energy Orbit Lightning

A New Platform

Darlene Weber-Scott, Technical Specialist





Please feel free to open your mic to ask a question or send a question via the chat window. If you are not asking a question, please stay muted to cut down on background noise.



Items identified with a blue arrow are relocated from energyOrbit Classic to energyOrbit Lightning



Items identified with a red oval are new features or methods in energyOrbit Lightning.



Why?



The Classic platform is no longer being supported by Salesforce.

"I cannot say whether things will get better if we change; what I can say is they must change if they are to get better."

Georg C Lichtenberg



Out with the Old – Home Screen

• If your home screen doesn't automatically convert to the Lightning version when you log in. Click this link to activate it.





Out with the Old – maybe not

• If your have a problem that you can't figure out, you can bail out to the Classic version. We believe this option will be sunset on December 31 so we encourage you to not bail unless you must.

Vew Tab X P Home Salesforce X +	- o ×
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Out with the Old – Home Screen

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In with the New – Home Screen





Out with the Old – Account Page

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In with the New – Account Page



In with the New – Account Creation Page

- Just a few changes
 - The layout in general is only slightly different from energyOrbit Classic.
 - When selecting a program, if the desired program isn't showing because it wasn't a recently used program enter 2024 rather than *2024 and the first line will be show me more results for 2024.
 - The Search address is optional, you may use it like Google Maps and it will search for existing addresses or you may skip to manually enter the install address.
 - We have added one new field for a second account holder for joint accounts.
 - If the mailing address and the install address are the same, you can copy the information over to the mailing address by checking the box.

Details				
* Program Selection (REQUIRED)		5	Additional Account Holder	
Residential HVAC - 2024		×	Ginger Rogers	
*Account Name		5	* Primer, Contest Disease	
Fred Rogers			507-999-9999	
*Account Number 1		5	Primary Contact Email 🚯	
0000123			won'tyoubemyneighbor@gmail.com	
*Utility 🕕		5	Website	
B Worthington Public Utilities		×		
Utility Address			Service Status (1)	
This field is calculated upon save			Active	
Install Address		5	Notes	
315 Clary		۹		
Instantion				
315 Clary Street			Mailing Address	
		_//	Search Address	
Install City	Install State/Province		Mailing Street	
Worthington	MN			
Install Zip/Postal Code	Install Country			
56187	United States		Mailin City	ng
Manag same as Install Address		5	Mailing City State/	Province
			Mailing Zip/Postal Code Mailing	a Countru
			Maining Zip/Postal Code Maining	ig country

500 Center Av

Moorhead

New Account: 1-Residential Customer

In with the New – Account Creation Page-C&I Customer

* Program Selection (REQUIRED) 🕕		5	Account Holder	÷
😪 C&I Compressed Air - 2024		×	Wanna Makeit	
* Account Name		5	Primary Contact Name 1	÷
Whatchamacallit			JB Weld	
*Account Number 🕕		5	* Primary Contact Phone 🕚	÷
9994444			999444222	
*Utility 🕕		5	Primary Contact Email 🕕	÷
B Worthington Public Utilities		×	makingwatchmacallits@hotmail.o	com 😶
Utility Address			Phone	÷
This field is calculated upon save			5072223333	1
Install Address		5	Website	
601 Humis		Q		
install Street			Service Status 🕚	÷
North Humiston Avenue			Active	-
		_//	Notes	
Install City	Install State/Province			
Worthington	MN			,
nstall Zip/Postal Code	Install Country		Mailing Address	
56187	United States		Search Address	0
Mailing same as Install Address			Mailing Street	~
		Ł		
Corporate Office Location City		C		,
Timbuktu				Mailing
Corporate Office Location State		5	Mailing City	State/Province
MN				
			Mailing Zip/Postal Code	Mailing Country

In with the New – Account Creation Page-C&I Customer

	Search Accounts	Q	Internal Equipment & Processes				
General Info			Compressed Air System		Painting Processes		
			None	•	None		-
Percent of Utility Load	Bright Energy Choices (REC's)		Total Horse Power		Refrigeration/Cold Storage		
	None	~			None		-
Corporate Office Location City	Sustainability or Environmental Goals				Plastic Manufacturing 🕕		
					Available	Chosen	
Cornorate Office Location State	Number of Electric Meters		VFD Compressor Included in System		None	•	
			None	•	Extrusion		
					Extrasion	•	
Other Locations (City,State)	Billing Class		C		Molding		
	None	•	None		Laser Cutting		
Products Produced Locally	Transformer Owned By		None	*	None		-
	None	v	Compressor 1: Horsepower		Total Quantity in Vehicle Fleet		
Year Established in Community (YYYY)	Power Factor Charge						
	None	•	Compressor 1: VFD				
Number of Shifts	Other Utility Services		None	*	Number of Evs in Fleet		
None	Available Chosen						
	Water				Level 2 EV Chargers Onsite		
Expansion Plans	Water		Compressor 2: Type				
	Wastewater 4		None	▼	Level 3 (DC Fast Chargers) Onsit	te	
Future Distributed Energy Resource Plans	Natural Gas		Compressor 2: Horsepower				
	None				Future EV Plans		
			Compressor 2: VFD				
	MRES Ranking		None	*	Other Info		
	None	•					
	MRES Preventive Maintenance 0						
	Available Chosen		Compressor 3: Type]			
	Compressed Air Leak		None	•			
			Compressor 3: Horsepower	Cancel Sav	ve & New Save		
Cancel Sa	ave & New Save		(218) 299-5400 500	Center Ave	Moo	rhead	N
			(210) 200 0100 000		WIOO		

New Customer Account Page and How to Start a Project

- Account summary at the top
- Now in tabular format.

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- Select the Program as before
- Initiate EE Project is on the top right of the page.

:	Fre	ount ed Rogers	19400 - 70061 7					17 XXXXXX JIIII 7	Edit Initiate EE Project New Note 💌
	Туре	Phone 507-999-9999	Website	Account Owner Darlene Weber-Scott 🔊	Industry	Install Address 123 Elm St Worthington, MN 56187			
	Projects	(Customer) (4) 🛛 🕲	Contacts (1)	Notes & Attachments (0)	Project Payn	nents (0) 🚺 Sites (1)		Account Notes (0)	
	Accoun	t Details Pro	ject Creation Info	rmation System Informati	on Relate	d Contacts, Projects, A	Payme	nt Information	
	Jela	IIIS							
	Program S Resident	Selection (REQUIRED)	$\mathbf{\mathcal{I}}$, dat	Additional Account Holder Ginger Rogers	
	Account Accoun	gers						Primary Contact Phone 0 507-999-9999	
	Account N 9000000	Number 🕕						Primary Contact Email 0 fr-gr@gmail.com	
	Utility 🕻							Website	
									Initiate EE Project Edit New Note



Entering the Project Information

	Create Project	X					
	A new project will be created for program: Residential HVAC - 2024.						
		Cancel Create Project	Project / Application WRTH - 06659	7 - R-HVAC-24 - Fred R	ogers		
L			Project Measures (0)	Notes & Attachments (0)	Project Payments (0)	Project / Application Hist Mork Orders (1)	Project Notes (0)

- After Initiating an EE project, a confirmation that you have created a new project pops up.
- Move to the **Project Status** tab to enter the primary contractor, project cost, the application received date and project completion date that you have done in the past.

Project Measures (0) Notes & Attachments (0) Project Paymer	nts (0) 🔹 Proje	ect / Application Hist 🔋 Work Orders (1)	Project Notes (0)	
Project Status MRES Project Summary Payment	Details Pre-	-Approval System Info	ヨロイニフォロビ あい ルー	1 4
✓ Section				
Project / Application Name WRTH - 066597 - R-HVAC-24 - Fred Rogers	1	Project Status 0 Application Received		/
Program ① Residential HVAC - 2024	1	Authorize Incentive 0		1
Account Fred Rogers	1	Reset Application		
Account Number 9000000123		Hold		
Primary Project Contact Fred Rogers		Hold Reason (Other): 0		1
Primary Contractor	1	Deny 0		1
Project Cost (\$)	1	Deny Reason (Other): 0		/
Received Date	1	Included Measures Description		1
Installation Date	/	Record Type Residential		f n n f
Project is Self-Installed	1			
Customer or Alt Payee Account	1			
Included Measure Description (TEXT)				



New Project Page – Project Measures



Project Measure Page – same old, same old

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•	Q Search	? 🏚 🐥	6
energyOrbit Home Accounts V Projects / Applications V Contacts V Programs V	Reports 🗸 Files 🗸	Setup	0
Project Measure Edit New Project Measure			

« Back to Project / Application

Dual Fuel Air-Source Heat Pump

Project Measure Information Project WRTH - 066182 - R-HVAC-24 - Fred Rogers Select Measure Measure Name Equipment Type Measure Type Enter filter criteria ~ \mathbf{v} Air-Source Heat Pump Air Source Heat Pump ASHP Air-Source Heat Pump (Dual Fuel Tax Credit) Air Source Heat Pump ASHP Air-Source Heat Pump (Tax Credit) Air Source Heat Pump ASHP Central AC Air Conditioning Central AC Central AC 18+ SEER2 Air Conditioning Central AC Central AC/ASHP Tune-Up AC/ASHP Tune-up AC/ASHP Tune-Up DesuperHeater Geothermal Heat Pump Desuperheater Direct Geoexchange (DGX) Geothermal Heat Pump DGX

ASHP

Air Source Heat Pump

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energyOrbit Home Accounts V Projects / App	lications 🗸 Contacts 🗸 Programs 🗸 Reports 🗸 Files 🗸 Meas	sures 🗸	
ality Installation - Air-Source Heat Pump	QI - Central ASHP	Heat Pump	
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			•
stallation Details			 Required Information
Project Measure Name Ouality In	stall-àir Source Heat Pump (Tay Credi	Statur o Included	~
		5005 -	
Quantity 0 1	Per Unit		
uipment Model Details			
Model or AHRI 💿 10021144	Select Clear		
- Central ASHP Parameters			
Occupancy Classification * Residential	~	Other Occupancy (please enter)	
Serial Number (Outdoor Unit) *		Serial Number (Indoor Unit) 1524G04478	
Manufacturer (Outdoor Unit)		Manufacturer (Indoor Unit) 🔍	
Model Number (Outdoor Unit)		Model Number (Indoor Unit) 🚳	
Reference Number Not Found 🔍 🗌		Size (Tons) 🔍	
Start-up/Testing Date * 9/9/2024	[9/25/2024]	Outdoor Temperature 🔍 🎽 64	
SEER		HSPF	
SEER2		HSPF2	
EER		Total Incentive Override 🔍	
EER2			

New Project Page – Projects Tab

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• Now when you click the Projects(Customer) tab a list of projects appears. You can proceed to the project by clicking the project from the list.



■

Attachments

Add documents by clicking the upload files box. Now you can add more than one document at a time!!

← → C	ology_Projectc/a0OPo000008F5IyMAC/view			☆ 🔤 🎦 🛯 😩 🗄
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energyOrbit Home Accounts \checkmark Projects / Applications \checkmark	Contacts 🗸 Programs 🗸 Reports 🗸 Files 🗸			0
Project / Application WRTH - 066182 - R-HVAC-24 - Fred Rogers				New Opportunity New Case Edit -
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Title	Created By	Last Modified ↓	Size	
	No iter	ns to display.		
Portal	Post-Inspection Required	/iew All	Activity History (0)	

Project Page – Sending an email

▼ 🐼 New Tab × ● WRTH - 066182 - R-HVAC-24 - I ×	+	– o ×	
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Project / Application WRTH - 066182 - R-HVAC-24 - Fred Rogers		New Opportunity New Case Edit 💌	
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✓ Section		Project Payments (0)	(
Requires MRES Approval Application Reviewed By:	New Construction	Activity History (0)	-
Ignore Project Lock	Pre-Inspection By:	Work Orders (1)	
	Post-Inspection Required	WRTH - 066182 - R-HVAC-24 - Fred Rogers Program: Residential HVAC - 2024 Incentive: 250.00 KWh Savings: 4676.00	
	Post-Inspection By: Post-Inspection Date	View All	
		Project / Application History (3+)	
		Date: 8/21/2024 9:58 AM Field: Total Incentive Amount User: Darlene Weber-Scott Original Value: 50 New Value: \$250 Date: 8/21/2024 9:58 AM Field: Total Incentive Amount User: Darlene Weber-Scott Original Value: \$250 Date: B/21/2024 9:58 AM Field: Total Incentive Amount User: \$20 New Value: \$20 Date: 8/21/2024 9:58 AM Field: Total Incentive Amount User: \$10 Date: 8/21/2024 9:58 AM	

F

Project Page – Sending an email with a template



All Classic Templates		MRES	Search Search templates
Name	✓ Description	√ Templat	e Folders
ChargePoint Charger project	ChargePoint Charger project notice	e MRES	
Rebate Preapproval	Rebate Preapproval Letter	MRES	
Residential App Received Via Email	Customizable response	MRES	
MRES Application Deny Notification	Customizable response	MRES	
Application Over 365 Days	Customizable response	MRES	
Application Deny Notification	Customizable response	MRES	
Application Hold Notification	Customizable response	MRES	
On HOLD for 90 Days	On HOLD for 90 Days	MRES	
On HOLD for 60 Days	On HOLD for 60 Days	MRES	

Cancel



Project Page – Deeper Dive Project Status

✔ ♥ New Tab ★ ♥ WRTH - 066182 - R-HVAC-24 - ★ +								
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Project / Application WRTH - 066182 - R-HVAC-24 - Fred Rogers								
Project Measures (1) Notes & Attachments (0) Project Payments (0)	Project / Application Hist Work Orders (1) Project Notes (0)							
Project Status MRES Project Summary Payment Details	Pre-Approval System Info							
✓ Section								
Project / Application Name WRTH - 066182 - R-HVAC-24 - Fred Rogers Program	Project Status Application Received Authorize Incentive							
Residential HVAC - 2024 Account Fred Rogers	Reset Application							
Account Number 9000000123 Primary Project Contact Free Ronger	Hold Hold Reason (Other):							
Primary Contractor Lowe's Sheet Metal Inc	Deny Control C							
Project Cost (s) \$20,000.00 Received Date	Included Measures Description Mini-Shift / Durdless Air Source Heat Plump							
8/20/2024 Installation Date 8/6/2024	Record Type Residential							
Project is Self-Installed Customer or Alt Payee Account	/							
Fred Rogers Included Measure Description (TEXT) Mini-Split / Ductless Air Source Heat Pump,								



Project Page – Deeper Dive MRES tab

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energyOrbit Home Accounts V Projects / Applications V Contacts	 Q Search ✓ Programs ✓ Reports ✓ Files ✓ Measures ✓ 							
Project / Application WRTH - 066182 - R-HVAC-24 - Fred Rogers								
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Project Status MRES Project Summary Payment Details	Pre-Approval System Info							
✓ Section								
Requires MRES Approval	New Construction							
Application Reviewed By:	Pre-Inspection Required 0							
Ignore Project Lock 🔹 🚺	Pre-Inspection By: 1							
Verified Charger Connected to Portal	Pre-Inspection Date							
	Post-Inspection Required 1							
	Post-Inspection By: 0							
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Project Page – Deeper Dive Project Summary tab

еnergyOrbit ноme	Accounts 🗸	Projects / Application	ns 🗸 Contacts	V F	Programs 🗸	Q Search Reports V F	Files 🗸 Measure	es 🗸		
Project / Application WRTH - 066182 - R-	HVAC-24 - Fr	ed Rogers	7777 7 -3412477		NN 1100217	714XS27777	-////		17 - 1145241	
Project Measures (1)	Notes & Attachmen	ts (0) Project Pa	ayments (0)	<u>Proje</u>	ct / Applicatic	n Hist 🚺 Work O	orders (1)	Project Notes (0)		20
Project Status MRES	Project Su	mmary Payr	ment Details	Pre-	Approval	System Info				
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Project Page – Deeper Dive Payment Details

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Customer or Alt Payee Account Fred Rogers	FORCED						
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Contractor Payee Account	Total Utility Paid EE Incentive						
Contractor Incentive	Total Utility Paid Gas Incentive \$0.00						
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Contractor Address	Payment Date						



Project Page – Deeper Dive Pre-Approval

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Project Page – System Info System Info

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Fred Rogers - 123 Flm St	A MAIN	Parent Account	1
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Out with the Old – Projects/Applications Page

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Saving energy. Saving money.	Action	Utility Code 🗅	Payment Date	Project / Application	Account	Included Measures D	Total MRES Efficienc	Total MRES Electrific	Total Utility Paid EE I	Total Utility Paid Gas	
	Edit Del	WRTH	2/19/2019	<u>WRTH - 048026 - LT</u>	Palma Auto	LED High Bay Fixtur	\$420.00	\$0.00	\$44.02	\$0.00	^
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incodegeo una vierto	Edit Del	WRTH	12/27/2018	<u>WRTH - 047392 - R-</u>	Loren Metz	ENERGY STAR Deh	\$50.00		\$0.00	\$0.00	
December is here! A new year is	Edit Del	WRTH	1/15/2019	<u>WRTH - 047517 - LT</u>	<u>Pawn It</u>	Custom - Lighting	\$709.29		\$0.00	\$0.00	
Holidays from the Bright Energy	Edit Del	WRTH	1/15/2019	<u>WRTH - 047543 - R-</u>	Iva Barber	Furnace W/ECM	\$150.00		\$0.00	\$0.00	
Solutions team!	Edit Del	WRTH	1/15/2019	<u>WRTH - 047544 - R-</u>	Jerry Vajgrt	Smart Thermostat (N	\$25.00		\$0.00	\$0.00	
	Edit Del	WRTH	1/15/2019	<u>WRTH - 047545 - R-</u>	Jeff Buysman	ENERGY STAR Refr	\$25.00		\$0.00	\$0.00	
Search	Edit I Del	WRTH	1/15/2019	WRTH - 047552 - R	Brad Klassen	Liahtina Eauipment L	\$72.00		\$0.00	\$0.00	



In with the New – Projects/Applications page

	Projects / Applications All Pending Projects ▼										Printable V	'iew
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ĺ		Project / Application Name ↑	Project Status	\sim	Last Modified Date \checkmark	Total Incentive Amount \sim	Total MRES Efficiency Inc 🗸	🖌 Total Utility Paid Gas Inc 🗸	Received D	ate	~	
-	1	WRTH - 065082 - R-ES-24 - Garibay Lourdes	Application Received		6/5/2024 10:10 AM	\$0.00	\$0.00	\$0.00	4/4/2024			
	2	WRTH - 065567 - R-HVAC-24 - Tina Gonzalez	Application Received		6/18/2024 3:50 PM	\$0.00	\$0.00	\$0.00	6/17/2024			•
	3	WRTH - 066075 - R-ES-24 - Clair Williams	Application Received		8/8/2024 9:40 AM	\$25.00	\$25.00	\$0.00	8/7/2024			-



Out with the Old – Contacts page

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Saving energy. Saving money.	View: All Contacts	fiew	
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	Name	Account Name	Mobile
December is here! A new year is just around the corner. Happy	Mixner, Angie	Angie Mixner	
Holidays from the Bright Energy Solutions team	Soria Luna, Leonor	Leonor Soria Luna	
Solutions team	Farley, Malia	Malia Farley	
	Ahlquist, Todd	Ahlquist & Wiltrout Pc	(507) 372-2322
Search	Pomrenke, Glenden	Glenden Pomrenke	
Go!	Gonzalez, Benjamin	Benjamin Gonzalez	
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	Sieve, Jason	Jason Sieve	
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BES Home Page BES Members Only Page	Ostrem, Connie	Connie Ostrem	
MRES Home Page	Andersen, Deborah	Deborah Andersen	
BES Calendar	Miller, Josh	Orion Energy Systems Chicago	(224) 223-2428
	Henning, Alfred	Alfred Henning	
Recent Items	Gonzalez, Tina	Tina Gonzalez	
WETH OCCASE BUNKE SA	Sieve, Darwin	Darwin Sieve	
- Donald & Patricia Bents	Soto Escalante, Selwin	Selwin Soto Escalante	
Quality Installation - Central	Sorto, David	David Sorto	
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WRTH - 066131 - R-HVAC-24			
- Douglas Brouwer	Reports		Tools
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Douglas Brouwer	HIMLEMAI Status Report		Sync to Outlook
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In with the New – Contacts Page

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ALP - Alexandria Light & Power	316 Fillmore	Alexandria	56308	5-Member Utility]
Alton Municipal Utilities	905 3rd Avenue	Alton	51003	5-Member Utility		Filter by Owner All contacts	
Barnesville Municipal Utilities	102 Front Street N	Barnesville	56514	5-Member Utility			
Benson Municipal Utilities	1410 Kansas Ave	Benson	56215	5-Member Utility	•	Add Filter	Remove All
Big Stone City Municipal Utilities	400 Washington St	Big Stone City	57216	5-Member Utility			
Breckenridge Public Utilities	420 Nebraska Ave	Breckenridge	56520	5-Member Utility			
Burke Municipal Utilities	7th & Main Streets	Burke	57523	5-Member Utility	•		
Cavalier Municipal Utilities	301 Division Ave N	Cavalier	58220	5-Member Utility	•		
Denison Municipal Utilities	721 W Broadway	Denison	51442	5-Member Utility			
Elbow Lake Municipal Power	118 N Central Ave	Elbow Lake	56531	5-Member Utility			
Faith Municipal Utilities	204 Main St	Faith	57626	5-Member Utility			
Flandreau Municipal Utilities	1005 W Elm Ave	Flandreau	57028	5-Member Utility			
Fort Pierre Municipal Utilities	8 E Second Ave	Fort Pierre	57532	5-Member Utility			
Hartley Municipal Utilities	11 S Central Ave	Hartley	51346	5-Member Utility	•		
Hawarden Municipal Utilities	1150 Central Ave	Hawarden	51023	5-Member Utility			
Henning Municipal Utilities	116 Poulson Ave	Henning	56551	5-Member Utility			
Hillsboro Municipal Utilities	19 S Main St	Hillsboro	58045	5-Member Utility			
Hutchinson Utilities Commission	225 Michigan St. SE	Hutchinson	55350	5-Member Utility			
Jackson Municipal Utilities	80 W Ashley Street	Jackson	56143	5-Member Utility			
Kimballton Municipal Utilities	116 N Main	Kimballton	51543	5-Member Utility			
Lake Park (IA) Municipal Utilities	217 Market St	Lake Park	51347	5-Member Utility			
Lake Park (MN) Public Utilities	401 Lake Street	Lake Park	56554	5-Member Utility			
Lakefield Public Utilities	301 Main Street	Lakefield	56150	5-Member Utility			
Lakota Municipal Utilities	108 B Ave E	Lakota	58344	5-Member Utility			
Luverne Municipal Utilities	305 E Luverne St	Luverne	56156	5-Member Utility			
Madison Municipal Utilities	404 6th Ave	Madison	56256	5-Member Utility			
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9/25/2024



In with the New – Reports

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Created by Me	YTD kWh Goals		Member Utility	Debbie Heishman	8/21/2017, 6:06 PM				
Private Reports	YTD kW Goals		Member Utility	Debbie Heishman	8/21/2017, 6:05 PM				
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	Preapproval_Inspection Grid 2020-0403	Shannon Murfield	4/6/2020 3:38 PM		
	Preapprovals_Exceptions_Caps	Shannon Murfield	4/6/2020 3:08 PM		
	xs 2008-09 MANUAL rebates - not in energyOrbit	Lisa Fischer	12/30/2019 3:39 PM		
	energyOrbit Training MRES	Debbie Heishman	9/9/2019 10:06 AM		
	MRES Security	Debbie Heishman	8/10/2017 2:17 PM		

QUICK LINKS: BES Home Page MRES Members Only Page MRES Home Page EnergyStar Page



Demo

Let's look at a live version.



Questions?

Ę

- Darlene Weber-Scott
- 605-770-2747
- Darlene.weber-scott@mrenergy.com

