

RFP #21-14 Custodial Supplies and Related Products

Evaluation Criteria	Points	CINTAS	Global Equipment Company	Pro-Link
Completeness of Response to RFP (Pass/Fail)				
ALL required schedules, forms and informational items have been submitted.	Pass/Fail	FAIL	PASS	PASS
A. Quality of Response	35 Points		34.5	34.25
The Respondent has all the required license and certifications required to do business in Florida.	0-2		2	1.75
The Respondent has provided a clearly defined narrative that details the nature, leadership, business model, and a complete understanding of the requirements of the RFP.	0-5		5	5
The Respondent has clearly demonstrated that the company has the capacity, inventory, and variety of products to satisfactorily provide options for use by public agencies and other eligible users.	0-8		8	8
The Respondent has provided evidence of Worker's Compensation and Liability Insurance	0-10		10	10
Conformance to Terms and Conditions	0-10		9.5	9.5
B. Previous Experience	5 Points		5	5
The Respondent has provided evidence of at least 5 years of experience in working with public entities to provide marching band instruments and related products.	0-2.5		2.5	2.5
The Respondent has provided evidence of at least three references willing to offer comments relative to the experience of working with the company or individual.	0-2.5		2.5	2.5
C. Pricing/Warranty	30 Points		25	29.5
The relative ranking of this Respondent's pricing and warranty proposal compared to other RFP submissions based on information provided on Attachment 4 and Section 6.	0-30		25	29.5
D. Regional/State Use of Contract-Marketing	10 Points		9.5	10
The extent to which the Respondent has demonstrated the ability to provide products and services to eligible customers in multi-county districts in Florida and beyond.	0-5		5	5
The extent to which the Respondent has a marketing plan relevant to the Florida Buy State Cooperative Purchasing contract and willingness to execute it.	0-5		4.5	5
E. Contract Terms & Conditions	20		20	20
The extent to which the Florida Buy State Cooperative Respondent, adherence to formatting, and met all the terms and conditions outlined in the proposal.	0-10		10	10
Comparative analysis of questionnaire and participation in the Florida Buy State Cooperative Purchasing program (attachment 3 and 5).	0-10		10	10
TOTAL	100 Points	-	94	98.75

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Evaluation Criteria	Points	CINTAS	Global Equipment Company	Pro-Link
Completeness of Response to RFP (Pass/Fail)				
ALL required schedules, forms and informational items have been submitted.	Pass/Fail	X	✓	✓
A. Quality of Response	35 Points			
The Respondent has all the required license and certifications required to do business in Florida.	0-2	0	2	2
The Respondent has provided a clearly defined narrative that details the nature, leadership, business model, and a complete understanding of the requirements of the RFP.	0-5	0	5	5
The Respondent has clearly demonstrated that the company has the capacity, inventory, and variety of products to satisfactorily provide options for use by public agencies and other eligible users.	0-8	0	8	8
The Respondent has provided evidence of Worker's Compensation and Liability Insurance	0-10	0	10	10
Conformance to Terms and Conditions	0-10	0	10	10
B. Previous Experience	5 Points			
The Respondent has provided evidence of at least 5 years of experience in working with public entities to provide custodial supplies and related products.	0-2.5	0	2.5	2.5
The Respondent has provided evidence of at least three references willing to offer comments relative to the experience of working with the company or individual.	0-2.5	0	2.5	2.5
C. Pricing/Warranty	30 Points			
The relative ranking of this Respondent's pricing and warranty proposal compared to other RFP submissions based on information provided on Attachment 4 and Section 6.	0-30	0	30	30
D. Regional/State Use of Contract-Marketing	10 Points			
The extent to which the Respondent has demonstrated the ability to provide products and services to eligible customers in multi-county districts in Florida and beyond.	0-5	0	5	5
The extent to which the Respondent has a marketing plan relevant to the Florida Buy State Cooperative Purchasing contract and willingness to execute it.	0-5	0	5	5
E. Contract Terms & Conditions	20			

The extent to which the Florida Buy State Cooperative Respondent, adherence to formatting, and met all the terms and conditions outlined in the proposal.		0-10	0	10	10
Comparative analysis of questionnaire and participation in the Florida Buy State Cooperative Purchasing program (attachment 3 and 5).		0-10	0	10	10
TOTAL		100 Points	-	-	

Reviewer Name Paul E. [Signature] Date 7-19-2021

RFP 21-14 Custodial Supplies and Related Products

Evaluation Criteria	Points	CINTAS	Global Equipment Company	Pro-Link
Completeness of Response to RFP (Pass/Fail)				
ALL required schedules, forms and informational items have been submitted.	Pass/Fail	Fail	Pass	Pass
A. Quality of Response	35 Points		33	32
The Respondent has all the required license and certifications required to do business in Florida.	0-2		2	1
The Respondent has provided a clearly defined narrative that details the nature, leadership, business model, and a complete understanding of the requirements of the RFP.	0-5		5	5
The Respondent has clearly demonstrated that the company has the capacity, inventory, and variety of products to satisfactorily provide options for use by public agencies and other eligible users.	0-8		8	8
The Respondent has provided evidence of Worker's Compensation and Liability Insurance	0-10		10	10
Conformance to Terms and Conditions	0-10		8	8
B. Previous Experience	5 Points		5	5
The Respondent has provided evidence of at least 5 years of experience in working with public entities to provide custodial supplies and related products.	0-2.5		2.5	2.5
The Respondent has provided evidence of at least three references willing to offer comments relative to the experience of working with the company or individual.	0-2.5		2.5	2.5
C. Pricing/Warranty	30 Points		30	30
The relative ranking of this Respondent's pricing and warranty proposal compared to other RFP submissions based on information provided on Attachment 4 and Section 6.	0-30		30	30
D. Regional/State Use of Contract-Marketing	10 Points		10	10
The extent to which the Respondent has demonstrated the ability to provide products and services to eligible customers in multi-county districts in Florida and beyond.	0-5		5	5
The extent to which the Respondent has a marketing plan relevant to the Florida Buy State Cooperative Purchasing contract and willingness to execute it.	0-5		5	5
E. Contract Terms & Conditions	20		20	20

The extent to which the Florida Buy State Cooperative Respondent, adherence to formatting, and met all the terms and conditions outlined in the proposal.		0-10	10	10
Comparative analysis of questionnaire and participation in the Florida Buy State Cooperative Purchasing program (attachment 3 and 5).		0-10	10	10
TOTAL		100 Points	98	97

Reviewer Name

7/19/2

RFP# 21-14 Custodial Supplies and Related Products

Evaluation Criteria	Points	CINTAS	Global Equipment Company	Pro-Link
Completeness of Response to RFP (Pass/Fail)				
ALL required schedules, forms and informational items have been submitted.	Pass/Fail	NOT Relevant	✓	✓
A. Quality of Response	35 Points			
The Respondent has all the required license and certifications required to do business in Florida.	0-2	to Segue	2	2
The Respondent has provided a clearly defined narrative that details the nature, leadership, business model, and a complete understanding of the requirements of the RFP.	0-5	5	5	5
The Respondent has clearly demonstrated that the company has the capacity, inventory, and variety of products to satisfactorily provide options for use by public agencies and other eligible users.	0-8	4	8	8
The Respondent has provided evidence of Worker's Compensation and Liability Insurance	0-10	10	10	10
Conformance to Terms and Conditions	0-10	10	10	10
B. Previous Experience	5 Points			
The Respondent has provided evidence of at least 5 years of experience in working with public entities to provide custodial supplies and related products.	0-2.5	2.5	2.5	2.5
The Respondent has provided evidence of at least three references willing to offer comments relative to the experience of working with the company or individual.	0-2.5	2.5	2.5	2.5
C. Pricing/Warranty	30 Points			
The relative ranking of this Respondent's pricing and warranty proposal compared to other RFP submissions based on information provided on Attachment 4 and Section 6.	0-30	20	15	30
D. Regional/State Use of Contract-Marketing	10 Points			
The extent to which the Respondent has demonstrated the ability to provide products and services to eligible customers in multi-county districts in Florida and beyond.	0-5	5	5	5
The extent to which the Respondent has a marketing plan relevant to the Florida Buy State Cooperative Purchasing contract and willingness to execute it.	0-5	5	5	5
E. Contract Terms & Conditions	20			

The extent to which the Florida Buy State Cooperative Respondent, adherence to formatting, and met all the terms and conditions outlined in the proposal.		0-10	10	10	10
Comparative analysis of questionnaire and participation in the Florida Buy State Cooperative Purchasing program (attachment 3 and 5).		0-10	33	10	10
TOTAL		100 Points	-	-	

Reviewer Name William H. [Signature]
 Date July 19, 2021

RFP# 21-14 Custodial Supplies and Related Products

Evaluation Criteria	Points	CINTAS	Global Equipment Company	Pro-Link
Completeness of Response to RFP (Pass/Fail)				
ALL required schedules, forms and informational items have been submitted.	Pass/Fail	Fail	Pass	Pass
A. Quality of Response	35 Points			
The Respondent has all the required license and certifications required to do business in Florida.	0-2	2	2	2
The Respondent has provided a clearly defined narrative that details the nature, leadership, business model, and a complete understanding of the requirements of the RFP.	0-5	2.5	5	5
The Respondent has clearly demonstrated that the company has the capacity, inventory, and variety of products to satisfactorily provide options for use by public agencies and other eligible users.	0-8	4	8	8
The Respondent has provided evidence of Worker's Compensation and Liability Insurance	0-10	10	10	10
Conformance to Terms and Conditions	0-10	10	10	10
B. Previous Experience	5 Points			
The Respondent has provided evidence of at least 5 years of experience in working with public entities to provide custodial supplies and related products.	0-2.5	2.5	2.5	2.5
The Respondent has provided evidence of at least three references willing to offer comments relative to the experience of working with the company or individual.	0-2.5	2.5	2.5	2.5
C. Pricing/Warranty	30 Points			
The relative ranking of this Respondent's pricing and warranty proposal compared to other RFP submissions based on information provided on Attachment 4 and Section 6.	0-30	20	25	28
D. Regional/State Use of Contract-Marketing	10 Points			
The extent to which the Respondent has demonstrated the ability to provide products and services to eligible customers in multi-county districts in Florida and beyond.	0-5	5	5	5
The extent to which the Respondent has a marketing plan relevant to the Florida Buy State Cooperative Purchasing contract and willingness to execute it.	0-5	0	3	5
E. Contract Terms & Conditions	20			

The extent to which the Florida Buy State Cooperative Respondent, adherence to formatting, and met all the terms and conditions outlined in the proposal.		0-10	8	10	10
Comparative analysis of questionnaire and participation in the Florida Buy State Cooperative Purchasing program (attachment 3 and 5).		0-10	10	10	10
TOTAL		100 Points	-	-	

Reviewer Name Charles Walker Date _____