

4 WAYS TO PLACE YOUR ORDER:

1 ONLINE
serrv.org/wholesale

2 BY EMAIL
orders@serrv.org

3 BY PHONE
800.423.0071

4 BY FAX*
888.294.6376

**For faxed orders, please call Customer Care at 1.800.423.0071 to confirm your fax was received.*

EVERYTHING YOU NEED IS AT SERRV.ORG/WHOLESALE

- Submit our Sales Agreement via a fillable pdf or an online form to get started.
- Log in before starting your online order to access your account and view current inventory.
- Find useful resources including artisan and farmer stories for print or online use.

WHOLESALE TERMS SUMMARY

- FREE SHIPPING on your first order! We will provide a promo code upon receipt of your wholesale application.
- Minimum order requirement is \$200 wholesale of in-stock items.
- New customers are required to prepay. A net-30 account may be established for organizations or stores, and provides 30 days credit from the date on your invoice. Sales Agreements must be re-submitted if ownership of your business or our terms change.
- You receive wholesale pricing on all Serrv products. This is a 50% discount off the Suggested Retail Price for most items, and a 25% discount on select items. Items with a 25% discount are listed on the Nonstandard Price List and are also flagged after you log in online. There are no further discounts on final sale and promotional items.

PROMOTIONAL MATERIALS

- Share our stories with your customers! Serrv offers printed catalogs and posters for a small fee, plus artisan stories online for free.
- If you need high-resolution artisan photos for printed signage to promote sales of Serrv products, contact our marketing department at marketing@serrv.org or 608.251.3766 after you place your first order.

EASY ONLINE ORDERING

- For fastest service and to see product availability, place your order online. You must login first at serrv.org/wholesale or you will not receive your discount. If it's your first time logging in, contact Customer Care to set up your online account.
- After login, prices will reflect your discount, so what you see is what you pay.
- You can shop online by category or use a quick order form.
- Category pages show prices and SKUs, making browsing quick and easy.
- Want to save your cart and finish later? Just click the Save to Cart button on the View Cart page and all items will be saved in your account for two weeks.

ABOUT BACKORDERS...

- We strive to keep our products in stock, but sometimes it's not possible given our fair trade commitment to working with marginalized communities.
- You may backorder items which are out of stock and on reorder. Each item must be \$25 wholesale, or a multiple of the same item must total \$25 wholesale. We cannot guarantee back order delivery by a certain date.

CONTACT US

532 Baltimore Blvd • Suite 409 • Westminster, MD 21157-6120
email orders@serrv.org • phone 800.423.0071 • fax 888.294.6376

SHIPPING RATES

For the contiguous United States, based on wholesale pricing. Ground shipping only. For current rates visit serrv.org/wholesale

ORDER VALUE	COST
\$200 ⁰⁰ – \$349 ⁹⁹	\$28
\$350 ⁰⁰ – \$499 ⁹⁹	\$33
\$500 ⁰⁰ – \$749 ⁹⁹	\$44
\$750 ⁰⁰ – \$999 ⁹⁹	\$56
\$1,000 ⁰⁰ – \$1,249 ⁹⁹	\$68
\$1,250 ⁰⁰ – \$1,499 ⁹⁹	\$80
\$1,500 ⁰⁰ – \$1,749 ⁹⁹	\$90
\$1,750 ⁰⁰ – \$1,999 ⁹⁹	\$100
\$2,000 ⁰⁰ – \$2,249 ⁹⁹	\$110
\$2,250 ⁰⁰ – \$2,499 ⁹⁹	\$120
\$2,500 ⁰⁰ – \$2,749 ⁹⁹	\$130
\$2,750 ⁰⁰ – \$2,999 ⁹⁹	\$140
\$3,000 ⁰⁰ – \$3,249 ⁹⁹	\$150
\$3,250 ⁰⁰ – \$3,499 ⁹⁹	\$160
\$3,500 ⁰⁰ – \$3,999 ⁹⁹	\$170
\$4,000 ⁰⁰ – \$5,999 ⁹⁹	\$185
\$6,000 ⁰⁰ to \$7,999 ⁹⁹	\$225
\$8,000 ⁰⁰ and up	\$275

2nd Day Shipping is charged at actual cost.

Our Summer Chocolate Shipping Rates can be found at serrv.org/wholesale.

Your store receives a 50% discount off the Suggested Retail Price for **most** items, with a 25% discount on the items listed here and online items which show 'This item has nontstandard pricing.' in red bold font after wholesale log in. Wholesale pricing on these items is shown as "Wholesale." There is no discount on promotional materials. Prices valid as of August 2019.

SKU	ITEM NAME	PG	SRP	WHOLE-SALE	SKU	ITEM NAME	PG	SRP	WHOLE-SALE
Kenya					Israel				
11000	African Chai Tea	31	\$12.00	\$9.00	43083	Org Olive Oil - Cs 6 Lrg	web	\$112.00	\$84.00
11001	Little Berry Hibiscus Tea	31	\$12.00	\$9.00	43086	Traditional Za'atar Mix	29	\$5.50	\$4.13
11002	Peppermint Detox Tea	31	\$12.00	\$9.00	43094	Org Olive Oil - Lrg	29	\$20.00	\$15.00
11003	Purple Rain Tea	31	\$12.00	\$9.00	43106	Org Olive Oil - Regular	29	\$8.00	\$6.00
11012	Purple Tea	31	\$12.00	\$9.00	43341	Org Olive Oil - Cs of 12 Reg	web	\$88.00	\$66.00
11013	Purple Jasmine Tea	31	\$12.00	\$9.00	Bangladesh				
Peru					46053	Fresh Start Gift Basket	35	\$36.00	\$27.00
11014	Org Peruvian Coffee	31	\$14.00	\$10.50	USA				
11015	Org Peruvian Coffee	31	\$14.00	\$10.50	95185	10 Bean Soup Mix	32	\$6.75	\$5.06
Tanzania					95622	Spicy Split Pea Soup Mix	32	\$6.75	\$5.06
11016	Org Tanzanian Coffee	31	\$14.00	\$10.50	95714	Lentil Soup Mix	32	\$6.75	\$5.06
11017	Org Tanzanian Coffee	31	\$14.00	\$10.50	95734	Peace on Earth Decaf	31	\$11.50	\$8.63
Ghana					95735	Early Riser Coffee	31	\$11.00	\$8.25
23002	Divine Advent Calendar	30	\$7.95	\$5.96	95736	Hope & Justice Coffee	31	\$11.00	\$8.25
23017	Milk Coins	30	\$3.95	\$2.96	95737	Peace on Earth Coffee	31	\$11.00	\$8.25
23051	Dark Mint Thins	30	\$7.95	\$5.96	95738	Sisterhood Solidarity Coffee	31	\$11.00	\$8.25
23056	Cocoa Powder	30	\$6.95	\$5.21	95739	African Highlands Coffee	31	\$11.00	\$8.25
23138	Dark Coins	30	\$3.95	\$2.96	95765	Bird of Peace BW Gift Basket	16	\$48.00	\$36.00
23170	Drinking	30	\$7.95	\$5.96	95790	Breakfast Gift Basket	16	\$44.00	\$33.00
23171	6 Little Bars	30	\$5.95	\$4.46	95795	Kantha Kitchen Gift Basket	35	\$48.00	\$36.00
23176	Mini Milk Bars	30	\$28.00	\$21.00	95798	Bread Dipper Gift Basket	34	\$54.00	\$40.50
23177	Mini Dark Bars	30	\$28.00	\$21.00	95803	Cream Scone Mix	web	\$7.50	\$5.63
23183	Milk Caramel Sm Bar Cs	30	\$26.95	\$20.21	95804	Golden Cornbread Mix	web	\$6.50	\$4.88
23184	Dark Caramel Sm Bar Cs	30	\$26.95	\$20.21	95808	Global Sampler Gift Basket	34	\$58.00	\$43.50
23185	Dark Sm Bar Cs	30	\$26.95	\$20.21	95810	Firehouse #10 Chili Mix	32	\$6.75	\$5.06
23186	Milk Sm Bar Cs	30	\$26.95	\$20.21	95820	Whitebark Candle 11 oz.	36	\$26.00	\$19.50
23202	Milk Hazelnuts Lrg Bar Cs	30	\$38.95	\$29.21	95821	Whitebark Candle 3 oz.	36	\$10.00	\$7.50
23203	Milk Toffee & Salt Lrg Bar Cs	30	\$38.95	\$29.21	95822	Whitebark Candle 8 oz.	36	\$14.00	\$10.50
23204	Dark Lrg Bar Cs	30	\$38.95	\$29.21	95828	SandPatch Candle 11 oz.	53	\$26.00	\$19.50
23205	Dark Mint Lrg Bar Cs	30	\$38.95	\$29.21	95829	SandPatch Candle 3 oz.	53	\$10.00	\$7.50
23206	Dark Rasp Lrg Bar Cs	30	\$38.95	\$29.21	95830	SandPatch Candle 8 oz.	53	\$14.00	\$10.50
23207	Dark HazelTruff Lrg Bar Cs	30	\$38.95	\$29.21	95832	PumpChai Candle 11 oz.	web	\$26.00	\$19.50
23208	Dark CocoMngo Lrg Bar Cs	30	\$38.95	\$29.21	95833	PumpChai Candle 3 oz.	web	\$10.00	\$7.50
23209	Dark Almonds Lrg Bar Cs	30	\$38.95	\$29.21	95834	PumpChai Candle 8 oz.	web	\$14.00	\$10.50
23210	Dark Pink Salt Lrg Bar Cs	30	\$38.95	\$29.21	95851	Bread Lovers Gift Basket	16	\$54.00	\$40.50
23211	Dark ToffeeSalt Lrg Bar Cs	30	\$38.95	\$29.21	95856	Choc Lovers Gift Basket	35	\$65.00	\$48.75
23212	White Strawberries Lrg Bar Cs	30	\$38.95	\$29.21	95881	Silk & Sari Gift Box	35	\$48.00	\$36.00
23213	Milk Lrg Bar Cs	30	\$38.95	\$29.21	95883	Housewarming GB	35	\$98.00	\$73.50
23214	Dark GingOrnge Lrg Bar Cs	30	\$38.95	\$29.21	95884	Coffee Connoisseur GB	web	\$54.00	\$40.50
23215	Dark Lrg Bar Cs	30	\$38.95	\$29.21	95891	Serenity Gift Basket	35	\$50.00	\$37.50
23217	Dark HazelCran Lrg Bar Cs	30	\$38.95	\$29.21	95940	HolCitrus Candle 11 oz.	53	\$26.00	\$19.50
23219	Milk Ginger Crisp Lrg Bar Cs	30	\$38.95	\$29.21	95941	HolCitrus Candle 3 oz.	53	\$10.00	\$7.50
23220	Divine Top Sellers Gift Box	30	\$25.00	\$18.75	95942	HolCitrus Candle 8 oz.	53	\$14.00	\$10.50
23221	Divine Sampler Gift Box	30	\$50.00	\$37.50	95954	Sweet Biscuit Mix	web	\$7.50	\$5.63
23222	Divine Dark Delights Gift Box	30	\$25.00	\$18.75	95956	Pampered in Purple GB	35	\$74.00	\$55.50
95897	Pistachio Sea Salt Chocolates	30	\$6.00	\$4.50	95957	Harvest Gift Basket	web	\$58.00	\$43.50
95898	Goji Berry Chocolates	30	\$6.00	\$4.50	95962	Tranquility Gift Pouch	web	\$32.00	\$24.00
95899	Cinnamon Almond Chocolates	30	\$6.00	\$4.50	95964	Sweet Things Gift Pouch	35	\$20.00	\$15.00
Haiti					95965	African Spices Set	34	\$34.00	\$25.50
31089	Singing Rooster Ground	web	\$11.00	\$8.25	West Bank				
31136	Singing Rooster WB	web	\$11.00	\$8.25	95836	Lemon-Infused Olive Oil	29	\$15.00	\$11.25
					95837	Basil-Infused Olive Oil	29	\$15.00	\$11.25
					95861	Garlic-Infused Olive Oil	29	\$15.00	\$11.25