



# How Florida Can Purchase Direct from Carrier

## How to Purchase Direct from Carrier

Purchasing direct allows state and local agencies ("Authorized User") the ability to replace equipment and services quickly and efficiently in support of their missions and everyday needs.

By definition, a state or local government agency is any city, county, district, or other local governmental body, including the state universities, community colleges, and K-12 public schools.



## Fast-Response SERVICE & SUPPORT

Stretched thin? Let our experienced engineers and highly trained technicians replace, configure, install, and service your HVAC systems. **Speak with a Carrier Service and Support expert 24/7 at 800-379-6484**, or visit [carrier.com/service](http://carrier.com/service).

## Competitively-Priced OEM & Aftermarket Parts

Our experienced parts team is dedicated to serving commercial national accounts and can help satisfy your parts needs for both Factory Authorized Parts designed for Carrier equipment as well as our Toteline aftermarket brand which can be used on **ANY BRAND** of equipment.

You can reach our parts specialists at **833-763-0260** or via email at [carriernationalparts@carrier.com](mailto:carriernationalparts@carrier.com).

## A Note on Federal Funding

Congress has set nearly \$200 billion for COVID-related stimulus efforts, including HVAC updates. This includes "Inspection, testing, maintenance, repair, replacement, and upgrade projects to improve the indoor air quality in school facilities..."

**Connect with your local Carrier representative** for specific state and local school district information related to uses of Federal ESSER funding.

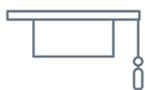
## How to Buy in 3 Easy Steps

- 1 Contact your local Carrier rep for equipment, service or parts needs.
- 2 Communicate your intention to use the Florida Buy contract.
- 3 Your local representative will work with Carrier to fulfill your requirements in accordance with the terms of the contract.

## Returning to School, Shaping the Future

*In K-12 schools, there's nothing more important than the health and safety of your students and staff – and there's no company better equipped to help.*

Much of the immediate focus of healthy building efforts and the new funding is around infection control and overcoming the challenges of safely resuming in-person learning. But the new funding also presents schools with a significant opportunity to address the longer term benefits of enhanced learning environments, including improved well-being and cognitive function of students and staff.



By high school graduation, the average American student will have spent more than 15,000 hours in school, which means their well-being is directly tied to the health of their learning environments.<sup>1</sup>



According to the Government Accountability Office, half of all schools in the U.S. have unsatisfactory indoor air quality (IAQ) and nearly 36,000 need HVAC updates.<sup>2</sup>



For every hour increase in the air exchange rate in schools, there was a 12% decrease in sick days.<sup>3</sup>



Poorly ventilated classrooms showed a 5% decrease in "power of attention," roughly equivalent to the impact that a student might feel if skipping breakfast.<sup>4</sup>

To learn more, visit <https://www.carrier.com/k-12>

<sup>1</sup> Harvard Healthy Buildings Program (2017) ■ <sup>2</sup> U.S. Government Accountability Office (2020) ■ <sup>3</sup> Kolarik et al. (2016) ■ <sup>4</sup> Coley et al. (2007)

# Florida State-Specific Purchasing Information

		
<b>Website</b>	<a href="https://floridabuy.org">https://floridabuy.org</a>	<a href="https://aepacoop.org">https://aepacoop.org</a>
<b>Offering</b>	Equipment, Controls, Parts, Installation & Service	
<b>Carrier Equipment Contact</b>	Sam Moreland, PE 239-295-6177 <a href="mailto:samuel.moreland@carrier.com">samuel.moreland@carrier.com</a>	
<b>Carrier Equipment Service Contact</b>	Joe Ison 501-255-04131 <a href="mailto:joseph.e.ison@carrier.com">joseph.e.ison@carrier.com</a>	

Florida Statute That Allows Piggybacking

## FLORIDA INTERLOCAL COOPERATION ACT OF 1969

[Fla. Stat. § 163.01 \(2020\)](#)

This section shall be known and may be cited as the "Florida Interlocal Cooperation Act of 1969."

A public agency of this state may exercise jointly with any other public agency of the state, of any other state, or of the United States Government any power, privilege, or authority which such agencies share in common and which each might exercise separately."

**Under the AEPA agreement**, Carrier is offering equipment, controls, parts, installation, and service.

To connect with your local sales representative, contact Sam Moreland at 239.295.6177 or [samuel.moreland@carrier.com](mailto:samuel.moreland@carrier.com).



## AEPA #021.75-A HVAC and Mechanical Products and Solutions

Discount for Items in a Commercially Available Catalog

Grouping of Discount	Discount Offered for this Grouping	Grouping of Discount	Discount Offered for this Grouping
Water-Cooled Chillers (80 to 3,500 Tons)	Up to 74%	Unit Ventilators, Horizontal & Vertical (Sizes 500 to 2,000 CFM)	65.9%
Air-Cooled Chillers (11 to 500 Tons)	Up to 70%	Water Source Heat Pumps (1/2 to 6 Tons)	64.0%
Air Cooled Condensing Units (6 to 130 Tons)	60.0%	Terminal Units/VAVs (60 to 2,000 CFM)	61.0%
Air Cooled Heat Pump Condensing units (6 to 25 Tons)	72.0%	VRF	50.0%
Indoor & Outdoor Air Handling Units (1,000 to 55,000 CFM)	Up to 70%	Ductless	34.0%
Packaged Rooftops Unit (20 to 150 Tons)	Up to 77%	Controls & Control Parts	51.0%
Dedicated Outside Air System (3 to 55 Tons)	70.0%	Parts, excluding Controls	50.0%
Fan Coil Units (200 to 4,000 CFM)	60.0%		

## Carrier OptiClean™

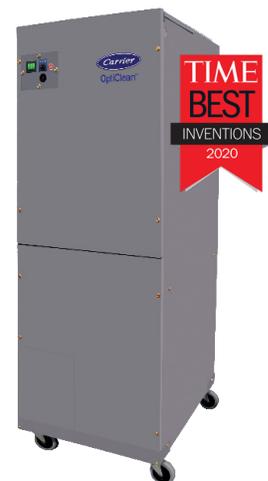
Dual Mode Negative Air Machine & Air Scrubber

- ▶ Rapid deployment—just roll it in and plug the cord into any outlet
- ▶ High-efficiency HEPA air filtration—99.97% efficient long-life HEPA filter removes particles as small as 0.3 microns
- ▶ Portable, flexible, and easy to reconfigure—ideal when requirements can change quickly and unpredictably; it moves easily from room to room, and can be operated vertically or horizontally
- ▶ Supplements your existing system—quickly reduces airborne pathogens without replacing or modifying your installed HVAC equipment
- ▶ Easy to specify—for example, to get 6 air changes per hour in a room with a 10' ceiling, you'll need 1 CFM of scrubbing for every ft<sup>2</sup> of floor space
- ▶ Choose from two sizes—600 and 1500 CFM

For more information, visit [carrier.com/opticlean](http://carrier.com/opticlean)

### OptiClean™ in the Media

- ▶ TIME Names Carrier's OptiClean™ a Best Invention of 2020
- ▶ Southern California School District to Install 3,700 Carrier OptiClean™ Units to Help Improve Indoor Air Quality for Students, Teachers and Staff
- ▶ Alvord Unified School District to Install 1,500 Carrier OptiClean™ Units to Help Improve Indoor Air Quality as Schools Prepare to Reopen
- ▶ Carrier Launches Higher-Capacity OptiClean™ Air Scrubber for Healthy Indoor Air Quality in K-12 Schools
- ▶ New Carrier OptiClean™ Negative Air Machine to Help Hospitals Slow Spread of COVID-19



HEALTHYBUILDINGS