

### FCA US LLC Sales Summary Q4 2020

| Model                 | Q4 Sales       |                | Vol %       | CYTD Sales       |                  | Vol %       |
|-----------------------|----------------|----------------|-------------|------------------|------------------|-------------|
|                       | Curr Yr        | Pr Yr          | Change      | Curr Yr          | Pr Yr            | Change      |
| Compass               | 30,160         | 33,263         | -9%         | 107,969          | 143,934          | -25%        |
| Patriot               | 1              | 6              | -83%        | 3                | 27               | -89%        |
| Wrangler              | 51,109         | 52,012         | -2%         | 201,311          | 228,032          | -12%        |
| Gladiator             | 20,552         | 16,663         | 23%         | 77,542           | 40,047           | 94%         |
| Cherokee              | 37,936         | 42,048         | -10%        | 135,855          | 191,397          | -29%        |
| Grand Cherokee        | 56,930         | 57,929         | -2%         | 209,786          | 242,969          | -14%        |
| Renegade              | 17,027         | 19,615         | -13%        | 62,847           | 76,885           | -18%        |
| <b>JEEP BRAND</b>     | <b>213,715</b> | <b>221,536</b> | <b>-4%</b>  | <b>795,313</b>   | <b>923,291</b>   | <b>-14%</b> |
| Ram P/U               | 161,266        | 172,579        | -7%         | 563,676          | 633,694          | -11%        |
| Cargo Van             | 0              | 0              |             | 1                | 0                |             |
| ProMaster Van         | 17,060         | 15,108         | 13%         | 50,556           | 56,409           | -10%        |
| ProMaster City        | 2,971          | 2,968          | 0%          | 10,409           | 12,920           | -19%        |
| <b>RAM BRAND</b>      | <b>181,297</b> | <b>190,655</b> | <b>-5%</b>  | <b>624,642</b>   | <b>703,023</b>   | <b>-11%</b> |
| 200                   | 2              | 3              | -33%        | 9                | 48               | -81%        |
| 300                   | 5,100          | 5,520          | -8%         | 16,653           | 29,213           | -43%        |
| Town & Country        | 0              | 1              | -100%       | 0                | 5                | -100%       |
| Pacifica              | 29,512         | 27,481         | 7%          | 93,802           | 97,705           | -4%         |
| <b>CHRYSLER BRAND</b> | <b>34,614</b>  | <b>33,005</b>  | <b>5%</b>   | <b>110,464</b>   | <b>126,971</b>   | <b>-13%</b> |
| Dart                  | 1              | 2              | -50%        | 7                | 15               | -53%        |
| Avenger               | 0              | 0              |             | 0                | 1                | -100%       |
| Charger               | 23,794         | 25,829         | -8%         | 77,425           | 96,935           | -20%        |
| Challenger            | 14,605         | 14,298         | 2%          | 52,955           | 60,997           | -13%        |
| Viper                 | 2              | 0              |             | 4                | 5                | -20%        |
| Journey               | 9,592          | 12,290         | -22%        | 40,342           | 74,686           | -46%        |
| Caravan               | 2,612          | 23,245         | -89%        | 38,767           | 122,648          | -68%        |
| Durango               | 12,372         | 14,977         | -17%        | 57,828           | 67,599           | -14%        |
| <b>DODGE BRAND</b>    | <b>62,978</b>  | <b>90,641</b>  | <b>-31%</b> | <b>267,328</b>   | <b>422,886</b>   | <b>-37%</b> |
| 500                   | 12             | 699            | -98%        | 674              | 3,267            | -79%        |
| 500L                  | 83             | 166            | -50%        | 475              | 771              | -38%        |
| 500X                  | 313            | 442            | -29%        | 1,443            | 2,518            | -43%        |
| Spider                | 326            | 430            | -24%        | 1,711            | 2,644            | -35%        |
| <b>FIAT BRAND</b>     | <b>734</b>     | <b>1,737</b>   | <b>-58%</b> | <b>4,303</b>     | <b>9,200</b>     | <b>-53%</b> |
| Giulia                | 2,560          | 2,328          | 10%         | 8,203            | 8,704            | -6%         |
| Alfa 4C               | 7              | 17             | -59%        | 99               | 144              | -31%        |
| Stelvio               | 3,526          | 2,600          | 36%         | 10,284           | 9,444            | 9%          |
| <b>ALFA ROMEO</b>     | <b>6,093</b>   | <b>4,945</b>   | <b>23%</b>  | <b>18,586</b>    | <b>18,292</b>    | <b>2%</b>   |
| <b>FCA US LLC</b>     | <b>499,431</b> | <b>542,519</b> | <b>-8%</b>  | <b>1,820,636</b> | <b>2,203,663</b> | <b>-17%</b> |