



Deborah L. Bilotti

Special Counsel

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New Jersey
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About

Debbie Bilotti represents lenders in commercial real estate loan transactions across the United States.

Her work includes mezzanine, construction, and permanent financing deals, and she has particular experience in complex financing arrangements with multiple layers of debt, intercreditor agreement negotiations, and co-lending arrangements and participation agreements. Moreover, she is experienced in resolving workouts of troubled loans, negotiating forbearance agreements, and restructuring documents.

Debbie represents investment banks, commercial banks, insurance companies, real estate funds, REITS, and other institutional lenders in deals involving all property classes, including office buildings, shopping centers, hotels and resorts, industrial and warehouse properties, and apartment complexes.

Previously, Debbie served as senior vice president and in-house counsel at a regional construction lender. She understands, from first-hand experience, how to work with in-house professionals to integrate legal solutions that support her clients' objectives.

Experience

Managed the due diligence and closing of a \$643,000,000, 17 state, 105 property portfolio on behalf of a multi-lender group.

Closed participating mortgage transactions, involving both a multi-family property and a shopping center as collateral.

Represented clients in connection with the acquisition, sale, development, and construction of all types of commercial, industrial, retail and hotel properties.

Counseled numerous clients in all aspects of real estate investment and real estate development, including property management agreements, architect agreements, entity formation, financing requirements.

Related Services

Real Estate
Real Estate Finance

Education

The Catholic University of America Columbus School of Law, J.D., 1990
Bucknell University, B.A., 1987

Admissions

New Jersey
New York