

ILEC Offerings to Wholesale Customers

COMPTEL Spring 2011 Convention & Expo

Speaking Engagement

March 23, 2011

Washington, DC

Las Vegas, NV

As broadband, cloud-based services and mobility become increasingly important drivers of end user customer demand, the facilities and services competitive carriers seek to obtain from incumbents continue to evolve. On March 23, 2011 partner Henry T. Kelly moderated a panel that explored ILEC/CLEC wholesale relationships from the ILEC perspective, with representatives from each of the RBOCs offering their view of what's available to CLECs and why those offerings make sense.

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