



Jennifer A. Bedoya

Partner

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About

With a comprehensive approach and the multidimensional perspectives and insights earned from representing constituencies on all sides of the table, Jennifer Bedoya provides seasoned counsel on commercial real estate transactions throughout the United States.

Jennifer's ability to distill sophisticated and complex issues empowers her clients with the information they need to make thoughtful, practical choices, while her focus, candor, and efficiency facilitate the timely consummation of even the most complicated deals.

Managing partner of the firm's Stamford office, Jennifer has diverse and extensive experience that includes permanent financings, construction loans, bridge financing, leasing, acquisitions, 1031 exchanges, joint ventures, and sales.

With hundreds of millions of dollars of successful transactions closed over the course of her career, lenders and borrowers, buyers and sellers, and landlords and tenants rely on Jennifer to quickly identify and understand their opportunities and risks from all vantage points. This frequently results in saved time, conserved resources, and a more streamlined path to achieving her clients' financial objectives.

Jennifer has negotiated and closed a wide range of transactions involving all types of commercial real estate assets, including office developments, retail properties, industrial projects, hotels, and apartment complexes. She handles the origination and modification of mortgage loans secured by commercial real estate, and structures 1031 exchanges, commercial leases, management agreements, and other matters implicated in large real estate transactions.

With a keen business sense and appreciation of what her clients need—and what they don't—Jennifer guides institutional investors, investment banks, life insurance companies, and other private companies through the commercial real estate transactions that can help them realize their distinct long- and short-term strategic goals.

In addition to her real estate practice, Jennifer regularly advises businesses and individuals on general corporate matters, including entity formation, corporate governance, and joint venture agreements.

Practical and pragmatic, Jennifer's collaborative approach, subject matter knowledge, and

commitment to her clients not only make her an effective advocate during negotiations but also helps her clients overcome the hurdles and maximize the benefits of commercial real estate endeavors.

Experience

Lending Representation

Represented the lender in a \$188,700,000 portfolio loan secured by 27 retail properties in various states across the country.

Represented the lender in a \$150,000,000 leasehold mortgage loan secured by office and laboratory property in Massachusetts.

Represented the lender in a \$122,850,000 mortgage loan secured by 2 medical facilities located in California.

Represented the lender in a \$115,000,000 mortgage loan secured by an office campus containing 22 buildings located in California.

Represented the lender in a \$215,000,000 leasehold mortgage loan secured by office and laboratory property located in Massachusetts.

Represented the lender in a \$156,000,000 fee and leasehold mortgage loan secured by an office building located in Illinois.

Represented the lender in a \$135,000,000 mortgage loan secured by a Class A office building and parking garage located in Washington, D.C.

Represented the lender in a \$130,000,000 mortgage loan secured by 8 commercial condominium units located in New York City.

Represented the lender in a \$295,000,000 mortgage loan secured by an office building in New York City.

Represented the lender in a \$65,000,000 mortgage loan secured by a ground lease covering an office building in New York City.

Acquisition Representation

Represented the buyer in a \$130,000,000 acquisition of a corporate center, the largest real estate transaction in Westport, Connecticut's history.

Represented the buyer in the acquisition of a previous *Fortune* 500 company's headquarters in Stamford, Connecticut.

Represented the buyer in the acquisition of a hotel in Illinois and reverse-1031 exchange.

Represented the seller in the sale of an office building in New York City.

Represented the buyer in the acquisition of an office building in California and part of a 1031 exchange.

Represented the buyer in the acquisition of an office building in Washington, D.C.

Represented the buyer in the acquisition of an office building in Texas.

Represented the buyer in the acquisition of one of the largest financial services holding companies' headquarters located in North Carolina.

Represented the buyer in the acquisition of an American *Fortune* 500 company's distribution center in Texas and Illinois.

Leasing Representation

Represented the landlord in the master lease of an entire office complex located in Connecticut for a *Fortune* 500 company's headquarters.

Represented the landlord in a lease of over 130,000 square feet of office space in a new development in Connecticut to one of the largest hedge funds in the country.

Represented the landlord in the lease of over 150,000 square feet of office and laboratory space in a trophy building located in Connecticut.

Joint Venture Representation

Represented the buyer in a joint venture involving a \$165,000,000 acquisition of a retail property located in New York.

Represented the buyer in a joint venture involving an \$87,000,000 acquisition of an office property located in Texas.

Honors

The Best Lawyers in America® (Woodward/White, Inc.), Real Estate Law, 2024-2027.

Related Services

Real Estate
Real Estate Finance
Real Estate Transactions
Real Estate Leasing

Education

Fordham University School of Law, J.D.
Amherst College, B.A.

Admissions

Connecticut
New York