



Cobb County Get to Know - Brasfield & Gorrie

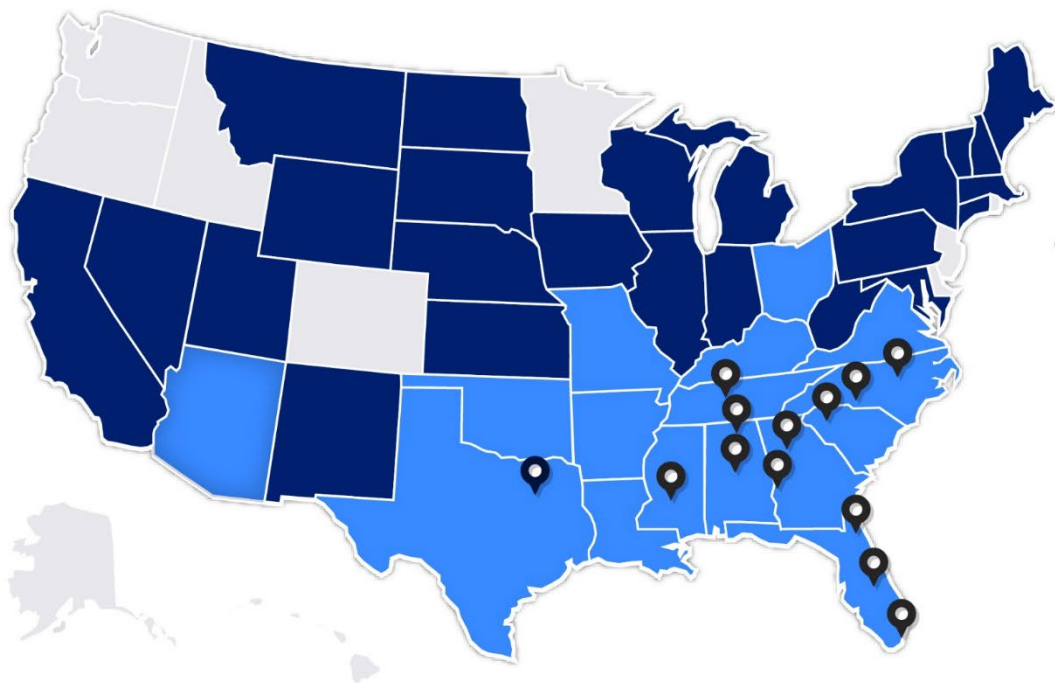
November 14, 2024

Introductions



Jessica McMahan

Senior Supplier Diversity Manager



- CURRENT WORK
 - PERFORMED WORK
 - OFFICES
- Atlanta
Birmingham
Charlotte
Columbus
Dallas
Greenville
Huntsville
Jackson
Jacksonville
Miami
Nashville
Orlando
Raleigh

★ 1964

59 YEARS IN BUSINESS

📊 \$5.5

BILLION IN PROJECTED
REVENUE

📍 13

OFFICE LOCATIONS

📊 15

MARKET SECTORS

👥 3,500

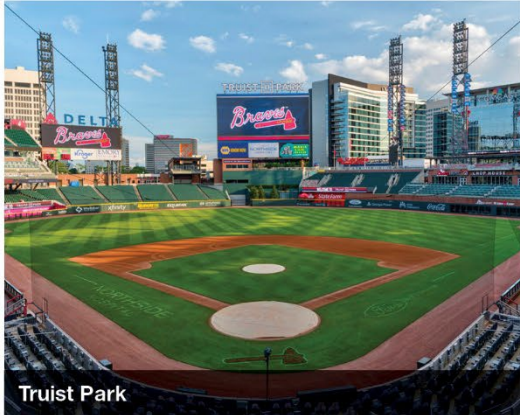
EMPLOYEES

🏗️ 220+

ACTIVE JOBSITES

Cobb County Get

Experience in Georgia





2 OFFICES



\$15 BILLION
IN CONSTRUCTION



120
MILLION SQ FT



Georgia Aquarium

Where ambition meets opportunity

[LOGIN](#)

[REGISTER](#)



CONTACT:

Jessica McMahan

jmcmahan@brasfieldgorrie.com

678.581.6568



PRECONSTRUCTION

Preconstruction Process

- Consistent workflow followed by all our preconstruction teams
- Cycle that repeats for continuous improvement
- Part of our “Brand”

















BUILDINGCONNECTED

- Complete your profile
- Get invited to the projects you want to bid on
- Create and send a proposal



Best Practices

- Respond to Invitation to Bid (yes or no)

072119: Spray Foam Insulation			
OVERVIEWFILESMESSAGESBIDDERSBID FORMBID LEVELING			
 			+ Invite Bidders
Name			Bidding Status 
	Estimated Cost	 -	
	Adams Construction Services, Inc. Chip Adams (770) 321-5340	 Bid received 08/02 LS	 Bidding Viewed 07/24
	Alpha Insulation & Waterproofing Kyle Bobo (770) 424-8600 • and 2 more	 Bid received 08/02 LS on Waterproofing & Se...	 Bidding Viewed 07/15
	Specialty Spray Systems Technologies, LLC Thomas Johnson (678) 918-6855 • and 2 more	 Left message 07/16 LS	 Bidding Viewed 07/15

Best Practices

- Respond to Invitation to Bid (yes or no)
- Participate in Bid Leveling Process

15990E, High Street Phase I Final GMP Pricing

Prepared by BRASFIELD & GORRIE, L.L.C. - 2999 Circle 75 Pkwy, Atlanta, GA 30339, USA

Not for Construction Use - Not for Release without BRASFIELD & GORRIE, L.L.C. Approval

142000: Elevators

Excluded from Bidding

Levelled Bid

Unit

Total Cost

Units

142000: Elevators

\$2,599,800

\$2,479,000

Bidding on June 1, 2021

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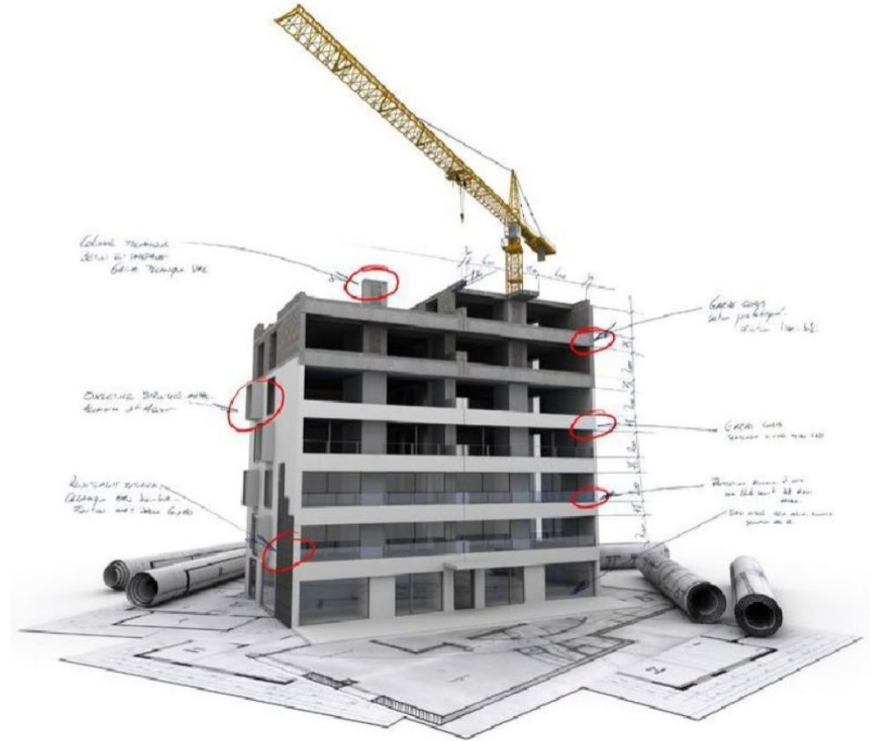
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Best Practices

- Respond to Invitation to Bid (yes or no)
- Participate in Bid Leveling Process
- Offer Suggestions / Value Analysis



Best Practices

- Respond to Invitation to Bid (yes or no)
- Participate in Bid Leveling Process
- Offer Suggestions / Value Analysis
- Check-in / Get Feedback





CURRENT PROJECTS



Upcoming Project Opportunities

- Oliver Radial Spillway & Intake
 - Columbus, GA
 - Bid date – December 6, 2024
- Northside Forsyth MOB VI & Parking Deck
 - Cumming, GA
 - Budget pricing bid date – November 19, 2024



Questions?