Kaiser Permanente – National Facilities Services, GA

Mission
To provide high quality, affordable health care services to improve the health of our members and the communities we serve.
• Founded in 1985
• Comprised of:
  • Kaiser Foundation Health Plan of Georgia, Inc.
  • The Southeast Permanente Medical Group, Inc.
  • Fourth largest medical Group in Georgia

Service Area: Metro Atlanta and Athens
• 314,000+ Members
• 680+ Physicians
• 4,000+ Employees
• 1,794 corporate customers
• 26 medical facilities, including:
  • 3 Comprehensive Medical Centers with 24/7 Advanced Care Centers for urgent medical needs
  • Serving 28 counties in metro Atlanta and four in Athens
Cumberland MOB
Kaiser Permanente - National Facilities Services, GA

Opened November 1991

91,700 Sq. ft

91 Exam Rooms

47 Provider Offices

15,709 Members

Services Provided
- Adult Medicine, Pediatrics/Adolescent Medicine
- Behavioral Health, Behavioral Health Crisis and Intervention Center
- Health Education, Laboratory, Imaging
- Mammography, Retinal Photography
- Pharmacy, Obstetrics/Gynecology
- Endocrinology, Rheumatology, Dermatology
- Nephrology, Sleep Medicine
- Podiatry, Geriatrics
- Palliative Care, Infectious Disease
- Weight Management
Impact of Supplier Diversity

Todd Gray
National Director
NFS Supplier Diversity
McCarthy & HJ Russell – Joint Venture

• Tier III General Contractors
• Joint Venture for the Cumberland Renovation
• Growing competitive firms
• Inspires innovation
1. Clients and government agencies are asking for supplier diversity data

2. Increases opportunities to win business from new and existing clients by responding to RFP

3. Enhances an organization's brand

4. Socioeconomic impact: Brings awareness of the economic impact from supporting diverse businesses
   • Direct earnings
   • Total jobs created
   • Total wages earned
     - Direct jobs 5.5 (Per $1M)
     - Indirect jobs 9.7 (Per $1M) Induced Suppliers, manufacturers (Bureau of Labor Statistics)

5. Engaging small and diverse suppliers spur innovation, reduces cost and brings new ideas to corporations
The Importance of Supplier Diversity - Tier II (Subcontracting)

**Economic Stimulation**
- Generates income for MBE, WBE, and D/VBE enterprises outside of the usual Kaiser Permanente vendors
- Promotes economic growth in the communities we serve

**Supplier Development**
- Drives relationship between Subcontractors, GC's and Kaiser Permanente
- Develops smaller subcontractors through GC's

**Diverse Business Growth**
- Creates visibility for diverse businesses that otherwise would be underutilized
- Creates more opportunity for underserved communities
Contact Information

Todd Gray  
Director of Supplier Diversity  
Todd.a.gray@kp.org

Thomas Williams  
Regional Government Relations  
Thomas.L.Williams@kp.org

Malique Banks  
Supplier Diversity Project Manager  
Malique.d.banks@kp.org
Thank You!