



TOWARDEX
Your network success story.

Building an AI-Ready Connectivity Infrastructure

WICHITA | SEPTEMBER 11, 2025



Your Network Success Story.

WE'RE A TEAM OF EXPERIENCED NETWORK ENGINEERS ON A MISSION TO CREATE A MORE CONNECTED NEW ENGLAND.

WE'RE NETWORK NERDS AND WE LOVE THE INTERNET.

We started as a B2B telecom provider in Boston providing connectivity to enterprises and data centers.

- Frustrated by the inefficiencies of networking and internet infrastructure in Massachusetts, we started TOWARDEX in 2012.
- We're a high-performance internet provider catering to sophisticated enterprises that demand low latency and high throughput.
- Most interconnected regional ISP in Boston.
- Personalized service, local guys. We're quite popular among colocation users in data centers across Massachusetts.





WE'RE NEW ENGLAND'S PEERING CENTRAL.

Peering is the exchange of data between internet networks.

- The more uniquely peered you are, the faster your network is, as internet traffic finds quicker routes to targeted destinations.
- Designed for high-performance networking, we're the most heavily peered regional network ASN in Boston.
- We exchange over 90% of our regional internet traffic locally with peering partners within the state, instead of relaying through long-distance cities.

We also run MASS IX: Massachusetts Internet Exchange

- Largest neutral internet exchange in New England, available in over 6 data centers and natively through multiple fiber carriers.
- Internet exchanges allow networks to peer more quickly and economically. We launched MASS IX to make it easier for our partners to peer with us.

BUT WE DIDN'T STOP THERE..

In Massachusetts, we built America's first underground interconnection utility.

CALLED THE HUB EXPRESS SYSTEM (HEX), CARRIERS AND DATA CENTERS INTERCONNECT DARK FIBER IN A MASSIVE UNDERGROUND MEET-ME STREET.





NETWORK GRAVITY UNTETHERED.

Infrastructure meets interconnection.

- Underground conduit network enabling interconnections with no monthly recurring cross connect fees.
- The carrier-neutral facility has gone mobile and is on the road.

Meet the nation's first carrier-neutral Meet-Me Street.



Lightpath

verizon

zayo®



For the first time in American internet history, you can now order carrier circuits to the Meet-Me Street to link with your connecting party and reach your destination.

No recurring cross connect fees, no carrier hotels, no fuss.
All you need to tell your carrier is: "Meet-Me in HEX!"



The internet runs on physical infrastructure.

THERE IS NO MAGIC HERE—IT'S A SERIES OF TUBES AFTER ALL. HOWEVER, SPACE IS EXPENSIVE, AND CABLE VOLUMES ARE ONLY GOING UP.



Dark fiber is the future of AI-ready networking.

WHEN AI STARTS TALKING TO AI, MASSIVELY SCALING DARK FIBER IS THE KEY TO UNLOCKING MOMENTUM. THIS MEANS MORE CABLES IN LIMITED SPACES.

PHYSICAL INFRASTRUCTURE MUST BE MODERNIZED BEYOND THE OLD THINKING OF JUST "FIBER DENSITY."

Chaotic digital infrastructure is not how we scale for AI.

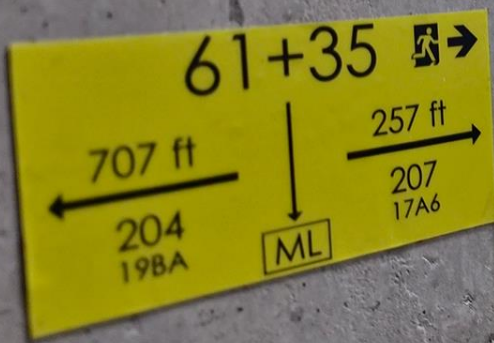


MANHOLES ARE GATEWAYS TO CRITICAL
INFRASTRUCTURES, NOT UNDERGROUND
GARBAGE DUMPS.

Infrastructure congestion impedes fiber
deployments for new providers, creating
frictions and driving up costs.

The future of AI networking is coming to Wichita.

STATE-OF-THE-ART, ORGANIZED, AND DIGITALLY MANAGED UNDERGROUND INFRASTRUCTURE.

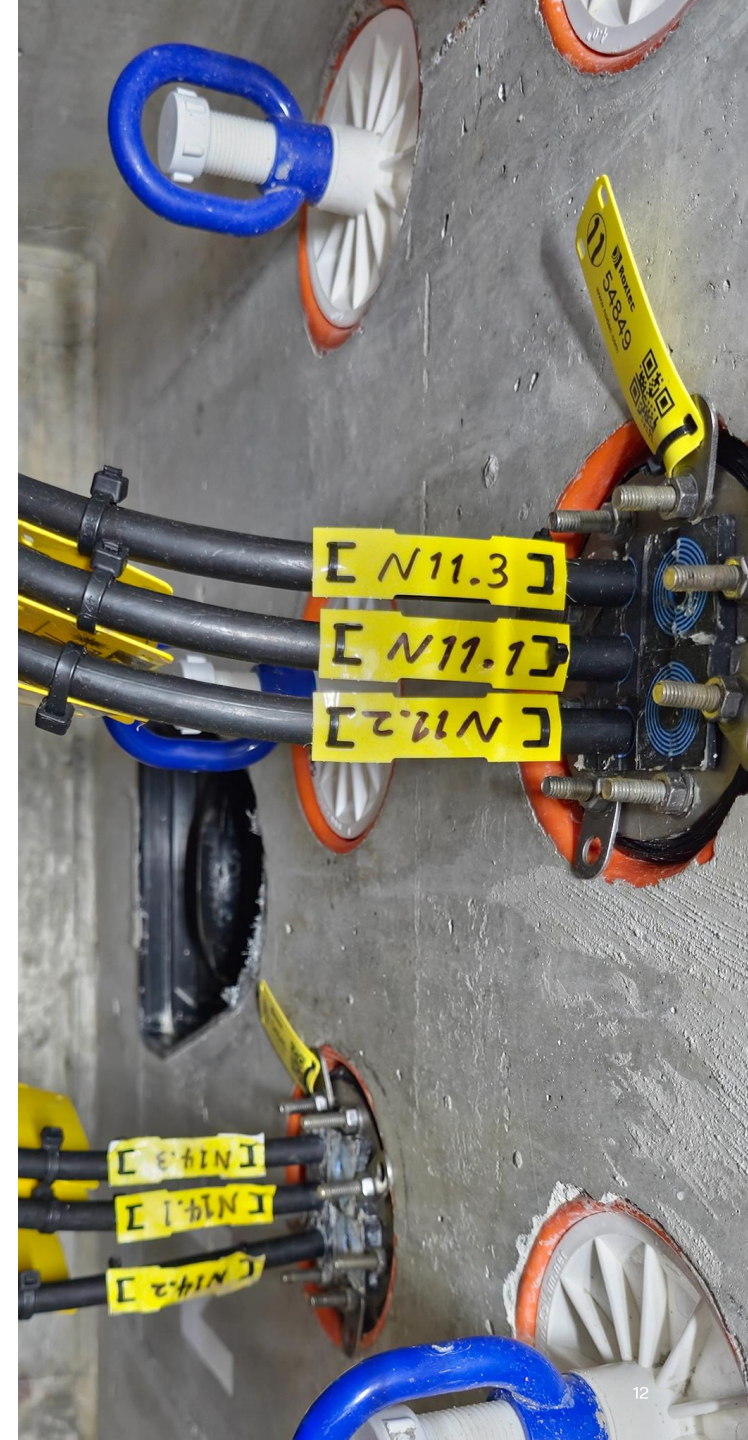




AI-READY DARK FIBER INFRASTRUCTURE REQUIRES SCALABLE CABLE VAULTS

- IXP facilities are frequently accessed by crews working for numerous carriers.
- Multi-tenancy and neutral access are the critical foundational principles for both the design and operating practices of an IXP.
- Cable clutter and manhole congestions present significant obstacles to scaling shared utility systems. Inaccessible conduits reduce network capacity.
- Manhole congestion becomes unsolvable as the vault repeatedly fills up with water and pollutants (mud/muck, stormwater, road oils, and other contaminants).

TO MAXIMIZE NETWORK CAPACITY AND MITIGATE CONGESTION, CABLE VAULTS MUST BE MADE WATERTIGHT AND BE MAINTAINABLE.





CLEAN INFRASTRUCTURE IS SAFE INFRASTRUCTURE.

Safety, Operational Reliability, and Digitalization.

- Digitalized register and maintenance log for all cable transit and duct works occurring in every manhole.
- Vision AI-powered field inspections and permit-to-work audits.
- Debris-free, sealed, and dry work environment for line crews.
- Maintainable infrastructure reduces the risk of work accidents in permit-required confined spaces and manholes.

NO MORE FREE-FOR-ALL IN UNDERGROUND VAULTS.

Visible infrastructure, down to every foot.

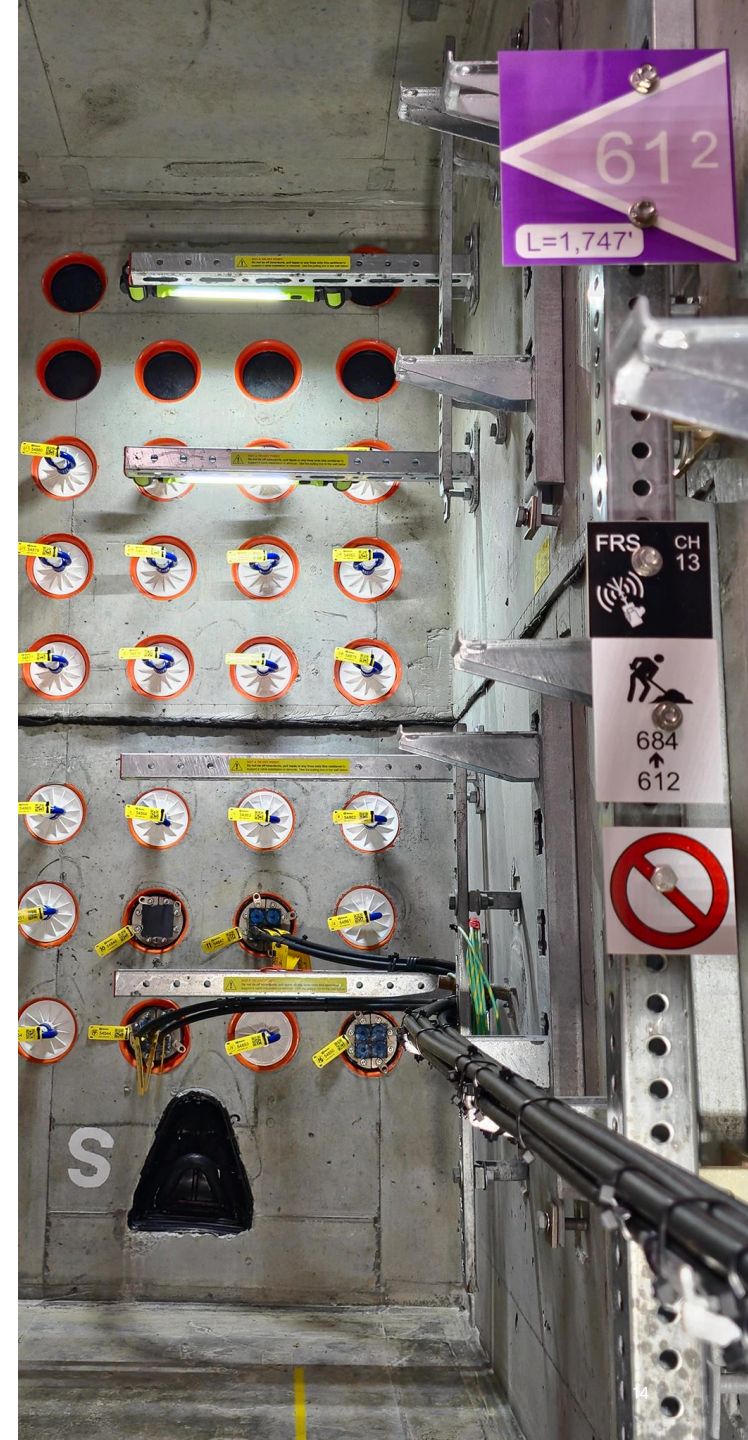
- Every carrier is assigned designated mounting positions and racking paths for cables, slacks, and splice enclosures.
- Racking and tie-down paths are visualized in CAD or 3ds Max in every job to plan for cable routing and maximize the number of cables passing through the vault.
- Every cable attachment requires detailed technical plan (including cable make/model, diameter, method, etc.) prior to installation.

Bend radius determines the amount of slack that will be supported.

Disorganized workmanship in manholes is prohibited.

- Permit-to-work system integration with **Approved Contractor Program** ensures continuous workmanship enforcement:

Permits are automatically rejected for contractors who fail workmanship quality standards more than 2 times in a 3-year period until they complete and pass a field training program.







Roxtec
10 54848
www.roxtec.com

Roxtec
11 54847
www.roxtec.com

Roxtec
14 54844
www.roxtec.com

CAUTION
FIBER OPTIC CABLE
S14.2

Roxtec
15 54853
www.roxtec.com

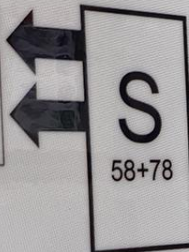
Roxtec
16 54850
www.roxtec.com



South Wall

TRANSMISSION ↔ BANK A

Bank A ← 61+28
S4, S17-19: JNF
S1-3, S5-16: HEX
S20-24: JNF



⚠ Completed checklist and Utility Work Permit are required prior to removing or adding cables or pipes to this wall's entry system.

twdx
Infrastructure

C17A6
207 SB



Printed: 800-274-6271 / C0601-APP-20V

www.SafetySign.com

C17A6-207
58+78
JTP-HEX
System Cross Connection

JTP →

96 FT
57+82 EOT

← C19BA-206
250 FT
61+28 GNDL

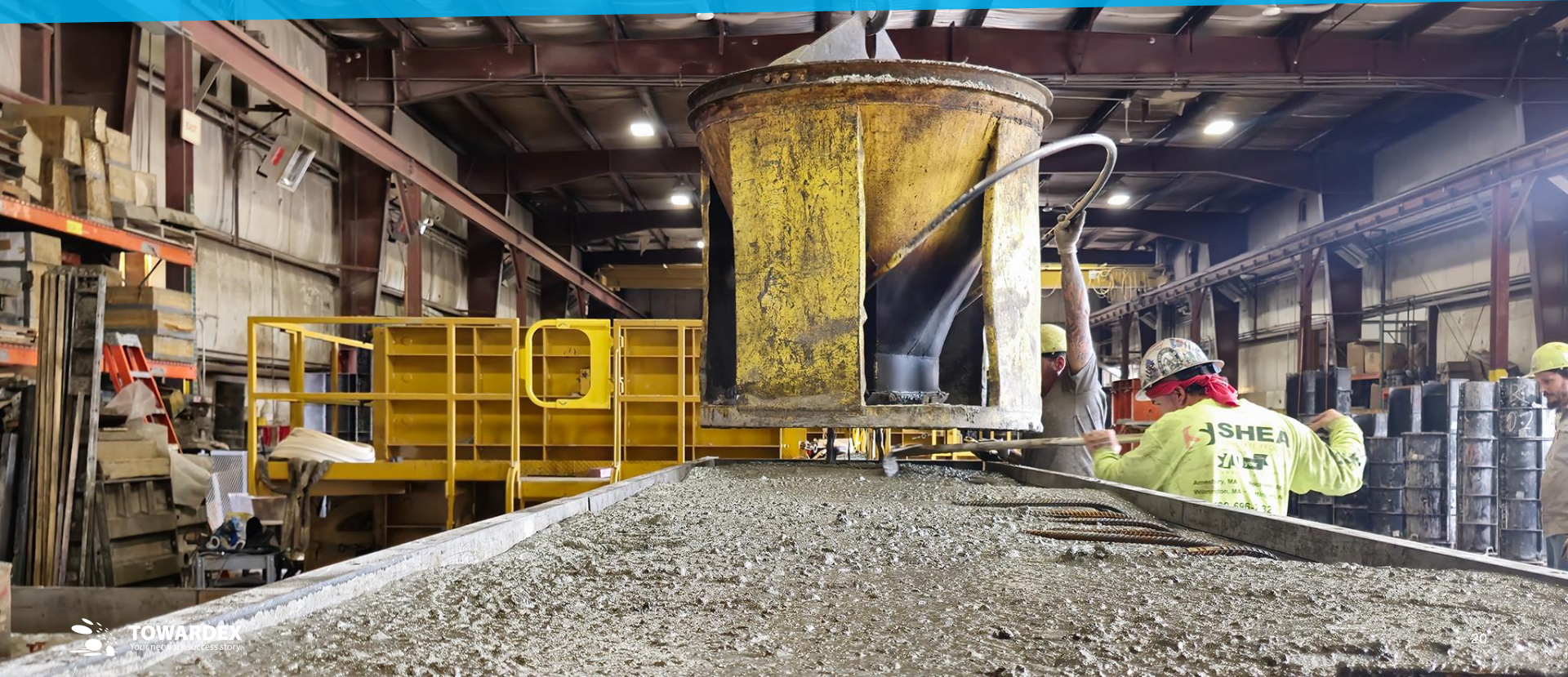
www.towardex.com



← 61+29
713 ft
← 204 198A
↓ ML
251 ft
→ 207 17A6

Precast Concrete Powers AI Infrastructure

PRECAST CONSTRUCTION WILL DELIVER STATE-OF-THE-ART,
PRECISION-DESIGNED FIBER VAULTS FOR CNIXP WICHITA

















CAUTION
UNLAWFUL TO OPERATE
THIS EQUIPMENT
WITHIN 10 FEET OF
HIGH VOLTAGE LINES

DANGER
PINCH POINT
DANGER



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NO
OUTLET

SHEA
CONCRETE PRODUCTS

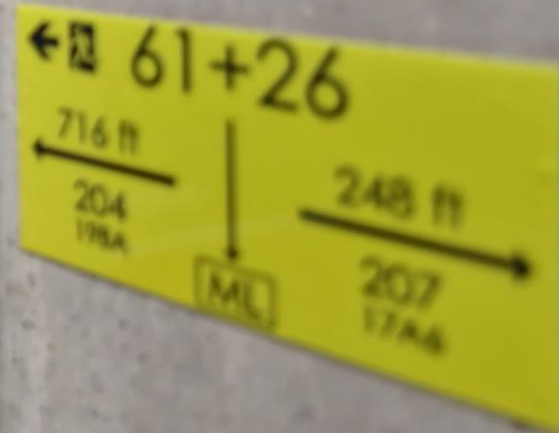
twdx 
Infrastructure

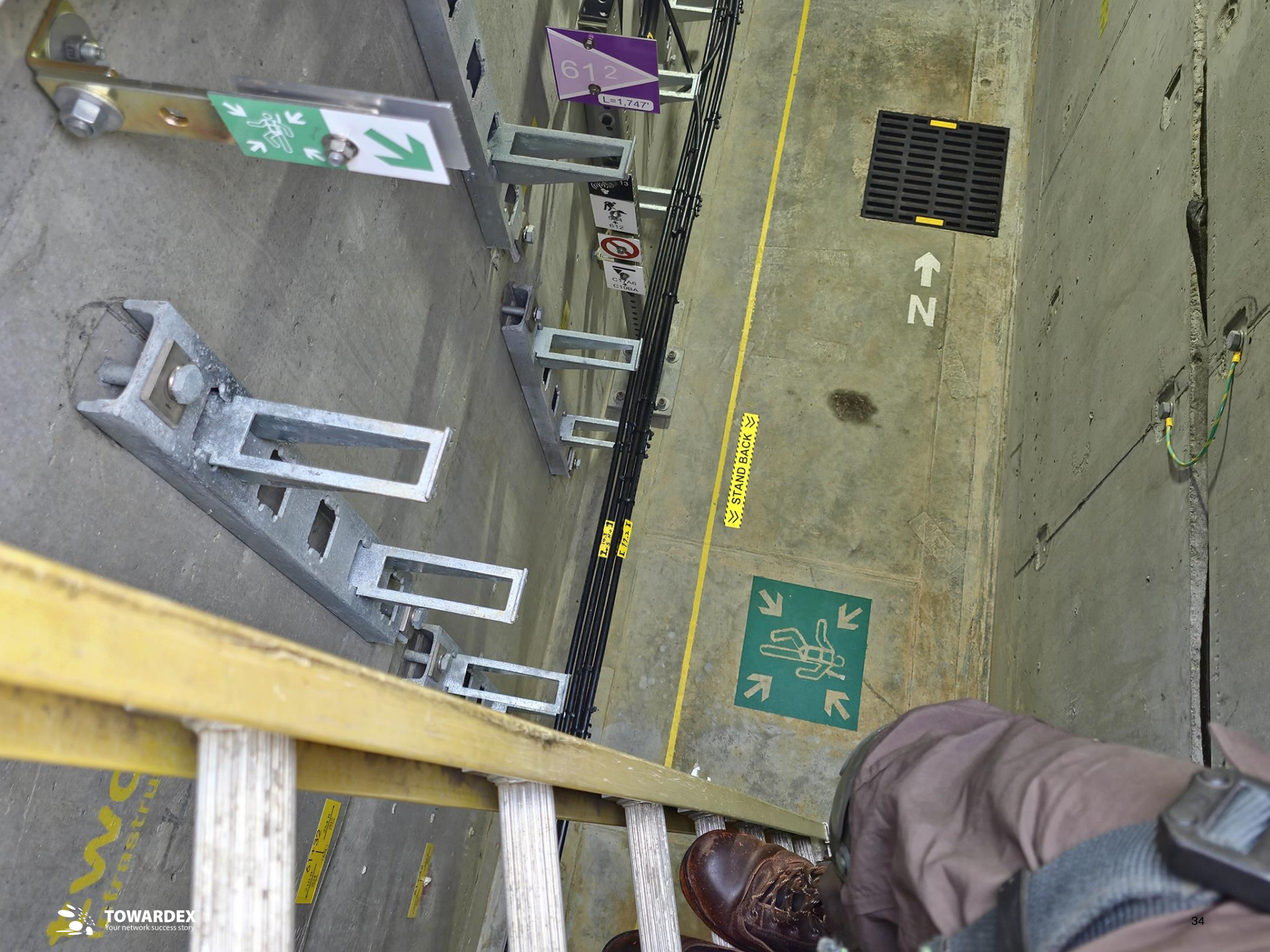






CAUTION
HIGH VOLTAGE
10kV-40kV







12
Roxtec
54858
www.roxtec.com

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54849
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OPTICAL CABLE
11-2023-2430

NOT A TIE-OFF POINT!
Do not tie off innerducts, pull tapes or any lines onto this cantilever to support a cable installation or removal. Use the pulling iron in the wall below.



61+32
710 B
204
18A
204 B
207
18A

612
L=1,747

FRS G13
584
612

10m
5m



IXP INFRASTRUCTURE IS AN ECONOMIC ENGINE.

When building duct systems for AI, think BIG and WIDE.

- It's all about building an ecosystem and an economic engine!
- **Cable count** and **tenant activities** are way more important than fiber count:

Terrestrial fiber infrastructures in the era of AI must focus on maximizing **cable transits** among different parties, because each cable passing through the system represents immeasurable broadband opportunities and economic possibilities.

WELCOME TO THE ERA OF OPERATOR-EMPOWERED INFRASTRUCTURE.

twdx 
Infrastructure
Hub Express System
Inner Belt



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**CONNECTED
NATION**
Internet Exchange Points
Wichita

