

Negotiating SaaS Agreements: Key Contract Provisions and Protections

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Cloud-based software applications continue to evolve, requiring corporate and technology counsel to continually renegotiate clients' standard software license agreements to fit the new SaaS model. In this session, our attorneys will discuss the latest trends in drafting and negotiating Software as a Service (SaaS) agreements. The lawyers will discuss critical issues to address in negotiations and contract provisions and offer strategies to avoid common contracting pitfalls.