



## RETAILER BULLETIN

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	DEALER PRINCIPAL	X	SALES MGR	X	SALES GUIDES	X	SERVICE MGR	X	TECHS	X	PARTS STAFF	X
	GENERAL MANAGER	X	BUSINESS MGR	X	OFFICE MGR	X	SERVICE ADVISORS	X	PARTS MGR	X	WARRANTY	X
<b>SUBJECT:</b> 2022MY New Range Rover Product Brief and Order Guide												

To all of the Land Rover family in North America,

JLRNA is thrilled to announce the third generation of the brand's best selling model. New Range Rover Sport redefines sporting luxury, effortlessly combining assertive and instinctive on-road performance with Range Rover refinement, progressive design sophistication and connected convenience. The latest generation is the most desirable, advanced and dynamically capable yet.

Dramatic proportions accentuate the Range Rover Sport's distinctive character. Key design elements provide a strong and imposing road presence that communicates power and performance. A suite of powerful and efficient powertrains includes six-cylinder extended range Electric Hybrid, a potent new V8 and two mild hybrid six-cylinder gasoline Ingenium engine. Land Rover's powerful Electrical Vehicle Architecture supports an ecosystem of seamless connected technologies, including Software Over The Air. The clever technology provides remote updates for 63 electronic modules, ensuring New Range Rover Sport remains at the cutting edge of innovation, modern technology and services throughout its life.

New Range Rover Sport will be exclusively produced at the Solihull Manufacturing Facility in the UK alongside New Range Rover, on a state-of-the-art production line housed in the same building used to produce early Series Land Rovers. The historic location is the spiritual home of Land Rover and its reimagining as a new, ultra-modern center for Range Rover and Range Rover Sport production epitomizes the way the company protects and celebrates its unique heritage.

The following pages provide the full details on this exhilarating new product and will help assist you in equipping your clients for wherever the road may take them in their New Range Rover Sport.

Copies of this document are available via GRP at:

[https://grp.jaguarlandrover.com/en\\_US/group/jaguar-land-rover-usa](https://grp.jaguarlandrover.com/en_US/group/jaguar-land-rover-usa)



## NEW VEHICLE CONTENT, PRICING & ORDER GUIDE



### 2023MY Range Rover Sport

#### DOCUMENT REVISION HISTORY

Date	Detailed Changes
05/10/22	Global Reveal

*Changes in standard equipment, options or prices can occur. Land Rover reserves the right to change product specifications at any time without incurring any obligations.*

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# 1. NEW RANGE ROVER SPORT

## INTRODUCTION

Reinforcing Range Rover Sport's unique identity through its third generation as the world's most capable and dynamic SUV, the New Range Rover Sport is an SUV with unique positioning in the segment, delivering capability, dynamism and refinement. Unmistakable Range Rover elegance and presence, combined with segment leading capability, power and dynamic poise provides uncompromised everyday liveability to the New Range Rover Sport.

*"The exceptional New Range Rover Sport sets new standards as the ultimate sporting luxury SUV, building on seventeen years of unique customer appeal. It is the latest embodiment of our vision to create the world's most desirable modern luxury vehicles, effortlessly blending new levels of sustainability with the signature qualities that have made Range Rover Sport so popular."*

- Thierry Bolloré, Chief Executive Officer, Jaguar Land Rover -

## HIGHLIGHTS

The New Range Rover Sport will build on the success of its predecessor and further strengthen the luxury pillar of the Range Rover family through being:

- **More capable and dynamic.** New MLA High architecture, pre-emptive suspension technology and an intelligent driveline work in synergy to create outstanding performance positioning the new Range Rover Sport at the pinnacle of the today's competitive market place. And for added stability and maneuverability, all wheel steer is available for the first time on Range Rover Sport, standard on the First Edition.
- **Power and Electrified Performance.** New extended range PHEV and enhanced V8 powertrains bring more range, more power, faster 0-60 and unmatched drive quality to the Range Rover Sport engine lineup. Returning to the lineup are also the mild hybrid P360 and P400 Ingenium engines.
- **Compelling Design.** Modernist and reductive in its aesthetic, the New Range Rover Sport delivers a commanding attitude. A design that has refinement at its core, with flush glazing, lacking superfluous ornamentation and combined with precise execution. Pure and clean surfaces contrast with defined edges from the hood to the lower bodyside to the rear corners.
- **More intelligent and connected to the world.** Featuring cloud connectivity, Amazon Alexa integration, 57 control modules updatable over the air and Pivi Pro infotainment. Range Rover Sport is always on, always connected, always up-to-date ready to go at a moment's notice, with Wireless Apple CarPlay®, Wireless Android Auto™ and 15W Wireless Device Charger
- **Better equipped to deliver everyday liveability to customers.** Convenience, quality and ease of use are central to the concept of modern luxury in the New Range Rover Sport. It features a host of technologies including intuitive Flush Deployable Door Handles with Proximity Sensing and Soft Door Close.

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## New Offer Structure and Pricing

The structure of the New Range Rover Sport offer has been simplified for the 1<sup>st</sup> year of sale with a lineup consisting of just four derivatives at launch.

Key highlights of the offer structure include:

- The New Range Rover Sport will be available with four powertrain options which include an all new significantly enhanced 6 cylinder PHEV offer with 50 miles EV range and a new higher torque V8 engine in addition to the i6 MHEV featured in the prior generation.
- Available models will include the SE, SE Dynamic, Autobiography (ATB) and First Edition.
- First Edition will be available throughout the first year of production. It is based on the Autobiography and features a unique specification.
- Entry to the range starts with The New Range Rover Sport P360 SE offering a compelling value proposition taking into account all of the advancements in design, refinement, capability, performance and technology that have been included in the new model.
- Current entry model “SE P360” most closely aligns in specification with the outgoing HSE Silver Edition.

P360 SE \$83,000	P400 DYNAMIC SE \$90,000	P440e AUTOBIOGRAPHY \$104,200	FIRST EDITION \$121,500
All-Terrain Progress Control 21" Wheels Terrain Response 2 Adaptive Dynamics Sliding Panoramic Roof 20-way Heated Front Seats Power Recline Heated Rear Seats Adaptive Cruise Control w/ Steering Assist Blind Spot Assist Rear Traffic Monitor Auto High Beam Assist Surround Camera Wireless Device Charging Amazon Alexa Integration Duo Tone Ebony/Light Cloud Headlining	DYNAMIC ADDS:  Exterior Trim Elements: 21" Wheels (Dark Contrast) Black Brake Calipers Unique Front Bumper Design Burnished Copper Fender and Hood vents Body colored rocker panel Graphite Atlas Front Grill and Lettering  Interior Trim Elements: Duo Tone Seats Duo Tone Steering Wheel Ebony Console, Headlining and Door arm rest Moonlight Chrome Signature Trim Dynamic Branded Treadplates	ATB ADDS to SE DYN:  22" Wheel Pixel LED Headlights Twin Speed Transfer Case 22-way Climate Front Seats Power Recline Climate Rear Seats Semi-Aniline Leather Soft Door Close Four Zone Climate Premium Cabin Lighting Head-up Display Clearsight Interior Mirror SV Bespoke Ebony Suadecloth Headlining Black Contrast Roof	FIRST EDITION ADDS to ATB:  23" Wheels Dynamic Response Pro Electronic Active Differential All Wheel Steer First Edition Satin Forged Carbon Finisher

## EXTERIOR DESIGN

The New Range Rover Sport combines the stature and refinement of the Range Rover with a sporting and dynamic edge. Unparalleled road presence and stance underpinned by outstanding proportions: short overhangs, up to 23" alloy wheels and an unmistakable dramatic Range Rover profile.

At the **front**, the slim headlights and grille connect harmoniously along a sculpted lower bumper. The result is a face that conveys absolute confidence and distinction.

The **back** of the car emphasises the athletic stance with a compact and tailored volume. A clean uninterrupted taillight graphic highlights the width and the purity of the whole rearend design.

A vehicle design that has modernity, refinement and sophistication at its core.



SE Dynamic P400 shown with **Black Pack Styling elements** in Narvik Black: Grill surround, vents and intakes, hood lettering and lower rear bumper valance; all complimented by the optional Black Contrast Roof and 23" Wheel.

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The new **Dynamic** model adds unique, SV-inspired design elements to Range Rover Sport inside and out, including Satin Burnished Copper bonnet and side vent inserts.

## CORE



Cool Nickle Grill & Lettering



Narvik Black Lower Bumper



Sparkle Silver Wheels, Narvik Black Sills

## DYNAMIC



Graphite Grill & Lettering, Copper Accents, Bumper



Body Colored Lower Bumper



Satin Grey Wheels, Body Colored Sills

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## INTERIOR DESIGN

Dynamic, modernist and sophisticated: Range Rover Sport's purposeful driving position sets the tone for a focused interior. Shown below in Duo Tone Light Cloud/ Ebony.



Dynamic interiors feature eye catching Duotone seats & wheel complimented by moonlight chrome finishers.



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The interior achieves a dynamic luxury feel through a combination of material tactility and tailoring.



With unique trim elements such as the Forged Carbon Fiber Finisher standard on the First Edition



#### **Loadspace Floor Partition**

A new loadspace feature is now available on all variants. The new feature is integrated into the loadspace floor and folds completely flat when not in use. It simply and conveniently flips up to the functional position when needed. It can be used to retain loadspace goods, objects, shopping bags from sliding around when the vehicle is motion



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The choice of more sustainable and contemporary technical materials include lightweight Ultrafabrics™ in Duo Tone Light Cloud/Ebony and Raven Blue/Ebony colour ways (shown below).



Also New to Range Rover Sport is the Carraway interior shown below.



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## TECHNOLOGY

### Following Range Rover, Pivi's 13.1-inch curved, floating screen is introduced.

- The design embodies the sartorial restraint of the interior with a minimalist frame design.
- Now includes haptic feedback, which adds tactile response to the screen. When a screen input is made, the screen responds with a “click” sensation indicating it has registered the touch input
- The elegant, new semi-floating **13.7-inch Interactive Driver Display** brings high-definition graphic, which are based around a three-panel layout that intuitively reflects the Pivi homescreen



### Cabin Air Purification Pro protects its occupants by purifying the air inside of the cabin.

- Targets odours, bacteria and allergens using the latest Nano E-X Technology
- Uses 10x the active ions of the prior system.



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**Active Noise Cancellation** (included with the Meridian Signature Sound System) monitors wheel vibrations, tire noise and engine sounds that are transmitted into the cabin.

- Generates a canceling signal, which is played through the system's 29 speakers.
- Includes two 2.4" speakers in each of the four main headrests, creating personal quiet zones similar to the effect of using high-end noise-cancelling headphones.



**Amazon Alexa Integration** provides effortless modern luxury.

- Use intuitive voice commands to go beyond touchscreen and button interfaces – this is the next generation of cockpit command featuring Alexa's voice Artificial Intelligence
- Integrated seamlessly with Pivi Pro, allows you to simply ask Alexa as you would at home, with relevant results directly feeding your navigation, audio or other functions



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## ARCHITECTURE & POWERTRAIN

### Body structure

**New Modular Longitudinal Architecture, MLA-Flex**, underpins every aspect of this luxury SUV, from its incredible capability and agile handling to its peerless refinement.

- Provides up to 35 per cent higher torsional stiffness than the previous Range Rover Sport
- Enhanced aerodynamic design offers reduction in cabin noise and better fuel economy
  - Side glass and pillars are flush-fitting
  - Eliminated waist finisher
  - Flush door handles
  - Tighter shut lines
  - Underfloor aero shields

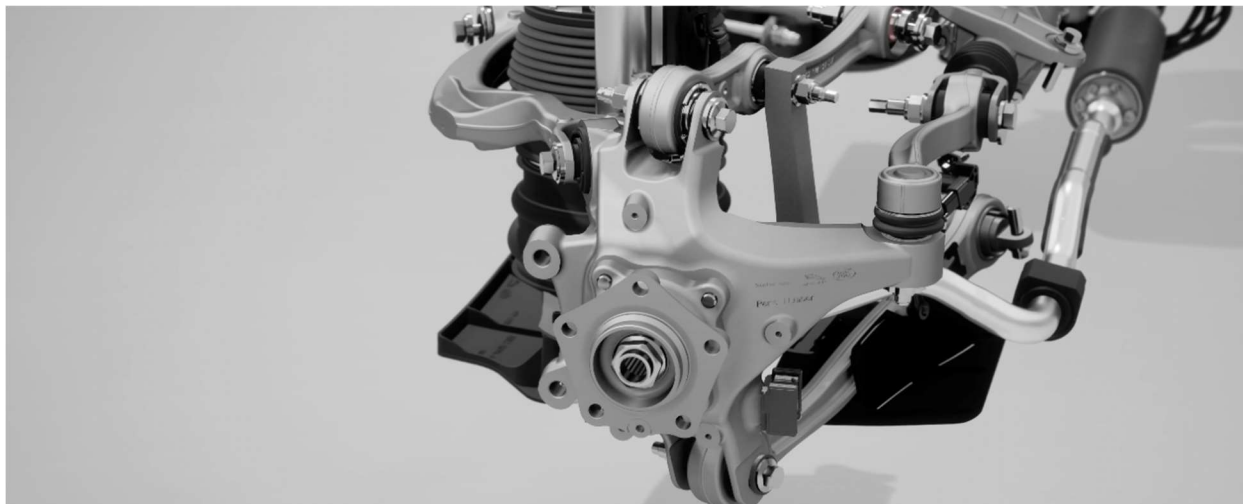


New Range Rover Sport introduces more advanced chassis technologies than ever before, delivering an engaging and dynamically capable driving experience in a broad range of conditions and surface.

The inherent stiffness and strength of the flexible mixed-metal architecture (MLA-Flex) lays the foundations for this technology. It harmoniously works with a suite of systems governed by the Integrated Chassis Control system – all specially tuned for New Range Rover Sport.

### Suspension, Steering, AWD and Driving Dynamics

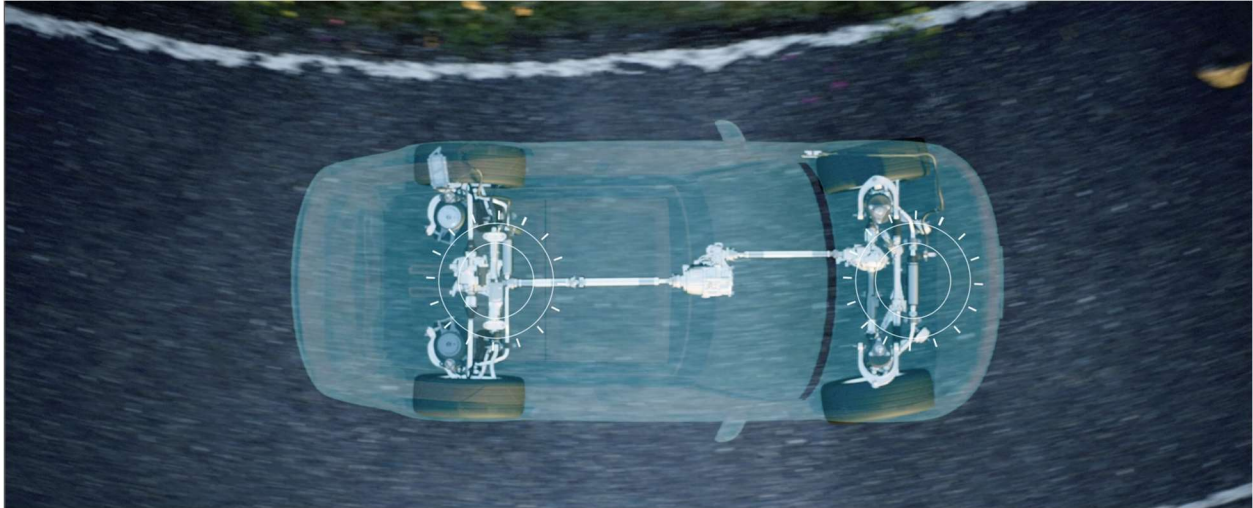
**Five-link rear axle.** This new hardware is enabled by the new MLA architecture, allowing finer adjustments to reach the optimum combination of ride quality and dynamic response.



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**Dynamic Response Pro (standard on 1<sup>st</sup> Edition)** is smarter, faster and more capable than conventional anti-roll systems.

- Operates using electrical actuators
- 48-volt system includes a torque sensor, gearbox and motor on each axle
- Rapidly delivers torque to prevent lateral roll – 50% more capable than any other system
- Ensures composure at all times by continually optimising the forces on front and rear stabilizer bars by generating 650+ lb-ft of torque within 200 milliseconds



**All Wheel Steer** fundamentally improves agility and stability, in all conditions. It turns rear wheels at angles up to 7 degrees to reduce turn radius at low speed and provides stability at high speeds of travel.

- Improves agility and stability to deliver a greater sense of calm, relaxed progress
- In low-speed turns, the rear wheels move in the opposite direction to the front, generating the turning circle of 36ft, which is 2ft less than the Range Rover Evoque.
- At higher speeds, the rear wheels move in phase with the front wheels, enhancing responsiveness and stability through lane changes and cornering.
- Driver experiences faster, more intuitive response to inputs
- Passengers experience smoother, more progressive and natural changes in direction



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**Twin-valve Bilstein mono-tube dampers** are simply the best available on the market.

- Allowing for a broader scope of tuning – for example, a greater step change in Dynamic Mode responses
- Independently adjustable rebound and compression damping for a more consistently and composed ride
- Rebound and compression adjustability also prove hugely beneficial in offroad driving situations where terrain variability is high



**Intelligent All-Wheel Drive is simply more capable than ever.** It's always monitoring terrain, speed and traction conditions and continuously adapting to provide seamless progress. In addition:

- Torque on Demand precisely delivers torque to individual wheels, to maximise traction.
- Has the added ability to disconnect the front axle while on the move, improving dynamic agility, while
- Intelligent All-Wheel Drive reconnects seamlessly and automatically, in the blink of an eye, should you need additional traction.
- In all off-road modes, all-wheel drive is always connected.

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**Breadth of Capability. In a Class of its own with an exceptional level of off-road capability.** Using the best of our advanced all-terrain technology, first seen on the New Defender, the New Range Rover Sport has been engineered to deliver effortless progress, over any terrain.

- Ability to address gradients of up to 45-degrees, traverse on sand, snow or mud,
- The same advanced chassis technologies deployed in the New Range Rover to deliver smooth on-road comfort, also delivers control and composure over broken surfaces and rough Sport terrain:
  - Five-link rear axle helps provide class-leading wheel articulation with a total range of 20"
  - All-wheel steering enhances off-road progress, assisting steering out of ruts, or maintaining a straight line on softer surfaces.
- Wade through almost 3 feet of water (35.4").



- **Adaptive off-road cruise control.** A reactive system that reads the terrain, taking into account roughness, slope, articulation, steer angles and more.
  - A world First technology
  - Slows down if it detects rough terrain, by an amount in line with the desired comfort setting
  - Takes advantage of Range Rover Sports latest switchable-volume air suspension system



## Powertrain

**New 523HP Twin Turbo V8** petrol delivers trademark Range Rover Sport drive, with Dynamic Launch enabling 0-60mph in just 4.3s equivalent to the outgoing SVR.

- Specially developed to suit Land Rover's demanding requirements
  - A specially designed sump ensures can 45 degrees of articulation in extreme off-road driving.
  - Unique air intake delivers a maximum wading depth of 35.4"
  - Strengthening ribs added to ensure the new V8 passes Land Rover's kerb strike durability tests
  - A powerful starter motor meets Land Rover's cold-start requirements.



**New 434HP plug-in hybrid** available as a PHEV Autobiography spec now features an inline 6 engine and more range and charging capable than ever before.

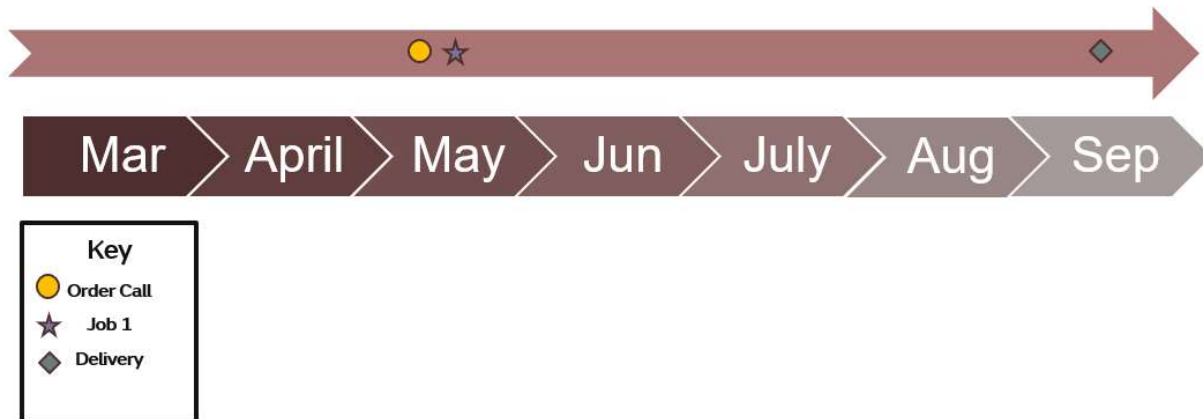
- Targeting an EPA certified electric range of 48 miles
- Capable of all electric drive up to 87 MPH
- Capable of DC Fast Charging up to 80% < 1 hour



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## 2. LAUNCH TIMING



## 3. TECHNICAL SPECIFICATIONS

	P360	P400	P440	P530
Engine	3.0L i6 MHEV Gas	3.0L i6 MHEV Gas	3.0L i6 Plug-in Hybrid Gas	4.4L V8 Twin Turbo Gas
Engine Displacement (cc)	2996	2996	2996	4395
Engine Fuel Injection System	Direct Injection	Direct Injection	Direct Injection	Direct Injection
Bore/Stroke (inch)	3.27 / 3.63	3.27 / 3.63	3.27 / 3.63	3.64 / 3.66
Compression Ratio : 1	10.5	10.5	10.5	10.5
Power: HP @ rpm	355 @ 5,500 - 6500	395 @ 5,500 - 6500	434hp @ 5,500 - 6,500	523 @ 5,500 - 6,000
Torque: lb-ft @ rpm	369 @ 2,000 - 5,000	406 @ 2,000 - 5,000	406 @ 2,000 - 5,000	553 @ 1,800 - 4,600
0-60 mph (seconds)	5.7	5.4	5.5	4.3
Top speed	150 mph	150 mph	140	155 mph
Transmission	Eight-speed ZF 8HP76X automatic	Eight-speed ZF 8HP76X automatic	Eight-speed ZF 8P75PH automatic	Eight-speed ZF 8HP76X automatic
Drive Type	All Wheel Drive (AWD)	All Wheel Drive (AWD)	All Wheel Drive (AWD)	All Wheel Drive (AWD)
EPA Fuel Economy city/hwy/cmbd mpg	TBC	TBC	TBC	TBC
Fuel Tank Capacity (gal.)	23.8	23.8	18.9	23.8
Brakes	Four-wheel disc / ABS	Four-wheel disc / ABS	Four-wheel disc / ABS	Four-wheel disc / ABS
Brake Size Front / Rear (inch)	14.9"/13.9"	14.9"/13.9"	14.9"/13.9"	15.7"/14.5"
Tow Capacity	7716	7716	5511	7716
Final Drive Ratio : 1	3.6	3.6	3.7	3.3

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## 4. DIMENSIONS

	DIMENSIONS	Vs. Previous Gen.
Wheelbase (in.)	118	+3
Overall Length (in)	195	+2.5
Overall Width (in)	79	+0.8
Overall Width w/ Mirrors Folded (in)	81	-
Overall Height (in)	72	+1.5
Curb Weight (lbs)	4,990 (i6) 5,355 (V8) 5,860 (PHEV)	+130 (i6) +250 (V8) +430 (PHEV)
Gross Vehicle Weight (lbs)	7,095 (ICE) 7,605 (PHEV)	—
Turning Circle - Curb to Curb (ft.)	42 37 w/ All Wheel Steer	-3.5 cu Ft (AWS)
Tire Size (Standard Fit)	275/50R21	-
Trunk Volume (ft <sup>3</sup> )	32	+14%
First Row Legroom (in)	40	+0.8
Second Row Legroom (in)	38	+0.8
Wading Depth (in)	35	+2

## 5. STANDARD EQUIPMENT

Range Rover Sport Standard Equipment					
Powertrain/Dynamics			Exterior		
All Wheel Drive (AWD)	All Terrain Progress Control	Adaptive Dynamics	All Season Tires	Rain Sensing Wipers	Solar attenuating windscreen
Terrain Response 2	EPAS, DSC, ETC, RSC	Open Differential with Torque Vectoring by Braking	Privacy Glass	LED Tail Lights	Heated, electric, power fold auto-dim mirrors w/ approach lights
8-speed Automatic Transmission	HDC, EBD, CBC	Automatic Access Height	Sliding Panoramic Roof	Automatic LED headlights	Flush door handles
Electronic Air Suspension	Low traction launch	Gearshift paddles			
Technology			Interior		
Pivi Pro (Connected)	Emergency Braking	Sirius XM™ satellite radio	Two-zone Climate	Electrically adjustable steering column	Leather steering wheel
13.1" Touchscreen	Blind Spot Assist w/ Rear Traffic	Smartphone Mirroring	Air Quality Sensor	Noble Chrome controls	Carpet Mats
Auto High Beam Assist	3D Surround Camera	Wireless device charging with phone signal booster	Config. Cabin lighting	Auto-dimming interior rear view mirror	Bright Metal Pedals
Trailer Stability Assist	Adaptive Cruise Control with Steering Assist	Remote			
Keyless Entry	Driver Condition Response	Garage Door Opener			
Interactive Driver Display	Lane Keep Assist	12V power socket(s)			
Traffic Sign Recognition and Adaptive Speed Limiter	Front and Rear Parking Aid	USB socket(s)			
			Safety		
			Perimetric alarm	Front airbags w/ passenger seat occupant detector	Power operated child locks
			Tire Pressure Monitoring	Front side airbags	Rear ISOFIX
			Occupant Protection Assist	Electric Parking Brake	Anti Lock Braking System

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	Standard Equipment Walk			
	SE	SE DYN	PHEV ATB	First Edition
<b>Powertrain/Dynamics</b>				
355hp 3.0l i6 Turbocharged and Supercharged Gas Engine	•			
395hp 3.0l i6 Turbocharged and Supercharged Gas Engine		•		
434hp 3.0l i6 Plug-in Hybrid Engine			•	
523hp 4.4L V8 Twin TurboCharged Gas Engine				•
Configurable Programs				•
Open Differential with Torque Vectoring by Braking	•	•	•	
Electronic Active Differential with Torque Vectoring by Braking				•
Dynamic Air Suspension	•	•	•	
Dynamic Air Suspension with Dynamic Response Pro				•
All Wheel Steering				•
Adaptive Off-Road Cruise Control				•
Home charging cable			•	
Single-speed transfer box (high range only)	•	•		
Twin-speed transfer box (high/low range)			•	•
<b>Exterior</b>				
21" Style 5126	•			
21" Style 5126 Satin Dark Grey		•		
22" Style 5127, Diamond Turned with Satin Dark Grey contrast			•	
23" Style 5135				•
Premium LED headlights with signature DRL	•	•		
Pixel LED headlights with signature DRL			•	•
Front fog lights				•
Black brake calipers		•	•	•
Black contrast roof			•	•
Dynamic Exterior Styling Copper rear ingot, side and fender vents Graphite and Lettering Atlas Grill Unique Front/ Rear Bumper Design		•	•	•

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	Standard Equipment Walk			
	SE	SE DYN	PHEV ATB	First Edition
<b>Interior</b>				
20-way electric heated memory front seats with heated power recline rear seats	•	•		
22-way heated and ventilated, massage electric memory front seats with winged headrests and heated and ventilated power recline rear seats with winged headrests			•	•
Illuminated seat belt buckles			•	•
Carpet mats	•	•		
SV Bespoke Carpet mats			•	•
Aluminium treadplates with Range Rover script	•	•		
Illuminated metal treadplates with Autobiography script			•	
Illuminated metal treadplates with First Edition script				•
Ebony perforated Windsor leather seats with Ebony interior	•	•		
Ebony perforated Semi-Aniline leather seats with Ebony interior			•	•
SV Bespoke Full Extended Leather Upgrade			•	•
Auto-dimming interior rear view mirror	•	•		
Two-zone Climate Control	•	•		
Four-zone Climate Control			•	•
Extended Leather Upgrade	•	•		
Fine Brushed Aluminium finisher	•	•		
Natural Black veneer			•	
First Edition Satin Forged Carbon Finisher				•
SV Bespoke Ebony Suedecloth headlining			•	•
Duo Tone Ebony/Light Cloud headlining	•			
Ebony headlining		•		
Cabin lighting	•	•		
Premium cabin lighting			•	•
Loadspace Floor Partition			•	•

<b>Technology</b>				
Meridian™ Sound System	•	•		
Meridian™ 3D Surround Sound System			•	•
Head-up Display			•	•
Park Assist			•	•
ClearSight interior rear view mirror			•	•
Soft door close			•	•

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## 6. PRICING, OPTIONS & OPTION PACKS

	Option Code	SE P360	SE DYN P400	ATB PHEV	First Edition P530
355hp 3.0l i6 Turbocharged and Supercharged Gas Engine	N/A	\$83,000			
395hp 3.0l i6 Turbocharged and Supercharged Gas Engine	N/A		\$90,000		
434hp 3.0l i6 Plug-in Hybrid Engine	N/A			\$104,200	
523hp 4.4L V8 Twin TurboCharged Gas Engine	N/A				\$121,500

Driver Assistance Technologies					
Advanced Tow Assist	062CE	\$450	\$450	\$450	\$450
Park Assist	086MC	\$200	\$200	S	S
Technology Pack Clearsight Interior rear view mirror Domestic Plug Socket Head-up Display	074KY	\$1,785	\$1,785	NA	NA

Versatility and Capability Features					
Adaptive Off-Road Cruise Control	095CD	\$340	\$340	\$340	S
Twin-speed transfer box (high/low range)	043BF	\$350	\$350	S	S

Climate Control Options					
Cold Climate Pack Heated windscreen Heated washer jets Heated steering wheel	072BI	\$640	\$640	\$640	\$640
Hot Climate Pack Twin-blade sunvisors with Illuminated vanity mirrors Front center console refrigerator compartment Four-zone Climate Control Cabin Air Purification Pro	017ED	\$1,465	\$1,465	NA	NA

Seating					
20-way electric heated and ventilated memory front seats with heated power recline rear seats	401BE	\$300	\$300	NA	NA
20-way heated and ventilated, electric memory front seats with heated and ventilated power recline rear seats	401BT	\$600	\$600	NA	NA
Ebony perforated Windsor leather seats with Ebony interior	303PY	S	S	NA	NA
Light Cloud perforated Windsor leather seats with Light Cloud interior	303PJ	NCO	NA	NA	NA
Caraway perforated Windsor leather seats with Caraway interior	303PK	NCO	NA	NA	NA
Ebony perforated Semi-Aniline leather seats with Ebony interior	303PM	NA	NA	S	S
Light Cloud/Ebony perforated Windsor leather seats with Light Cloud/Ebony interior	303UU	NA	NCO	NA	NA
Light Cloud/Ebony perforated Semi-Aniline leather seats with Light Cloud/Ebony interior	303UV	NA	NA	NCO	NCO
Light Cloud/Ebony perforated Ultrafabrics seats with Light Cloud/Ebony interior	303UX	NCO	NCO	NCO	NCO
Deep Garnet/Ebony perforated Semi-Aniline leather seats with Deep Garnet/Ebony interior	303UY	NA	NA	NCO	NA
Deep Garnet/Ebony perforated Windsor leather seats with Deep Garnet/Ebony interior	303UZ	NA	NCO	NA	NA
Raven Blue/Ebony perforated Ultrafabrics seats with Raven Blue/Ebony interior	303WA	NCO	NCO	NCO	NA
Caraway/Ebony perforated Windsor leather seats with Caraway/Ebony interior	303WW	NA	NCO	NA	NA
Caraway/Ebony perforated Semi-Aniline leather seats with Caraway/Ebony interior	303WX	NA	NA	NCO	NA
Premium Non-Leather steering wheel	032NS	\$300	\$300	\$300	\$300
Illuminated metal treadplates with brand-name script	048BD	P	\$225	NA	NA
Metal loadspace scuff plate	048BW	\$75	\$75	S	S
Full Non-leather Upgrade	032KJ	\$2,000	\$2,000	\$1,400	\$1,400

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	Option Code	SE P360	SE DYN P400	ATB PHEV	First Edition P530
<b>Technology</b>					
<b>Convenience Pack</b> <i>Powered gesture tailgate / boot lid</i> <i>Manual rear side window sunblinds</i> <i>Loadspace partition net</i> <i>Loadspace Floor Partition (Std ATB and Above)</i>	017FI	\$595	\$595	\$470	\$470
<b>Cabin Air Purification Pro</b>	022GJ	P	P	\$540	\$540
<b>Meridian™ 3D Surround Sound System</b>	025MN	\$1,200	\$1,200	S	S
<b>Meridian Signature Sound System</b>	025LV	NA	NA	\$4,550	\$4,550
<b>Wi-Fi Enabled with Data Plan</b>	025SH	\$360	\$360	\$360	\$360
<b>11.4" Rear Seat Entertainment</b>	129AW	\$3,150	\$3,150	\$3,150	\$3,150
<b>Soft Close Doors</b>	173AB	\$625	\$625	S	S
<b>Domestic plug socket</b>	054DB	P	P	\$150	\$150
<b>Front centre console refrigerator compartment</b>	045CB	P	P	\$350	\$350

<b>Interior Options</b>					
<b>Duo Tone Ebony/Light Cloud headlining</b>	188ND	S	\$150	NA	NA
<b>Duo Tone Ebony/Caraway headlining</b>	188NE	\$150	\$150	NA	NA
<b>SV Bespoke Duo Tone Ebony/Light Cloud Suedecloth headlining</b>	188NF	NA	NA	\$150	\$150
<b>Ebony headlining</b>	188NG	\$150	S	NA	NA
<b>Premium Upgrade Interior Pack</b> <i>SV Bespoke Carpet mats</i> <i>Illuminated metal treadplates with brand-name script</i> <i>SV Bespoke Full Extended Leather Upgrade</i> <i>Bright metal pedals (Std on Dyn)</i> <i>Premium cabin lighting</i>	017HE	\$2,745	\$2,555	NA	NA
<b>Premium Textile Pack</b> <i>SV Bespoke Carpet mats</i> <i>Illuminated metal treadplates with brand-name script</i> <i>Full Non-leather Upgrade</i> <i>Bright metal pedals (Std on Dyn)</i> <i>Premium cabin lighting</i>	261AD	\$2,745	\$2,555	NA	NA
<b>Illuminated seat belt buckles</b>	032QB	NA	NA	S	S
<b>Heated steering wheel</b>	032DV	\$300	\$300	\$300	\$300
<b>SV Bespoke Full Extended Leather Upgrade</b>	032KK	\$2,000	\$2,000	S	S
<b>SV Bespoke Satin Forged Carbon Finisher</b>	088UJ	1550	1550	\$1,550	NA
<b>Fine Brushed Aluminium finisher</b>	088UK	S	S	NA	NA
<b>Natural Brown Walnut Veneer</b>	088UM	410	410	NA	NA
<b>Natural Black veneer</b>	088UW	\$410	\$410	S	\$410
<b>First Edition Satin Forged Carbon Finisher</b>	088YD	NA	NA	NA	S

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	Option Code	SE P360	SE DYN P400	ATB PHEV	First Edition P530
<b>Exterior Options</b>					
<b>Black Exterior Pack</b> <i>Narvik Black Hood and Tailgate Script Gloss Black Main Grill and Grill Surround Narvik Black Hood and Fender Vent Inserts Black Sport Badge Black Mirror Caps</i>	032MB	\$750	\$750	\$750	\$750
<b>Black contrast roof</b> <i>Not available with Black paints</i>	080AN	\$1,000	\$1,000	S	S
<b>Black brake calipers</b>	020BK	\$550	S	S	S
<b>Tow hitch receiver</b>	028LB	\$750	\$750	\$750	\$750
<b>Pixel LED headlights with signature DRL</b>	064QW	\$600	\$600	S	S
<b>Red brake calipers</b>	020BE	NA	NCO	NCO	NCO
<b>Body-coloured roof</b>	080AC	S	S	NCO	NCO
<b>No badge</b>	057NY	S	S	NCO	S
<b>Autobiography badge</b>	057RQ	NA	NA	S	NCO
<b>Laminated front and rear side glass</b>	047AW	\$450	\$450	\$450	\$450
<b>Front Fog Lights</b>	064AP	\$200	\$200	\$200	S
<b>21" Style 5126</b>	031YU	S	NCO	NCO	NA
<b>21" Style 5126 Satin Dark Grey</b>	031YV	\$350	S	NCO	NA
<b>22 Style 5127, Diamond Turned with Satin Dark Grey contrast</b>	031ZA	\$1,550	\$1,550	S	NCO
<b>22" Style 5127 Satin Dark Grey</b>	031ZB	\$1,450	\$1,100	NCO	NA
<b>SV Bespoke 22" Style 5131 Satin Black with Gloss Black contrast</b>	039JE	\$1,450	\$1,450	\$350	NA
<b>23" Style 5135, Gloss Black</b>	031ZD	\$2,550	\$2,550	\$1,100	\$350
<b>23" Style 5135</b>	039JZ	\$2,200	\$2,200	\$1,100	S
<b>23" Style 1075, Diamond Turned with Gloss Dark Grey contrast</b>	031WB	\$2,650	\$2,550	\$1,100	NA
<b>21" full size spare wheel</b>	028MD	\$450	\$450	\$450	NA
<b>22" full size spare wheel</b>	028ME	\$500	\$500	\$500	\$500
<b>23" full size spare wheel</b>	028MF	\$560	\$560	\$560	\$560
<b>Launch Packs</b>					
<b>Demo Specification Pack</b> <i>SV Bespoke Carpet mats ClearSight interior rear view mirror Loadspace Floor Partition Head-up Display</i>	021KB	NA	\$2,195	NA	NA

## 7. ACCESSORIES

	Option Code	SE P360	SE DYN P400	ATB PHEV	First Edition P530
<b>Accessories</b>					
<b>Emergency Pack</b>	LRX95	\$70	\$70	\$70	\$70
<b>Premium Interior Protection &amp; Storage Pack</b> <i>Rubber Mats, Loadspace Mat, Cargo Carrier</i>	RS001	TBC	TBC	TBC	TBC
<b>Wheel Protection Pack</b> <i>Wheel locks, Valve caps</i>	RS003	TBC	TBC	TBC	TBC
<b>Exterior Protection Pack</b> <i>Front and Rear Mud flaps</i>	RS007	TBC	NA	NA	NA
	RS0D7	NA	TBC	TBC	TBC
<b>Fixed Side Steps - Black Optic</b>	RS005	TBC	NA	NA	NA
	RS0D5	NA	TBC	TBC	TBC
<b>Deployable Side Steps</b>	RS009	TBC	NA	NA	NA
	RS0D9	NA	TBC	NA	TBC
	RS0P9 (Delayed)	NA	NA	TBC	NA

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## 8. TRIM FINISHERS & VENEERS

Trim	Option Code	SE	SE	ATB	First Edition
 SV Bespoke Satin Forged Carbon	088YD	NA	NA	NA	S
 SV Bespoke Satin Forged Carbon	088UJ	\$1,550	\$1,550	\$1,550	NA
 Natural Brown Walnut	088UK	S	S	NA	NA
 Fine Brushed Aluminum	088UM	\$410	\$410	NA	NA
 Natural Black Birch veneer	088UW	\$410	\$410	S	\$410

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## 9. EXTERIOR COLORS

Paint Color	Option Code	SE	ATB	First Edition
Solid				
 Fuji White	1AA	NCO		NA
Metallic				
 Santorini Black	1AG	\$710		NCO
 Eiger Grey	1DF	\$710		NA
 Satin Eiger Grey	1KJ	NA	\$7,450	NA
 Firenze Red	1AF	\$710		NCO
 Giola Green	1EF	\$710		NCO
 Lantau Bronze	1DP	\$710		NA
 Portofino Blue	1DG	\$710		NA
 Borasco Grey	1CN	\$710		NA
 Varesine Blue	1EH	\$710		NCO
Premium Metallic				
 Carpathian Grey	1AU	\$1,750		NA
 Charente Grey	1DN	\$1,750		NA

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## 10. WHEELS

Wheel	Option Code	SE	SE DYN	ATB PHEV	First Edition
	031YU	S	NCO	NCO	NA
21" Style 5126					
	031YV	\$350	S	NCO	NA
21" Style 5126 Satin Dark Grey					
	031ZA	\$1,550	\$1,550	S	NCO
22" Style 5127, Diamond Turned with Satin Dark Grey contrast					
	031ZB	\$1,450	\$1,100	NCO	NA
22" Style 5127 Satin Dark Grey					
	039JE	\$1,450	\$1,450	\$350	NA
SV Bespoke 22" Style 5131 Satin Black with Gloss Black contrast					
	031ZD	\$2,550	\$2,550	\$1,100	\$350
23" Style 5135, Gloss Black					
	039JZ	\$2,200	\$2,200	\$1,100	S
23" Style 5135					
	031WB	\$2,650	\$2,550	\$1,100	NA
23" Style 1075, Diamond Turned with Gloss Dark Grey contrast					
21" full size spare	028MD	\$450	\$450	\$450	NA
22" full size spare	028ME	\$500	\$500	\$500	\$500
23" full size spare	028MF	\$560	\$560	\$560	\$560

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## 11. PRICING APPENDIX

Derivative	Engine	Model Code	Derivative Code	Dealer Invoice	Suggested Retail Price
SE	355hp 3.0l i6 Turbocharged Gas Engine	AC461/350VY	5000722372	\$78,020	\$83,000
SE DYN	395hp 3.0l i6 Turbocharged Gas Engine	AC461/350XT	5000722396	\$84,600	\$90,000
Autobiography	434hp 3.0l i6 Plug-in Hybrid Engine	AP461/351YU	5000722423	\$97,948	\$104,200
First Edition	523hp 4.4L V8 TurboCharged Gas Engine	AL461/351YH	5000722464	\$114,210	\$121,500

Options & Option Packages	Model Derivative	Vista Category	Option Codes	Dealer Invoice	Suggested Retail Price
<b>Exterior</b>					
Black Exterior Pack	All	Exterior	032MB	\$705	\$750
Black contrast roof Not available with Black paints	SE & SE DYN	Exterior	080AN	\$940	\$1,000
Black brake calipers	SE	Exterior	020BK	\$517	\$550
Tow hitch receiver	All	Exterior	028LB	\$705	\$750
Pixel LED headlights with signature DRL	SE & SE DYN	Exterior	064QW	\$564	\$600
Red brake calipers	All exc. SE	Exterior	020BE	-	NCO
Body-coloured roof	ATB & First Edition	Exterior	080AC	-	NCO
No badge	ATB	Exterior	057NY	-	NCO
Autobiography badge	First Edition	Exterior	057RQ	-	NCO
Laminated front and rear side glass	All	Exterior	047AW	\$423	\$450
Front Fog Lights	All exc. First Edition	Exterior	064AP	\$188	\$200
<b>Paint Options</b>					
Solid Paint (1AA)	All exc. First Edition	Paint	1AA	-	NCO
Metallic Paint (1AG,1AF,1CN,1DF,1DG,1DP,1EF,1EH)	All exc. First Edition	Paint	Multiple	\$667	\$710
Metallic Paint (1AG,1AF,1EF,1EH)	First Edition	Paint	Multiple	-	NCO
Premium Metallic Paint (1AU,1DN)	All exc. First Edition	Paint	Multiple	\$1,645	\$1,750
SV Satin Finish (1KJ)	ATB	Paint	Multiple	\$7,003	\$7,450

Versatility and Capability	Model Derivative	Vista Category	Option Code	Dealer Invoice	Suggested Retail Price
Adaptive Off-Road Cruise Control	All exc. First Edition	Technology	095CD	\$320	\$340
Twin-speed transfer box (high/low range)	SE & SE DYN	Technology	043BF	\$329	\$350

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Interior, Trim & Veneer Options	Model Derivative	Vista Category	Option Codes	Dealer Invoice	Suggested Retail Price
20-way electric heated and ventilated memory front seats with heated power recline rear seats	SE & SE DYN	Interior	401BE	\$282	\$300
20-way heated and ventilated, electric memory front seats with heated and ventilated power recline rear seats	SE & SE DYN	Interior	401BT	\$564	\$600
Light Cloud/Ebony perforated Ultrafabrics seats with Light Cloud/Ebony interior	All	Interior	303UX	-	NCO
Raven Blue/Ebony perforated Ultrafabrics seats with Raven Blue/Ebony interior	All exc. First Edition	Interior	303WA	-	NCO
Light Cloud perforated Windsor leather seats with Light Cloud interior	SE	Interior	303PJ	-	NCO
Caraway perforated Windsor leather seats with Caraway interior	SE	Interior	303PK	-	NCO
Light Cloud/Ebony perforated Windsor leather seats with Light Cloud/Ebony interior	SE DYN	Interior	303UU	-	NCO
Deep Garnet/Ebony perforated Windsor leather seats with Deep Garnet/Ebony interior	SE DYN	Interior	303UZ	-	NCO
Caraway/Ebony perforated Windsor leather seats with Caraway/Ebony interior	SE DYN	Interior	303WW	-	NCO
Light Cloud/Ebony perforated Semi-Aniline leather seats with Light Cloud/Ebony interior	ATB & First Edition	Interior	303UV	-	NCO
Deep Garnet/Ebony perforated Semi-Aniline leather seats with Deep Garnet/Ebony interior	ATB	Interior	303UY	-	NCO
Caraway/Ebony perforated Semi-Aniline leather seats with Caraway/Ebony interior	ATB	Interior	303WX	-	NCO
Premium Non-Leather steering wheel	All	Interior	032NS	\$282	\$300
Illuminated metal treadplates with brand-name script	SE DYN	Interior	048BD	\$212	\$225
Metal loadspace scuff plate	SE & SE DYN	Interior	048BW	\$71	\$75
Full Non-leather Upgrade	SE & SE DYN	Interior	032KJ	\$1,880	\$2,000
	ATB & First Edition	Interior	032KJ	\$1,316	\$1,400
Duo Tone Ebony/Light Cloud headlining	SE DYN	Interior	188ND	\$141	\$150
Duo Tone Ebony/Caraway headlining	SE & SE DYN	Interior	188NE	\$141	\$150

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Interior, Trim & Veneer Options	Model Derivative	Vista Category	Option Codes	Dealer Invoice	Suggested Retail Price
SV Bespoke Duo Tone Ebony/Light Cloud Suedecloth headlining	ATB & First Edition	Interior	188NF	\$141	\$150
Ebony headlining	SE	Interior	188NG	\$141	\$150
Premium Upgrade Interior Pack	SE	Interior	017HE	\$2,580	\$2,745
	SE DYN	Interior	017HE	\$2,402	\$2,555
Premium Textile Pack	SE	Interior	261AD	\$2,580	\$2,745
	SE DYN	Interior	261AD	\$2,402	\$2,555
Heated steering wheel	All	Interior	032DV	\$282	\$300
SV Bespoke Full Extended Leather Upgrade	SE & SE DYN	Interior	032KK	\$1,880	\$2,000
SV Bespoke Satin Forged Carbon Finisher	All exc. First Edition	Interior	088UJ	\$1,457	\$1,550
Natural Brown Walnut Veneer	SE DYN	Interior	088UM	\$385	\$410
Natural Black veneer	SE DYN	Interior	088UW	\$385	\$410

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Wheel Options	Model Derivative	Vista Category	Option Codes	Dealer Invoice	Suggested Retail Price
21" Style 5126	SE DYN & ATB	Exterior	031YU	-	NCO
21" Style 5126 Satin Dark Grey	SE	Exterior	031YV	\$329	\$350
	ATB	Exterior		-	NCO
22 Style 5127, Diamond Turned with Satin Dark Grey contrast	First Edition	Exterior	031ZA	-	NCO
	SE & SE DYN	Exterior		\$1,457	\$1,550
22" Style 5127 Satin Dark Grey	SE	Exterior	031ZB	\$1,363	\$1,450
	SE DYN	Exterior		\$1,034	\$1,100
	ATB	Exterior		-	NCO
SV Bespoke 22" Style 5131 Satin Black with Gloss Black contrast	SE & SE DYN	Exterior	039JE	\$1,363	\$1,450
	ATB	Exterior		\$329	\$350
22" Style 1080 Diamond Turned with Gloss Dark Grey contrast	SE & SE DYN	Exterior	031YW	\$1,457	\$1,550
	ATB & First Edition	Exterior		-	NCO
23" Style 5135, Gloss Black	SE & SE DYN	Exterior	031ZD	\$2,115	\$2,250
	ATB	Exterior		\$1,034	\$1,100
	First Edition	Exterior		\$329	\$350
23" Style 5135	SE & SE DYN	Exterior	039JZ	\$2,068	\$2,200
	ATB	Exterior		\$1,034	\$1,100
23" Style 1075, Diamond Turned with Gloss Dark Grey contrast	SE	Exterior	031WB	\$2,491	\$2,650
	SE DYN	Exterior		\$2,397	\$2,550
	ATB	Exterior		\$1,034	\$1,100
21" full size spare wheel	All exc. First Edition	Exterior	028MD	\$423	\$450
22" full size spare wheel	All	Exterior	028ME	\$470	\$500
23" full size spare wheel	All	Exterior	028MF	\$526	\$560

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Technology	Model Derivative	Vista Category	Option Code	Dealer Invoice	Suggested Retail Price
Convenience Pack	SE & SE DYN	Technology	017FI	\$559	\$595
	ATB & First Edition			\$442	\$470
Demo Specification Pack	SE DYN	Technology	021KB	\$2,063	\$2,195
Cabin Air Purification Pro	ATB & First Edition	Technology	022GJ	\$508	\$540
Meridian™ 3D Surround Sound System	SE & SE DYN	Technology	025MN	\$1,128	\$1,200
Meridian Signature Sound System	ATB & First Edition	Technology	025LV	\$4,277	\$4,550
Wi-Fi Enabled with Data Plan	All	Technology	025SH	\$338	\$360
11.4" Rear Seat Entertainment	All	Technology	129AW	\$2,961	\$3,150
Soft Close Doors	SE & SE DYN	Technology	173AB	\$588	\$625
Domestic plug socket	ATB & First Edition	Technology	054DB	\$141	\$150
Advanced Tow Assist	All	Technology	062CE	\$423	\$450
Park Assist	SE & SE DYN	Technology	086MC	\$188	\$200
Technology Pack	SE & SE DYN	Technology	074KY	\$1,678	\$1,785
Cold Climate Pack	All	Technology	072BI	\$602	\$640
Front Center Console Refrigerator	ATB & First Edition	Technology	045CB	\$329	\$350
Hot Climate Pack	SE & SE DYN	Technology	017ED	\$1,377	\$1,465
Accessories	Model Derivative	Vista Category	Option Codes	Dealer Invoice	Suggested Retail Price
Emergency Pack	All	Other	LRX95	\$63	\$70
Premium Interior Protection & Storage Pack Rubber Mats, Loadspace Mat, Cargo Carrier	All	Other	RS001	-	TBC
Wheel Protection Pack Wheel locks, Valve caps	All	Other	RS003	-	TBC
Exterior Protection Pack	SE	Other	RS007	-	TBC
	All exc. SE	Other	RS0D7	-	TBC
Fixed Side Steps - Black Optic	SE	Other	RS005	-	TBC
	All exc. SE	Other	RS0D5	-	TBC
Deployable Side Steps	SE	Other	RS009	-	TBC
	SE DYN & First Edition	Other	RS0D9	-	TBC
	ATB	Other	RS0P9	-	TBC

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