



## Lindsey Roskopf

Special Counsel

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### About

Lindsey Roskopf's practice focuses on a wide range of international trade issues. She advises clients on export controls, economic and trade sanctions, antiboycott laws, and customs and import laws.

Lindsey has worked with clients in the oil and gas, hydrographic survey, electronics, medical device, chemicals, aerospace, manufacturing, entertainment and not-for-profit sectors.

She regularly assists clients with identifying export licensing requirements, developing export licensing strategies, reviewing technology transfer controls, determining the export jurisdiction and classification of equipment and technology, and responding to government inquiries. She has extensive experience in advising clients on compliance with U.S. sanctions, particularly with respect to Russia, Venezuela, Iran and Cuba. Lindsey also has considerable experience in conducting internal investigations and making voluntary disclosures to the Department of Treasury's Office of Foreign Assets Control (OFAC), the Department of Commerce's Bureau of Industry and Security (BIS), and the Department of State's Directorate of Defense Trade Controls (DDTC).

Lindsey also helps clients navigate the complexity of U.S. customs laws. She regularly advises importers on customs matters including tariff classification, tariff mitigation strategies, country of origin determinations, free trade agreement origin verifications, merchandise valuation, and the application of antidumping and countervailing duties. In addition, she assists clients with responses to U.S. Customs and Border Patrol (CBP) inquiries, seizure notices, and penalty notices, and she advises importers on filing prior disclosures.

Lindsey routinely helps companies with proactive compliance matters, such as developing or enhancing compliance policies and procedures, conducting risk assessments, and providing training.

Prior to attending law school, Lindsey worked in the audit group at a national accounting firm and earned her license as a Certified Public Accountant.

### Experience

Prior to joining Kelley Drye, Lindsey's experience included the following:

- Helped manage and conduct an internal investigation and preparation of voluntary self-disclosures to the Departments of the Treasury, Commerce, Justice, and Homeland Security for

an energy sector company where violations by prior owners were identified by new ownership.

- Advised medical device manufacturer on compliance with U.S. sanctions requirements.
- Assisted in leading an international internal investigation for an offshore oilfield services company and making multiple voluntary disclosures to the Commerce, State, and Treasury Departments.
- Developed export license strategy for hydrographic survey company with a large volume of controlled exports from numerous countries.
- Prepared and implemented compliance policies and procedures for aircraft parts manufacturer.
- Seconded to media conglomerate to assist with export and sanctions compliance risk assessment.
- Assisted military goods manufacturer with U.S. export jurisdiction and classification assessments for hardware and technology, including the preparation of Commodity Jurisdiction determinations and CCATS requests.
- Conducted U.S. de minimis controlled content analyses for finished goods produced by the foreign manufacturing locations of a U.S. military and consumer goods company.
- Advised research institutions on collaborations involving embargoed countries.
- Conducted export and sanctions risk assessment of chemicals manufacturer and exporter.
- Advised pipeline company on export reporting requirements.
- Advised multiple energy companies on the impact of transacting with Russian entities on the Treasury Department's Sectoral Sanctions Identifications List both in and outside of Russia.
- Assisted oilfield services company with successfully collecting payment from joint venture involving a sanctioned Venezuelan entity.
- Advised electronics manufacturer on tariff mitigation strategies in light of Section 301 tariffs on imports from China.
- Advised capital goods manufacture on managing its supply chain to mitigate the impact of Section 232 tariffs on steel.
- Prepared responses to CBP free trade agreement origin verifications for an aluminum producer.
- Prepared prior disclosure involving complex valuation issues for an importer of recycled materials.

## Honors

Selected to Texas *Super Lawyers* "Rising Stars," 2019-2023

Named Young Practitioner of the Year – Highly Commended, WorldECR Awards, 2017

## Affiliations

Women's Energy Network

Houston Bar Association, International Law Section

## **Related Services**

Export Controls and Economic Sanctions

Customs

International Trade

CFIUS and Foreign Investment Reviews

Foreign Corrupt Practices Act (FCPA)

## **Education**

University of Houston Law Center, J.D., 2013

The University of Texas at Austin, M.P.A., 2007

The University of Texas at Austin, B.B.A., 2007

## **Admissions**

Texas