

## FCA US LLC Sales Summary Q1 2020

| Model                 | Month Sales    |                | Vol %       | CYTD Sales     |                | Vol %       |
|-----------------------|----------------|----------------|-------------|----------------|----------------|-------------|
|                       | Curr Yr        | Pr Yr          | Change      | Curr Yr        | Pr Yr          | Change      |
| Compass               | 29,820         | 37,306         | -20%        | 29,820         | 37,306         | -20%        |
| Patriot               | 1              | 10             | -90%        | 1              | 10             | -90%        |
| Wrangler              | 39,668         | 49,978         | -21%        | 39,668         | 49,978         | -21%        |
| Gladiator             | 15,259         | 123            | New         | 15,259         | 123            | New         |
| Cherokee              | 33,675         | 49,420         | -32%        | 33,675         | 49,420         | -32%        |
| Grand Cherokee        | 50,083         | 57,749         | -13%        | 50,083         | 57,749         | -13%        |
| Renegade              | 14,164         | 18,218         | -22%        | 14,164         | 18,218         | -22%        |
| <b>JEEP BRAND</b>     | <b>182,670</b> | <b>212,804</b> | <b>-14%</b> | <b>182,670</b> | <b>212,804</b> | <b>-14%</b> |
| Ram P/U               | 128,805        | 120,026        | 7%          | 128,805        | 120,026        | 7%          |
| ProMaster Van         | 9,585          | 13,319         | -28%        | 9,585          | 13,319         | -28%        |
| ProMaster City        | 2,096          | 3,668          | -43%        | 2,096          | 3,668          | -43%        |
| <b>RAM BRAND</b>      | <b>140,486</b> | <b>137,013</b> | <b>3%</b>   | <b>140,486</b> | <b>137,013</b> | <b>3%</b>   |
| 200                   | 3              | 26             | -88%        | 3              | 26             | -88%        |
| 300                   | 5,596          | 8,290          | -32%        | 5,596          | 8,290          | -32%        |
| Town & Country        | 0              | 1              | -100%       | 0              | 1              | -100%       |
| Pacifica              | 24,525         | 23,274         | 5%          | 24,525         | 23,274         | 5%          |
| <b>CHRYSLER BRAND</b> | <b>30,124</b>  | <b>31,591</b>  | <b>-5%</b>  | <b>30,124</b>  | <b>31,591</b>  | <b>-5%</b>  |
| Dart                  | 3              | 8              | -63%        | 3              | 8              | -63%        |
| Avenger               | 0              | 0              |             | 0              | 0              |             |
| Charger               | 18,628         | 20,615         | -10%        | 18,628         | 20,615         | -10%        |
| Challenger            | 12,138         | 13,431         | -10%        | 12,138         | 13,431         | -10%        |
| Viper                 | 0              | 1              | -100%       | 0              | 1              | -100%       |
| Journey               | 15,152         | 24,003         | -37%        | 15,152         | 24,003         | -37%        |
| Caravan               | 24,931         | 35,440         | -30%        | 24,931         | 35,440         | -30%        |
| Durango               | 17,805         | 17,019         | 5%          | 17,805         | 17,019         | 5%          |
| <b>DODGE BRAND</b>    | <b>88,657</b>  | <b>110,517</b> | <b>-20%</b> | <b>88,657</b>  | <b>110,517</b> | <b>-20%</b> |
| 500                   | 327            | 778            | -58%        | 327            | 778            | -58%        |
| 500L                  | 130            | 168            | -23%        | 130            | 168            | -23%        |
| 500X                  | 283            | 755            | -63%        | 283            | 755            | -63%        |
| Spider                | 388            | 513            | -24%        | 388            | 513            | -24%        |
| <b>FIAT BRAND</b>     | <b>1,128</b>   | <b>2,214</b>   | <b>-49%</b> | <b>1,128</b>   | <b>2,214</b>   | <b>-49%</b> |
| Giulia                | 1,759          | 2,035          | -14%        | 1,759          | 2,035          | -14%        |
| Alfa 4C               | 31             | 41             | -24%        | 31             | 41             | -24%        |
| Stelvio               | 1,913          | 2,210          | -13%        | 1,913          | 2,210          | -13%        |
| <b>ALFA ROMEO</b>     | <b>3,703</b>   | <b>4,286</b>   | <b>-14%</b> | <b>3,703</b>   | <b>4,286</b>   | <b>-14%</b> |
| <b>FCA US LLC</b>     | <b>446,768</b> | <b>498,425</b> | <b>-10%</b> | <b>446,768</b> | <b>498,425</b> | <b>-10%</b> |