Introductions

WALLACE WATANABE
Vice President / Division Manager

MARK CRUMP
Operations Manager

NATALIE KELLY
Director of Corporate Responsibility
Who We Are

PURPOSE
Building exceptional people, trusting relationships, great projects, and strong communities

VALUES
Safety
Performance
Integrity
Respect
Innovation
Teamwork

FOUNDATION
Our legacy is built on honoring commitments and living by the Golden Rule.

Brasfield & Gorrie
FAST FACTS

EST. 1964
58 YEARS IN BUSINESS

$4.6
BILLION IN PROJECTED REVENUE

13
OFFICES

14
MARKET SECTORS

3,200+
EMPLOYEES

220
ACTIVE JOBSITE
Cobb County Experience

- **272** total projects
- **30+ years** with our office in Cobb County
- **$2.1 billion** in total projects
- **13 million** total sq ft

Truist Park

TK Elevator Test Tower and IQCand Three Ballpark Center

Kennesaw State University Academic Learning Center

WellStar Kennestone Hospital Emergency Department
Truist Securities HQ - Location
Project Team

BRAVES DEVELOPMENT COMPANY

JLL

NELSON

UZUN + CASE

CONWAY & OWEN

Kimley-Horn
Major Trade Partners

REEVES + YOUNG

SCHNABEL
GEOSTRUCTURAL DESIGN & CONSTRUCTION

JAMCO

HENDERSON ELECTRIC CO.
Contractors & Engineers
Packages for Award

- Equipment/Cleanup
- Concrete
- Hardscape/Landscape
- Masonry
- Steel and Metals
- Millwork and Carpentry
- Roofing
- Firestopping
- Waterproofing/Insulation
- Metal Panels
- Doors/Frames and Hardware
- Drywall Framing
- Acoustical Ceilings
- Flooring (Hard and Soft)
- Painting and Coatings
- Furnishings
- Specialties
- Fire Protection
- Elevators
- Plumbing
- HVAC
Express Interest in Project ATM

Click here to confirm your interest in the project

Company Name

Contact Name

Contact email on BuildingConnected

Trade you are interested in bidding

☐ Send me a copy of my responses

Submit
Insurance Requirements

- Commercial General Liability:
  - $2,000,000 Per Occurrence
  - $2,000,000 General Aggregate Per Project
  - $2,000,000 Products-Completed Operations Aggregate
  - $2,000,000 Personal & Advertising Injury
  - $50,000 Damage To Premises Rented To You
  - $10,000 Medical Expense

- Commercial Auto Liability:
  - $1,000,000 Combined Single Limit (CSL)

- Workers’ Compensation and Employer’s Liability:
  - Worker’s Compensation at the Statutory Limit
  - Employers’ Liability at:
    - $1,000,000 Bodily Injury each Accident
    - $1,000,000 Bodily Injury by Disease for Each Employee
    - $1,000,000 Bodily Injury Disease Aggregate

- Umbrella/Excess Liability:
  - Where Subcontract Sum is $500,000 or less, $2,000,000 each occurrence/annual aggregate
  - Where Subcontract Sum is over $500,000, then $5,000,000 each occurrence/annual aggregate unless higher limit is set in the Subcontract

- Professional Liability (As required for specific scopes of work):
  - $2,000,000 Each Loss
  - $2,000,000 Annual Aggregate

- Pollution Liability (As required for specific scopes of work):
  - $2,000,000 Each Loss
  - $2,000,000 Annual Aggregate
Trade Contractor Diversity and Inclusion

Brasfield & Gorrie is committed to increasing our collaboration with small and diverse firms.

- Steps to start working with Brasfield & Gorrie:
  1. Reach out to Jessica McMahan to let her know you’re interested in the project(s).
  2. Click Trade Contractors or use the QR code below to access our prequalification form and register for Building Connect, if you are not already.

- To stay connected on future projects with Brasfield & Gorrie, click [here](#) to learn more about our EQUIP program and register.

- Contact Information
  Jessica McMahan
  Supplier Diversity Manager
  jmcmahan@brasfieldgorrie.com
EQUIP is a Brasfield & Gorrie initiative dedicated to the development and inclusion of small, minority, and women-owned trade contractors.

EQUIP offers virtual sessions led by Brasfield & Gorrie employees to deliver industry education, meaningful networking, and access to upcoming project opportunities.

- 700+ members
- Bi-monthly training and networking sessions
- Dedicated website and industry resources
- Trade contractors can register on the Brasfield & Gorrie website
Questions & Answers