



Wendy A. Clarke

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### **About**

Wendy Clarke brings a range of unique and value-adding perspectives to her corporate, finance, and securities law practice. She complements her extensive knowledge of applicable laws and regulations with an appreciation of her clients' pressure points and priorities and a financial fluency that allows her to effectively identify issues and craft approaches to achieve their business objectives.

Wendy represents a broad range of clients, including global companies, private equity funds, and other entities in connection with mergers and acquisitions, dispositions, debt and equity financings, project and bond financings, and more.

Clients rely on her knowledge and thoughtfulness in navigating general corporate governance matters. She also counsels broker-dealers in regulatory and transactions matters. Wendy advises clients across a wide range of industries, including healthcare, telecommunications, consumer and retail, financial institutions, and information technology.

Before embarking on her legal career, Wendy amassed an impressive and diverse scope of private and public sector experience. This experience informs and enhances her ability to work seamlessly with her clients' in-house business and legal teams, persuasively negotiate and efficiently shepherd transactions to consummation, and protect her clients' interests. She understands what her clients need from outside counsel because she has stood in their shoes during her tenure as a government executive.

Wendy can synthesize financial and legal issues to provide her clients with a holistic view of corporate and transactions matters, ensuring they achieve their objectives while remaining flexible and results-oriented. Wendy also served as an administrator in various capacities for the City of New Haven, Connecticut, where she oversaw municipal project development and financing instruments, among others.

Since her practice often involves interacting with and addressing the concerns of regulators and other governmental authorities, Wendy's government experience helps her see things from their perspective and formulate approaches designed to avoid or resolve problems.

Wendy clerked at the U.S. Securities and Exchange Commission during law school, working on special projects in the Division of Enforcement. Her hands-on SEC experience is yet another of her

many assets that serve her clients well.

A *Super Lawyers* "Rising Star" for Connecticut Wendy is valued for her honed negotiation skills. She is dedicated to achieving the right result for her clients and colleagues and is appreciated for her ability to enhance relationships between her clients and their constituencies throughout the negotiation process.

Wendy is a deeply invested leader in the non-profit community in Connecticut and volunteers as a director on the boards of the Connecticut Housing Finance Authority, Connex Credit Union, Connecticut Foundation Solutions Indemnity Company, Inc.—all entities involved in improving the well-being of the populations they serve.

# Experience

Represented a global lifestyle products leader in connection with a multimillion-dollar credit facility financing.

Represented a pharmaceutical developer and marketer of specialty prescription products in its cash sale to a private equity firm.

Represented a private equity firm in the acquisition of a healthcare information technology company.

Represented a private equity firm in connection with the purchase of a retail and specialty pharmaceutical chain.

Represented an outsource provider of insurance subrogation and claims recovery services, in a sale to a private equity firm.

Represented a leading developer and manufacturer of premium high-technology prosthetic devices, in a sale to a private equity firm.

Represented indenture trustee in connection with industrial revenue bonds for the acquisition and construction, solid waste disposal and recycling facilities.

Represented indenture trustee in connection with the acquisition, construction and operation of an anaerobic digester facility.

Represented an independent motion picture and other content distributor, in multiple rounds of structured financings of bankruptcy-remote special purpose entities formed to finance the installation of digital cinema equipment and monetize payment streams from movie studios in connection with digital releases.

Represented a special-purpose acquisition company organized for the purpose of acquiring operating businesses located in the Commonwealth of Australia in connection with its initial public offering and private placement.

Represented an energy company in connection with its receivables securitization facility.

Represented broker-dealers and registered investment advisors in regulatory enforcement matters before the SEC and FINRA.

Represented a publicly traded land trust in the negotiation of a variety of service and licensing agreements.

Advised non-profit corporations in connection with obtaining tax exempt status, implementing best practices and general corporate governance matters.

## **Honors**

Recognized in the Corporate practice area in *Super Lawyers* Magazine's Connecticut Rising Stars edition, a commercial publication, 2014-2018.

## **Affiliations**

Connecticut Housing Finance Authority, Board Member

Connecticut Department of Banking, Securities Advisory Council

Securities Industry and Financial Markets Association (SIFMA), Legal & Compliance Division

American Bar Association

Connecticut Bar Association

Certified Public Accountant, New York

### **Related Services**

Corporate and Tax
Finance and Lending
Mergers and Acquisitions
Private Equity and Venture Capital
Securities and Capital Markets
Environmental, Social and Governance (ESG)
Blockchain and Cryptocurrency
Fashion and Retail

### Education

University of Connecticut School of Law, J.D., 2009

- with honors
- Connecticut Insurance Law Journal, assistant managing editor

University of New Haven, M.B.A., 1998

• Finance

Southern Connecticut State University, B.Sc., 1994

- magna cum laude
- Accounting

#### Admissions

Connecticut, 2010 New York, 2010 District of Columbia, 2011