
Certified playground chips & mulch



# BEAVER, WA FACILITY

45 acres
5,000 sq. ft. building
700,000 board ft. a day
150 million board ft. a year
Ability to ship internationally
-UNDERCONSTRUCTION-



# FORKS, WA FACILITY

Future plans for expansion in 2023
Chip mill & CLT mass timber plant
~90,000 sq ft building
Office space
20+ acres of concrete surface



# OCOEE, FL FACILITY

10 acres
Grapple Service &
wood recycling site
Future HumiSoil production

#### Additional Results in Soil from VRM BioLogik® Technology



- Bio-availability of nutrients required for growth –
  phosphorus, nitrogen, carbon, potassium, calcium
  and a large variety of trace elements
- Manufacture of by-products exchanged in a soil economy
- Net sequestering of carbon and nitrogen from atmospheric sources
- Buffering effect to counter normal boom and bust cycles, thereby preventing proliferation of pathogenic bacteria or fungal species
- Self-maintenance of environmental conditions establishment of ideal temperature and moisture for sustaining populations
- · Net improvement in availability of water

#### **Additional Facts**

- VRM products can be combined with fertilizers to immediately enhance biological availability
- Biological formulations are only impacted upon by chemical additives interfering with photosynthesis (ie, glyphosate and copper-based products)
- VRM products can be applied with pesticides and nonglyphosate herbicides
- Best applied 14 days after use of chemical additives likely to interfere in biological activity
- Results will be noticeable within 30 to 90 days provided application directions are followed directly. Significant changes in soil structure, crop resilience and produce quality will be consistently achieved after 3 years of application



