

Robert C. Shepherd
Executive Director
Global Market Access

Merck & Co., Inc.
351 North Sumneytown Pike
PO Box 1000
North Wales, PA 19454-1099
Mail Stop: UG3B-54



November 15, 2018

Dear Health Care Provider or Pharmacy Professional:

Effective on orders placed after 4 PM ET* on November 14, 2018, Merck Sharp & Dohme Corp. ("Merck"), a subsidiary of **Merck & Co., Inc.**, has revised its catalog prices on certain vaccines as outlined in *Table 1 New Prices of Merck Vaccine Products*.

There is a 90-day price discount available (starting on November 15, 2018 through February 12, 2019) to purchase the products noted on the enclosure at the old (pre-increase) price. This 90-day discount (or similar terms) is available to Health Care Provider Vaccine Purchasing Customers (HCP)** enrolled in an eligible Merck contract when purchased through an authorized distributor/wholesaler (see your contract terms & conditions) and to HCPs purchasing directly from Merck except for those customers that purchase through contracts, such as the US Centers for Disease Control and Prevention contracts and the Federal Supply Schedule, which have independent pricing provisions. You do not need to sign anything or do anything differently than you do now when you purchase these vaccines directly from Merck or through an eligible Merck contract when purchased through an authorized distributor/wholesaler, as the discount will be applied to your invoice.

A letter detailing these catalog price adjustments has been sent to pricing service organizations, managed care organizations, wholesalers, and other stakeholders to ensure that they are aware of the most current pricing for these products.

For questions please contact the Merck Vaccine Customer Center at 1-877-VAX-MERCK (1-877-829-6372), the Merck Order Management Center at 1-800-MERCK-RX (1-800-637-2579), or your Merck Vaccine Representative.

We recognize that the work you do every day is vitally important and we value our relationship with you and our ability to meet your needs. Please send any comments to my attention at Global Pricing, UG3B-54, 351 North Sumneytown Pike, PO Box 1000, North Wales, PA 19454-1099, or email at robert.shepherd@merck.com. Thank you for your ongoing business.

Sincerely,

A handwritten signature in black ink that reads "Robert C. Shepherd".

Robert C. Shepherd
Executive Director, Global Market Access
Merck Sharp & Dohme Corp., a subsidiary of **Merck & Co., Inc.**
Enclosure

* All references to time or day in this communication refer to Eastern Time.

** "Health Care Provider Vaccine Purchasing Customers" means physicians, who own, are employed by, or are contracted with nonpayer outpatient health care facilities; or advanced practice nurses, nurse midwives, and physician assistants or licensed naturopathic physicians (ND) who are authorized pursuant to state law to purchase and administer vaccines, either alone or in tandem with a collaborating physician.

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Table 1: New Prices of Merck Vaccine Products Effective November 15, 2018

Entity	Product	NDC	Merck Catalog Price	Federal Excise Tax ^a per Package	Total Price (catalog price + excise tax) ^b
Merck & Co., Inc.	GARDASIL[®]9 (Human Papillomavirus 9-valent Vaccine, Recombinant) Store at 2°C to 8°C (36°F to 46°F) Do not freeze. Protect from light. □ Federal Vaccine Injury Compensation Excise Tax of \$0.75 per dose per vaccine component is applied in addition to stated price.	00006-4119-03	\$2,163.63	\$7.50	\$2,171.13
Merck & Co., Inc.	GARDASIL[®]9 (Human Papillomavirus 9-valent Vaccine, Recombinant) Store at 2°C to 8°C (36°F to 46°F) Do not freeze. Protect from light. □ Federal Vaccine Injury Compensation Excise Tax of \$0.75 per dose per vaccine component is applied in addition to stated price.	00006-4121-02	\$2,163.63	\$7.50	\$2,171.13
Merck & Co., Inc.	M-M-R[®] II □ (Measles, Mumps, and Rubella Virus Vaccine Live) □ Store at 2°C to 8°C (36°F to 46°F) □ Do not freeze the diluent. □ Protect from light. □ Federal Vaccine Injury Compensation Excise Tax of \$0.75 per dose per vaccine component is applied in addition to stated price.	00006-4681-00	\$727.89	\$22.50	\$750.39
Merck & Co., Inc.	PNEUMOVAX[®]23 □ (Pneumococcal Vaccine Polyvalent) □ Store at 2°C to 8°C (36°F to 46°F) □	00006-4837-02	\$102.11	\$0.00	\$102.11
Merck & Co., Inc.	PNEUMOVAX[®]23 □ (Pneumococcal Vaccine Polyvalent) □ Store at 2°C to 8°C (36°F to 46°F) □	00006-4837-03	\$1,001.85	\$0.00	\$1,001.85
Merck & Co., Inc.	PNEUMOVAX[®]23 □ (Pneumococcal Vaccine Polyvalent) □ Store at 2°C to 8°C (36°F to 46°F) □	00006-4943-00	\$1,001.85	\$0.00	\$1,001.85
Merck & Co., Inc.	ProQuad[®] □ (Measles, Mumps, Rubella and Varicella Virus Vaccine Live) Store at -50°C to -15°C (-58°F to +5°F) Do not freeze reconstituted vaccine. □ Protect from light. □ Federal Vaccine Injury Compensation Excise Tax of \$0.75 per dose per vaccine component is applied in addition to stated price.	00006-4171-00	\$2,113.69	\$30.00	\$2,143.69
Merck & Co., Inc.	VAQTA[®] □ (Hepatitis A Vaccine, Inactivated) 25 U/0.5 mL □ Store at 2°C to 8°C (36°F to 46°F) Do not freeze. Federal Vaccine Injury Compensation Excise Tax of \$0.75 per dose per vaccine component is applied in addition to stated price. □	00006-4831-41	\$319.07	\$7.50	\$326.57
Merck & Co., Inc.	VAQTA[®] □ (Hepatitis A Vaccine, Inactivated) □ 50 U/1 mL Store at 2°C to 8°C (36°F to 46°F) Do not freeze. Federal Vaccine Injury Compensation Excise Tax of \$0.75 per dose per vaccine component is applied in addition to stated price. □	00006-4841-41	\$674.80	\$7.50	\$682.30

^a The Federal Excise Tax (FET) is additional to the listed catalog price.

^b Total prices reflect the listed catalog price plus the additional FET.

(continued on next page)

Table 1: (Continued)

Entity	Product	NDC	Merck Catalog Price	Federal Excise Tax ^a per Package	Total Price (catalog price + excise tax) ^b
Merck & Co., Inc.	VAQTA[®] □ (Hepatitis A Vaccine, Inactivated) □ 50 U/1 mL Store at 2°C to 8°C (36°F to 46°F) □ Do not freeze. Federal Vaccine Injury Compensation Excise Tax of \$0.75 per dose per vaccine component is applied in addition to stated price. □	00006-4841-00	\$68.57	\$0.75	\$69.32
Merck & Co., Inc.	VAQTA[®] □ (Hepatitis A Vaccine, Inactivated) 25 U/0.5 mL □ Store at 2°C to 8°C (36°F to 46°F) □ Do not freeze. Federal Vaccine Injury Compensation Excise Tax of \$0.75 per dose per vaccine component is applied in addition to stated price. □	00006-4095-02	\$319.07	\$7.50	\$326.57
Merck & Co., Inc.	VAQTA[®] □ (Hepatitis A Vaccine, Inactivated) 50 U/1 mL □ Store at 2°C to 8°C (36°F to 46°F) □ Do not freeze. Federal Vaccine Injury Compensation Excise Tax of \$0.75 per dose per vaccine component is applied in addition to stated price. □	00006-4096-02	\$674.80	\$7.50	\$682.30
Merck & Co., Inc.	VARIVAX[®] □ (Varicella Virus Vaccine Live) □ Store at -15°C (5°F) or colder □ Before reconstitution, protect from light. □ Federal Vaccine Injury Compensation Excise Tax of \$0.75 per dose per vaccine component is applied in addition to stated price. □	00006-4827-00	\$1,285.48	\$7.50	\$1,292.98

^a The Federal Excise Tax (FET) is additional to the listed catalog price.

^b Total prices reflect the listed catalog price plus the additional FET.