

TOYOTA

First Quarter Results

	March 2020	March 2019	% Change	Q1 - YTD 2020	Q1 - YTD 2019	% Change
TCI Total	10,446	20,401	-48.8%	39,423	48,065	-18.0%
Toyota	9,291	18,185	-48.9%	34,963	42,934	-18.6%
Lexus	1,155	2,216	-47.9%	4,460	5,131	-13.1%
Alternative Powertrain (TCI Total)	2,011	2,032	-1.0%	5,697	4,743	20.1%